

### Sacramento Regional Transit District

# Agenda

# COMBINED QUARTERLY MEETING OF THE RETIREMENT BOARDS FOR THE EMPLOYEES AND RETIREES OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT 9:00 A.M., WEDNESDAY, MARCH 14, 2018 REGIONAL TRANSIT AUDITORIUM 1400 29<sup>TH</sup> STREET, SACRAMENTO, CALIFORNIA

Website Address: www.sacrt.com (29th St. Light Rail Station/Bus 38, 67, 68)

MEETING NOTE:	This is a joint and concurrent meeting of the five independent Retirement
	Boards for the pension plans for the employees and retirees of the Sacramento
	Regional Transit District. This single, combined agenda designates which
	items will be subject to action by which board(s). Members of each board may
	be present for the other boards' discussions and actions, except during
	individual closed sessions

ROLL CALL
ATU Retirement Board: Directors: Li, Morin, Niz, De La Torre Alternates: Jennings, McGee Lee

IBEW Retirement Board: Directors: Li, Morin, Ohlson, Bibbs

Alternates: Jennings

AEA Retirement Board: Directors: Li, Morin, Devorak, Robison

Alternates: Jennings, McGoldrick

AFSCME Retirement Board: Directors: Li, Morin, Mallonee, Parks

Alternates: Jennings, Guimond

MCEG Retirement Board: Directors: Li, Morin, Lonergan, Thorn

Alternates: Jennings, Sanchez-Ochoa

#### PUBLIC ADDRESSES BOARD ON MATTERS ON CONSENT AND MATTERS NOT ON THE AGENDA

At this time the public may address the Retirement Board(s) on subject matters pertaining to Retirement Board business listed on the Consent Calendar, any Closed Sessions or items not listed on the agenda. Remarks may be limited to 3 minutes subject to the discretion of the Common Chair. Members of the public wishing to address one or more of the Boards may submit a "Public Comment Speaker Card" to the Assistant Secretary. While the Retirement Boards encourage your comments, State law prevents the Boards from discussing items that are not set forth on this meeting agenda. The Boards and staff take your comments very seriously and, if appropriate, will follow up on them.

#### **CONSENT CALENDAR**

			<u>ATU</u>	<b>IBEW</b>	<u>AEA</u>	<b>AFSCME</b>	MCEG
1.	Motion:	Approving the Minutes for the December 13, 2017 Quarterly Retirement Board Meeting (AEA). (Weekly)					
2.	Motion:	Approving the Minutes for the February 7, 2018 Special Retirement Board Meeting (AEA). (Weekly)					
3.	Motion:	Receive and File Administrative Reports for the Quarter Ended December 31, 2017 for the Salaried Pension Plan					

	(AEA/AFSCME/MCEG). (Adelman)		IDEM		450045	
4. Motion:	Receive and File the Fiscal Year 2017 State Controller's Report (AEA). (Adelman)			AEA	AFSCME	
5. Motion:	Approving the Minutes for the December 13, 2017 Quarterly Retirement Board Meeting (AFSCME). (Weekly)				$\boxtimes$	
6. Motion:	Approving the Minutes for the February 7, 2018 Special Retirement Board Meeting (AFSCME). (Weekly)				$\boxtimes$	
7. Motion:	Receive and File Administrative Reports for the Quarter Ended December 31, 2017 for the Salaried Pension Plan (AEA/AFSCME/MCEG). (Adelman)					
8. Motion:	Receive and File the Fiscal Year 2017 State Controller's Report (AFSCME). (Adelman)					
9. Motion:	Approving the Minutes for the December 13, 2017 Quarterly Retirement Board Meeting (ATU). (Weekly)					
10. Motion:	Approving the Minutes for the February 7, 2018 Special Retirement Board Meeting (ATU). (Weekly)					
11. Motion:	Receive and File Administrative Reports for the Quarter Ended December 31, 2017 for the ATU (ATU). (Adelman)	$\boxtimes$				
12. Motion:	Receive and File the Fiscal Year 2017 State Controller's Report (ATU). (Adelman)					
13. Motion:	Approving the Minutes for the December 13, 2017 Quarterly Retirement Board Meeting (IBEW). (Weekly)					
14. Motion:	Approving the Minutes for the February 7, 2018 Special Retirement Board Meeting (IBEW). (Weekly)					
15. Motion:	Receive and File Administrative Reports for the Quarter Ended December 31, 2017 for the IBEW Pension Plan (IBEW). (Adelman)					
16. Motion:	Receive and File the Fiscal Year 2017 State Controller's Report (IBEW). (Adelman)					
17. Motion:	Approving the Minutes for the December 13, 2017 Quarterly Retirement Board Meeting (MCEG). (Weekly)					
18. Motion:	Approving the Minutes for the February 7, 2018 Special Retirement Board Meeting (MCEG). (Weekly)					
19. Motion:	Receive and File Administrative Reports for the Quarter Ended December 31, 2017 for the Salaried Pension Plan (AEA/AFSCME/MCEG). (Adelman)					
20. Motion:	Receive and File the Fiscal Year 2017 State Controller's Report (MCEG). (Adelman)					$\boxtimes$
21. Motion:	Receive and File the Independent Auditor's Report for the Twelve	$\boxtimes$	$\boxtimes$	$\boxtimes$	$\boxtimes$	$\boxtimes$

#### **NEW BUSINESS**

		<u>ATU</u>	<u>IBEW</u>	AEA	AFSCME	MCEG
22. Information:	Investment Performance Review by Met West for the ATU, IBEW and Salaried Funds for the Domestic Fixed Income Asset Class for the Quarter Ended December 31, 2017 (ALL). (Adelman)					
23. Information:	Investment Performance Review by BMO Pyrford for the ATU, IBEW and Salaried Funds for the International Large Capital Equity Asset Class for the Quarter Ended December 31, 2017 (ALL). (Adelman)					
24. Motion:	Receive and File the Investment Performance Results for the ATU, IBEW and Salaried Employee Retirement Plans for the Quarter Ended December 31, 2017 (ALL). (Adelman)		$\boxtimes$			
25. Resolution:	Delegating Authority to the Sacramento Regional Transit District General Manager/CEO to Sign a First Amendment to the Investment Consultant Services Contract with Callan LLC To Extend the Term of the Contract Through December 31, 2018 (ALL). (Adelman)					
26. Resolution:	Accept the Actuarial Valuation, Adjust the Assumed Rate of Return and Approve the Actuarially Determined Contribution rate for Fiscal Year 2019, for the ATU Employees' Retirement Plan (ATU). (Weekly)					
27. Resolution:	Accept the Actuarial Valuation, Adjust the Assumed Rate of Return and Approve the Actuarially Determined Contribution rate for Fiscal Year 2019, for the IBEW Employees' Retirement Plan (IBEW). (Weekly)					
28. Resolution:	Accept the Actuarial Valuation, Adjust the Assumed Rate of Return and Approve the Actuarially Determined Contribution rate for Fiscal Year 2019, for the Salaried Employees' Retirement Plan. (AEA/AFSCME/MCEG). (Weekly)					
29. Resolution:	Authorizing Execution of a Contract or Contract Renewal for Fiduciary Insurance for All Retirement Boards (ALL). (Weekly)		$\boxtimes$	$\boxtimes$	$\boxtimes$	$\boxtimes$
30. Resolution:	Approving a Disability Retirement Application for Christina Martinez (ATU). (Weekly)	$\boxtimes$				
REPORTS, ID	CLOSED SESSION					
31.	Closed Session Item (AEA): Conference with Legal Counsel – Anticipated Litigation Significant Exposure to Litigation Pursuant to Government Code Section 54956.9(d)(2): One Potential Case					
	IN OPEN SESSION SSION REPORT					

#### NOTICE TO THE PUBLIC

It is the policy of the Boards of Directors of the Sacramento Regional Transit District Retirement Plans to encourage participation in the meetings of the Boards of Directors. At each open meeting, members of the public shall be provided with an opportunity to directly address the Board on items of interest to the public that are within the subject matter jurisdiction of the Boards.

This agenda may be amended up to 72 hours prior to the meeting being held. An agenda, in final form, is located by the front door of Regional Transit's building at 1400 – 29<sup>th</sup> Street and posted to RT's website at www.sacrt.com.

Any person(s) requiring accessible formats of the agenda or assisted listening devices/sign language interpreters should contact the Human Resources Manager at 916-556-0280 or TDD 916/483-4327 at least 72 business hours in advance of the Board Meeting.

Copies of staff reports or other written documentation relating to each item of business referred to on the agenda are on file with the Human Resources Administrative Technician at 916-556-0298 and/or Clerk to the Board of Directors of the Sacramento Regional Transit District and are available for public inspection at 1400 29th Street, Sacramento, CA. Any person who has questions concerning any agenda item may call the Human Resources Administrative Technician of Sacramento Regional Transit District to make inquiry.

#### Sacramento Regional Transit District ATU Retirement Board Meeting Wednesday, December 13, 2017 MEETING SUMMARY

#### ROLL CALL

The Retirement Board was brought to order at 9:02 a.m. A quorum was present comprised as follows: Directors Li, Morin, Niz and De La Torre. Alternate McGee-Lee and Alternate Jennings were absent.

This meeting was held as a common meeting of the five Sacramento Regional Transit District Retirement Boards.

By ATU Resolution No. 16-12-0288 for calendar year 2017, the Governing Board Member in attendance served as Common Chair of this Retirement Board meeting.

#### PUBLIC ADDRESSES BOARD ON MATTERS NOT ON THE AGENDA

None.

#### **CONSENT CALENDAR**

5. Motion: Approving the Minutes for the September 13, 2017 Quarterly Retirement

Board Meeting (ATU). (Weekly)

6. Motion: Receive and File Administrative Reports for the Quarter Ended September

30, 2017 for the ATU Pension Plan (ATU). (Adelman)

Director Morin moved to adopt Items 5 through 6. Director Li seconded the motion. Items 5 through 6 were carried unanimously by roll call vote: Ayes: Li, Morin, Niz and De La Torre. Noes: None.

#### **New Business:**

11. Information: Investment Performance Review by Dimensional Fund Advisors (DFA) for

the ATU/IBEW and Salaried Employee Retirement Plans for International Emerging Markets Asset Class for the Quarter Ended September 30, 2017

(ALL). (Adelman)

Jamie Adelman introduced Ted Simpson from Dimensional Fund Advisors, who provided the performance results for the International Emerging Markets Asset Class for the quarter ended September 30, 2017 and was available for questions.

Brent Bernegger asked if federal tax reform will have effects on this sector. Mr. Simpson responded that the markets have already adjusted in expectation of the passage of tax reform.

12. Information: Investment Performance Review of the S&P 500 Index and MSCI EAFE

Funds by State Street Global Advisors (SSgA) for the ATU, IBEW and Salaried Employee Retirement Funds for the Quarter Ended September 30,

2017 (ALL). (Adelman)

Jamie Adelman introduced Andrew Yurkewych from State Street Global Advisors, who provided the performance results for the S&P 500 Index and MSCI EAFE Funds for the quarter ended September 30, 2017 and was available for questions.

13. Motion: Receive and File the Investment Performance Reports for the ATU, IBEW

and Salaried Employee Funds for Quarter Ended September 30, 2017

(ALL). (Adelman)

Jamie Adelman introduced Uvan Tseng and Anne Heaphy with Callan Associates, who provided the investment performance reports for quarter ended September 30, 2017 and were available for questions.

Director Morin moved to adopt Item 13. Director Li seconded the motion. Item 13 was carried unanimously by roll call vote: Ayes: Li, Morin, Niz and De La Torre. Noes: None.

14. Information: Update on Staff Roles and Responsibilities Related to Pension

Administration (ALL). (Weekly)

Valerie Weekly referred Directors to the attachments to the issue paper provided in the agenda packet for an update on the roles and responsibilities of various District staff members and Legal Counsel related to the administration of the Pension Plans.

15. Resolution: Selection of a Common Chair, Vice Chair and Assistant Secretary for

Retirement Board Meetings (ALL). (Weekly)

Valerie Weekly presented Item 15 for approval.

Director Morin moved to approve a resolution appointing Director Morin as Common Chair, Director Li as Common Vice Chair and Valerie Weekly as Assistant Secretary. Director Li seconded the motion.

Director Morin moved to adopt Item 15. Director Li seconded the motion. Item 15 was carried unanimously by roll call vote: Ayes: Li, Morin, Niz and De La Torre. Noes: None.

16. Resolution: Adopting Amended Policies Related to Pension Administration (ALL).

(Weekly)

Valerie Weekly presented Item 16 for approval.

Ms. Weekly noted that the transition of the management of the Pension Plans from the Human Resources Department to the Finance Department necessitates updates to staff titles used in six Board policies to reflect staff's new roles and responsibilities. Rather than bringing each policy to the Board individually, staff has compiled a chart, included as Exhibit A to the issue

paper in the agenda packet, outlining the proposed changes to staff titles referenced in the following policies:

- 1. Policy on Allocation of Staff Costs
- 2. Policy on Allocation of Vendor Costs
- 3. Retirement Board Member and Staff Education and Travel Policy
- 4. Sacramento Regional Transit District Retirement Boards Procurement Policies and Procedures
- Statement of Investment Objectives and Policy Guidelines for the Sacramento Regional Transit District Retirement Plans
- 6. Policy for Correcting Retirement Plan Overpayments and Underpayments

If staff identifies other policies that require revision, those will be brought to the Boards at a future Retirement Board meeting.

Director Morin moved to adopt Item 16. Director Li seconded the motion. Item 16 was carried unanimously by roll call vote: Ayes: Li, Morin, Niz and De La Torre. Noes: None.

#### **REPORTS FROM COMMITTEES**

None.

#### REPORTS, IDEAS AND COMMUNICATIONS

None.

#### **RECESS TO CLOSED SESSION**

17. Resolution: Conference with Legal Counsel – Anticipated Litigation Significant Exposure to Litigation Pursuant to Government Code Section 54956.9(d)(2): Two Potential Cases (ATU)

The ATU Retirement Board met in closed session.

#### **RECONVENE IN OPEN SESSION**

ATU Retirement Board meeting reconvened in Open Session at 10:07 a.m.

Following closed session, an announcement was made that no reportable action was taken in closed session but that related action may be taken as part of Item 18.

18. Resolution: Corrective Pension Payment (ATU). (Weekly)

Director Morin moved to adopt Item 18. Director Li seconded the motion. Item 18 was carried unanimously by roll call vote: Ayes: Li, Morin, Niz and De La Torre. Noes: None.

With no further business to discuss, the ATU Retirement Board meeting adjourned at 10:07 a.m.

	Ralph Niz, Chair
ATTEST:	
Corina De La Torre, Secretary	
By: Valerie Weekly, Assistant Secretary	

#### Sacramento Regional Transit District ATU Special Retirement Board Meeting Wednesday, February 07, 2018

#### **MEETING SUMMARY**

#### **ROLL CALL:**

The Retirement Board was brought to order at 9:01 a.m. A quorum was present comprised as follows: Directors Li, Morin, De La Torre were present. Alternate McGee Lee arrived at 9:03 a.m. Director Niz and Alternate Jennings were absent.

This meeting was held as a common meeting the five Sacramento Regional Transit District Retirement Boards.

By ATU Resolution No. 17-09-0297 for calendar year 2018, the Governing Board Member in attendance served as Common Chair of this Retirement Board meeting.

1. Review and Discussion of the Preliminary 2017 Actuarial Results Completed and Presented by Cheiron (ALL). (Weekly)

Isis Humphrey introduced Graham Schmidt, from Cheiron, who presented the Preliminary 2017 Actuarial Results Study and was available for questions.

Jamie Adelman presented an illustration of the valuation options available relative to the assumed rate of investment returns and timelines for potentially phasing in the decrease to the assumed rate of return over several years.

Brent Bernegger noted that it is great that we benchmark against what our peers are also doing. One thing we want to consider when we benchmark is some of the funding sources our peers have. Ms. Adelman and Mr. Schmidt have worked so that we can present options that bring the Boards closer to our peers, but do so in a fiscally responsible way.

Director Morin asked if Staff needed the Boards to make a recommendation that would be adopted at the next meeting. Mr. Bernegger responded in the affirmative.

Ms. Adelman stated that staff was requesting direction from the Boards on how to direct Cheiron to finalize the valuations. She said that staff hoped to bring those valuations back at a Special Meeting in April.

Mr. Bernegger noted that Sacramento Regional Transit District Staff is just starting the Fiscal Year 2019 budget. If Staff has direction from the Retirement Boards, they can begin incorporating this information into the Transit District's budget process. Director Li asked if the actuarial study and associated assumption will also be subject to approval by the Transit District's board for approval through the budget. Legal Counsel Shayna van Hoften noted the Transit District's Board has no discretion over its required pension contribution amounts as determined through the Actuarial Study. Whatever the Retirement Boards adopt will need to be incorporated into the Transit District's budget as contributions to the Pension Plans. This will not be subject to adjustment by the Transit District Board; everything else in the Transit District's budget is subject to it Board's discretion.

Mr. Bernegger asked if the experience study coming up in 2020 was based on four or five years of experience? Mr. Schmidt noted that it it would be based on five years' worth of additional

experience. Mr. Schmidt also noted that the contribution rate always goes into effect the year after the valuation. Discussion ensued.

Jamie Adelman asked if the Boards had any additional questions or if they would like more time to think and digest the information. Mr. Schmidt noted that he would check his schedule for his availability to appear at the March 14<sup>th</sup> meeting; otherwise the Boards should plan to have the final valuation proposed for acceptance at an April Special Meeting. Discussion ensued.

After discussion, the Retirement Boards directed Cheiron to revise the assumed rate of return on pension system investments from 7.50% to 7.25%, with a 3-year phase-in, in finalizing the valuation study for the Boards' consideration at the Quarterly Retirement Board Meeting in March 2018. Mr. Schmidt noted that that if the Boards want to see the effects of 5-year phase-in addition, it will be possible to produce that information in advance of an April Special Meeting.

With no further business to discuss, the meeting was adjourned at 9:59 a.m.

	Ralph Niz, Chair
ATTEST:	
Corina De La Torre, Secretary	
By:	
Valerie Weekly, Assistant Secretary	

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
11	03/14/18	Retirement	Action	02/19/18

Subject: Receive and File Administrative Reports for the Quarter Ended December 31, 2017 for the ATU Pension Plan (ATU). (Adelman)

#### **ISSUE**

Receive and File Administrative Reports for the Quarter Ended December 31, 2017 for the ATU Pension Plan (ATU). (Adelman)

#### RECOMMENDED ACTION

Motion: Receive and File Administrative Reports for the Quarter Ended December 31, 2017 for the ATU Pension Plan (ATU). (Adelman)

#### FISCAL IMPACT

None

#### **DISCUSSION**

#### **Unaudited Financial Statements**

Attached hereto are unaudited financial statements for the quarter and the year-to-date ended December 31, 2017. The financial statements are presented on an accrual basis and consist of a Statement of Fiduciary Net Position (balance sheet) (Attachment 1), a Statement of Changes in Fiduciary Net Position (income statement) for the quarter ended December 31, 2017 (Attachment 2), and a year-to-date Statement of Changes in Fiduciary Net Position (Attachment 3).

The Statement of Fiduciary Net Position includes a summary of fund assets showing the amounts in the following categories: investments, prepaid assets, and other receivables. This statement also provides amounts due from/to the District and Total Fund Equity (net position).

The Statement of Changes in Fiduciary Net Position includes activities in the following categories: investment gains/losses, dividends, interest income, unrealized gains/losses, benefit contributions/payouts, and investment management and administrative expenses.

#### Asset Rebalancing

Pursuant to Section IV, <u>Asset Rebalancing Policy</u> of the Statement of Investment Objectives and Policy Guidelines for the ATU, IBEW and Salaried Employees' Retirement Funds, the Retirement Boards have delegated authority to manage pension plan assets in accordance with the approved rebalancing policy to the District's Director of Finance/Treasury. The

Approved:	Presented:
Final 3/6/2018	
VP of Finance/CFO	Treasury Controller
	J:\Retirement Board\2018\IPs\Quarterly Meetings\March 14, 2018\Compiling\03-14-18 Administrative Reports - ATU.docx

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
11	03/14/18	Retirement	Action	02/19/18

Subject: Receive and File Administrative Reports for the Quarter Ended December 31, 2017 for the ATU Pension Plan (ATU). (Adelman)

Director is required to report asset rebalancing activity to the Boards at their quarterly meetings. Rebalancing can occur for one or more of the following reasons:

- 1. The Pension Plan ended the month with an accounts receivable or payable balance due to the District. A payable or receivable is the net amount of the monthly required contribution (required contribution is the percentage of covered payroll determined by the annual actuarial valuation) less the Plan's actual expenses.
- 2. The Pension Plan hires or removes a Fund Manager, in which case securities must be moved to a new fund manager.
- 3. The Pension Plan investment mix is under or over the minimum or maximum asset allocation as defined in the Statement of Investment Objectives and Policy Guidelines.

Attached hereto as Attachment 4 is the ATU Plan's Schedule of Cash Activities for the three months ended December 31, 2017. The schedule of cash activities includes a summary of Plan activities showing the amounts in the following categories: District's pension contributions to the Plan, payments to retirees, and the Pension Plan's cash expenditures paid. This schedule also lists the rebalancing activity that occurred for the three months ended December 31, 2017. The ATU Plan reimbursed \$1,073,419 to the District as the result of the net cash activity between the pension plan expenses and the required pension contributions. A line has been added to capture the appropriate Due To SacRT balance due to a transfer error by the custodian.

Attached hereto as Attachment 5 is the ATU Plan's Asset Allocation as of December 31, 2017. This statement shows the ATU Plan's asset allocation as compared to targeted allocation percentages as defined in the Statement of Investment Objectives and Policy Guidelines.

Attached hereto as Attachment 6 is a reconciliation between the Callan Performance Report and the ATU, IBEW and Salaried Pension Plans' unaudited financial statements. The reports differ in that the unaudited financial statements reflect <u>both</u> investment activities and the pension fund's inflows and outflows. Callan's report <u>only</u> reflects the investment activities. The "Net Difference" amounts shown are the results of Callan and State Street using different valuations for the same securities and/or litigation settlements received by the Plans.

Included also as Attachment 7 is a reconciliation between the Callan Performance Report and the Schedule of Cash Activities for payments made from/to the District. Callan's report classifies gains from trades and litigation income as "net new investments." Finance staff classifies gains from trades and litigation income in the Pension Fund's unaudited Statement of Changes in Plan Net Position as "Other Income," which is combined in the category of "Interest, Dividend, & Other Inc".

Attached hereto as Attachment 8 is a schedule reflecting Fund Managers' quarterly investment returns and their investment fees. Additionally, the schedule reflects annual rates of return on investment net of investment fees for the one-year and three-year periods ended December 31, 2017 as compared to their benchmarks.

### REGIONAL TRANSIT ISSUE PAPER

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Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
11	03/14/18	Retirement	Action	02/19/18

Subject: Receive and File Administrative Reports for the Quarter Ended December 31, 2017 for the ATU Pension Plan (ATU). (Adelman)

Attached hereto as Attachment 9 is a schedule reflecting employee transfers from one union/employee group to another, transfers of plan assets from the ATU Plan to the Salaried Plan, all retirements, and retiree deaths during the three months ended December 31, 2017.

### Sacramento Regional Transit District Retirement Plan - ATU Statement of Fiduciary Net Position As of December 31, 2017

**Accrual Basis** 

	Dec 31, 17
ASSETS Current Assets Checking/Savings	
100000 · Long-Term Investments	136,543,413.75
Total Checking/Savings	136,543,413.75
Accounts Receivable 1110105 · Other Receivable - State Street	107,288.54
Total Accounts Receivable	107,288.54
Other Current Assets 1110120 · Prepaids	4,299.55
Total Other Current Assets	4,299.55
Total Current Assets	136,655,001.84
TOTAL ASSETS	136,655,001.84
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable	
3110102 · Administrative Expense Payable	18,575.18
3110110 · Other Pay - Due to RT	246,016.79
3110122 · MetWest	29,218.76
3110124 · Boston Partners	31,122.91
3110125 · Callan	5,095.05
3110126 · State Street	10,618.96
3110128 · Atlanta Capital	25,601.81
3110129 · SSgA - S&P Index	2,890.36
3110130 · SSgA - EAFE	1,345.59
3110132 · Pyrford	22,339.69
Total Accounts Payable	392,825.10
Total Current Liabilities	392,825.10
Total Liabilities	392,825.10
Equity 3340100 · Retained Earning	122,948,269.10
3340101 · Retained Earnings	7,640,185.60
Net Income	5,673,722.04
Total Equity	136,262,176.74
TOTAL LIABILITIES & EQUITY	136,655,001.84

### Sacramento Regional Transit District Retirement Plan - ATU Statement of Changes in Fiduciary Net Position October through December 2017

**Accrual Basis** 

181,794.62 343,573.98 503.23 525,871.83 865,609.68 4,238,015.82 5,103,625.50	2.4% 4.5% 0.0% 11.3% 55.1%	6.8%
343,573.98 503.23 525,871.83 865,609.68 4,238,015.82 5,103,625.50	4.5% 0.0%	
343,573.98 503.23 525,871.83 865,609.68 4,238,015.82 5,103,625.50	4.5% 0.0%	
503.23 525,871.83 865,609.68 4,238,015.82 5,103,625.50	0.0%	
525,871.83 865,609.68 4,238,015.82 5,103,625.50	11.3%	
865,609.68 4,238,015.82 5,103,625.50		
<u>4,238,015.82</u> <u>5,103,625.50</u>		
<u>4,238,015.82</u> <u>5,103,625.50</u>		-
5,103,625.50	55.1%	
1.070.400.50		66.4%
4 070 400 50		
1,979,480.56	25.7%	
79,179.50	1.0%	
2,058,660.06		26.8%
7,688,157.39		100.0%
2,778,437.53		36.1%
0.00		0.0%
2,430,822.00		31.6%
29,218.76		0.4%
31,122.91		0.4%
15,491.01		0.4%
15,928.44		0.2%
•		
0.01		0.0%
·		0.3%
·		0.0%
		0.0%
		0.2%
22,339.69		0.3%
5,371,211.04		69.9%
2,316,946.35		30.1%
7,438.60		0.1%
0.00		0.0%
0.00		0.0%
3,224.67		0.0%
10,104.90		0.1%
250.00		0.0%
44.28	*	0.0%
		0.2%
74.97		0.0%
40 064 11		0.5%
10,00-1.11		29.6%
	2,316,946.35  7,438.60 0.00 0.00 3,224.67 10,104.90 250.00 44.28 18,926.69	2,890.36 1,345.59 18,012.93 22,339.69 5,371,211.04 2,316,946.35 7,438.60 0.00 0.00 3,224.67 10,104.90 250.00 44.28 18,926.69 74.97

### Sacramento Regional Transit District Retirement Plan - ATU Statement of Changes in Fiduciary Net Position July through December 2017

**Accrual Basis** 

_	Jul - Dec 17	% of Income
Income Interest, Dividend, & Other Inc 6830101 · Dividend 6830102 · Interest 6830103 · Other Income	372,576.72 659,942.31 525.46	2.6% 4.6% 0.0%
Total Interest, Dividend, & Other Inc	1,033,044.49	7.39
Investment Income 6530900 · Gains/(Losses) - All 6530915 · Increase(Decrease) in FV	1,591,601.78 7,486,838.81	11.2% 52.7%
Total Investment Income	9,078,440.59	63.99
RT Required Contribution 6630101 · Employer Contributions	3,930,539.16	27.7%
6630110 · Employee Contributions	157,904.84	1.1%
Total RT Required Contribution	4,088,444.00	28.89
Total Income	14,199,929.08	100.09
Cost of Goods Sold  8531200 · ATU - Retirement Benefits Paid 8531201 · EE Contribution Refunds 8531202 · Arbitration Transfers 8532004 · Invest Exp - Metropolitan West 8532013 · Invest Exp - Boston Partners 8532020 · Invest Exp - Callan 8532021 · Invest Exp - State Street 8532023 · Invest Exp - JP Morgan 8532024 · Invest Exp - Atlanta Capital 8532025 · Invest Exp - S&P Index - SSgA 8532026 · Invest Exp - EAFE - SSgA 8532027 · Invest Exp - AQR 8532028 · Invest Exp - Pyrford  Total COGS  Gross Profit	5,650,485.83 8,010.51 2,430,822.00 58,934.23 61,639.40 31,136.73 37,249.11 378.33 50,442.29 5,704.92 2,661.47 34,573.54 44,463.56 8,416,501.92 5,783,427.16	39.89 0.19 17.19 0.49 0.29 0.39 0.09 0.49 0.09 0.29 0.39
Expense 8533002 · Admin Exp - Actuary 8533003 · Admin Exp - Med Center 8533007 · Admin Exp - CALPRS Dues/Courses 8533009 · Admin Exp - Shipping 8533012 · Admin Exp - Travel 8533014 · Admin Exp - Fiduciary Insurance 8533021 · Admin Exp - Legal Services 8533025 · Admin Exp - Information Service 8533028 · Admin Exp - Staff Training 8533029 · Admin Exp - Administrator 8533050 · Miscellaneous	17,282.93 450.00 2,500.00 23.75 166.96 6,449.34 32,426.64 250.00 44.28 48,536.25 1,574.97	0.19 0.09 0.09 0.09 0.09 0.09 0.09 0.09
Total Expense	109,705.12	0.89
et Income	5,673,722.04	40.09

# Sacramento Regional Transit District Retirement Fund - ATU Schedule of Cash Activities For the Three Months Period Ended December 31, 2017

	October 2017	November 2017	December 2017	Quarter Totals
Beginning Balance: Due (from)/to District - September 30, 2016	305,588.55	285,573.87	374,968.51	305,588.55
Monthly Activity: Deposits				
District Pension Contributions @ 20.54 - 27.04%	652,242.24	658,815.74	668,422.58	1,979,480.56
Employee Pension Contributions	26,067.81	26,671.30	26,440.39	79,179.50
Total Deposits	678,310.05	685,487.04	694,862.97	2,058,660.06
Expenses				
Payout to Retirees	(932,222.03)	(922,466.07)	(923,749.43)	(2,778,437.53)
Employee Contribution Refunds	0.00		0.00	0.00
Payout to Retirees Subtotal	(932,222.03)	(922,466.07)	(923,749.43)	(2,778,437.53)
Fund Investment Management Expenses:				
Boston Partners	-	(30,516.49)		(30,516.49)
SSgA S&P 500 Index	-	(2,814.56)	-	(2,814.56)
Atlanta Capital	-	(24,840.48)	-	(24,840.48)
Pyrford	-	(22,123.87)	-	(22,123.87)
JPMorgan	(11,027.33)	-	-	(11,027.33)
SSgA EAFE MSCI	-	(1,315.88)	-	(1,315.88)
Metropolitan West	-	(29,715.47)	-	(29,715.47)
Callan	-	(10,425.17)	(5,189.91)	(15,615.08)
State Street	-	(5,312.30)	(5,309.48)	(10,621.78)
Fund Invest. Mgmt Exp. Subtotal	(11,027.33)	(127,064.22)	(10,499.39)	(148,590.94)
Administrative Expenses				
Actuarial Services	(7,259.75)	(2,036.75)	-	(9,296.50)
Legal Services	(3,011.59)	-	(6,586.66)	(9,598.25)
Investigation Information Services	(250.00)	-	-	(250.00)
Staff Training	-	-	(44.28)	(44.28)
Pension Administration	(10,067.83)	(8,858.86)	-	(18,926.69)
Miscelaneous	(45.41)	(29.65)		(75.06)
Administrative Exp. Subtotal	(20,634.58)	(10,925.26)	(6,630.94)	(38,190.78)
Total Expenses	(963,883.94)	(1,060,455.55)	(940,879.76)	(2,965,219.25)
Monthly Net Owed from/(to) District	(285,573.89)	(374,968.51)	(246,016.79)	(906,559.19)
Due from IBEW and Salaried Plans - Custodian Error	0.00	107,288.54	0.00	107,288.54
Payment from/(to) the District	(305,588.57)	(392,862.41)	(374,968.51)	(1,073,419.49)
Ending Balance:				
Due (from)/to the District (=Beginning balance +				
monthly balance-payment to District)	285,573.87	374,968.51	246,016.79	246,016.79

RT Combined Pension Plans - ATU, IBEW and Salaried Asset Allocation \*
As of December 31, 2017

 Asset Class	Net Asset Market Value 12/31/2017	Actual Asset Allocation	Target Asset Allocation	% Variance	\$ Variance	Target Market Value
FUND MANAGERS:						
Domestic Equity:						
Large Cap Value - Boston Partners - Z8	\$ 50,098,817	17.38%	16.00%	1.38%	\$ 3,968,325	
Large Cap Growth - SSgA S&P 500 Index - XH	49,149,531	17.05%	16.00%	1.05%	3,019,039	
Total Large Cap Domestic Equity	99,248,348	34.42%	32.00%	2.42%	6,987,365	\$ 92,260,983
Small Cap - Atlanta Capital - XB	27,030,511	9.38%	8.00%	1.38%	3,965,266	23,065,246
International Equity: Large Cap Growth:						
Pyrford - ZD	27,280,649	9.46%	9.50%	-0.04%	(109,331)	
Large Cap Core: SSgA MSCI EAFE - XG Value - Brandes - XE	11,525,410 9,459	4.00% 0.00%	~~~			
Total Core	11,534,868	4.00%	4.50%	-0.50%	(1,439,332)	
Small Cap:					,	
AQR - ZB	15,753,943	5.46%	5.00%	0.46%	1,338,165	
Emerging Markets DFA - ZA	17,727,184	6.15%	6.00%	0.15%	428,250	
Total International Equity	72,296,644	25.08%	25.00%	0.08%	217,751	72,078,893
Fixed Income:						
Met West - XD	89,740,069	31.13%	35.00%	-3.87%	(11,170,382)	100,910,450
Total Combined Net Asset	\$ 288,315,572	100.00%	100.00%	0.00%	\$ -	\$ 288,315,572

Asset Allocation Policy Ranges*:	Minimum	Target	Maximum
Domestic Equity	35%	40%	45%
Large Cap (50/50 value/growth)	28%	32%	36%
Small Cap	5%	8%	11%
International Equity	20%	25%	30%
Large Cap Developed Markets	10%	14%	18%
Small Cap Developed Markets	3%	5%	7%
Emerging Markets	4%	6%	8%
Domestic Fixed Income	30%	35%	40%

<sup>\*</sup> Per the Statement of Investment Objectives and Policy Guidelines as of 6/15/2016.

#### Reconciliation between Callan Report and Consolidated Pension Fund Balance Sheet As of December 31, 2017

#### Per Both Pension Fund Balance Sheets:

ATU Allocated Custodial Assets 136,543,414
IBEW Allocated Custodial Assets 58,049,822
Salaried Allocated Custodial Assets 93,722,331

Total Consolidated Net Asset 288,315,567

Per Callan Report:

Total Investments 288,314,843

Net Difference 724 \*

#### Reconciliation between Callan Report and Consolidated Pension Fund Income Statement For the Quarter Ended December 31, 2017

#### Per Both Pension Fund Income Statements:

ATU - Interest, Dividends, and Other Income	496,775
ATU - Investment Income	5,103,626
IBEW - Interest, Dividends, and Other Income	204,830
IBEW - Investment Income	2,160,539
Salaried - Interest, Dividends, and Other Income	315,795
Salaried - Investment Income	3,617,604
Total Investment Income	11,899,170

#### Per Callan Report:

Investment Returns 11,898,955

Net Difference 215 \*\*

<sup>\*</sup> The "Net Difference" amounts shown are the results of Callan and State Street using different valuations for the same securities.

<sup>\*\*</sup> The "Net Difference" amounts shown are the results of Callan and State Street using different valuations for the same securities.

#### Reconciliation between Callan Report and Consolidated Schedule of Cash Activities For the Quarter Ended December 31, 2017

	October	November	December	Total
Payments from/(to) the District				
Boston Partners - ATU	(305,589)	-	(406,282)	(711,871)
Boston Partners - IBEW	(46,224)	-	· - '	(46,224)
Boston Partners - Salaried	(73,067)	-	406,282	333,215
S&P 500 Index - ATU	-	(285,574)	(771,041)	(1,056,615)
S&P 500 Index - IBEW	-	(52,313)	(99,463)	(151,776)
S&P 500 Index - Salaried	•	(54,975)	268,535	213,560
Atlanta Capital - ATU	-	•	(220,607)	(220,607)
Atlanta Capital - Salaried	-	-	220,607	220,607
Pyrford - ATU	-	-	(244,192)	(244,192)
Pyrford - Salaried	-	-	244,192	244,192
EAFE - ATU	-	-	(100,683)	(100,683)
EAFE - Salaried	-	•	100,683	100,683
Brandes - ATU	-	•	(85)	(85)
Brandes - Salaried	-	•	85	85
AQR - ATU	-	_	(133,244)	(133,244)
AQR - Salaried	-	-	133,244	133,244
DFA - ATU	-	-	(133,058)	(133,058)
DFA - Salaried	-	-	133,058	133,058
Metropolitan West - ATU	-	-	(796,599)	(796,599)
Metropolitan West - Salaried		-	796,599	796,599
Total Payments from/(to) the District	(424,880)	(392,862)	(601,969)	(1,419,711)
Transfers In/(Out) of Investment Funds				
Boston Partners	(424,880)	-	-	(424,880)
S&P 500 Index	` -	(392,862)	(601,969)	(994,831)
Total Transfers In/(Out) of Investment Funds	(424,880)	(392,862)	(601,969)	(1,419,711)
Variance between Payments and Transfers				
Per Callan Report:				
Net New Investment/(Withdrawals)			_	(1,419,711)
Net Difference			=	0

Consolidated Schedule of Cash Activities For the 12-Months December 31, 2017						
	1Q17	2Q17	3Q17	4Q17	Total	
Payments from/(to) the District						
Boston Partners - ATU/IBEW	**	-	-	-	-	
Boston Partners - ATU	(644,886)	-	(656,620)	(711,871)	(2,013,37)	
Boston Partners - IBEW	6,135	-	(155,075)	(46,224)	(195,16	
Boston Partners - Salaried	(80,072)	-	(207,896)	333,215	45,24	
S&P 500 Index - ATU	(257,621)	(860,296)	(382,811)	(1,056,615)	(2,557,34	
S&P 500 Index - IBEW	37,157	(151,298)	(95,328)	(151,776)	(361,24	
S&P 500 Index - Salaried	9,126	(137,465)	(84,552)	213,560	66	
Atlanta Capital - ATU	-	-	-	(220,607)	(220,60	
Atlanta Capital - Salaried	-	-	-	220,607	220,60	
JP Morgan - ATU	-	(13,697,285)	=	-	(13,697,28	
JP Morgan - IBEW		(5,007,187)	-	-	(5,007,18	
JP Morgan - Salaried	-	(7,249,347)	=		(7,249,34	
Pyrford - ATU	-	13,697,285	-	(244,192)	13,453,09	
Pyrford - IBEW	-	5,007,187	=	· -	5,007,18	
Pyrford - Salaried	-	7,249,347	-	244,192	7,493,5	
EAFE - ATU	-	-	-	(100,683)	(100,68	
EAFE - Salaried	-	-	-	100,683	100,68	
AQR - ATU	-	•	-	(133,244)	(133,24	
AQR - Salaried	-	-	-	133,244	133,24	
DFA - ATU	-	-	-	(133,058)	(133,05	
DFA - Salaried	-	-	-	133,058	133,05	
Metropolitan West - ATU	-	•	• ,	(796,599)	(796,59	
Metropolitan West - Salaried				796,599	796,59	
Total Payments from/(to) the District	(930,161)	(1,149,059)	(1,582,282)	(1,419,711)	(5,081,21	

#### Sacramento Regional Transit District ATU, IBEW and Salaried Retirement Plans Schedule of Fund Investment Returns and Expenses 12/31/17

				1 Year					3 Years	
			Net of	Bench-	Favorable/			Net of	Bench-	Favorable/
	1 Year	%	Fees Returns	Mark Returns	(Unfavor) Basis Pts	3 Years	%	Fees Returns	Mark Returns	(Unfavor) Basis Pts
Boston Partners	1 1641	/0	Retuins	Retuiris	Dasis Fts	3 leais	70	Returns	Neturns	Dasis F ts
Investment Returns	8,621,137	100.00%				12,753,657 10	0.00%			
Investment Expenses	(250,532)	2.91%				(681,296)	5.34%			]
Net Gain/(Loss)	8,370,605	97.09%	19.78%	13.66%	612.00	12,072,361 9	4.66%	9.38%	8.65%	73.00
S&P 500	0.440.550	400.000				11000101 10				
Investment Returns Investment Expenses	9,149,550 (23,229)	100.00% 0.25%	+				0.00% 0.66%			
Net Gain/(Loss)	9,126,321	99.75%	21.80%	21.83%	(3.00)		9.34%	11.42%	11.41%	1.00
(111 2 11111 (1111)				21.0070	(0.00)	1,,201,000	010170			,,,,,
Atlanta Capital										
Investment Returns	3,526,852	100.00%				8,331,147 10	0.00%			
Investment Expenses	(202,804)	5.75%					6.55%			
Net Gain/(Loss)	3,324,048	94.25%	14.10%	14.65%	(55.00)	7,785,645 9	3.45%	12.05%	9.96%	209.00
			}							
JPMorgan	2 205 000	100.00%				0.400.000 400				
Investment Returns Investment Expenses	3,305,086 (12,714)	0.38%					0.00% 9.30%			
Net Gain/(Loss)	3,292,372	99.62%	N/A	N/A	N/A	(*** ) ****	0.70%	N/A	N/A	N/A
	0,202,012	55.5270	1	14771	1471	2,071,701	0.1 0 70	''''		1,,,,,
Pyrford			}							
Investment Returns	1,326,829	100.00%	İ			1,326,829 10	0.00%			
Investment Expenses	(107,608)	8.11%					8.11%			
Net Gain/(Loss)	1,219,221	91.89%	N/A	N/A	N/A	1,219,221 9	1.89%	N/A	N/A	N/A
EAEE										1
EAFE Investment Returns	2,339,695	100.00%				2,009,784 10	0.00%			
Investment Expense	(10,562)	0.45%				1 ' '	2.35%			
Net Gain/(Loss)	2,329,133	99.55%	25.35%	25.03%	32.00		7.65%	8.04%	7.80%	24.00
` ,										
Brandes										1
Investment Returns	652	100.00%				1 ' '	0.00%			-
Investment Expenses		0.00%	ļ ,,,,				0.00%	l		
Net Gain/(Loss)	652	100.00%	N/A	N/A	N/A	(2,028) 10	0.00%	N/A	N/A	N/A
AQR			1							ĺ
Investment Returns	3,865,454	100.00%	<b>!</b>			3,571,488 100	0.00%			
Investment Expenses	(130,569)	3.38%	1			1 ' '	5.00%			1
Net Gain/(Loss)	3,734,885	96.62%	32.51%	33.01%	(50.00)	3,392,794 9	5.00%	N/A	N/A	N/A
			1							
DFA										
Investment Returns	4,745,432	100.00%				1 ' '	0.00%			
Investment Expense Net Gain/(Loss)	(103,988) 4,641,444	2.19% 97.81%	36.55%	37.28%	(73.00)		6.40% 3.60%	9.30%	9.10%	20.00
Hot Guill/(E035)	7,041,544	37.0170	00.0070	07.2070	(,0.00)	0,040,204 0	3.00 /0	3.0070	3,1070	20.00
Metropolitan West							- 1			
Investment Returns	3,356,171	100.00%				6,364,186 10	0.00%			
Investment Expenses	(243,897)	7.27%					1.44%			
Net Gain/(Loss)	3,112,274	92.73%	3.60%	3.54%	6.00	5,636,208 8	8.56%	2.13%	2.24%	(11.00)
T. 1. E										
Total Fund	40 000 050	400 000/				E8 004 000 10		<u>.</u>		
Investment Returns Investment Expenses	40,236,858 (1,085,903)	100.00% 2.70%				,,	0.00% 5.25%			
Net Gain/(Loss)	39,150,955	97.30%	15.67%	16.39%	(72.00)		4.75%	7.00%	7.47%	(47.00)
541111(2555)	25, 30,000	20070	_ , 5.51 /5	, 5,5570	(. 5.00)		5 /0		1.7770	(,,,,,,,,)

#### Sacramento Regional Transit District Schedule of Transfers and Retirements

For the Time Period:

October 1, 2017 to December 31, 2017

Transfers:

Plan Assets Plan Assets

				Transferred	Transferred	Transferre
Employee #	Transferred From Position	Tranferred To Position	Transferred From	То	From ATU	to Salaried
2922	Bus Operator	Transportation Supervisor	ATU	AFSCME	-	-
2922	Transportation Supervisor	Bus Operator	ATU	AFSCME	-	-
3052	Lineworker Technician	Maintenance Supervisor - Wayside	IBEW	AFSCME	-	_
3053	Lineworker Technician	Maintenance Supervisor - Wayside	IBEW	AFSCME	-	-
3906	Community Bus Services Operator	Bus Service Worker	ATU	IBEW	-	· -
3932	Bus Operator	Light Rail Service Worker	ATU	IBEW	-	-
612	Bus Operator	Transportation Supervisor	ATU	AFSCME	(45,307)	45,307.0
562	ATU Transit Officer	Transportation Supervisor	ATU	AFSCME	(111,266)	111,266.0
1198	Clerk II	Administrative Assistant II	ATU	AEA	(4,127)	4,127.0
1020	Clerk II	Administrative Assistant II	ATU	AFSCME	(32,888)	32,888.0
1557	Schedule Clerk	Operations Support Associate I	ATU	AEA	(30,138)	30,138.0
564	Bus Operator	Transportation Supervisor	ATU	AFSCME	(89,856)	89,856.0
560	Bus Operator	Transportation Supervisor	ATU	AFSCME	(79,428)	79,428.0
568	Clerk II	Administrative Assistant II	ATU	AFSCME	(43,576)	43,576.0
1449	Customer Service Representative	Administrative Assistant II	ATU	AFSCME	(79,928)	79,928.0
2426	Light Rail Train Operator	Transportation Supervisor	ATU	AFSCME	(51,666)	51,666.
1183	Bus Operator	Transportation Supervisor	ATU	AFSCME	(119,369)	119,369.0
1624	Bus Operator	Schedule Analyst II	ATU	AEA	(126,208)	126,208.0
1021	Clerk II	Payroll Analyst	ATU	AEA	(49,956)	49,956.0
1733	Light Rail Train Operator	Transportation Supervisor	ATU	AFSCME	(107,852)	107,852.0
1430	Bus Operator	Transportation Supervisor	ATU	AFSCME	(90,807)	90,807.0
2670	Transit Officer	Transportation Supervisor	ATU	AFSCME	(30,954)	30,954.
616	Light Rail Train Operator	Transportation Supervisor	ATU	AFSCME	(63,928)	63,928.
771	Bus Operator	Transportation Supervisor	ATU	AFSCME.	(25,833)	25,833.0
519	Bus Operator	Transportation Supervisor	ATU	AFSCME	(66,193)	66,193.
2890	Transit Officer	Transportation Supervisor	ATU	AFSCME	(70,753)	70,753.
563	Bus Operator	Transportation Supervisor	ATU	AFSCME	(25,645)	25,645.0
604	Bus Operator	Transportation Supervisor	ATU	AFSCME	(119,157)	119,157.0
2638	Transit Officer	Transportation Supervisor	ATU	AFSCME	(43,533)	43,533.0
2535	Light Rail Train Operator	Transportation Supervisor	ATU	AFSCME	(51,474)	51,474.0
621	Light Rail Train Operator	Transportation Supervisor	ATU	AFSCME	(93,197)	93,197.0
1498	Risk Clerk	Claims Adjuster I	ATU	AEA	(37,647)	37,647.
1001	Payroll Tech	Administrative Analyst I	ATU	AEA	(15,555)	15,555.0
2389	Light Rail Train Operator	Transportation Supervisor	ATU	AFSCME	(21,743)	21,743.0
1027	Clerk II	Administrative Assistant II	ATU	AEA	(4,327)	4,327.
451	Bus Operator	Transportation Supervisor	ATU	AFSCME	(67,216)	67,216.6
776	Light Rail Train Operator	Transportation Supervisor	ATU	AFSCME	(79,764)	79,764.0
2308	Transit Officer	Transportation Supervisor	ATU	AFSCME	(35,415)	35,415.0

#### Plan Assets Plan Assets

				ıransterred	Transferred	ı ransterred
Employee #	Transferred From Position	Tranferred To Position	Transferred From	То	From ATU	to Salaried
1663	Claims Technician	Administrative Analyst I	ATU	AEA	(20,648)	20,648.00
1512	Clerk II	Administrative Assistant II	ATU	AFSCME	(42,627)	42,627.00
2355	Transit Officer	Transportation Supervisor	ATU	AFSCME	(46,694)	46,694.00
2343	Light Rail Train Operator	Transportation Supervisor	ATU	AFSCME	(45,842)	45,842.00
802	Bus Operator	Transportation Supervisor	ATU	AFSCME	(65,245)	65,245.00
760	Fare Inspection Officer	Transportation Supervisor	ATU	AFSCME	(32,649)	32,649.00
805	Bus Operator	Transportation Supervisor	ATU	AFSCME	(78,339)	78,339.00
2375	Transit Officer	Transportation Supervisor	ATU	AFSCME	(54,522)	54,522.00
1015	Senior Clerk	Administrative Assistant II	ATU	AFSCME	(40,031)	40,031.00
1785	Clerk II	Administrative Assistant II	ATU	AEA	(20,074)	20,074.00
1580	Bus Operator	Transportation Supervisor	ATU	AFSCME	(20,202)	20,202.00
2767	Light Rail Train Operator	Transportation Supervisor	ATU	AFSCME	(50,241)	50,241.00
				Total	(2,431,820)	2,431,820
	1663 1512 2355 2343 802 760 805 2375 1015 1785 1580	1663 Claims Technician 1512 Clerk II 2355 Transit Officer 2343 Light Rail Train Operator 802 Bus Operator 760 Fare Inspection Officer 805 Bus Operator 2375 Transit Officer 1015 Senior Clerk 1785 Clerk II 1580 Bus Operator	1663 Claims Technician Administrative Analyst I 1512 Clerk II Administrative Assistant II 2355 Transit Officer Transportation Supervisor 2343 Light Rail Train Operator Transportation Supervisor 802 Bus Operator Transportation Supervisor 760 Fare Inspection Officer Transportation Supervisor 805 Bus Operator Transportation Supervisor 2375 Transit Officer Transportation Supervisor 1015 Senior Clerk Administrative Assistant II 1785 Clerk II Administrative Assistant II 1580 Bus Operator Transportation Supervisor	1663 Claims Technician Administrative Analyst I ATU 1512 Clerk II Administrative Assistant II ATU 2355 Transit Officer Transportation Supervisor ATU 2343 Light Rail Train Operator Transportation Supervisor ATU 802 Bus Operator Transportation Supervisor ATU 760 Fare Inspection Officer Transportation Supervisor ATU 805 Bus Operator Transportation Supervisor ATU 807 Transit Officer Transportation Supervisor ATU 808 Senior Clerk Administrative Assistant II ATU 809 Transportation Supervisor ATU 809 Senior Clerk Administrative Assistant II ATU 809 Transportation Supervisor ATU 809 Transportation Supervisor ATU 809 Senior Clerk Administrative Assistant II ATU 809 Transportation Supervisor ATU 809 Transportation Supervisor ATU	Employee #Transferred From PositionTransferred To PositionTransferred FromTo1663Claims TechnicianAdministrative Analyst IATUAEA1512Clerk IIAdministrative Assistant IIATUAFSCME2355Transit OfficerTransportation SupervisorATUAFSCME2343Light Rail Train OperatorTransportation SupervisorATUAFSCME802Bus OperatorTransportation SupervisorATUAFSCME760Fare Inspection OfficerTransportation SupervisorATUAFSCME805Bus OperatorTransportation SupervisorATUAFSCME2375Transit OfficerTransportation SupervisorATUAFSCME1015Senior ClerkAdministrative Assistant IIATUAFSCME1785Clerk IIAdministrative Assistant IIATUAEA1580Bus OperatorTransportation SupervisorATUAFSCME2767Light Rail Train OperatorTransportation SupervisorATUAFSCME	Employee #Transferred From PositionTranferred To PositionTransferred FromToFrom ATU1663Claims TechnicianAdministrative Analyst IATUAEA(20,648)1512Clerk IIAdministrative Assistant IIATUAFSCME(42,627)2355Transit OfficerTransportation SupervisorATUAFSCME(46,694)2343Light Rail Train OperatorTransportation SupervisorATUAFSCME(45,842)802Bus OperatorTransportation SupervisorATUAFSCME(65,245)760Fare Inspection OfficerTransportation SupervisorATUAFSCME(32,649)805Bus OperatorTransportation SupervisorATUAFSCME(78,339)2375Transit OfficerTransportation SupervisorATUAFSCME(54,522)1015Senior ClerkAdministrative Assistant IIATUAFSCME(40,031)1785Clerk IIAdministrative Assistant IIATUAEA(20,074)1580Bus OperatorTransportation SupervisorATUAFSCME(20,202)2767Light Rail Train OperatorTransportation SupervisorATUAFSCME(50,241)

#### Retirements:

Employee #	Previous Position	Pension Group	Retirement Date
1472	Operations Trainer	AFST	10/01/2017
4105	Director, CBS	MCEG	10/01/2017
2096	Mechanic A	IBEW	10/01/2017
1139	VP, Strategic Planning	MCEG	10/01/2017
2315	Light Rail Assistant Mechanic	IBEW	11/01/2017
1375	Operations Trainer	AFST	11/01/2017
1495	Mechanic C	IBEW	11/01/2017
1695	Customer Service Rep	ATU	11/01/2017
1439	Transportation Manager	AEA	12/01/2017
551	Bus Operator	ATU	12/17/2017
787	Bus Operator	ATU	12/18/2017
3131	Bus Operator	ATU	12/20/2017
506	Bus Operator	ATU	12/21/2017
3206	Bus Operator	ATU	12/23/2017

#### Deaths:

Employee #	Pension Group	Type	Date of Death
1113	ATU	Retiree	10/08/2017
784	ATU	Retiree	10/14/2017
468	ATU	Retiree	10/27/2017
108	ATU	Retiree	12/14/2017

### REGIONAL TRANSIT ISSUE PAPER

Page 1 of 1

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
12	03/14/18	Retirement	Action	02/19/18

Subject: Receive and File the Fiscal Year 2017 State Controller's Report (ATU). (Adelman)

#### <u>ISSUE</u>

Receive and File the Fiscal Year 2017 State Controller's Report (ATU). (Adelman)

#### **RECOMMENDED ACTION**

Motion: Receive and File the Fiscal Year 2017 State Controller's Report (ATU). (Adelman)

#### FISCAL IMPACT

None

#### **DISCUSSION**

The financial data for the annual State Controller's Public Retirement Systems Financial Transactions Report is prepared in accordance with California Government Code Section 7504. This statute requires all state and local retirement systems to annually submit audited financial statements of their Pension Plans to the State Controller's Office by the close of each calendar year. The State Controller's Public Retirement Systems Financial Transactions Report (Attachment #1) for the fiscal year ended June 30, 2017 was filed on December 28, 2017.

Approved:	Presented:	
Final 3/6/2018		
VP of Finance/CFO	Treasury Controller	-

### PUBLIC RETIREMENT SYSTEMS FINANCIAL TRANSACTIONS REPORT COVER PAGE

#### Sacramento Regional Transit District ATU Employees' Retirement Plan

	Reporting Year: 2017	ID Number: 16383440512	2
	For the Fiscal Year Ended: 06/30/3017  Signature	(MM/DD/YYYY)  TVLASUTY CONT	roller
	Signature	ride 0	
\	Jamie Adelman	(916) 321-3823	12/28/11
	Name (Please Print)	Telephone Number	Date "

Per Government Code section 7504, is report is due within six months after the end of the fiscal year. Public Employee Retirement Systems are also required to furnish an audited financial statement on an annual basis and, for defined benefit systems, an actuarial valuation report at least every three years. To meet the filing requirements, all portions must be received by the State Controller's Office.

Please complete, sign, and mail this cover page to either address below:

Mailing Address: State Controller's Office Local Government Programs and Services Division Local Government Reporting Section P.O. Box 942850 Sacramento, CA 94250 Express Mailing Address:
State Controller's Office
Local Government Programs and Services Division
Local Government Reporting Section
3301 C Street, Suite 700
Sacramento, CA 95816

The Financial Transactions Report was successfully submitted to the State Controller's Office on 12/28/2017 9:34:46 AM

# Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report General Information

#### Fiscal Year: 2017 **Mailing Address** Street 1 1400 29th Street Type of Defined Benefit ~ Plan Street 2 Retirement Administrator Valerie Weekly City Telephone (916) 556-0296 Sacramento Email State Zip CA 95816 vweekly@sacrt.com ☐ Has Address Changed? Report Prepared By First Name Firm Name Jamie Sacramento Regional Transit District Middle Initial Telephone (916) 321-3823 Last Name Fax No. (916) 321-2820 Adelman Title Email Treasury Controller jadelman@sacrt.com Independent Auditor Firm Name Street 1 Crowe Horwath LLP 650 Town Center Drive First Name Street 2 Scott Suite 740 Middle Initial City State CA 92626 Costa Mesa Last Name Telephone Nickerson (317) 706-2693 Email scott.nickerson@crowehorwath.i Additional Information Street 1 Actuary/Actuary Firm 1970 Broadway Street 2 Cheiron, Inc Suite 1220 P.O. Box Contact Name Graham Schmidt City State Zip 94612 CA Oakland Telephone Date of Valuation Report (703) 893-1456 07/01/2016 Email gschmidt@cheiron.us

# Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Statement of Fiduciary Net Position

			Fiscal Year: 2017	Prior Year: 2016
		Assets		
	R01.	Cash and Cash Equivalents	2,372,976	
		Receivables		
	R02.	Contributions		
	R03.	Investments	2,263,933	
	R04.	Other Receivables	12,619	
	R05.	Total Receivables	2,276,552	
		Investments, at Fair Value		
	R06.	Short-Term Investments		
	R07.	U.S. Government Obligations	30,441,801	
	R08.	Municipal Bonds	757,981	
	R09.	Domestic Corporate Bonds	10,238,037	
	R10.	International Bonds		
	R11.	Domestic Stocks	53,155,961	
	R12.	International Stocks	32,009,677	
	R13.	Real Estate	2,360,302	
	R14.	Private Equity		
	R15.	Hedge Funds		
	R16.	Other Investments	4,774,830	
	R17.	Total Investments	133,738,589	
	R18.	Securities Lending Collateral		
	R19.	Capital Assets, Net of Accumulated Depreciation		
	R20.	Other Assets		
	R21.	Total Assets	\$138,388,117	
1	R22.	Deferred Outflows of Resources		
		Liabilities		
	R23.	Benefits Payable		
	R24.	Accounts Payable	432,469	
	R25.	Investment Purchases Payable	7,367,193	
	R26.	Securities Lending Obligation		
	R27.	Other Liabilities		
	R28.	Total Liabilities	\$7,799,662	
	R29.	Deferred Inflows of Resources		
	R30.	Net Position Restricted for Pension Benefits	\$130,588,455	

#### Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Footnotes

Fiscal Year: 20	017	© Current Year O Prior Year
FORM DESC	FIELD NAME	FOOTNOTES
NetPosition	(R04)OtherReceivables	This amount represents a prepaid expense for fiduciary insurance that is amortized over a 12 month period. There is no line for prepaid expenses on the SCO forms so it is included with other receivables.
NetPosition	(R16)OtherInvestments	Other investments consists of other asset backed securities held by our domestic fixed income manager.

# Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Statement of Changes in Fiduciary Net Position -- Additions

		Fiscal Year: 2017	Prior Year: 2016
	Contributions		
	Employer		
R01.	General	7,987,367	
R02.	Safety		
R03.	Combined	Particular (1997)	
R04.	Total Employer	7,987,367	
	Member		
R05.	General	168,463	
R06.	Safety		
R07.	Combined		
R08.	Total Member	100 100	
(100)	Other Contributions	168,463	
R09.	General	Production of the last of the	
1109.	General		
R10.	Safety		
R11.	Combined		
R12.	Total Other Contributions		
R13.	Total Contributions	\$8,155,830	
	Investment Income (Loss)		
R14.	Net Appreciation (Depreciation) in Fair Value of Investments	13,054,187	
R15.	Interest	1,922,434	
R16.	Dividends		
R17.	Other Investment Income		
R18.	(Investment Expense)	-556,634	
	Securities Lending Income (Loss)	-000,004	
R19.	Securities Lending Income		
R20.	(Securities Lending Expense)		
R21.	Net Securities Lending Income (Loss)	0	
R22.	Net Investment Income (Loss)	\$14,419,987	
R23.	Other Income	φ14,415,807	
R24.	Total Additions	\$22,575,817	
***********	© 2016 State of California	a - State Controller's Office	

# Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Statement of Changes in Fiduciary Net Position -- Deductions and Net Position

	•	Fiscal Year: 2017	Prior Year: 2016
	Benefit Payments		
	Service Retirement		
R01.	General	9,365,592	
R02.	Safety		
R03.	Combined		
R04.	Total Service Retirement	9,365,592	
	Disability Retirement		
R05.	General	1,402,702	
R06.	Safety		
R07.	Combined		
R08.	Total Disability Retirement	1,402,702	
	Other Benefit Payments		
R09.	General		
R10.	Safety		
R11.	Combined		
R12.	Total Other Benefit Payments		
R13.	Total Benefit Payments	10,768,294	
	Member Refunds	***************************************	
R14.	General	8,692	
R15.	Safety	5,002	
R16.	Combined		
D17	Total Mambar Patunda		
R17.	Total Member Refunds	8,692	
R18.	Administrative Expenses	306,818	
R19.	Other Expenses		
R20.	Total Deductions	\$11,083,804	
R21.	Net Increase (Decrease) in Net Position	11,492,013	
R22.	Net Position Restricted for Pension Benefits, beginning of year	119,096,442	
R23.	Adjustment 1		
R24.	Adjustment 2		
R25.	Net Position Restricted for Pension Benefits, end of year	\$130,588,455	

### Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Schedule of Changes in Net Pension Liability and Related Ratios

Go to Report: 10 Years Schedule Changes in Net Pension Liability Report

		Fiscal Year: 2017	Prior Year: 2016
	Total Pension Liability		
R01.	Service Cost	4,835,944	
R02.	Interest	12,885,195	
R03.	Changes of Benefit Terms	-11,268	
R04.	Differences Between Expected and Actual Experience	-5,577,742	
R05.	Changes of Assumptions	0	
R06.	Benefit Payments, Including Refunds of Member Contributions	-10,776,986	
R07.	Net Change in Total Pension Liability	1,355,143	
R08.	Total Pension Liability – Beginning	172,006,419	
R09.	Adjustments		
R10.	Total Pension Liability – Ending (a)	173,361,562	
	Plan Fiduciary Net Position	Panada da da kaduda na da babahan nabuda na na bawana na panada da	
R11.	Contributions – Employer	7,987,367	
R12.	Contributions – Member	168,463	
R13.	Contributions – Other	0	
R14.	Net Investment Income	14,419,987	
R15.	Other Income	0	
R16.	Benefit Payments, Including Refunds of Member Contributions	-10,776,986	
R17.	Administrative Expenses	-306,818	
R18.	Other Expenses	0	
R19.	Net Change in Plan Fiduciary Net Position	11,492,013	
R20.	Plan Fiduciary Net Position – Beginning	119,096,442	
R21.	Adjustments	0	
R22.	Plan Fiduciary Net Position –Ending (b)	130,588,455	
R23.	Net Pension Liability – Ending (a) - (b)	42,773,107	
R24.	Plan Fiduciary Net Position as a Percentage of the Total Pension Liability (%)	75.33	
R25.	Covered-Employee Payroll	30,212,311	
R26.	Net Pension Liability as a Percentage of Covered-Employee Payroll (%)	141.58	

# Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Schedule of Employer Contributions

Go to Report: 10 Years Employer Contributions Schedule

Fiscal Y	ear: 2017		·					
R01.	Actuarially Determined Contribution	ons	7,987,367					
R02.	Contributions in Relation to the Actuarially Determined Contributions 7,987,367							
R03.	Contribution Deficiency (Excess)							
R04.	Covered-Employee Payroll	· · · · · · · · · · · · · · · · · · ·	30,212,311					
R05.	Contributions as a Percentage of	Covered-Employee Payroll	26.44					
Notes	to Schedule							
R06.	Valuation Date							
07/01	/2015							
		V						
	Methods and assumptions used to	o determine contribution rates						
R07.	Actuarial Cost Method	Entry Age						
R08.	Amortization Method	Level Percentage of Projected Payroll						
R09.	Remaining Amortization Period	17						
R10.	Asset Valuation Method	The actuarial value of Plan assets is calculated on a modified market-related value. The market value of assets is adjusted to recognize, over a five-year period,						
		investment earnings which are greater than (or less than)						
R11.	Inflation	3.15 %						
R12.	Salary Increases	3.15% plus merit component						
R13.	Investment Rate of Return	7.5 %						
R14.	Other Information							

# Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Plan Membership

Go to Report: Plan Membership Report

Fiscal Year: 2017

Select         ✓         Select         ✓           53         986	*			Α	ctive	Inactive		Retir	ement			
		Sy	/stem				Service	Service	Ordinary		Total	
Select Se	Member Type Ti	ier St	atus	Vested	Nonvested	Vested	Retired	Disability	Disability	Survivors	Memb	ers
Special School Other  State Counties Cities Districts Districts Agencies Total  Number of Agencies 1	General I	O	pen 🗸	279	250	21	308	75		53		986
Employers  Special School Other  State Counties Cities Districts Districts Agencies Total  Number of Agencies  1	Select V	S	elect ∨									NAME OF THE OWNER, OF THE OWNER, OF THE OWNER, OF THE OWNER, OWNER, OWNER, OWNER, OWNER, OWNER, OWNER, OWNER,
Special School Other  State Counties Cities Districts Agencies Total  Number of Agencies 1	Grand Total Membe	rs		279	250	21	308	75		53		986
Special School Other  State Counties Cities Districts Districts Agencies Total  Number of Agencies 1 1 1					***************************************	***************************************		***************************************			***********	*********
	Employers ———					•			<b>T</b> 1.1.1			
Number of Members 986 986	Employers ———	St	tate (	Counties		•			s Total			
			tate (	Counties		•			s Total	-		must room
	Number of Agencie	s	tate (	Counties		Districts 1				1		
	Number of Agencie	s	tate C	Counties		Districts 1				1		
Members' Annual Payroll	Number of Agencie	s	tate (	Counties		Districts 1				1		
Members' Annual Payroll  Member Type Tier Annual Payroll (\$)	Number of Agencie Number of Member  Members' Annual P	s ayroll				Districts 1				1		
Member Type Tier Annual Payroll (\$)	Number of Agencie Number of Member	ayroll Annual Pa	ayroll (\$)			Districts 1				1		

#### Contributions 2017 Sacramento Regional Transit District ATU Employees' Retir... Page 1 of 1

#### Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Contributions

Go to Report: Contributions Report

Fiscal Year: 2017	7													
Employer and	Memb	er Rates -	Recommer	nded by Act	uary	-								
					Em	ipoloyer Ra	ates							
Normal Cost UAAL Amortization Cost Total Cost Member Rates														
		Basic	COLA	Total	Basic	COLA	Total	Basic	COLA	Total				Single
Member Type	Tier	Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate	Rate	Age 25	Age 35	Age 45	Rate
General	1	17.20		17.20	10.49		10.49	27.69	0.00	27.69				-
Employer and	- Employer and Member Rates - Adopted by Governing Body													
					Fm	poloyer Ra	ites							
						ipoloyer ite								
		. 1	Normal Cos	st		Amortizatio			Total Cost			Memb	er Rates	
		Basic	COLA	Total	UAAL Basic	Amortizatio		Basic	Total Cost	Total			er Rates	Single
Member Type	Tier				UAAL	Amortizatio	on Cost	Basic Rate		Total Rate	Age 25	Memb	er Rates Age 45	Single Rate
Member Type General	Tier I	Basic	COLA	Total	UAAL Basic	Amortizatio	on Cost Total		COLA		Age 25			- ;
	1	Basic Rate 17.20	COLA Rate	Total Rate	UAAL Basic Rate	Amortizatio	on Cost Total Rate	Rate	COLA Rate	Rate	Age 25			- ;
General	1	Basic Rate 17.20	COLA Rate	Total Rate	UAAL Basic Rate	Amortizatio	Total Rate	Rate	COLA Rate	Rate	Age 25			- ;
General  Estimated Ann	1	Basic Rate 17.20	COLA Rate	Total Rate	UAAL Basic Rate 10.49	Amortizatio COLA Rate	Total Rate  10.49	Rate 27.69	COLA Rate	Rate	Age 25			- ;

### Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Plan Identification

Fiscal	Year: 2017											
					Econom	ic Assump	tion Rates					
R01.	Select Plan	Single-En	nployer Plar	n	~	·						
	Return on Investments											
R02.	Real Rate of Return		4	.35								,
R03.	Inflation Component		3	.15								
R04.	Total Return on Investments	***************************************	***************************************	7.5								
	Salary Scale	[				Years of Service					-	
		5	10	15	20	25	30	35	40	45	50	Single Rate
R05.	Merit, Longevity, and Productivity	6	6	.5	.5	.5	.5	.5	.5	.5	.5	
R06.	Inflation Component	3.15	3.15	3.15	3.15	3.15	3.15	3.15	3.15	3.15	3.15	
R07.	Total Salary Scale	9.15	9.15	3.65	3.65	3.65	3.65	3.65	3.65	3.65	3.65	
	Sensitivity of the Net Pension L	iability to C	hanges in	the Discou	unt Rate							
		1% Dec	rease		Cu	rrent Disc	ount Rate		1'	% Increase		
R08	. Discount Rate		6	5.5			7.5				8.5	
R09	. Net Pension Liability		60,467,9	56		***************************************	42,773,107			27,	634,903	

### Plan Identification: Rate of Return 2017 Sacramento Regional Transit District ... Page 1 of 1

### Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Plan Identification: Rate of Return

Fiscal Year: 2017				
	1 Year	3 Years	5 Years	
R01. Money-Weight	ed Rate of Return			
R02. Time-Weighter	d Rate of Return 12	52 5.07	8.93	
Schedule of Investment Returns				
R03. Fiscal Yea	ar		2017	
R04. Annual M	4. Annual Money-Weight Rate of Return, Net of Investment Expense		12.09	
L	© 2016 State	of California - State Controller's	Office	

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#### Sacramento Regional Transit District ATU Employees' Retirement Plan

Public Retirement Systems Financial Transactions Report Plan Identification: Demographic Assumption Rates - Age

Fiscal Year: 2017

			Dem	ographic Assu	ımption Rates - /	Age	
		Service			Mortality	of Active	Withdrawal
		Retirement	Disability Ret	irement Rate	Membe	rs Rate	(Termination)
	General - Male	Rate	Ordinary	Service	Ordinary	Service	Rate
R01.	Age 25		.36				
R02.	Age 30		.46				
R03.	Age 35		.56				
R04.	Age 40		.66				
R05.	Age 45		.76				
R06.	Age 50		.86				
R07.	Age 55	7.20	.96				
R08.	Age 60	5.00	1.06				
R09.	Age 65	30.00	.00				
R10.	Age 70	100.00	.00		,		
		Service			Mortality	of Active	Withdrawal
		Service Retirement	Disability Ret	irement Rate	Mortality (		Withdrawal (Termination)
	General - Female		Disability Ret	irement Rate	į		i .
R11.	General - Female Age 25	Retirement			Member	rs Rate	(Termination)
		Retirement	Ordinary		Member	rs Rate	(Termination)
R12.	Age 25	Retirement	Ordinary .26		Member	rs Rate	(Termination)
R12. R13.	Age 25 Age 30	Retirement	.26 .34		Member	rs Rate	(Termination)
R12. R13. R14.	Age 25 Age 30 Age 35	Retirement	.26 .34 .49		Member	rs Rate	(Termination)
R12. R13. R14. R15.	Age 25 Age 30 Age 35 Age 40	Retirement	.26 .34 .49 .73		Member	rs Rate	(Termination)
R12. R13. R14. R15. R16.	Age 25 Age 30 Age 35 Age 40 Age 45	Retirement	.26 .34 .49 .73		Member	rs Rate	(Termination)
R12. R13. R14. R15. R16.	Age 25 Age 30 Age 35 Age 40 Age 45 Age 50	Retirement	.26 .34 .49 .73 1.10		Member	rs Rate	(Termination)
R12. R13. R14. R15. R16. R17.	Age 25 Age 30 Age 35 Age 40 Age 45 Age 50 Age 55	Retirement Rate	.26 .34 .49 .73 .1.10 .1.87 .3.33		Member	rs Rate	(Termination)

Retirement   Rate   Disability Retirement Rate   Ordinary   Service   Ordinary   Ordinary   Service   Ordinary   Ordinary   Ordinary   Ordinary   Ordinary			Service			Mortality	of Active	Withdrawal	
R21. Age 25 R22. Age 30 R23. Age 35 R24. Age 40 R25. Age 46 R26. Age 50 R27. Age 56 R28. Age 60 R29. Age 66 R30. Age 70 Service Retirement Safety - Female Rate Ordinary Service R31. Age 25 R32. Age 30 R33. Age 35 R34. Age 40 R35. Age 45 R36. Age 50 R37. Age 56 R38. Age 40 R39. Age 66 R39. Age 60 R39. Age 66 R39. Age 60 R39. Age 66			Retirement	Disability Re	tirement Rate	Membe	rs Rate	(Termination)	
R22. Age 30		Safety - Male	Rate	Ordinary	Service	Ordinary	Service	Rate	
R23. Age 35  R24. Age 40  R25. Age 45  R26. Age 50  R27. Age 55  R28. Age 60  R29. Age 65  R30. Age 70  Service Retirement Rate Ordinary Service Ordinary Service  R31. Age 25  R32. Age 30  R33. Age 35  R34. Age 40  R35. Age 45  R36. Age 50  R37. Age 65  R37. Age 65  R38. Age 60  R39. Age 65	R21.	Age 25							
R24. Age 40	R22.	Age 30							
R25. Age 45       Mortality of Active         R27. Age 56       Mortality Retirement         R28. Age 60       Mortality Retirement         R30. Age 70       Mortality Retirement Rate         Safety - Female       Rate         R31. Age 25       Mortality Retirement Rate         R32. Age 30       Mortality Service         R33. Age 35       Mortality Retirement Rate         R34. Age 40       Mortality Retirement Rate         R35. Age 45       Mortality Retirement Rate         R36. Age 60       Mortality Retirement Rate         R37. Age 56       Mortality Retirement Rate         R38. Age 60       Mortality Retirement Rate         R39. Age 66       Mortality Retirement Rate         Mortality of Active       Withdrawal (Termination)         New Joseph Rate       Ordinary         Service       Ordinary         Service <th>R23.</th> <th>Age 35</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>	R23.	Age 35							
R26. Age 50       Mortality of Active Members Rate       Withdrawal (Termination)         R31. Age 25       Mordality Retirement Rate       Ordinary       Service Ordinary       Rate         R32. Age 30       Mortality Retirement Rate       Mortality of Active Members Rate       Withdrawal (Termination)         R33. Age 35       Mortality Retirement Rate       Rate         R34. Age 40       Mortality Retirement Rate       Mortality of Active Members Rate       Termination)         R35. Age 45       Mortality Retirement Rate       Mortality of Active Members Rate       Termination)         R36. Age 50       Mortality Retirement Rate       Mortality of Active Members Rate       Termination)         R36. Age 60       Mortality Retirement Rate       Mortality of Active Members Rate       Termination)         R37. Age 65       Mortality Retirement Rate       Mortality of Active Members Rate       Termination)         R38. Age 60       Mortality Retirement Rate       Mortality of Active Members Rate       Termination)         R38. Age 60       Mortality Retirement Rate       Mortality of Active Members Rate       Termination)         R39. Age 65       Mortality Retirement Rate       Mortality of Active Members Rate       Termination)	R24.	Age 40							
R27. Age 55       Mortality of Active       Withdrawal (Termination)         R30. Age 70       Mortality Retirement Rate       Members Rate (Termination)       Members Rate (Termination)         R31. Age 25       Mortality of Active Members Rate (Termination)       Rate         R32. Age 30       Mortality of Active Members Rate (Termination)       Rate         R33. Age 35       Mortality of Active Members Rate (Termination)       Rate         R34. Age 40       Mortality of Active Members Rate (Termination)       Rate         R35. Age 45       Mortality of Active Members Rate (Termination)       Rate         R36. Age 50       Mortality of Active Members Rate (Termination)       Rate         R37. Age 55       Mortality of Active Members Rate (Termination)       Termination)         R37. Age 65       Mortality of Active Members Rate (Termination)       Termination)         R38. Age 60       Mortality Retirement Rate Members Rate (Termination)       Termination)         R37. Age 65       Mortality Retirement Rate Members Rate (Termination)       Termination)         R38. Age 60       Mortality Retirement Rate Members Rate (Termination)       Termination (Termination)         R38. Age 60       Mortality Retirement Rate Members Rate (Termination)       Termination (Termination)         R39. Age 66       Mortality Retirement Rate Members Rate (Termination)	R25.	Age 45							
R28. Age 60       Mortality of Active       Withdrawal (Termination)         R30. Age 70       Mortality Retirement Rate       Mortality of Active Members Rate (Termination)       Withdrawal (Termination)         R31. Age 25       Mortality Rate       Rate       Rate         R32. Age 30       Mortality of Active Members Rate (Termination)       Rate         R33. Age 35       Mortality of Active Members Rate (Termination)       Rate         R34. Age 40       Mortality of Active Members Rate (Termination)       Rate         R35. Age 45       Mortality of Active Members Rate (Termination)       Rate         R36. Age 45       Mortality of Active Members Rate (Termination)       Termination)         R37. Age 56       Mortality of Active Members Rate (Termination)       Termination)         R36. Age 40       Mortality of Active Members Rate (Termination)       Termination)         R37. Age 56       Mortality of Active Members Rate (Termination)       Termination         R38. Age 60       Mortality Retirement Rate (Termination)       Termination         R39. Age 66       Mortality Retirement Rate (Termination)       Termination         R39. Age 66       Mortality Retirement Rate (Termination)       Termination         R31. Age 65       Mortality Retirement Rate (Termination)       Termination         R31. Age 65	R26.	Age 50							
R29. Age 65       R30. Age 70       Mortality of Active Members Rate Ordinary Service Ordinary Service Ordinary Service       Withdrawal (Termination) Rate Ordinary Service Ordinary Service         R31. Age 25       R32. Age 30       R33. Age 35       R34. Age 40       R35. Age 45       R36. Age 50       R37. Age 56       R38. Age 60       R39. Age 66       R36. Active Members Rate (Termination) Rate (Termination	R27.	Age 55							
R30. Age 70	R28.	Age 60							
Service   Retirement   Rate   Ordinary   Service   Pate   Cordinary   Service   Rate   Cordinary   Service   Cordinary   Cordinary   Service   Cordinary   Cordinary   Service   Cordinary   Cor	R29.	Age 65		2 1 2 1					
Retirement   Rate   Ordinary   Service   Ordinary   Service   Rate   (Termination)	R30.	Age 70							
Safety - Female         Rate         Ordinary         Service         Ordinary         Service         Rate           R31. Age 25			!					•	
R31. Age 25  R32. Age 30  R33. Age 35  R34. Age 40  R35. Age 45  R36. Age 50  R37. Age 55  R38. Age 60  R39. Age 65			Service			Mortality	of Active	Withdrawal	
R32. Age 30			(30)	Disability Ret	irement Rate			į	
R33. Age 35  R34. Age 40  R35. Age 45  R36. Age 50  R37. Age 55  R38. Age 60  R39. Age 65		Safety - Female	Retirement			Member	s Rate	(Termination)	
R34. Age 40  R35. Age 45  R36. Age 50  R37. Age 55  R38. Age 60  R39. Age 66	R31.		Retirement			Member	s Rate	(Termination)	
R35. Age 45		Age 25	Retirement			Member	s Rate	(Termination)	
R36. Age 50  R37. Age 55  R38. Age 60  R39. Age 65	R32.	Age 25 Age 30	Retirement			Member	s Rate	(Termination)	
R37. Age 55	R32. R33.	Age 25 Age 30 Age 35	Retirement			Member	s Rate	(Termination)	
R38. Age 60	R32. R33. R34.	Age 25 Age 30 Age 35 Age 40	Retirement			Member	s Rate	(Termination)	
R39. Age 65	R32. R33. R34. R35.	Age 25 Age 30 Age 35 Age 40 Age 45	Retirement			Member	s Rate	(Termination)	
	R32. R33. R34. R35. R36.	Age 25 Age 30 Age 35 Age 40 Age 45 Age 50	Retirement			Member	s Rate	(Termination)	
R40. Age 70	R32. R33. R34. R35. R36.	Age 25 Age 30 Age 35 Age 40 Age 45 Age 50 Age 55	Retirement			Member	s Rate	(Termination)	
	R32. R33. R34. R35. R36. R37.	Age 25 Age 30 Age 35 Age 40 Age 45 Age 50 Age 55 Age 60	Retirement			Member	s Rate	(Termination)	

## Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Plan Identification: Demographic Assumption Rates - Years of Service

Fiscal	Year: 2017				
			Demographic /	Assumption Rates - Years of Service	,
		Service	Withdrawal		
	General - Male	Retirement	(Termination)		
	Years of Service	Rate	Rate		
R01.	Year 5		3.00		
R02.	Year 10		2.50		
R03.	Year 15		2.50		
R04.	Year 20		.50		
R05.	Year 25		.00		
R06.	Year 30		.00		
R07.	Year 35		.00		
R08.	Year 40		.00		

.00

.00

		Service	Withdrawal
	General - Female	Retirement	(Termination)
	Years of Service	Rate	Rate
R11.	Year 5		3.00
R12.	Year 10		2.50
R13.	Year 15		2.50
R14.	Year 20		.50
R15.	Year 25		.00
R16.	Year 30		.00
R17.	Year 35		.00
R18.	Year 40		.00
R19.	Year 45		.00
R20.	Year 50		.00

R09. Year 45

R10. Year 50

		Service	Withdrawal	
	Safety - Male	Retirement	(Termination)	
	Years of Service	Rate	Rate	
R21.	Year 5	-		
R22.	Year 10			
R23.	Year 15			
R24.	Year 20			
R25.	Year 25			
R26	Year 30			
R27.	Year 35			
R28.	Year 40			
R29.	Year 45			
	Year 50			
K30.	rear 50	1 1		
		Service	Withdrawal	
	Safety - Female	Service Retirement	Withdrawal (Termination)	
	Safety - Female Years of Service			
R31.		Retirement	(Termination)	
	Years of Service	Retirement	(Termination)	
R32.	Years of Service Year 5 Year 10	Retirement	(Termination)	
R32. R33.	Years of Service Year 5 Year 10 Year 15	Retirement	(Termination)	
R32. R33.	Years of Service Year 5 Year 10	Retirement	(Termination)	
R32. R33. R34.	Years of Service Year 5 Year 10 Year 15	Retirement	(Termination)	
R32. R33. R34. R35.	Years of Service Year 5 Year 10 Year 15 Year 20 Year 25	Retirement	(Termination)	
R32. R33. R34. R35.	Years of Service Year 5 Year 10 Year 15 Year 20 Year 25 Year 30	Retirement	(Termination)	
R32. R33. R34. R35. R36.	Years of Service Year 5 Year 10 Year 15 Year 20 Year 25 Year 30 Year 35	Retirement	(Termination)	
R32. R33. R34. R35. R36.	Years of Service Year 5 Year 10 Year 15 Year 20 Year 25 Year 30	Retirement	(Termination)	
R32. R33. R34. R35. R36. R37.	Years of Service Year 5 Year 10 Year 15 Year 20 Year 25 Year 30 Year 35	Retirement	(Termination)	
R32. R33. R34. R35. R36. R37. R38.	Years of Service Year 5 Year 10 Year 15 Year 20 Year 25 Year 30 Year 35 Year 40	Retirement	(Termination)	

## Sacramento Regional Transit District ATU Employees' Retirement Plan Public Retirement Systems Financial Transactions Report Statement of Funding Position and UAAL Amortization Method

Go to Report: Schedule of Funding Progress Report

Fiscal	Year: 2017		
	Funding Position		
R01.	Valuation Date (MM/DD/YYYY)	07/01/2016	
R02.	Name of Actuarial Firm	Cheiron Inc	
R03.	Actuarial Accrued Liability (AAL)	167,084,597	
R04.	Actuarial Value of Assets (AVA)	126,808,879	
R05.	Unfunded Actuarial Accrued Liability (UAAL) (AVA Basis)	40,275,718	
R06.	Funded Ratio (AVA Basis) (rounded to nearest hundredth; EXAMPLE: 99.99)	75.9	
R07.	Annual Covered Payroll (ACP)	30,037,232	
R08.	UAAL as a Percentage of ACP (AVA Basis)	134.1	
R09.	Method Used to Determine AAL	Entry Age	
R10.	Please Specify "Other" Method		
R11.	Market Value of Assets (MVA)	119,630,500	
R12.	UAAL (MVA Basis)	47,454,097	
R13.	Funded Ratio (MVA Basis) (rounded to nearest hundredth; EXAMPLE: 99.99)	72	
	UAAL Amortization		
R14.	Method Used to Amortize the Total UAAL	Level Percentage of I ∨	
R15.	Please Specify "Other" Method	A	
R16.	Total UAAL Amortization Period (in years)	30	
R17.	Years Remaining in Total UAAL Amortization Period	16	
R18.	Year in Which the Total UAAL is Expected to be Fully Amortized	2032	

#### Statement of Service Retirement Benefit Policies 2017 Sacramento Regional T... Page 1 of 1

#### Sacramento Regional Transit District ATU Employees' Retirement Plan

#### Public Retirement Systems Financial Transactions Report Statement of Service Retirement Benefit Policies

Go to Report: Service Retirement Benefit Policies Report

Member Type	Tier	Age	Years of Service	Age	Years of Service	Age	Years of Service	Age	Years of Service	Rega	Age rdless of rvice	Years of Service Regardless of Age
General	I	55	10									25
Cost of Living												
Member Type			osition Last		to Active er Increase		x to Consun Price Index	ner N	laximum Ann Increase	ual	None	Other Basis
General	1		~		~			<u> </u>			~	
Final Average S	alary -											
	Tier	Position I	_ast Held   I	lighest Yea	ır(s) Average	Final '	rear(s) Aver	age Co	mpensation a	t Time	of Retireme	nt
wember Type					4						~	
General	1	L			······································							
	ar of S	ervice and	Social Secu	rity Covera	ge							

#### Sacramento Regional Transit District ATU Employees' Retirement Plan

#### Public Retirement Systems Financial Transactions Report Statement of Disability Benefit Policies

Go to Report: Disability Benefit Polices Report

Fiscal Year: 2017

Member Type Tie	Noi	nservice Disability Per Year (%)	Nonservice Disability Maximum (%)	Service Disability Per Year (%)	Service Disability Maximum (%)
eneral I		2.5	2.5	2.5	2.5
or Special Requir	ements				2004 2504
			d above are the maximums. The	percentages actually range from	m 2.0% to 2.5% depending o
		other factors.	d above are the maximums. The	percentages actually range from	n 2.0% to 2.5% depending o
			d above are the maximums. The	percentages actually range from	m 2.0% to 2.5% depending o
			a above are the maximums. The	percentages actually range from	m 2.0% to 2.5% depending o
			a above are the maximums. The	percentages actually range from	m 2.0% to 2.5% depending o
			a above are the maximums. The	percentages actually range from	n 2.0% to 2.5% depending o

### REGIONAL TRANSIT ISSUE PAPER

Page 1 of 2

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
21	03/14/18	Retirement	Action	02/19/18

Subject: Receive and File the Independent Auditor's Report for the Twelve Month Period Ended June 30, 2017 (ALL). (Adelman)

#### **ISSUE**

Receive and File the Independent Auditor's Report for the Twelve Month Period Ended June 30, 2017 (ALL). (Adelman)

#### RECOMMENDED ACTION

Motion: Receive and File the Independent Auditor's Report, Auditor's Report to the Board of Directors, and the Report on Internal Control for the Twelve Month Period Ended June 30, 2017 (ALL). (Adelman)

#### FISCAL IMPACT

None

#### **DISCUSSION**

In accordance with California Government Code Section 7504, the Retirement Plans are required to have an annual audit performed. Crowe Horwath LLC conducted the Plans' audit in accordance with generally accepted auditing standards. The standards require that the auditors plan and perform the audit to obtain reasonable assurance that the Plans' financial statements are free of material misstatements.

For the fiscal year ended June 30, 2017, the investment assets for the ATU, IBEW and Salaried Plans were combined into one commingled investment portfolio. The balance of investments owned by the ATU, IBEW and Salaried Plans are calculated based on a percentage of ownership as determined by the ATU, IBEW and Salaried Plans' custodian.

As noted in the report (Attachment 1), the combined net position held in trust for pension benefits increased \$25,953,845 or 10.67% from the beginning of year balance of \$243,352,039 to the end of year balance of \$269,305,884. The audit confirmed that the District made 100% of its actuarially determined contribution of \$18,623,884.

The audit also determined that the Retirement Plans' financial statements are free of materials misstatements and that the Retirement Plans are operated with appropriate internal controls.

Approved:	Presented:
Final 3/6/2018	
VP of Finance/ CFO	Treasury Controller

### REGIONAL TRANSIT ISSUE PAPER

Page 2 of 2

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
21	03/14/18	Retirement	Action	02/19/18

Subject:	Receive and File the Independent Auditor's Report for the Twelve Month Period Ended June 30, 2017 (ALL). (Adelman)

#### **Staff Recommendation**

The following documents (Attachments 1-3) are submitted to the Board for receipt and filing:

- The Audited Financial Statements Attachment 1
- Report to the Board of Directors Attachment 2
- Report on Internal Control Attachment 3

## FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR'S REPORT

FOR THE FISCAL YEAR ENDED JUNE 30, 2017

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# RETIREMENT PLANS FOR SACRAMENTO REGIONAL TRANSIT DISTRICT EMPLOYEES MEMBERS OF THE RETIREMENT BOARD AND ADMINISTRATIVE STAFF

#### **Amalgamated Transit Union Local 256**

Ralph Niz, Chairperson Corina De La Torre, Member Crystal Lee, Alternate

#### **International Brotherhood of Electrical Workers Local 1245**

Eric Ohlson, Chairperson Constance Bibbs, Member Tom Flanders, Alternate

#### **Administrative Employees Association**

Russel Devorak, Chairperson Sue Robison, Member Timothy McGoldrick, Alternate

#### American Federation of State, County & Municipal Employees, Local 146, AFL-CIO

Charles Mallonee, Chairperson Gary Parks, Member Peter Guimond, Alternate

#### **Management and Confidential Employees**

Mark Lonergan, Chairperson Roger Thorn, Member Olga Sanchez-Ochoa, Alternate

#### **Sacramento Regional Transit District**

Andy Morin, Common Chairperson Henry Li, Member Rick Jensen, Alternate

#### **Assistant Secretary**

Donna Bonnel, Director of Human Resources

#### **Legal Counsel**

Shayna M. van Hoften, Partner Anne C. Hydorn, Partner Hanson Bridgett

#### **Finance Department**

Brent Bernegger, VP Finance/CFO Jamie Adelman, Treasury Controller

#### **Human Resources Department**

Valerie Weekly, Pension and Retiree Services Administrator Mariza Montung-Fuller, Human Resource Analyst II Isis Humphrey, Administrative Technician



#### INDEPENDENT AUDITOR'S REPORT

Members of the Retirement Board of Directors Sacramento Regional Transit District Sacramento, California

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the ATU Plan, IBEW Plan and Salaried Plan for Sacramento Regional Transit District Employees (the Plans), as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the Plans' basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Plans' preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plans' internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective fiduciary net position of the ATU Plan, IBEW Plan and the Salaried Plan for Sacramento Regional Transit District Employees as of June 30, 2017, and the respective changes in fiduciary net position for the year then ended in conformity with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matter**

As discussed in Note 1 to the financial statements, the ATU Plan and IBEW Plan were accounted for as one plan for accounting purposes prior to 2017. Effective July 1, 2016, separate trust agreements and financial record keeping were created for the ATU Plan and IBEW Plan based on actuarial calculations and trustee transactions. Each trust allows for accumulation of assets solely for the payment of benefits to plan members. The changes were approved and required by the Internal Revenue Service in order to establish the individual trusts. Because the plans are reported as separate plans in 2017, there is a lack of comparability with the prior period financial statements. Our opinion is not modified with respect to this matter.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Schedules of Changes in the Net Pension Liability and Related Ratios, Schedules of District Contributions, and the Schedule of Investment Returns, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Management has omitted the Management's Discussion and Analysis that governmental accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information.

#### Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the ATU Plan's, IBEW Plan's and the Salaried Plan's basic financial statements. The accompanying supplemental Schedules of Investment and Administrative Expenses are presented for purposes of additional analysis and are not a required part of the financial statements.

The accompanying Schedules of Investment and Administrative Expenses are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedules of Investment and Administrative Expenses are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Crowe Horwath LLP

Sacramento, California November 21, 2017

#### STATEMENT OF PLAN NET POSITION JUNE 30, 2017

ATU	IBEW	Salaried	Total
\$ 85,304,971	\$ 35,645,247	\$ 58,411,300	\$ 179,361,518
48,433,618	19,661,325	27,813,256	95,908,199
133,738,589	55,306,572	86,224,556	275,269,717
2,372,976	978,186	1,497,515	4,848,677
2,049,009	833,196	1,187,135	4,069,340
214,924	87,591	126,412	428,927
12,619	11,512	11,846	35,977
2,276,552	932,299	1,325,393	4,534,244
138,388,117	57,217,057	89,047,464	284,652,638
7,367,193	2,992,346	4,242,494	14,602,033
432,469	139,592	172,660	744,721
7,799,662	3,131,938	4,415,154	15,346,754
\$ 130,588,455	\$ 54,085,119	\$ 84,632,310	\$ 269,305,884
	\$ 85,304,971 48,433,618 133,738,589 2,372,976 2,049,009 214,924 12,619 2,276,552 138,388,117 7,367,193 432,469 7,799,662	\$ 85,304,971	\$ 85,304,971 \$ 35,645,247 \$ 58,411,300 48,433,618 19,661,325 27,813,256

(Schedules of Changes in the Net Pension Liability and Related Ratios for the Plans are presented on pages 24 through 27.)

The accompanying notes to the financial statements are an integral part of these financial statements.

#### STATEMENT OF CHANGES IN PLAN NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2017

		ATU	IBEW	Salaried	Total
Additions					
Contributions:					
Employer	\$	7,987,367	\$ 3,315,379	\$ 7,321,138	\$ 18,623,884
Member		168,463	39,287	53,706	261,456
Total contributions		8,155,830	3,354,666	7,374,844	18,885,340
Investment income/(expense):			·		
Net appreciation in fair value of investments		13,054,187	4,831,699	8,574,742	26,460,628
Interest, dividends, and other income		1,922,434	707,950	1,159,507	3,789,891
Investment expenses		(556,634)	(207,237)	(345,373)	(1,109,244)
Net investment income/(expense)		14,419,987	5,332,412	9,388,876	29,141,275
Total additions		22,575,817	8,687,078	16,763,720	48,026,615
Deductions					
Benefits paid to participants		10,776,986	3,281,167	7,179,362	21,237,515
Administrative expenses		306,818	239,370	289,067	835,255
Total deductions		11,083,804	3,520,537	7,468,429	22,072,770
Net increase in plan net position		11,492,013	5,166,541	9,295,291	25,953,845
Net position restricted for pension benefits - Beginning of fiscal year	1	19,096,442	48,918,578	75,337,019	243,352,039
Net position restricted for pension benefits - End of fiscal year	\$1	30,588,455	\$54,085,119	\$84,632,310	\$269,305,884

The accompanying notes to the financial statements are an integral part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 1. DESCRIPTION OF THE PLANS

The financial statements of the Retirement Plans for the Sacramento Regional Transit District Employees encompass the financial position and changes therein, for the ATU, IBEW, and Salaried Plans. The combined plans are reported as pension trust funds in the Sacramento Regional Transit District's (District) financial statements.

#### **ATU and IBEW Plans**

The Retirement Plan for Sacramento Regional Transit District Employees who are Members of Amalgamated Transit Union (ATU Plan) Local 256 and International Brotherhood of Electrical Workers (IBEW Plan) Local 1245 are single employer defined benefit pension plans covering contract employees of the District. Participants should refer to their respective plan agreements for more complete information. The ATU Plan and IBEW Plan were accounted for as one plan for accounting purposes prior to 2017 (collectively, the ATU/IBEW Plan). Effective July 1, 2016, separate trust agreements and financial record keeping was created for the ATU Plan and IBEW Plan based on actuarial calculations and trustee transactions. Each trust allows for accumulation of assets solely for the payment of benefits to plan members. The changes were approved and required by the Internal Revenue Service in order to establish the individual trusts. Because the plans are reported as separate plans in 2017, there is a lack of comparability with the prior period financial statements.

#### Salaried Plan

The Retirement Plan for Sacramento Regional Transit District Salaried Employees (Salaried Plan) is a single employer defined benefit pension plan covering full- or part-time employees in the following employee groups: Administrative Employees Association (AEA), Management and Confidential Employees Group (MCEG), and the American Federation of State, County & Municipal Employees, Local 146, AFL-CIO (AFSCME). AFSCME is further split into two groups AFSCME-Technical and AFSCME-Supervisors. Participants should refer to the Salaried Plan agreement for more complete information. The Salaried Plan is reported as a pension trust fund in the District's financial statements.

**Plan Tier Definition** – As a result of labor negotiations and the court ruling on the Public Employees' Pension Reform Act (PEPRA), Tier 2 was created in the ATU, IBEW and Salaried Plans, as well as a Tier 3 for the ATU only. The Tiers effective dates are directly affected by labor negotiations and whether the union/employee group was under a current Memorandum of Understanding (MOU). As of June 30, 2017 the following tiers apply to employees, based on their date of hire.

- IBEW, and AFSCME-Technical Tier 1 consists of all employees hired on or before December 31, 2014, Tier 2 consists of all employees hired on or after January 1, 2015.
- ATU Tier 1 consists of all employees hired on or before December 31, 2014, Tier 2 consists of all employees hired on or after January 1, 2016, Tier 3 consists of all employees hired during the time period January 1, 2015 to December 31, 2015.
- AEA, MCEG, and AFSCME-Supervisors Tier 1 consists of all employees hired on or before December 30, 2014, Tier 2 consists of all employees hired on or after December 31, 2014.

Tier 1 and Tier 3 are closed to new entrants as all newly hired employees will be placed into the respective Tier 2 plans.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 1. DESCRIPTION OF THE PLANS (Continued)

#### General Provisions ATU, IBEW and Salaried Plans

Contributions to the ATU, IBEW and Salaried Plans are authorized or amended by the Retirement Board based on an actuarial basis. The authority under which benefit provisions are established and amended rests with the District's Board of Directors as a result of labor negotiations. Assembly Bill 1064, effective January 1, 2004, mandates that the Retirement Boards be comprised of equal representation of management and Bargaining Group employees. The Retirement Board shall consist of not more than 4 members and 2 alternates. Two (2) voting members and one (1) alternate shall be appointed by the District's Board of Directors and two (2) voting members and one (1) alternate shall be appointed by the ATU, IBEW, AEA, AFSCME, and MCEG member groups.

The ATU, IBEW and Salaried Plans provide defined pension, disability, and death benefits to employees who are members of the ATU, IBEW, AEA, MCEG, AFSCME-Technical, and AFSCME-Supervisors bargaining units.

Plan membership for Tier 1, Tier 2 and Tier 3, at June 30, 2017, consisted of:

0
1
3
4

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 1. DESCRIPTION OF THE PLANS (Continued)

#### RETIREMENT BENEFITS

Table 1 below presents a summary of the retirement benefits for Tier 1 employees for each of the employee groups represented by the ATU, IBEW and Salaried Plans. Table 1 also includes the summary for ATU Tier 3.

Table 1

TIER 1 & TIER 3	ATU Plan	IBEW Plan	Salaried Plan					
Employee Unions/Groups	ATU	IBEW	AFSCME - Technical	AFSCME - Supervisors	AEA	MCEG		
Plan Terms	MOU	MOU	MOU	MOU	MOU	MOU		
Vesting Period: Years of Service - % Vested	10 - 100%	5 - 100%	5 - 20% 6 - 40% 7 - 60% 8 - 80% 9 - 100%	9 - 100%	5 - 100%	5 - 100%		
Vacation and sick leave sell back towards pension calculation	Allowable	Allowable	Allowable	Allowable	Allowable	Allowable		
Disability Retirement Multiplier	Equal to applicable required	e retirement age	multiplier or 2	% if age and ser	vice are not me	t. Vesting		

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 1. DESCRIPTION OF THE PLANS (Continued)

Table 2 below presents a summary of the retirement benefits for Tier 2 employees for each of the employee groups represented by the ATU, IBEW and Salaried Plans.

Table 2

TIER 2	ATU Plan	IBEW Plan	Salaried Plan				
Employee Unions/Groups	ATU	IBEW	AFSCME - Technical	AFSCME - Supervisors	AEA	MCEG	
Plan Terms	PEPRA	MOU	MOU	PEPRA	PEPRA	PEPRA	
Vesting Period: Years of Service - % Vested	5 - 100%	10 - 100%	5 - 10% 6 - 30% 7 - 50% 8 - 70% 9 - 90% 10 - 100%	5 - 100%	5 - 100%	5 - 100%	
Vacation and sick sell back towards pension calculation	Not Allowable	Allowable	Allowable	Not Allowable	Not Allowable	Not Allowable	
Disability Retirement Multiplier	Equal to applicable required	etirement age mu	lltiplier or 2%	if age and serv	ice are not met	. Vesting	

The retirement ages, years of service and pension calculation multipliers vary by employee union/group. The multipliers and years of service range from 2% at age 55 or 25 years of service to 2.5% at age 60 or 30 or more years of service for Tier 1 and Tier 3. Tier 2 is varied depending on the bargaining units MOU and PEPRA regulations.

The benefits for both Tier 1 and Tier 2 members begin at retirement and continue for the participant's life with no cost of living adjustment. The participant can elect to receive reduced benefits with continuing benefits to a beneficiary after death.

**Disability Benefits** – A participant is eligible for a disability benefit if the participant is unable to perform the duties of his or her job with the District, cannot be transferred to another job with the District, and has submitted satisfactory medical evidence of permanent disqualification from his or her job. Members are required to be vested in their respective union or employee group to qualify for disability retirement. The disability benefit is equal to the retirement allowance, as defined by the ATU, IBEW or Salaried Plan, multiplied by service accrued through the date of disability. The disability benefit cannot exceed the retirement benefit. The benefit begins at disability and continues until recovery or for the participant's life unless the participant elects to receive reduced benefits with continuing benefits to a beneficiary after death.

**Pre-Retirement Death Benefit** – A participant's surviving spouse is eligible for a pre-retirement death benefit if the participant is vested, based on the respective bargaining agreements. The pre-retirement death benefit is the actuarial equivalent of the normal retirement benefit, as if the participant retired on the date of death. The death benefit begins when the participant dies and continues for the life of the surviving spouse or until remarriage.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 1. DESCRIPTION OF THE PLANS (Continued)

**Administration** – The ATU, IBEW, and Salaried Plans are administered by the ATU, IBEW, and Salaried Plan's Retirement Boards. All expenses incurred in the administration of the ATU, IBEW, and Salaried Plans are paid by the respective plan.

**Plan Termination** – Should the ATU, IBEW or the Salaried Plan be terminated, the Plans' net position will first be applied to provide for retirement benefits to retired members. Any remaining net position will be allocated to other members, oldest first both active and inactive, on the basis of the actuarial present value of their benefits.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

**Basis of Accounting** – The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The ATU, IBEW and Salaried Plans are reported as pension trust funds which report resources that are required to be held in trust for the members and beneficiaries of the defined benefit pension plans. The ATU, IBEW and Salaried Plans are accounted for on the flow of economic resources measurement focus and the accrual basis of accounting.

The ATU, IBEW and Salaried Plans have adopted Governmental Accounting Standards Board (GASB) Statement No. 67, Financial Reporting for Pension Plans – an amendment of GASB Statement No. 25, as their source of accounting and reporting principles. The District's contributions to the ATU, IBEW and Salaried Plans are recognized in the period in which the contributions are due pursuant to formal commitments or contractual requirements. Benefits and refunds are recognized when due and payable in accordance with the ATU, IBEW and Salaried Plans' agreements.

**Cash and Short-Term Investments** – The ATU, IBEW and Salaried Plans consider all highly liquid investments with an original maturity of three months or less to be short-term investments.

**Investments** – Investments consist of securities or other assets held primarily for the purpose of income or profit and their present service capacity is based solely on its ability to generate cash or to be sold to generate cash.. Realized gains or losses on the sale of investments are recorded on the trade date as the difference between proceeds received and the fair value at the beginning of the year, or cost if acquired during the year. Net appreciation (depreciation) in fair value of investments includes net unrealized market appreciation and depreciation of investments and net realized gains and losses on the sale of investments during the period. Interest income includes dividends and interest paid on the ATU, IBEW and Salaried Plans' investments. The investment assets for the ATU, IBEW and the Salaried Plans are combined into one commingled investment portfolio. The balances of investments owned by the plans are calculated based on a percentage of ownership as determined by the Plans' custodian, State Street.

**Estimates** – The preparation of financial statements in conformity with generally accepted accounting principles requires the ATU, IBEW and Salaried Plans' administrators to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

**New Pronouncements** – For the fiscal year ended June 30, 2017, the ATU, IBEW and Salaried Plans implemented GASB Statement 82, *Pension Issues* – *An amendment of GASB Statements No. 67, No. 68, and No. 73.* Implementation of this statement changed the presentation of certain payroll-related measures in the required supplementary information; however, there was no impact on the basic financial statements.

There are currently no future pronouncements that will be applicable to the ATU, IBEW and Salaried Plans' financial statements.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 3. CONTRIBUTION REQUIREMENTS

#### EMPLOYER CONTRIBUTIONS

The ATU, IBEW and Salaried Plans' funding policies provides for actuarially determined periodic contributions. Contribution rates for retirement benefits are determined using the entry age normal cost method. During the fiscal year ended June 30, 2017, the District made 100% of the actuarially determined contributions to the ATU, IBEW and Salaried Plans of \$18,623,884, for all employees.

#### TIER 1 EMPLOYEES

For the fiscal year ended June 30, 2017, the actuarially determined rate for the ATU and IBEW Plan was 27.10% of covered payroll. For the fiscal year ended June 30, 2017, the actuarially determined rate for the Salaried Plan was 31.48% of covered payroll. No contributions are required by the ATU, IBEW and Salaried Plans' members pursuant to each respective bargaining agreement for employees hired before January 1, 2015.

#### **TIER 2 EMPLOYEES**

As of January 1, 2015, all new employees were required to contribute to their pension based upon the terms of the bargaining groups MOU or based on PEPRA.

ATU employees are required to contribute 50% of normal cost which is currently 6.50% of their annual salary. The employer portion of the actuarially determined rate for the ATU members was 20.60% of covered payroll for the fiscal year ending June 30, 2017. The total contribution by Tier 2 employees of the ATU Plan for the fiscal year ended June 30, 2017 was \$65,040.

IBEW employees are required to contribute 1.50% the first year of service increasing to 4.50% in the third year of service and beyond. The employer portion of the actuarially determined rate for the IBEW members ranged from 22.60% to 25.60% of covered payroll for the fiscal year ending June 30, 2017. The total contribution by Tier 2 employees of the IBEW Plan for the fiscal year ended June 30, 2017 \$39,287.

AFSCME-Technical employees are required to contribute 1.50% the first year of service increasing to 4.50% in the third year of service and beyond. The employer portion of the actuarially determined rate for the AFSCME-Technical members ranged from 26.98% to 29.98% of covered payroll for the fiscal year ending June 30, 2017. Members of AEA, MCEG, and AFSCME-Supervisors are required to contribute 50% of normal cost which is currently 3.75% of their annual salary. The employer portion of the actuarially determined rate for the AEA, MCEG, and AFSCME-Supervisors members was 27.73% of covered payroll for the fiscal year ending June 30, 2017. The total contribution by Tier 2 employees of the Salaried Plan for the fiscal year ended June 30, 2017 was \$53,706.

The employee contribution rates calculated in compliance with PEPRA, for June 30, 2017, were actuarially determined as part of the valuations dated July 1, 2015.

#### **TIER 3 EMPLOYEES**

As of April 1, 2017, all ATU employees hired during the time period January 1, 2015 and December 31, 2015, are required to contribute 3% of pay. The employer portion of the actuarially determined rate for the ATU members was 24.10% of covered payroll for the fiscal year ending June 30, 2017. The total contribution by Tier 3 employees of the ATU Plan for the fiscal year ended June 30, 2017 was \$103,423.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 4. CASH AND INVESTMENTS

#### **CASH AND SHORT-TERM INVESTMENTS**

At June 30, 2017, the reported amount of cash and short-term investments of the ATU, IBEW and Salaried Plans was \$4,848,677. The amount was collateralized with securities held by the counterparty's trust department or agent in the District's name on behalf of the Retirement Plans.

#### **INVESTMENTS**

An annual Board-adopted policy, the "Statement of Investment Objectives and Policy Guidelines for the Sacramento Regional Transit District Retirement Plans" (Policy), governs the ATU, IBEW and Salaried Plans' investments. The Policy focuses on the continued feasibility of achieving, and the appropriateness of, the Asset Allocation Policy, the Investment Objectives, the Investment Policies and Guidelines, and the Investment Restrictions. The Retirement Boards have the authority to amend the asset allocation targets as well as establish and amend investment policies. The following was the Plans' adopted asset allocation policy as of June 30, 2017:

Asset Class	Target Allocation
Domestic Equity Large Cap	32%
Domestic Equity Small Cap	8%
International Equity Developed Large Cap	14%
International Equity Developed Small Cap	5%
International Equity Emerging Markets	6%
Domestic Fixed Income	35%

For the years ended June 30, 2017, the annual money-weighted rate of return on pension plan investments, net of pension plan investment expenses, was 12.09%. The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 4. CASH AND INVESTMENTS (Continued)

The following table identifies the investment types that are authorized by the ATU, IBEW and Salaried Plans' Retirement Boards. The table also identifies certain provisions of the Investment Objectives and Policy that address interest rate risk, credit risk and concentration of credit risk.

A de la Linea de Tr	Maximum	Minimum	Maximum	Maximum	
Authorized Investment Type	Maturity (1)	Rating (3)	Percentage of	Investment in	
	• • • • • • • • • • • • • • • • • • • •	•	Portfolio	One Issuer	
Cash	None	N/A	None	None	
U.S. Treasury Bills	None	N/A	None	None	
Agency Discount Notes	None	N/A	None	None	
Certificates of Deposit	None	N/A	None	None	
Bankers Acceptances	None	N/A	None	None	
Commercial Paper	None	A2/P2	None	None	
Asset-Backed Commercial Paper	None	A2/P2	None	None	
Money Market Funds and Bank Short-Term					
Investment Funds (STIF)	None	N/A	None	None	
Repurchase Agreements	None	N/A	None	None	
U.S. Government and Agency Securities	None	N/A	None	None	
Credit Securities/Corporate Debt (4)	None	N/A	None	None	
Securitized Investments (5)	None	N/A	None	None	
Emerging Markets	None	N/A	None	None	
International Fixed Income Securities	None	N/A	None	None	
Other Fixed Income Securities (6)	None	N/A	None	None	
Mutual Funds and Interests in Collective and					
Commingled Funds	N/A	N/A	None (2)	5%	
Stocks	N/A	N/A	None (2)	5%	

- (1) The fixed income portion of the ATU, IBEW and Salaried Plans shall be limited in duration to between 75% and 125% of the benchmark.
- (2) No more than 25% of the fair value on the purchase cost basis of the total common stock portfolio (equity securities) shall be invested in a single industry at the time of purchase.
- (3) The investment managers shall maintain a minimum overall portfolio quality rating of "A" equivalent or better at all times (based on market-weighted portfolio average). Minimum quality (at purchase) must be at least 80% Baa or above.
- (4) Credit Securities and Corporate Debt include: debentures, medium-term notes, capital securities, trust preferred securities, Yankee bonds, Eurodollar securities, floating rate notes and perpetual floaters, structured notes, municipal bonds, preferred stock, private placements (bank loans and 144(a) securities), and Enhanced Equipment Trust Certificates (EETCs).
- (5) Securitized investments includes: agency and non-agency mortgage-backed securities, asset-backed securities (144(a) securities), and commercial mortgage-backed securities.
- (6) Other Fixed Income Securities includes: fixed income commingled and mutual funds, futures and options, swap agreements, and reverse repurchase agreements.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 4. CASH AND INVESTMENTS (Continued)

#### INVESTMENT RISK FACTORS

There are many factors that can affect the value of investments. Such factors as interest rate risk, credit risk, custodial credit risk, concentration of credit risk, and foreign currency risk may affect both equity and fixed income securities.

#### **INTEREST RATE RISK**

Interest rate risk is the risk that the value of fixed income securities will decline because of rising interest rates. The prices of fixed income securities with a longer time to maturity, measured by duration, tend to be more sensitive to changes in interest rates and, therefore, more volatile than those with shorter duration.

The following table provides information about the interest rate risks associated with the ATU, IBEW and Salaried Plans' investments at June 30, 2017.

	Maturity in Years								
	Less								
	than 1	than $1   1-5$			6 – 10		than 10		Amount
Collateralized Mortgage Obligations	\$ 153,560	\$	596,815	\$	624,397	\$	3,299,095	\$	4,673,867
Corporate Bonds	3,128,441		5,915,590		6,269,885		4,959,434		20,273,350
Municipal Bonds	-		98,062		557,029		845,863		1,500,954
U.S. Government Agency Obligations	-		469,716		1,293,173		24,249,990		26,012,879
U.S. Government Issued Obligations	1,134,023		24,638,034		3,857,853		4,638,032		34,267,942
Asset-Backed Securities	 <u>-</u>		_		988,105		8,191,102		9,179,207
Total	\$ 4,416,024	\$	31,718,217	\$	13,590,442	\$	46,183,516	\$	95,908,199

In accordance with the ATU, IBEW and Salaried Plans' investment policy, investments may include mortgage pass-through securities, collateralized mortgage obligations, asset-backed securities, callable bonds and corporate debts that are considered to be highly sensitive to changes in interest rates.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 4. CASH AND INVESTMENTS (Continued)

#### COLLATERALIZED MORTGAGE OBLIGATIONS

Collateralized mortgage obligations (CMOs) are bonds that represent claims to specific cash flow from large pools of home mortgages. The streams of principal and interest payments on the mortgages are distributed to the different classes of CMO interests.

CMOs are often highly sensitive to changes in interest rates and any resulting change in the rate at which homeowners sell their properties, refinance, or otherwise pre-pay their loans. Investors in these securities may not only be subjected to such prepayment risk, but also exposed to significant market and liquidity risks.

#### MORTGAGE PASS-THROUGH SECURITIES

These securities, disclosed as U.S. Government Agency Obligations in the interest rate risk table above, are issued by Government Sponsored Enterprises (GSEs which are a group of financial services corporations created by the United States Congress. The GSEs include: the Federal National Mortgage Association (Fannie Mae), the Federal Home Loan Mortgage Corporation (Freddie Mac), and the Federal Home Loan Banks. Another institution that issues these securities is the Government National Mortgage Association (Ginnie Mae). These securities are highly sensitive to interest rate fluctuations because they are subject to early payment. In a period of declining interest rate, the resulting reduction in expected total cash flows affects the value of these securities.

#### ASSET-BACKED SECURITIES

Asset-backed securities generate a return based upon either the payment of interest or principal on obligations in an underlying pool. The relationship between interest rates and prepayments make the value highly sensitive to changes in interest rates.

#### **CALLABLE BONDS**

Although bonds are issued with clearly defined maturities, an issuer may be able to redeem, or call, a bond earlier than its maturity date. The Plans must then replace the called bond with a bond that may have a lower yield than the original bond. The call feature causes the value to be highly sensitive to changes in interest rates. As of June 30, 2017, the ATU, IBEW and Salaried Plans held callable bonds with a value of \$9,155,728.

#### **CREDIT RISK**

Fixed income securities are subject to credit risk, which is the risk that a bond issuer or other counterparty to a debt instrument will not fulfill its obligation to pay interest or principal in a timely manner, or that negative perceptions of the issuer's ability to make these payments will cause security prices to decline. The circumstances may arise due to a variety of factors such as financial weakness, bankruptcy, litigation and/or adverse political developments.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 4. CASH AND INVESTMENTS (Continued)

A bond's credit quality is an assessment of the issuer's ability to pay interest on the bond, and ultimately, to pay the principal. Credit quality is evaluated by one of the independent bond-rating agencies, for example Moody's Investors Services (Moody's). The lower the rating the greater the chance, in the rating agency's opinion, the bond issuer will default, or fail to meet their payment obligations. Generally, the lower a bond's credit rating, the higher its yield should be to compensate for the additional risk.

Certain fixed income securities, including obligations of the U.S. government or those explicitly guaranteed by the U.S. government, are not considered to have credit risk.

For the fiscal year ending June 30, 2017, the ATU, IBEW and Salaried Plans were in adherence with the credit risk provisions of the Statement of Investment Objectives and Policy Guidelines which require a minimum overall portfolio quality rating and a minimum credit rating at the time of purchase.

The following table provides information on the credit ratings and fair value associated with the ATU, IBEW and Salaried Plans' investments as of June 30, 2017.

		Percentage of
Investment Rating	Amount	Portfolio
Not Applicable	\$ 179,361,518	65.16%
Not Rated	32,842,814	11.93%
Aaa	37,892,099	13.77%
Aa1	907,792	0.33%
Aa2	913,397	0.33%
Aa3	172,489	0.06%
A1	2,537,085	0.92%
A2	1,281,604	0.47%
A3	5,877,268	2.14%
Baa1	3,474,430	1.26%
Baa2	3,430,100	1.25%
Baa3	2,599,744	0.94%
Ba1	725,298	0.26%
Ba2	501,631	0.18%
Ba3	1,358,085	0.49%
B1	363,336	0.13%
B2	147,406	0.05%
В3	515,857	0.19%
Caa1	118,724	0.04%
Caa2	24,969	0.01%
Ca	6,483	0.00%
WR	217,588	0.08%
	\$ 275,269,717	100.00%

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 4. CASH AND INVESTMENTS (Continued)

#### CONCENTRATION OF CREDIT RISK

Concentration of credit risk is the risk associated with a lack of diversification of having too much invested in a few individual issuers, thereby exposing the organization to greater risks resulting from adverse economic, political, regulatory, geographic, or credit developments.

The investment policies of the ATU, IBEW and Salaried Plans state that an investment in each domestic or international equity fund managers' securities of a single issuer shall not exceed 5% (at cost) of the value of the portfolios and/or of the total outstanding shares. As of June 30, 2017, the ATU, IBEW and Salaried Plans did not have domestic or international equity or fixed income fund managers' investments in a single issuer that exceeded 5% (at cost) of the value of the portfolios and/or of the total outstanding shares.

#### **CUSTODIAL CREDIT RISK**

Custodial credit risk for <u>deposits</u> is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party.

The custodial credit risk for <u>investments</u> is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The ATU, IBEW and Salaried Plans' investment policy does not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits or investments. The ATU, IBEW and Salaried Plans' investment securities are not exposed to custodial credit risk because all securities are held by the ATU, IBEW and Salaried Plans' custodian bank in the District's name.

#### FOREIGN CURRENCY RISK

Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment or a deposit. The ATU, IBEW and Salaried Plans' investment policy states international equity securities shall be comprised of American Depository Receipts (ADR) of non-U.S. companies, common stocks of non-U.S. companies, preferred stocks of non-U.S. companies, foreign convertible securities including debentures convertible to common stocks, and cash equivalents.

The following table provides information on deposits and investments held in various foreign currencies, which are stated in U.S. dollars. The ATU, IBEW and Salaried Plans have foreign currency deposits and investments which may be used for hedging purposes.

At June 30, 2017, the U.S. dollar balances organized currency denominations for the ATU, IBEW and Salaried Plans are as follows:

Foreign Currency	U.S.	Dollars	
Swiss Franc		\$	6,213
EURO			440
Japanese Yen			95
	Total	\$	6,748

#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 4. CASH AND INVESTMENTS (Continued)

#### **Fair Value Measurements**

The ATU, IBEW and Salaried Plans categorize their fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted market prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. The ATU, IBEW and Salaried Plans had the following recurring fair value measurements as of June 30, 2017:

		Fair Value Measurements Using						
		Quoted Prices in Active Markets for		Quoted Prices in Signficant		Signficant		Significant
				Other Observable		U	nobservable	
		I	dentical Assets	Inputs			Inputs	
	 06/30/2017	(Level 1)		(Level 2)			(Level 3)	
Debt securities								
Collateralize mortgage obligations	\$ 4,673,868	\$	-	\$	4,673,868	\$	-	
Corporate bonds	20,273,350		-		20,273,350		-	
Municipals	1,500,954		-		1,500,954		-	
U.S. Government Agency obligations	26,012,880		-		26,012,880		-	
U.S. Government issued obligations	34,267,942		-		34,267,942		-	
Asset backed obligations	9,179,205		-		9,179,205		-	
Equity securities								
Common stock	66,813,669		66,813,669		-		-	
Depository receipts	1,369,966		1,369,966		-		-	
Real estate investment trust	 301,854		301,854		-		-	
Total investments by fair value level	164,393,688	\$	68,485,489	\$	95,908,199	\$		
Investments measured at the net asset value (NAV)								
S&P 500 index fund	45,559,187							
MSCI EAFE index fund	10,483,331							
International large capital equity fund	25,596,839							
International small capital equity fund	13,788,326							
International emerging markets fund	 15,448,346							
Total investments measured at NAV	 110,876,029							
Totain investments measured at fair value	\$ 275,269,717							

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 4. CASH AND INVESTMENTS (Continued)

Debt and equity securities classified in Level 1 of the fair value hierarchy are valued using prices quoted in active markets for those securities. Debt securities classified in Level 2 of the fair value hierarchy are valued using a matrix pricing technique. Matrix pricing is used to value securities based on the securities' relationship to benchmark quoted prices. Net asset value (NAV) securities are valued based on the net asset value of the pooled investments. The NAV is determined by dividing the total value of the securities and other assets, less any liabilities, by the total outstanding shares of the fund.

Investment measured at the net asset value (NAV)

			Unfunded	Redemption	Redemption
	06/30/2017	Fair Value	Commitments	Frequency	Notice Period
S&P 500 index fund (1)	\$ 45,559,187	\$ 45,559,187	\$ -	Daily	1 day
MSCI EAFE index fund (2)	10,483,331	10,483,331	-	Semi-monthly	6-8 days
International large capital equity fund (3)	25,596,839	25,596,839	-	Monthly	7 days
International small capital equity fund (4)	13,788,326	13,788,326	-	Monthly	2 days
International emerging markets fund (5)	15,448,346	15,448,346		Daily	1 day
Total investments measured at the NAV	\$ 110,876,029	\$ 110,876,029	\$ -		

- 1. S&P 500 index fund. This type includes an investment in a S&P 500 index fund that invests to match the S&P 500® Index. The S&P 500 is made up of primarily U.S. common stocks. The fair value of the investment in this type has been determined using the NAV per unit of the investment. The NAV per unit of the investment are determined each business day. Issuances and redemptions of fund units may be made on such days, based upon the closing market value on the valuation date of the investments bought or sold and the NAV per unit of the fund.
- 2. MSCI EAFE index fund. This type includes an investment in the Morgan Stanley Capital International Europe, Australasia, Far East Index (MSCI EAFE) Index fund that invest to approximate as closely as practicable, before expenses, the performance of the MSCI EAFE Index over the long term. The MSCI EAFE Index is made up of primarily International stocks. The per unit NAV of the fund is determined as of the last business day of each month and at least one other business day during the month. Issuances and redemptions of fund units may be made on such days, based upon the closing market value on the valuation date of the investments bought or sold and the NAV per unit of the fund.
- 3. International large capital equity fund. This type includes an investment in an International Equity Fund that seeks total return from long-term capital growth and income, while attempting to outperform the MSCI EAFE Index over a market cycle, gross of fees. The fair value of the investment in this type has been determined using the NAV per unit of the investment. The Trust has one dealing day per month, which is the first business day, and units are issued based upon a valuation on the last business day of the preceding month.
- 4. International small capital equity fund. The fund intends to utilize a set of valuation, momentum and economic factors to generate an investment portfolio based on security selection procedures geared to assist the fund in meeting its investment objectives. The fund generally will be managed by underweighting and overweighting securities relative to the benchmark. The investment objective is to outperform the MSCI EAFE Small Cap Index over a full market cycle. The fair value of the investment in this type has been determined using the NAV per unit of the investment. The fund has one dealing day per month, which is the first business day, and notification is required at least two business days in advance of a subscription or withdrawal.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 4. CASH AND INVESTMENTS (Continued)

5. International emerging markets fund. This type invests substantially all of its assets in the Emerging Market Series. The Emerging Market Series purchases a broad market coverage of larger companies associated with emerging markets, which may include frontier markets (emerging market countries in an earlier stage of development), authorized for investment by the Advisor's Investment Committee. As a non-fundamental policy, under normal circumstances, the Emerging Markets Series will invest at least 80% of its net assets in emerging markets investments that are defined in the Prospectus as Approved Market securities. The fair values of the investments in this type have been determined using the NAV per share of the investments. Investors may purchase or redeem shares of the fund on any business day.

#### 5. NET PENSION LIABILITY

#### **ATU Plan**

The components of the net pension liability of the ATU Plan at June 30, 2017, were as follows:

Total pension liability	\$ 173,361,562
Plan fiduciary net position	(130,588,455)
ATU net pension liability	\$ 42,773,107

Plan fiduciary net position as a percentage of the

total pension liability 75.33%

The total pension liability was determined by an actuarial valuation as of July 1, 2016, using the following actuarial assumptions, applied to all periods included in the measurement, and using update procedures to roll forward the total pension liability to the pension plan's fiscal year-end:

Inflation	3.15%
Amortization growth rate	3.15%

Salary increases 3.15%, plus merit component Investment Rate of Return 7.50%, net of investment expense

Post-retirement mortality RP 2014 w/ Scale MP-2015, base tables adjusted 115% for

males and 130% for females

The actuarial assumptions used in the July 1, 2016, valuation were based on the results of an actuarial experience study for the period July 1, 2011 through June 30, 2015.

The discount rate used to measure the Total Pension Liability was 7.50%. The projection of cash flows used to determine the discount rate assumed that the District will continue to contribute to the ATU Plan based on an actuarially determined contribution, reflecting a payment equal to annual Normal Cost, the expected administrative expenses, and an amount necessary to amortize the remaining Unfunded Actuarial Liability as a level percentage of payroll over a closed period (16 years remaining as of the July 1, 2016 actuarial valuation).

Based on those assumptions, the ATU Plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current ATU Plan members. Therefore, the long-term expected rate of return on the ATU Plan's investments was applied to all periods of projected benefit payments to determine the Total Pension Liability.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### **5. NET PENSION LIABILITY (Continued)**

The following presents the net pension liability of the ATU Plan, calculated using the discount rate of 7.50 percent, as well as what the ATU Plan's net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.50%) or 1-percentage-point higher (8.50%) than the current rate:

	1% Decrease 6.50%	Discount Rate 7.50%	1% Increase 8.50%
Total pension liability Plan fiduciary net position Net pension liability	\$ 191,056,411 (130,588,455) \$ 60,467,956	\$ 173,361,562	\$ 158,223,358
Plan fiduciary net position as a percentage of the total pension liability	68.35%	75.33%	82.53%

#### **IBEW Plan**

The components of the net pension liability of the IBEW Plan at June 30, 2017, were as follows:

total pension liability

Total pension liability	\$ 72,173,762
Plan fiduciary net position	(54,085,118)
ATU net pension liability	\$ 18,088,644
Plan fiduciary net position as a percentage of the	

The total pension liability was determined by an actuarial valuation as of July 1, 2016, using the following actuarial assumptions, applied to all periods included in the measurement, and using update procedures to roll forward the total pension liability to the pension plan's fiscal year-end:

Inflation	3.15%
Amortization growth rate	3.15%
Salary increases	3.15%, plus merit component
Investment Rate of Return	7.50%, net of investment expense
Post-retirement mortality	RP 2014 w/ Scale MP-2015, base tables adjusted 115% for
•	males and 130% for females

74.94%

The actuarial assumptions used in the July 1, 2016, valuation were based on the results of an actuarial experience study for the period July 1, 2011 through June 30, 2015.

The discount rate used to measure the Total Pension Liability was 7.50%. The projection of cash flows used to determine the discount rate assumed that the District will continue to contribute to the IBEW Plan based on an actuarially determined contribution, reflecting a payment equal to annual Normal Cost, the expected administrative expenses, and an amount necessary to amortize the remaining Unfunded Actuarial Liability as a level percentage of payroll over a closed period (16 years remaining as of the July 1, 2016 actuarial valuation).

#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED **JUNE 30, 2017**

#### 5. NET PENSION LIABILITY (Continued)

Based on those assumptions, the IBEW Plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current IBEW Plan members. Therefore, the long-term expected rate of return on the IBEW Plan's investments was applied to all periods of projected benefit payments to determine the Total Pension Liability.

The following presents the net pension liability of the IBEW Plan, calculated using the discount rate of 7.50 percent, as well as what the IBEW Plan's net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.50%) or 1-percentage-point higher (8.50%) than the current rate:

	1% Decrease 6.50%	Discount Rate 7.50%	1% Increase 8.50%
Total pension liability	\$ 80,076,100	\$ 72,173,762	\$ 65,447,989
Plan fiduciary net position	 (54,085,118)	(54,085,118)	(54,085,118)
Net pension liability	\$ 25,990,982	\$ 18,088,644	\$ 11,362,871
Plan fiduciary net position as a percentage of the total pension liability	 67.54%	74.94%	82.64%

#### Salaried Plan

The components of the net pension liability of the Salaried Plan at June 30, 2017, were as follows:

Total pension liability	\$ 128,508,322
Plan fiduciary net position	 (84,632,310)
Salaried net pension liability	\$ 43,876,012
Plan fiduciary net position as a percentage of the	
total pension liability	65.86%

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 5. NET PENSION LIABILITY (Continued)

The total pension liability was determined by an actuarial valuation as of July 1, 2016, using the following actuarial assumptions, applied to all periods included in the measurement, and using update procedures to roll forward the total pension liability to the pension plan's fiscal year-end:

Inflation 3.15% Amortization growth rate 3.15%

Salary increases 3.15%, plus merit component Investment Rate of Return 7.50%, net of investment expense

Post-retirement mortality RP 2014 w/ Scale MP-2015, base tables adjusted 130% for

females

The actuarial assumptions used in the July 1, 2016, valuation were based on the results of an actuarial experience study for the period July 1, 2011 through June 30, 2015.

The discount rate used to measure the Total Pension Liability was 7.50%. The projection of cash flows used to determine the discount rate assumed that the District will continue to contribute to the Salaried Plan based on an actuarially determined contribution, reflecting a payment equal to annual Normal Cost, the expected administrative expenses, and an amount necessary to amortize the remaining Unfunded Actuarial Liability as a level percentage of payroll over a closed period (16 years remaining as of the July 1, 2016 actuarial valuation).

Based on those assumptions, the Salaried Plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current Salaried Plan members. Therefore, the long-term expected rate of return on Salaried Plan investments was applied to all periods of projected benefit payments to determine the Total Pension Liability.

The following presents the net pension liability of the Salaried Plan, calculated using the discount rate of 7.50 percent, as well as what the Salaried Plan's net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.50%) or 1-percentage-point higher (8.50%) than the current rate:

	1%	Discount	1%
	Decrease	Rate	Increase
	 6.50%	7.50%	8.50%
Total pension liability	\$ 143,429,477	\$ 128,508,322	\$ 115,832,984
Plan fiduciary net position	 (84,632,310)	(84,632,310)	(84,632,310)
Net pension liability	\$ 58,797,167	\$ 43,876,012	\$ 31,200,674
Plan fiduciary net position as a percentage of the total pension liability	59.01%	65.86%	73.06%

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Actuarially determined amounts are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future. Actuarial calculations reflect a long-term perspective and are based on the benefits provided under the terms of the substantive plan in effect at the time of each valuation. Actuarial methods and assumptions used include techniques designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of plan assets.

The projection of benefits for financial reporting purposes does not explicitly incorporate the potential effect of legal or contractual funding limitations.

#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE FISCAL YEAR ENDED JUNE 30, 2017

#### 5. NET PENSION LIABILITY (Continued)

#### ATU, IBEW and Salaried Plan

The ATU, IBEW, and Salaried Plans' investments are invested as one comingled fund for economies of scale. The long-term expected rate of return on pension plan's investments were determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of June 30, 2017, are summarized in the following table:

	Long-Term Expected
Asset Class	Real Rate of Return
Domestic Equity Large Cap	8.85%
Domestic Equity Small Cap	9.85%
International Equity Developed	9.55%
International Equity Emerging	11.15%
Domestic Fixed Income	3.05%



# SCHEDULE OF CHANGES IN THE NET PENSION LIABILITY AND RELATED RATIOS EMPLOYEES WHO ARE MEMBERS OF ATU LOCAL 256 FOR THE FISCAL YEAR ENDED JUNE 30, 2017

	2017
Total pension liability	
Service Cost	\$ 4,835,944
Interest	12,885,195
Changes of benefit terms	(11,268)
Difference between expected and actual experience	(5,577,742)
Benefit payments, including refunds of member contributions	(10,776,986)
Net change in total pension liability	1,355,143
Total pension liability - beginning	172,006,419
Total pension liability - ending	\$ 173,361,562
Plan fiduciary net position	
Contributions - employer	\$ 7,987,367
Contributions - member	168,463
Net investment income/(expense)	14,419,708
Benefit payments, including refunds of member contributions	(10,776,986)
Administrative expense	(306,539)
Net change in plan fiduciary net position	11,492,013
Plan fiduciary net position - beginning	119,096,442
Plan fiduciary net position - ending	\$ 130,588,455
Net pension liability - ending	\$ 42,773,107
Plan fiduciary net position as a percentage of the total pension liability	75.33%
Covered payroll	\$ 30,212,311
Net pension liability as a percentage of covered payroll	141.58%

<sup>-</sup>Payroll amounts are based on actual pensionable compensation from the employer

<sup>-</sup>FY2017: the ATU and IBEW Plans were separated; previous years not available.

# SCHEDULE OF CHANGES IN THE NET PENSION LIABILITY AND RELATED RATIOS EMPLOYEES WHO ARE MEMBERS OF IBEW LOCAL 1245 FOR THE FISCAL YEAR ENDED JUNE 30, 2017

Zot7           Total pension liability           Service Cost         \$ 1,640,651           Interest         4,742,855           Changes of benefit terms         (105,379)           Difference between expected and actual experience         2,420,299           Benefit payments, including refunds of member contributions         (3,281,167)           Net change in total pension liability - beginning         66,756,502           Total pension liability - beginning         \$ 72,173,761           Plan fiduciary net position           Contributions - employer         \$ 3,315,379           Contributions - member         39,287           Net investment income/(expense)         5,332,230           Benefit payments, including refunds of member contributions         (3,281,167)           Administrative expense         (239,188)           Net change in plan fiduciary net position         5,166,541           Plan fiduciary net position - beginning         48,918,578           Plan fiduciary net position - ending         \$ 54,085,119           Net pension liability - ending         \$ 18,088,642           Plan fiduciary net position as a percentage of the total pension liability         74,94%           Covered payroll         \$ 12,473,480           N			
Service Cost         \$ 1,640,651           Interest         4,742,855           Changes of benefit terms         (105,379)           Difference between expected and actual experience         2,420,299           Benefit payments, including refunds of member contributions         (3,281,167)           Net change in total pension liability         5,417,259           Total pension liability - beginning         66,756,502           Total pension liability - ending         \$ 72,173,761           Plan fiduciary net position         \$ 39,287           Contributions - employer         \$ 3,315,379           Contributions - member         39,287           Net investment income/(expense)         5,332,230           Benefit payments, including refunds of member contributions         (3,281,167)           Administrative expense         (239,188)           Net change in plan fiduciary net position         5,166,541           Plan fiduciary net position - beginning         48,918,578           Plan fiduciary net position - ending         \$ 54,085,119           Net pension liability - ending         \$ 18,088,642           Plan fiduciary net position as a percentage of the total pension liability         74,94%           Covered payroll         \$ 12,473,480			2017
Interest         4,742,855           Changes of benefit terms         (105,379)           Difference between expected and actual experience         2,420,299           Benefit payments, including refunds of member contributions         (3,281,167)           Net change in total pension liability         5,417,259           Total pension liability - beginning         66,756,502           Total pension liability - ending         * 72,173,761           Plan fiduciary net position         * 72,173,761           Contributions - employer         \$ 3,315,379           Contributions - member         39,287           Net investment income/(expense)         5,332,230           Benefit payments, including refunds of member contributions         (3,281,167)           Administrative expense         (239,188)           Net change in plan fiduciary net position         5,166,541           Plan fiduciary net position - beginning         48,918,578           Plan fiduciary net position - ending         \$ 54,085,119           Net pension liability - ending         \$ 18,088,642           Plan fiduciary net position as a percentage of the total pension liability         74,94%           Covered payroll         \$ 12,473,480	Total pension liability		
Changes of benefit terms         (105,379)           Difference between expected and actual experience         2,420,299           Benefit payments, including refunds of member contributions         (3,281,167)           Net change in total pension liability         5,417,259           Total pension liability - beginning         66,756,502           Total pension liability - ending         \$ 72,173,761           Plan fiduciary net position         \$ 72,173,761           Contributions - employer         \$ 3,315,379           Contributions - member         39,287           Net investment income/(expense)         5,332,230           Benefit payments, including refunds of member contributions         (3,281,167)           Administrative expense         (239,188)           Net change in plan fiduciary net position         5,166,541           Plan fiduciary net position - beginning         48,918,578           Plan fiduciary net position - ending         \$ 54,085,119           Net pension liability - ending         \$ 18,088,642           Plan fiduciary net position as a percentage of the total pension liability         74,94%           Covered payroll         \$ 12,473,480	Service Cost	\$	1,640,651
Difference between expected and actual experience Benefit payments, including refunds of member contributions  Net change in total pension liability  Total pension liability - beginning  Total pension liability - ending  Plan fiduciary net position  Contributions - employer Contributions - member Contributions - member Net investment income/(expense) Benefit payments, including refunds of member contributions Administrative expense  Net change in plan fiduciary net position  Stet change in plan fiduciary net position  Plan fiduciary net position - beginning  Net pension liability - ending  Plan fiduciary net position - ending  Net pension liability - ending  Plan fiduciary net position as a percentage of the total pension liability  74.94%  Covered payroll  Statistical expenses  2,420,299  6,3281,167)  5,417,259  Statistical pension liability  5,417,259  1,5	Interest		4,742,855
Benefit payments, including refunds of member contributions         (3,281,167)           Net change in total pension liability         5,417,259           Total pension liability - beginning         66,756,502           Total pension liability - ending         \$ 72,173,761           Plan fiduciary net position           Contributions - employer         \$ 3,315,379           Contributions - member         39,287           Net investment income/(expense)         5,332,230           Benefit payments, including refunds of member contributions         (3,281,167)           Administrative expense         (239,188)           Net change in plan fiduciary net position         5,166,541           Plan fiduciary net position - beginning         48,918,578           Plan fiduciary net position - ending         \$ 54,085,119           Net pension liability - ending         \$ 18,088,642           Plan fiduciary net position as a percentage of the total pension liability         74,94%           Covered payroll         \$ 12,473,480	<u> </u>		
Net change in total pension liability5,417,259Total pension liability - beginning66,756,502Total pension liability - ending\$ 72,173,761Plan fiduciary net position\$ 3,315,379Contributions - employer\$ 3,315,379Contributions - member39,287Net investment income/(expense)5,332,230Benefit payments, including refunds of member contributions(3,281,167)Administrative expense(239,188)Net change in plan fiduciary net position5,166,541Plan fiduciary net position - beginning48,918,578Plan fiduciary net position - ending\$ 54,085,119Net pension liability - ending\$ 18,088,642Plan fiduciary net position as a percentage of the total pension liability74.94%Covered payroll\$ 12,473,480	1		
Total pension liability - beginning 66,756,502  Total pension liability - ending \$72,173,761  Plan fiduciary net position Contributions - employer \$3,315,379 Contributions - member 39,287 Net investment income/(expense) 5,332,230 Benefit payments, including refunds of member contributions (3,281,167) Administrative expense (239,188)  Net change in plan fiduciary net position 5,166,541  Plan fiduciary net position - beginning 48,918,578  Plan fiduciary net position - ending \$54,085,119  Net pension liability - ending \$18,088,642  Plan fiduciary net position as a percentage of the total pension liability 74,94%  Covered payroll \$12,473,480	Benefit payments, including refunds of member contributions		
Total pension liability - ending \$ 72,173,761  Plan fiduciary net position Contributions - employer \$ 3,315,379 Contributions - member \$ 39,287 Net investment income/(expense) \$ 5,332,230 Benefit payments, including refunds of member contributions \$ (3,281,167) Administrative expense \$ (239,188)  Net change in plan fiduciary net position \$ 5,166,541  Plan fiduciary net position - beginning \$ 48,918,578  Plan fiduciary net position - ending \$ 54,085,119  Net pension liability - ending \$ 18,088,642  Plan fiduciary net position as a percentage of the total pension liability \$ 74,94%  Covered payroll \$ 12,473,480	Net change in total pension liability		5,417,259
Plan fiduciary net position Contributions - employer Contributions - member Net investment income/(expense) Senefit payments, including refunds of member contributions Administrative expense (239,188)  Net change in plan fiduciary net position State change in plan fiduciary net position Plan fiduciary net position - beginning 48,918,578 Plan fiduciary net position - ending State change in plan fiduciary net position - beginning State change in plan fiduciary net pos	Total pension liability - beginning		66,756,502
Contributions - employer Contributions - member Solve investment income/(expense) Solve investment income/(e	Total pension liability - ending	\$	72,173,761
Contributions - employer Contributions - member Solve investment income/(expense) Solve investment income/(e	Plan fiduciary net position		
Net investment income/(expense) 5,332,230 Benefit payments, including refunds of member contributions (3,281,167) Administrative expense (239,188)  Net change in plan fiduciary net position 5,166,541  Plan fiduciary net position - beginning 48,918,578  Plan fiduciary net position - ending \$54,085,119  Net pension liability - ending \$18,088,642  Plan fiduciary net position as a percentage of the total pension liability 74,94%  Covered payroll \$12,473,480	Contributions - employer	\$	3,315,379
Benefit payments, including refunds of member contributions Administrative expense (239,188)  Net change in plan fiduciary net position 5,166,541  Plan fiduciary net position - beginning 48,918,578  Plan fiduciary net position - ending \$54,085,119  Net pension liability - ending \$18,088,642  Plan fiduciary net position as a percentage of the total pension liability 74.94%  Covered payroll \$12,473,480	Contributions - member		39,287
Administrative expense (239,188)  Net change in plan fiduciary net position 5,166,541  Plan fiduciary net position - beginning 48,918,578  Plan fiduciary net position - ending \$54,085,119  Net pension liability - ending \$18,088,642  Plan fiduciary net position as a percentage of the total pension liability 74,94%  Covered payroll \$12,473,480	Net investment income/(expense)		
Net change in plan fiduciary net position5,166,541Plan fiduciary net position - beginning48,918,578Plan fiduciary net position - ending\$ 54,085,119Net pension liability - ending\$ 18,088,642Plan fiduciary net position as a percentage of the total pension liability74.94%Covered payroll\$ 12,473,480			
Plan fiduciary net position - beginning 48,918,578 Plan fiduciary net position - ending \$54,085,119 Net pension liability - ending \$18,088,642  Plan fiduciary net position as a percentage of the total pension liability 74.94% Covered payroll \$12,473,480	Administrative expense		(239,188)
Plan fiduciary net position - ending \$ 54,085,119  Net pension liability - ending \$ 18,088,642  Plan fiduciary net position as a percentage of the total pension liability 74.94%  Covered payroll \$ 12,473,480	Net change in plan fiduciary net position		5,166,541
Net pension liability - ending \$\frac{18,088,642}{\$}\$  Plan fiduciary net position as a percentage of the total pension liability 74.94%  Covered payroll \$\frac{12,473,480}{\$}\$	Plan fiduciary net position - beginning		48,918,578
Plan fiduciary net position as a percentage of the total pension liability 74.94%  Covered payroll \$ 12,473,480	Plan fiduciary net position - ending	\$	54,085,119
Covered payroll \$ 12,473,480	Net pension liability - ending	\$	18,088,642
	Plan fiduciary net position as a percentage of the total pension liability		74.94%
	Covered payroll	\$	12.473.480
	* *	Ψ	

<sup>-</sup>Payroll amounts are based on actual pensionable compensation from the employer

<sup>-</sup>FY2017: the ATU and IBEW Plans were separated; previous years not available. See schedule for combined plan on page 26.

# SCHEDULE OF CHANGES IN THE NET PENSION LIABILITY AND RELATED RATIOS EMPLOYEES WHO ARE MEMBERS OF ATU LOCAL 256 AND IBEW LOCAL 1245 FOR THE FISCAL YEARS ENDED JUNE 30, 2016, 2015 AND 2014

	2016	2015	2014
Total pension liability			
Service Cost	\$ 5,760,0	5,753,143	\$ 5,599,479
Interest	16,758,		15,740,342
Difference between expected and actual returns	(1,456,6		, , , -
Changes of assumptions	8,176,		-
Transfers out - Salaried Plan	, ,		(174,166)
Benefit payments, including refunds of member contributions			, , ,
	(13,180,8	74) (13,157,985)	(12,877,177)
Net change in total pension liability	16,057,	7,659,442	8,288,478
Total pension liability - beginning	222,705,5	17 215,046,075	206,757,597
Total pension liability - ending	\$ 238,762,9	\$ 222,705,517	\$ 215,046,075
Plan fiduciary net position			
Contributions - employer	\$ 10,447,1	90 \$ 10,343,620	\$ 9,711,107
Contributions - member	54,7	14 3,682	22,425
Net investment income/(expense)	(1,121,4	17) 4,609,506	22,631,819
Transfers out - Salaried Plan	-	-	(174,166)
Benefit payments, including refunds of member contributions	(13,180,8	74) (13,157,985)	(12,877,177)
Administrative expense	(290,6	47) (190,442)	(230,365)
Net change in plan fiduciary net position	(4,091,0	34) 1,608,381	19,083,643
Plan fiduciary net position - beginning	172,106,0	54 170,497,673	151,414,030
Plan fiduciary net position - ending	\$ 168,015,0	20 \$ 172,106,054	\$ 170,497,673
Net pension liability - ending	\$ 70,747,9	01 \$ 50,599,463	\$ 44,548,402
Plan fiduciary net position as a percentage of the total pension			
liability	70.3	7% 77.28%	79.28%
Covered payroll	\$ 39,996,3	26 \$ 37,950,269	\$ 38,857,668
Net pension liability as a percentage of covered payroll	176.8	9% 133.33%	114.65%

- -FY2015: amounts reported as changes of assumptions resulted from lowering the discount rate from 7.75% to 7.65%
- -FY2016: amounts reported as changes of assumptions resulted from lowering the discount rate from 7.65% to 7.50% and updated demographic and economic assumptions that were adopted following an experience study
- -Beginning in FY2015, payroll amounts are based on actual pensionable compensation from the employer. In prior years, payroll amounts are projected payroll from the actuarial valuation reports
- -FY2017: the ATU and IBEW Plans were separated; combined disclosures are not available going forward. See schedules of the individual plans on pages 24 and 25.

# SCHEDULE OF CHANGES IN THE NET PENSION LIABILITY AND RELATED RATIOS SALARIED EMPLOYEES

### FOR THE FISCAL YEARS ENDED JUNE 30, 2017, 2016, 2015 AND 2014

	2017	2016	2015	2014
Total pension liability				
Service Cost	\$ 3,873,148	\$ 3,594,919	\$ 3,476,103	\$ 3,321,337
Transfers In - ATU Plan	-	-	-	174,166
Interest (includes interest on service cost)	8,960,042	8,807,953	8,434,365	7,978,675
Changes of benefit terms	(298,430)	-	-	-
Difference between expected and actual experience	2,062,482	(852,040)	(753,076)	-
Changes of assumptions Benefit payments, including refunds of member contributions	(7,179,362)	(680,161) (6,190,981)	930,863 (5,502,144)	(5,664,400)
Net change in total pension liability	 7,417,880	 4,679,690	 6,586,111	 5,809,778
	7,117,000	1,075,050	0,500,111	3,000,770
Total pension liability - beginning	121,090,442	 116,410,752	 109,824,641	 104,014,863
Total pension liability - ending	\$ 128,508,322	\$ 121,090,442	\$ 116,410,752	\$ 109,824,641
Plan fiduciary net position				
Contributions - employer	\$ 7,321,138	\$ 7,576,866	\$ 7,335,308	\$ 6,609,083
Contributions - member	53,706	21,014	261	1,678
Transfers in - ATU/IBEW Plan	- 0.200.076	(207.557)	2 122 126	174,166
Net investment income/(Expense) Benefit payments, including refunds of member contributions	9,388,876 (7,179,362)	(396,556) (6,190,981)	2,132,136 (5,502,144)	9,297,644 (5,664,400)
Administrative expense	(289,067)	(269,624)	(194,209)	(176,367)
Net change in plan fiduciary net position	9,295,291	740,719	3,771,352	10,241,804
Plan fiduciary net position - beginning	75,337,019	74,596,300	70,824,948	60,583,144
Plan fiduciary net position - ending	\$ 84,632,310	\$ 75,337,019	\$ 74,596,300	\$ 70,824,948
Net pension liability - ending	\$ 43,876,012	\$ 45,753,423	\$ 41,814,452	\$ 38,999,693
Plan fiduciary net position as a percentage of the total pension liability	65.86%	62.22%	64.08%	64.49%
Covered payroll	\$ 23,435,642	\$ 24,341,878	\$ 23,022,281	\$ 22,008,809
Net pension liability as a percentage of covered payroll	187.22%	187.96%	181.63%	177.20%

<sup>-</sup>FY2015: amounts reported as changes of assumptions resulted from lowering the discount rate from 7.75% to 7.65%

<sup>-</sup>FY2016: amounts reported as changes of assumptions resulted from lowering the discount rate from 7.65% to 7.50% and updated demographic and economic assumptions that were adopted following an experience study

<sup>-</sup>Beginning in FY2015, payroll amounts are based on actual pensionable compensation from the employer. In prior years, payroll amounts are projected payroll from the actuarial valuation reports

#### RETIREMENT PLANS FOR SACRAMENTO REGIONAL TRANSIT

#### SCHEDULE OF DISTRICT CONTRIBUTIONS EMPLOYEES WHO ARE MEMBERS OF ATU LOCAL 256

#### FOR THE FISCAL YEAR ENDING JUNE 30, 2017

(Dollar amounts in thousands)

	2017
Actuarially determined contribution	\$ 7,987
Contributions in relation to the actuarially	
determined contribution	 7,987
Contribution deficiency (excess)	\$ -
Covered payroll	\$ 30,212
Contributions as a percentage of covered payroll	26.44%

#### Notes to Schedule

Valuation Date 7/1/2015 (to determine FY16-17 contribution)

Timing Actuarially determined contribution rates are calculated based on the actuarial valuation one year prior to the

beginning of the plan year

#### Key methods and assumptions used to determine contribution rates:

Actuarial cost method Entry Age

Amortization method Level percentage of payroll, closed 17 year period as of 6/30/2015

Asset valuation method 5-year smoothed market

Discount Rate 7.50% Amortization growth rate 3.15% Price inflation 3.15%

Salary Increases 3.15%, plus merit component on employee classification and years of service

Mortality RP 2014 w/Scale MP-2015, base tables adjusted 115% for males and 130% for females

#### Other information:

A complete description of the methods and assumptions used to determine contribution rates for the year ending June 30, 2017, can be found in the July 1, 2015 actuarial valuation report. The financial reporting for the ATU and IBEW Plans' was split during FY2017, previous years information is not available.

#### RETIREMENT PLANS FOR SACRAMENTO REGIONAL TRANSIT

### SCHEDULE OF DISTRICT CONTRIBUTIONS EMPLOYEES WHO ARE MEMBERS OF IBEW LOCAL 1245

#### FOR THE FISCAL YEAR ENDED JUNE 30, 2017

(Dollar amounts in thousands)

	 2017
Actuarially determined contribution	\$ 3,315
Contributions in relation to the actuarially	
determined contribution	3,315
Contribution deficiency (excess)	\$ _
Covered payroll	\$ 12,473
Contributions as a percentage of covered payroll	26.58%

#### **Notes to Schedule**

Valuation Date 7/1/2015 (to determine FY16-17 contribution)

Timing Actuarially determined contribution rates are calculated based on the actuarial valuation one year prior to the

beginning of the plan year

Key methods and assumptions used to determine contribution rates:

Actuarial cost method Entry Age

Amortization method Level percentage of payroll, closed 17 year period as of 6/30/2015

Asset valuation method 5-year smoothed market

Discount Rate 7.50% Amortization growth rate 3.15% Price inflation 3.15%

Salary Increases 3.15%, plus merit component on employee classification and years of service

Mortality RP 2014 w/ Scale MP-2015, base tables adjusted 115% for males and 130% for females

#### Other information:

A complete description of the methods and assumptions used to determine contribution rates for the year ending June 30, 2017, can be found in the July 1, 2015 actuarial valuation report. The financial reporting for the ATU and IBEW Plans' was split during FY2017, previous years information is not available.

## SCHEDULE OF DISTRICT CONTRIBUTIONS EMPLOYEES WHO ARE MEMBERS OF ATU LOCAL 256 AND IBEW LOCAL 1245 LAST 10 FISCAL YEARS

(Dollar amounts in thousands)

	2016	2015	2014	2013	2012	2011	2010	2009	2008
Actuarially determined contribution	\$ 10,447	\$ 10,344	\$ 9,711	\$ 8,694	\$ 7,885	\$ 6,809	\$ 7,426	\$ 6,937	\$ 7,681
Contributions in relation to the actuarially									
determined contribution	 10,447	10,344	9,711	8,694	7,885	6,809	7,426	6,937	7,681
Contribution deficiency (excess)	\$ -								
Covered payroll	\$ 39,996	\$ 37,950	\$ 38,858	\$ 37,110	\$ 38,558	\$ 38,343	\$ 43,626	\$ 44,916	\$ 44,718
Contributions as a percentage of covered payroll	26.12%	27.26%	24.99%	23.43%	20.45%	17.76%	17.02%	15.44%	17.18%

Note: Beginning in FYE2015, payroll amounts are based on actual total payroll of the District. In previous years the schedule used covered payroll which is different than actual payroll and therefore the contributions as a percentage of covered payroll will differ from what was actually contributed.

#### Notes to Schedule

Valuation Date 7/1/2014 (to determine FY15-16 contribution)

Timing Actuarially determined contribution rates are calculated based on the actuarial valuation one year prior to the

beginning of the plan year

#### Key methods and assumptions used to determine contribution rates:

Actuarial cost method Entry Age

Amortization method Level percentage of payroll, closed 18 year period as of 6/30/2014

Asset valuation method 5-year smoothed market

Discount Rate 7.65% Amortization growth rate 3.15% Price inflation 3.15%

Salary Increases
3.15%, plus merit component on employee classification and years of service
Mortality
Sex Distinct RP-2000 Combined Blue Collar Mortality, 3 year setback for females

#### Other information:

A complete description of the methods and assumptions used to determine contribution rates for the year ending June 30, 2016, can be found in the July 1, 2014 actuarial valuation report. The financial reporting for the ATU and IBEW Plans' was split during FY2017, no additional information will be available for the combined Plans.

## SCHEDULE OF DISTRICT CONTRIBUTIONS SALARIED EMPLOYEES LAST 10 FISCAL YEARS

(Dollar amounts in thousands)

	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Actuarially determined contribution	\$ 7,321	\$ 7,577	\$ 7,335	\$ 6,609	\$ 5,800	\$ 4,580	\$ 3,718	\$ 4,269	\$ 3,820	\$ 4,132
Contributions in relation to the actuarially										
determined contribution	7,321	7,577	7,335	6,609	5,800	4,580	3,718	4,269	3,820	4,132
Contribution deficiency (excess)	\$ -	\$ 								
Covered payroll	\$ 23,436	\$ 24,342	\$ 23,022	\$ 22,009	\$ 19,627	\$ 19,105	\$ 19,466	\$ 22,602	\$ 21,115	\$ 21,929
Contributions as a percentage of covered payroll	31.24%	31.13%	31.86%	30.03%	29.55%	23.97%	19.10%	18.89%	18.09%	18.84%

Note: Beginning in FYE2015, payroll amounts are based on actual total payroll of the District. In previous years the schedule used covered payroll which is different than actual payroll and therefore the contributions as a percentage of covered payroll will differ from what was actually contributed.

#### **Notes to Schedule**

Valuation Date 7/1/2015 (to determine FY16-17 contribution)

Timing Actuarially determined contribution rates are calculated based on the actuarial valuation one year prior to the

beginning of the plan year

Key methods and assumptions used to determine contribution rates:

Actuarial cost method Entry Age

Amortization method Level percentage of payroll, closed 17 year period as of 6/30/2015

Asset valuation method 5-year smoothed market

Discount Rate 7.50% Amortization growth rate 3.15% Price inflation 3.15%

Salary Increases 3.15%, plus merit component on employee classification and years of service

Mortality RP 2014 w/ Scale MP-2015, base tables adjusted 130% for females

#### Other information:

A complete description of the methods and assumptions used to determine contribution rates for the year ending June 30, 2017, can be found in the July 1, 2015 actuarial valuation report.

## SCHEDULE OF INVESTMENT RETURNS EMPLOYEES WHO ARE MEMBERS OF ATU LOCAL 256 AND IBEW LOCAL 1245 AND SALARIED EMPLOYEES LAST 10 FISCAL YEARS (Dollar amounts in thousands)

	2017	2016	2015	2014
Annual money-weighted rate of return, net of investment expense	12.09%	-0.19%	3.25%	15.64%

Note: To achieve economies of scale, assets are combined and invested as one pool for the ATU, IBEW and Salaried Plans. Information prior to 2014 was not available.



# SCHEDULES OF INVESTMENT AND ADMINISTRATIVE EXPENSES EMPLOYEES WHO ARE MEMBERS OF ATU LOCAL 256 FOR THE FISCAL YEAR ENDED JUNE 30, 2017

## **Investment Expenses:**

Vendor Names	Type of Services	 Amount	
Metropolitan West Asset Management, L.L.C.	Asset Management	\$ 120,071	
Boston Partners Investment Management	Asset Management	116,941	
Atlanta Capital Management Co.	Asset Management	94,060	
JP Morgan Investment Management, Inc.	Asset Management	30,708	
AQR	Asset Management	54,783	
Pyrford	Asset Management	7,141	
SSgA MSCI EAFE	Asset Management	4,757	
SSgA S&P 500	Asset Management	10,853	
Callan Associates, Inc.	Investment Advisor	62,101	
State Street Bank and Trust Company	Custodian Services	55,219	
Total		\$ 556,634	

## **Administrative Expenses:**

Vendor Names	Type of Services	 Amount	
Sacramento Regional Transit District	Plan Administration	\$ 127,656	
Hanson Bridgett	Consulting Services	76,135	
Cheiron EFI	Actuarial Services	65,904	
AON Risk Services, Inc.	Fiduciary Insurance	20,009	
Sacramento Area Council of Governments	Audit Services	11,197	
Sacramento Occupational Medical Group	Medical Evaluation	5,121	
Other	Misc	796	
Total		\$ 306,818	

# SCHEDULES OF INVESTMENT AND ADMINISTRATIVE EXPENSES EMPLOYEES WHO ARE MEMBERS OF IBEW LOCAL 1245 FOR THE FISCAL YEAR ENDED JUNE 30, 2017

### **Investment Expenses:**

Vendor Names	Type of Services	 Amount	
Metropolitan West Asset Management, L.L.C.	Asset Management	\$ 45,689	
Boston Partners Investment Management	Asset Management	44,432	
Atlanta Capital Management Co.	Asset Management	35,837	
AQR	Asset Management	20,027	
JP Morgan Investment Management, Inc.	Asset Management	11,305	
SSgA S&P 500	Asset Management	4,135	
Pyrford	Asset Management	2,955	
SSgA MSCI EAFE	Asset Management	1,812	
Callan Associates, Inc.	Investment Advisor	23,353	
State Street Bank and Trust Company	Custodian Services	 17,692	
Total		\$ 207,237	

## **Administrative Expenses:**

Vendor Names	Type of Services	Amount	
Sacramento Regional Transit District	Plan Administration	\$	97,848
Hanson Bridgett	Consulting Services		76,135
Cheiron EFI	Actuarial Services		42,406
Sacramento Area Council of Governments	Audit Services		11,197
AON Risk Services, Inc.	Fiduciary Insurance		8,589
CALAPRS	Dues & Training Course		2,667
Other	Misc		528
Total		\$	239,370

# SCHEDULES OF INVESTMENT AND ADMINISTRATIVE EXPENSES SALARIED EMPLOYEES FOR THE FISCAL YEAR ENDED JUNE 30, 2017

## **Investment Expenses:**

Vendor Names	Type of Services	 Amount
Metropolitan West Asset Management, L.L.C.	Asset Management	\$ 75,329
Boston Partners Investment Management	Asset Management	72,870
Atlanta Capital Management Co.	Asset Management	59,043
JP Morgan Investment Management, Inc.	Asset Management	18,982
AQR	Asset Management	33,382
SSgA S&P 500	Asset Management	6,813
Pyrford	Asset Management	4,622
SSgA MSCI EAFE	Asset Management	2,985
Callan Associates, Inc.	Investment Advisor	38,747
State Street Bank and Trust Company	Custodian Services	32,600
Total		\$ 345,373

## **Administrative Expenses:**

Vendor Names	Type of Services		Amount	
Sacramento Regional Transit District	Pension Administration	\$	118,853	
Hanson Bridgett	Consulting Services		75,144	
Cheiron EFI	Actuarial Services		49,085	
AON Risk Services, Inc.	Fiduciary Insurance		26,481	
Sacramento Area Council of Governments	Audit Services		11,197	
CALAPRS	Dues & Training Course		7,667	
Other	Miscellaneous		640	
Total		\$	289,067	



Crowe Horwath LLP
Independent Member Crowe Horwath International

Members of the Retirement Board of Directors Sacramento Regional Transit District Sacramento, California

Professional standards require that we communicate matters related to our audit of the financial statements of the ATU Plan, IBEW Plan, and Salaried Plan for Sacramento Regional Transit District Employees ("the Plans") that we consider significant and relevant to the responsibilities of Those Charged with Governance in overseeing the financial reporting process. Those Charged with Governance includes the person(s) with responsibility for overseeing the strategic direction of and obligations related to the accountability of the Plan. We cover such matters below.

# AUDITOR'S RESPONSIBILITY UNDER AUDITING STANDARDS GENERALLY ACCEPTED IN THE UNITED STATES OF AMERICA

You should understand that the auditor is responsible for forming and expressing an opinion about whether the financial statements that have been prepared by management with your oversight are presented fairly, in all material respects, in conformity with accounting principles generally accepted in the United States of America and that the audit of the financial statements does not relieve you of your responsibilities and does not relieve management of their responsibilities. Refer to our engagement letter with the Plan for further information on the responsibilities of management and Crowe Horwath LLP.

### PLANNED SCOPE AND TIMING OF THE AUDIT

We are to communicate an overview of the planned scope and timing of the audit. Accordingly, we communicated the following matters regarding the planned scope and timing of the audit with you.

- How we proposed to address the significant risks of material misstatement, whether due to fraud or error.
- Our approach to internal control relevant to the audit.
- The concept of materiality in planning and executing the audit, focusing on the factors considered rather than on specific thresholds or amounts.
- Where the entity has an internal audit function, the extent to which the auditor will use the work of internal audit, and how the external and internal auditors can best work together.
- Your views and knowledge about matters you consider warrant our attention during the audit, as well as your views on:
  - o The allocation of responsibilities between you and management.
  - The entity's objectives and strategies, and the related business risks that may result in material misstatements.
  - Significant communications with regulators.
  - Other matters you believe are relevant to the audit of the financial statements.

# SIGNIFICANT ACCOUNTING POLICIES AND MANAGEMENT JUDGMENTS AND ACCOUNTING ESTIMATES

Significant Accounting Policies: Those Charged with Governance should be informed of the initial selection of and changes in significant accounting policies or their application. Also, Those Charged with Governance should be aware of methods used to account for significant unusual transactions and the effect of significant accounting policies in controversial or emerging areas where there is a lack of authoritative consensus. We believe management has the primary responsibility to inform Those Charged with Governance about such matters. There were no such accounting changes or significant policies requiring communication.

Management Judgments and Accounting Estimates: Further, accounting estimates are an integral part of the financial statements prepared by management and are based upon management's current judgments. These judgments are based upon knowledge and experience about past and current events and assumptions about future events. Certain estimates are particularly sensitive because of their significance and because of the possibility that future events affecting them may differ markedly from management's current judgments and may be subject to significant change in the near term.

The process used by management in formulating particularly sensitive accounting estimates and the primary basis for our conclusions regarding the reasonableness of those estimates primarily involved the following areas for this year:

Significant Accounting Estimate	Process Used by Management	Basis for Our Conclusions
Fair Values of Investments	The recording of investments at fair value requires management to use certain assumptions and estimates pertaining to the fair value of its investments.	We reviewed the reasonableness of these estimates and assumptions.
Classification of Investment Securities Within the Fair Value Hierarchy	GASB Statement No. 72 - Fair Value Measurements and Application requires the reporting of investments by classification level within a fair value hierarchy.	We reviewed the documentation maintained by management and performed procedures to test the reasonableness of management's judgments and accounting estimates related to the classification levels of investments within the fair value hierarchy as defined by GASB Statement No. 72 - Fair Value Measurements.
Actuarial Present Value of Accumulated Plan Benefits	The actuarial present value of accumulated plan benefits is determined by the Plan's actuary and is that amount that results from applying actuarial assumptions to adjust the accumulated plan benefits to reflect the time value of money (through discounts for interest) and the probability of payment (by means of decrements such as for disability, withdrawal or retirement) between the valuation date and the expected date of payment.	We reviewed the reasonableness of the actuarial assumptions.

# AUDITOR'S JUDGMENTS ABOUT QUALITATIVE ASPECTS OF SIGNIFICANT ACCOUNTING PRACTICES

We are to discuss with you our comments about the following matters related to the Plan's accounting policies and financial statement disclosures. Accordingly, these matters will be discussed during our meeting with you, as applicable.

- The appropriateness of the accounting policies to the particular circumstances of the Plan, considering the need to balance the cost of providing information with the likely benefit to users of the Plan's financial statements.
- The overall neutrality, consistency, and clarity of the disclosures in the financial statements.
- The effect of the timing of transactions in relation to the period in which they are recorded.
- The potential effect on the financial statements of significant risks and exposures, and uncertainties that are disclosed in the financial statements.
- The extent to which the financial statements are affected by unusual transactions including nonrecurring amounts recognized during the period, and the extent to which such transactions are separately disclosed in the financial statements.
- The issues involved, and related judgments made, in formulating particularly sensitive financial statement disclosures.
- The factors affecting asset and liability carrying values, including the Plan's basis for determining useful lives assigned to tangible and intangible assets.
- The selective correction of misstatements, for example, correcting misstatements with the effect of increasing reported earnings, but not those that have the effect of decreasing reported earnings.

#### CORRECTED AND UNCORRECTED MISSTATEMENTS

<u>Corrected Misstatements</u>: We are to inform you of material corrected misstatements that were brought to the attention of management as a result of our audit procedures. There were no such adjustments.

<u>Uncorrected Misstatements</u>: We are to inform you of uncorrected misstatements that were aggregated by us during the current engagement and pertaining to the latest and prior period(s) presented that were determined by management to be immaterial, both individually and in the aggregate, to the financial statements taken as a whole. For your consideration, we have distinguished misstatements between known misstatements and likely misstatements. There were no such adjustments.

#### OTHER COMMUNICATIONS

Communication Item	Results
Significant Difficulties Encountered During the Audit We are to inform you of any significant difficulties encountered in dealing with management related to the performance of the audit.	There were no significant difficulties encountered in dealing with management related to the performance of the audit.
Disagreements With Management We are to discuss with you any disagreements with management, whether or not satisfactorily resolved, about matters that individually or in the aggregate could be significant to the Plan's financial statements or the auditor's report.	During our audit, there were no such disagreements with management.

Communication Item	Results
Consultations With Other Accountants If management consulted with other accountants about auditing and accounting matters, we are to inform you of such consultation, if we are aware of it, and provide our views on the significant matters that were the subject of such consultation.	We are not aware of any instances where management consulted with other accountants about auditing or accounting matters since no other accountants contacted us, which they are required to do by Statement on Auditing Standards No. 50, before they provide written or oral advice.
Representations the Auditor is Requesting From Management We are to provide you with a copy of management's requested written representations to us.	We direct your attention to a copy of the letter of management's representation to us provided separately.
Significant Issues Discussed, or Subject to Correspondence, With Management We are to communicate with you any significant issues that were discussed or were the subject of correspondence with management.	There were no such significant issues discussed, or subject to correspondence, with management.
Significant Related Party/Party-in-Interest Findings and Issues We are to communicate to you significant findings and issues arising during the audit in connection with the Plan's related parties and parties-in-interest.	There were no such findings or issues that are, in our judgment, significant and relevant to you regarding your oversight of the financial reporting process.
Other Findings or Issues We Find Relevant or Significant We are to communicate to you other findings or issues, if any, arising from the audit that are, in our professional judgment, significant and relevant to you regarding the oversight of the financial reporting process.	There were no such other findings or issues that are, in our judgment, significant and relevant to you regarding the oversight of the financial reporting process.

We were pleased to serve your Plan as its independent auditors and look forward to our continued relationship. We provide the above information to assist you in performing your oversight responsibilities, and would be pleased to discuss this letter or any matters further, should you desire. This letter is intended solely for the information and use by you and, if appropriate, management and is not intended to be and should not be used by anyone other than these specified parties.

Crowe Horwath LLP

Sacramento, California November 21, 2017



Crowe Horwath LLP
Independent Member Crowe Horwath International

Members of the Retirement Board of Directors Sacramento Regional Transit District Sacramento, California

In planning and performing our audit of the financial statements of ATU Plan, IBEW Plan, and Salaried Plan for Sacramento Regional Transit District Employees ("the Plans") as of and for the year ended June 30, 2017, in accordance with auditing standards generally accepted in the United States of America, we considered the Plans' internal control over financial reporting ("internal control") as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Plans' internal control. Accordingly, we do not express an opinion on the effectiveness of the Plans' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses and therefore, there can be no assurance that all deficiencies, significant deficiencies, or material weaknesses have been identified. We did not identify any deficiencies in internal control that we consider to be material weaknesses, as defined above.

This communication is intended solely for the information and use of management, the Retirement Board of Directors, and others within the organization, and is not intended to be and should not be used by anyone other than these specified parties.

Crowe Hornath LLP

Sacramento, California November 21, 2017

# REGIONAL TRANSIT ISSUE PAPER

Page 1 of 1

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
			Information	
22	03/14/18	Retirement		02/19/18

Subject: Investment Performance Review by Met West for the ATU, IBEW and Salaried Funds for the Domestic Fixed Income Asset Class for the Quarter Ended December 31, 2017 (ALL). (Adelman)

## **ISSUE**

Investment Performance Review by Met West for the ATU, IBEW and Salaried Funds for the Domestic Fixed Income Asset Class for the Quarter Ended December 31, 2017 (ALL). (Adelman)

## **RECOMMENDED ACTION**

Information Only

#### FISCAL IMPACT

None

## DISCUSSION

Retirement funds are invested consistent with the Statement of Investment Objectives and Policy Guidelines (Policy) adopted by each Retirement Board (Board). Under the Policy, the Boards meet at least once every eighteen (18) months with each investment manager to review the performance of the manager's investment, the manager's adherence to the Policy, and any material changes to the manager's organization. The Policy also establishes the Retirement Funds' asset allocation policy and the asset classes in which the Plans funds are invested. The asset classes established by the Policy are (1) Domestic Large Capitalization Equity, (2) Domestic Small Capitalization Equity, (3) International Large Capitalization Equity, (4) International Small Capitalization Equity, (5) International Emerging Markets, and (6) Domestic Fixed-Income.

Met West is the Retirement Boards' Domestic Fixed Income fund manager. Met West will be presenting performance results for the quarter ended December 31, 2017, shown in Attachment 1, and answering any questions.

Approved:	Presented:
Final 3/6/2018	
VP of Finance/CFO	Treasury Controller



# Fixed Income Review TCW Core and Core Plus Fixed Income Strategies

PRESENTATION TO:

**Sacramento Regional Transit District** 

MARCH 14, 2018

Presented by:

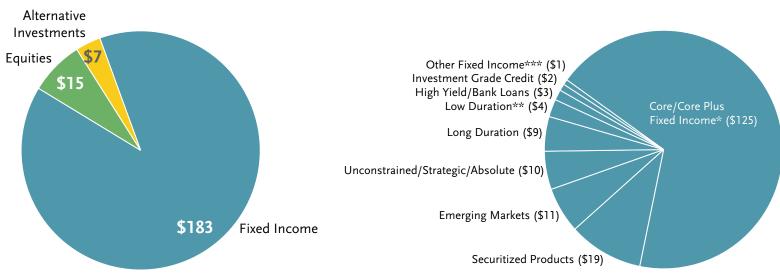
Jamie Franco | Senior Vice President | Client Services – Fixed Income

# **TCW Assets Under Management**

AS OF DECEMBER 31, 2017







On December 27th, Nippon Life Insurance Company, Japan's largest private life insurance company, completed its previously announced acquisition of a 24.75% minority stake in TCW from The Carlyle Group. As a result of the transaction, ownership in TCW by TCW management and employees increases to 44.07%, and Carlyle maintains a 31.18% interest in the firm through its long duration private equity fund, Carlyle Global Partners.

We are excited by this new phase in TCW's evolution as we solidify long-term ownership of the Firm with partners who strongly share TCW's commitment to value creation for the benefit of you, our clients. We expect nothing to change from your perspective. There have been no changes to the team and day-to-day oversight of TCW will continue under the same key staff. Most importantly, our disciplined investment philosophy, process, and approach remains the same and continues to be independent as we strive to meet your investment objectives.

Source: TCW

Comprises the assets under management, or committed to management, of The TCW Group, Inc. and its subsidiaries.



<sup>1</sup> Includes respective allocations for multi-asset products. 2 AUM totals may not reconcile due to cross-held assets.

<sup>\*</sup> Includes Core, Core Plus, Intermediate, and Opportunistic Core Plus Fixed Income. \*\* Includes Low Duration and Ultra Short/Cash Management. \*\*\* Includes U.S. Government, Government/Credit, Global, and Other Fixed Income.

# **Fixed Income Expertise**

AS OF FEBRUARY 2018



#### **Securitized Products**

## Agency

Mitch Flack Eric Arentsen Pat Ahn Nanlan Ye Stephen Leech lae Lim Lauren Morrison

#### Credit

Scott Austin, CFA Harrison Choi

ABS/CMBS Philip Choi Elizabeth Crawford David Doan Tony Lee, CFA Sagar Parikh, CFA Palak Pathak, CFA Kyle Phillips Zhao Zhao

Non-Agency RMBS Phillip Dominguez, CFA Michael Hsu Brian Choi, CFA Brian Rosenlund, CFA Jonathan Marcus

#### Credit

# **Credit Trading**

Jerry Cudzil Mike Carrion, CFA Tammy Karp Drew Sweeney Brian Gelfand

## Credit Research

Jamie Farnham Patrick Barrett Nick Bender, CFA Alex Bibi, CFA Marie Choi Nikhil Chopra Anthony Garcia Griffith Lee Chet Malhotra Melinda Newman Ronnie Ng Nick Nilarp, CFA Steven Purdy Joel Shpall

Kenneth Toshima

#### Government/Rates

#### Portfolio **Investment Team**

Bret Barker Lawrence Rhee

### Analysts/Traders

Jeannie Fong Marcela Meirelles, PhD, CFA Michael Pak, CFA Tim Torline, CFA Tyler Tucci

#### Investment **Risk Management**

Marcos Gutierrez Andrew Xu Vince Messina Chait Errande Melicia Shen Mhair Orchanian, PhD Anish Patel, FRM Ricardo Horowicz, PhD Mateo Martinez

#### **Product Specialists**

Patrick Moore David Vick, CFA Gino Nucci, CFA Jeffrey Katz Timothy Bitsberger Mark McNeill, CFA Iamie Franco Julie Stevenson Victoria Vogel Tracy Gibson Irene Mapua

#### **Emerging Markets Debt**

#### Portfolio Investment Team

Penny Foley David Robbins Alex Stanojevic

#### Portfolio Specialist Anisha Goodly

#### Sovereign Research

Blaise Antin David Loevinger Mauro Roca, PhD **Brett Rowley** Spencer Rodriguez

#### Corporate Credit Research

Javier Segovia, CFA Stephen Keck, CFA Jeffrey Nuruki, CFA Shant Thomasian, CFA

#### Strategy

Local Markets – Jae H. Lee Corporates - Chris Hays

#### Trading

Jason Shamaly Justin Becker



# **Sacramento Regional Transit District - Contract Employees**

CORE PLUS FIXED INCOME (ACCOUNT #: SMS670) / BENCHMARK: BLOOMBERG BARCLAYS AGGREGATE **AS OF JANUARY 31, 2018** 

#### **Executive Summary**

Base Currency: US Dollar

**Ending Market Value** 88,868,275.92

**Total Rate of Return (%)** 

#### **Portfolio Characteristics**

	Portfolio	Index
Yield To Worst	3.20%	2.97%
Duration	5.88 yrs	6.07 yrs
Spread Duration	3.92 yrs	3.99 yrs
Quality	AA	AA+
U.S. Government	30.83%	38.69%
Credit	30.81%	30.84%
Mortgage Backed	36.05%	29.95%
Asset Backed	6.31%	0.52%
Cash and Equivalents	(4.00)%	0.00%
Other	0.00%	0.00%

## **Sector Allocation Highlights**

	Portfolio	Index
Mortgage Backed	36.05%	29.95%
Agency MBS	27.28%	28.08%
Non-Agency MBS	4.42%	0.00%
CMBS	4.35%	1.87%
Credit	30.81%	30.84%
Corporate Credit	28.86%	25.30%
Investment Grade	25.97%	25.30%
High Yield	2.89%	0.00%
Non Corp Credit	1.86%	3.67%
Non USD Developed	0.00%	0.00%
Emerging Markets	0.10%	1.88%
Other	0.00%	0.00%



Inception Date: 04/03/2001

# **4Q 2017 Market Returns**

	4Q 2017	4Q 2017	12 Month	12 Month		
Fixed Income Total Return	Excess Return*	Total Return	Excess Return*	Yield-to-Maturity	OAS (bps)	
Treasury	0.1%	0.0%	2.3%	0.0%	2.2%	-
3 mo T-Bills	0.3%	0.0%	0.9%	0.0%	1.4%	-
1-3 Year	-0.3%	0.0%	0.4%	0.0%	1.9%	-
TIPS	1.3%	0.0%	3.0%	0.0%	2.3%	-
Corporate	1.2%	1.0%	6.4%	3.5%	3.3%	93
AA-Rated	0.7%	0.6%	4.6%	2.1%	2.7%	49
BBB-Rated	1.2%	1.1%	7.1%	4.2%	3.6%	121
High Yield	0.5%	0.7%	7.5%	6.1%	6.2%	343
Agency MBS	0.2%	0.2%	2.5%	0.5%	2.9%	25
Commercial MBS	0.4%	0.8%	3.4%	1.6%	2.9%	62
Asset Backed	0.0%	0.2%	1.6%	0.9%	2.3%	36
Non U.S. Sovereign	1.5%	1.2%	9.3%	6.1%	0.7%	19
Emerging Markets	0.5%	0.5%	9.1%	6.4%	4.9%	258

Source: Bloomberg Barclays

<sup>\*</sup>Excess returns are calculated by Bloomberg Barclays and represent the return of a sector excluding the impact of interest rate changes.

	4Q 2017	12 Month		
Equity	Total Return	Total Return	Yield-to-Maturity	OAS (bps)
S&P 500 Index	6.64%	21.82%	-	-
DJIA Index	10.96%	<b>28.</b> 11%	-	-
NASDAQ Index	6.57%	29.73%	-	-
Source: Bloomberg				

Source: Bloomberg For period ending 12/31/17



# 4Q 2017 Core and Core Plus Fixed Income Performance Attribution

		Positioning		Market Action		Result
Duration	<b>&gt;</b>	Duration remained 0.3 years shorter than the Index throughout the quarter		While short rates rose by 30-40 bps during the quarter, and the 10-Year yield increased by 7 bps, the 30-Year continued to edge lower, falling 12 bps to 2.74%		Small Positive
Yield Curve	<b>&gt;</b>	Underweight across the curve with a slight preference for 5-Year maturities		The yield curve continued to flatten, with the spread between 5- and 30-Year rates falling to 53 bps from over 100 bps a year ago		Neutral
		Underweight governments		Non-government sectors outperformed during the quarter, with the broad fixed income market ahead of Treasuries by 36 bps on a duration-adjusted basis		
Sector	<b>&gt;</b>	Underweight exposure to investment grade credit, with a small allocation to high yield where allowed	<b>•</b>	Investment grade credit outpaced Treasuries by 90 bps, with corporates leading non-corporate credit, while high yield corporates bested Treasuries by just over 70 bps		Neutral
		Overweight most structured products, including non-agency MBS, CMBS, and ABS		Structured products generally outpaced Treasuries on a duration adjusted basis but trailed credit sectors		
		Corporate positioning favors large U.S. banks, insurance companies, and REITs, within financials, and select defensive industrials like pharmaceuticals, communications, and non-profit hospitals		Commodity-related industrial sectors led among corporate credit, though many other sectors fared well, including consumer cyclicals, transportation, media entertainment, natural gas, insurance, and REITs		
		Avoid issues with non-U.S. risks and exposure to the volatile energy and metals sectors		Commodity prices were strong, benefitting metals and energy sectors and emerging market debt		
Issue Selection	<b>&gt;</b>	CMBS holdings remain focused on agency issues and seasoned non-agency bonds where underwriting remains solid	<b>•</b>	Returns were positive across both agency and non-agency CMBS, though higher quality areas of the market significantly underperformed	<b>&gt;</b>	Small Negative
		Maintain position in current pay, senior, non-agency MBS backed by subprime and alt-A loans		Non-agency MBS performance remained strong into year-end, supported by solid investor demand given attractive loss- adjusted yields and a profile characterized by low volatility, short duration, and improving fundamentals		
		Continued to hold 3-month JGB T-bills, where allowed, hedging Yen exposure with a dollar-yen cross-currency swap		Position remained attractive with a significant yield premium over U.S. T-bills		

Portfolio characteristics and holdings are subject to change at any time. Past performance is no guarantee of future results.



# **2017 Core and Core Plus Fixed Income Performance Attribution**

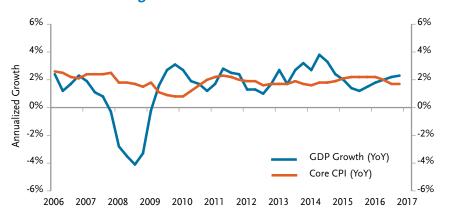
		Positioning		Market Action		Result
Duration	<b>&gt;</b>	Duration remained approximately 0.3 years shorter than the Index throughout the year	<b>•</b>	Notwithstanding a 90 bps rise in the front-end of the yield curve, long U.S. Treasury rates fell with the 30-Year down 33 bps to 2.74%, while the 10-Year traded between 2.1% and 2.4%, ultimately ending the year at 2.4%, a modest 4 bps lower than where it started		Small Positive
Yield Curve	<b> </b>	Underweight across the curve with a slight preference for 5-Year maturities		Front-end yields moved higher with the Fed Funds rate while the long-end edged lower, resulting in a significantly flatter curve with the spread between the 5- and 30-Year falling to 53 bps from over 100 bps at the start of the year		Neutral
		Underweight governments		Non-government sectors outperformed, with the broad fixed income market ahead of Treasuries by 120 bps on a duration- adjusted basis		
Sector	<b>&gt;</b>	Underweight exposure to investment grade credit, with a small allocation to high yield where allowed	<b>•</b>	Investment grade credit outpaced Treasuries by 335 bps, with corporates leading non-corporate credit, while high yield corporates bested Treasuries by 610 bps	•	Small Negative
		Overweight most structured products, including non-agency MBS, CMBS, and ABS, but slightly reduced the overweight to non-agency CMBS		Structured products generally outpaced Treasuries on a duration adjusted basis but trailed credit sectors		
		Corporate positioning favors large U.S. banks, insurance companies, and REITs, within financials, and select defensive industrials like pharmaceuticals, communications, and non-profit hospitals		Issue selection among insurance and REIT credits contributed, though banking credits underperformed those held in the Aggregate Index, while the lack of exposure to technology and building materials further detracted		
		Avoid issues with non-U.S. risks and exposure to the volatile energy and metals sectors		Commodity prices improved over the year, benefitting metals and energy sectors and emerging market debt		
Issue Selection	<b>&gt;</b>	Maintain position in current pay, senior, non-agency MBS backed by subprime and alt-A loans	<b>•</b>	Non-agency MBS gained approximately 10% in 2017, holding up well against rising rates and benefitting from solid investor demand given attractive loss-adjusted yields and a profile characterized by low volatility, short duration, and improving fundamentals		Small Positive
		Emphasis on non-traditional ABS sectors like government guaranteed student loan receivables		Government guaranteed student loans, largely floating rate, performed well as rates rose and investor uncertainty about rating downgrades dissipated as rating agencies concluded their broad review early in the year		
		Continued to hold 3-month JGB T-bills, where allowed, hedging Yen exposure with a dollar-yen cross-currency swap		Position remained attractive during 2017 with a significant yield premium over U.S. T-bills		

Portfolio characteristics and holdings are subject to change at any time. Past performance is no guarantee of future results.



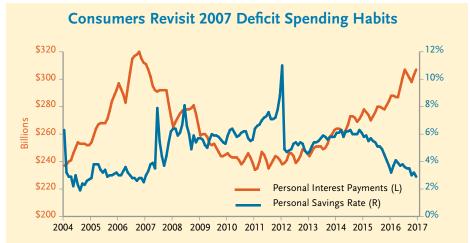
# 4Q 2017 Economic Review: Improving Growth but Cracks Are Appearing

### **GDP Moved Higher While Inflation Remained Subdued**



Source: Bloomberg Barclays

- The U.S. economy continued to build momentum through 2017 with the quarterly GDP print rising to 3.2% in the third quarter, bringing the year over year growth rate to 2.3%, up from 1.8% at the end of 2016. Employment growth was also solid with an average of almost 175k new jobs added every month and an unemployment rate of 4.1%, down from 4.7% to start the year.
- Despite the increase in economic activity, inflation remained tame, with most
  measures starting the year strong, then dipping over the summer with a
  modest recovery into year-end. At 1.7% and 1.5% respectively, both core CPI
  and core PCE remained well below the Fed's nominal 2% inflation target. At
  the same time, market measures of future inflation were also contained.

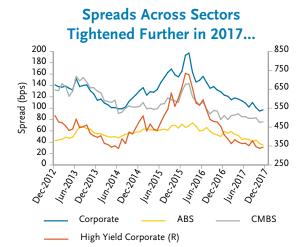


Source: Bloomberg Barclays

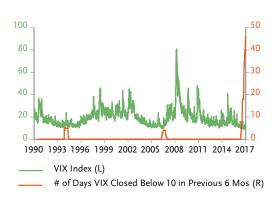
- A strong holiday shopping season helped to offset a rough year for retailers, but it highlighted one of the challenges faced by the U.S. economy namely that consumption is being enabled not by increases in wages but by less saving, as evidenced by savings rate numbers that are below 3% and back to levels last seen in 2007.
- Similarly, personal interest expense has moved steadily higher over the last few years, reaching levels near the 2007 peak, indicating the growing burden on consumer discretionary income. The challenges of higher interest expense are compounded by the cumulative impact of non-debt payment obligations like cell phone and cable bills, monthly subscription services, and entertainment accounts.

Our View: The U.S. economy performed well in 2017, but there are signs of stress under the surface, and broad economic statistics like GDP are a lagging indicator, typically not showing weakness until a market correction is already underway. Therefore, investors should be looking at the credit markets and forward-looking indicators such as leverage, debt service coverage levels, and underwriting standards to assess the level of risk, rather than justifying aggressive risk taking due to solid economic data.

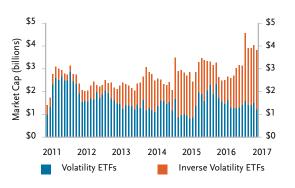
# 4Q 2017 Market Review: Strong Returns but Low Volatility is a Concern



## ... While Volatility Collapsed...



...and Bets Grew on It Staying Low



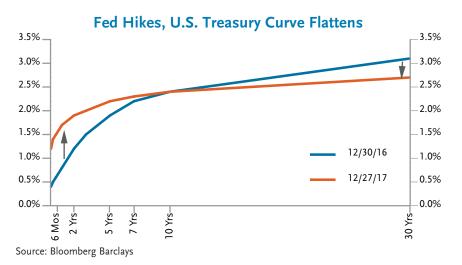
arclays, TCW Source: Bloomberg Barclays

Source: Bloomberg Barclays

- Source: Bloomberg Barclays, TCW
- Financial markets posted strong results in 2017 with the S&P500 Index up over 22% and the NASDAQ up near 30% on the year, both reaching record highs in the 4th quarter. Fixed income markets were also solid performers, with the highest beta/lowest quality sectors generally performing the best. Emerging markets generated 9% returns, with high yield corporates just behind at 7.5%.
- Risk appetite remained robust throughout the year with investors reaching for yield across sectors. That demand translated to aggressive new issuance, and drove yield spreads tighter in the 4th quarter and for the year. Despite higher rates across much of the curve, performance in traditional fixed income sectors was all positive.
- With asset prices rising and volatility drifting lower, investors piled into trades (both explicit and implicit) designed to profit from both phenomena. The end result was that both the VIX Index, which measures expected volatility in the equity (and by extension credit) markets, and the MOVE index, which measures expected volatility in the U.S. Treasury market, bounced around all-time lows.
- Further, markets saw the potential rise of volatility as an asset class by itself, with a surge in interest in volatility related ETFs and other investment vehicles. Over \$4 billion is in dedicated volatility ETFs, with almost 2/3s of that money in inverse VIX products that generate positive returns when volatility declines an explicit bet that volatility will remain low.

Our View: As the saying goes, "the best cure for low volatility is low volatility". With strong returns and dormant volatility, investors grow complacent and begin to take risks that in hindsight turn out to be imprudent. We believe we are in one of those periods now, with risk meaningfully mispriced, especially given the limited potential for similarly strong results next year. In this environment, maintenance of investing discipline will be critical to avoiding the inevitable pitfalls, since once the volatility trade starts to unwind, it could do so very quickly and painfully.

# 4Q 2017 Fed Review: Coming Changes and Curve Flattening



- The FOMC hiked rates three times in 2017, including at the last meeting of the year in December to bring the target for the Federal Funds rate to between 1.25% and 1.5%. Fed projections suggest three further hikes in 2018, though markets are pricing in only two hikes for the year.
- As the front-end of the yield curve has moved higher with the Fed Funds rate, the long-end of the curve has actually moved somewhat lower, resulting in a significantly flatter yield curve over the course of the year. Though the Fed has suggested the flattening curve is nothing to worry about, historically a flat curve suggests that markets are skeptical of the durability of economic growth and future Fed tightenings risk tipping the economy from expansion to recession.

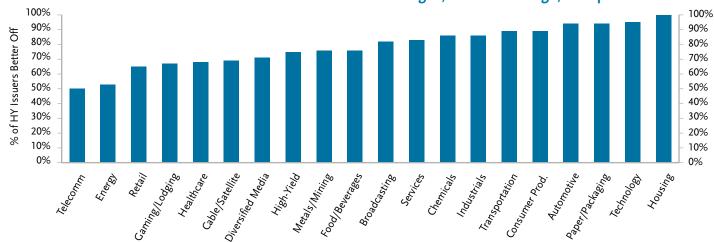


- Complicating estimates of the future course of rate hikes is the uncertain composition of the FOMC. Though incoming chairman Powell is expected to offer a fair amount of continuity with Yellen's policies, there are four vacant seats that President Trump will need to fill. Given Trump's campaign rhetoric, it is certainly possible that his appointees tend to be more hawkish than recent boards, potentially leading to a faster overall normalization of policy.
- Although Fed tightening efforts and balance sheet reduction have been modest so far, the effect will be to reduce the amount of dollars available to investors. The lower levels of liquidity will be felt in a variety of markets over time, but it has already shown up in greater bank funding pressure over year-end. While high year-end financing costs have been a feature of markets for some time, the JPY/USD and EUR/USD cross currency swap at over 4% heading into year-end represented abnormally elevated levels.

Our View: The Fed has committed to making the normalization process as smooth and transparent as possible, and to date, it has been successful. However, monetary policy works with lags that can be long and variable. As a result, though we aren't overly concerned about any one particular hike or reduction in asset purchases, the cumulative effect of those actions is a concern. As we have seen in cycles past, the economy and markets can appear to be unaffected by Fed tightening for a period of time, but ultimately both succumb to the impact of tighter and more expensive cost of credit.

# 4Q 2017 Tax Reform: Marginal Positive but Not a Change in Trajectory





Source: TCW; JPMorgan; Capital IQ

- The House and Senate finally agreed on a comprehensive tax reform bill that was signed into law in December. The bill includes a substantial cut in the corporate tax rate as well as lower personal income tax rates, at the expense of full deductibility of state, local, and property taxes for individuals, and a cap on interest deductibility for corporations.
- Markets have generally viewed the entire package as mildly stimulative to GDP, with analysts predicting a bump to GDP of between 0.2% and 0.5% over the first couple years. Credit analysts are also predicting a mostly positive impact for investment grade and high yield corporations, though the effect on any particular name will depend heavily on the specific credit details and capital structure of the issuer.
- In particular, sectors that will not benefit from the tax changes include those that are less profitable, have high leverage, low existing tax rates, significant overseas earnings, and/or low capital expenditure requirements. Within high yield, only the lowest (CCC) rated companies are expected to bump up against the interest deductibility caps, increasing the risk in that part of the market, while higher rated bonds are expected to benefit.
- On the individual side, the caps on mortgage interest deductibility and state, local, and property taxes will hit high income earners in high tax states (NY, NJ, CA, IL, CT, MA) disproportionately, but are expected to boost after tax incomes in the middle of the country. These changes could reduce demand for housing in high tax areas, helping to keep a lid on nationwide home prices, though those declines could be offset by rising prices in other areas.

Our View: We agree that the impact of the tax code changes overall will likely provide a small boost to economic growth in the U.S., but not enough to change the fundamental backdrop. Further, gains in income realized by corporations are more likely to go to shareholders in the form of buybacks, dividends, and M&A, and are unlikely to go to employees given the low levels of productivity growth, limiting the size of the bump. Further, if growth surprises to the upside, the Fed may be forced to respond with higher rates, limiting the potential improvements.

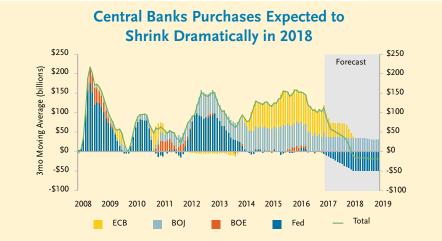
# 4Q 2017 Global/Emerging Market Review and Outlook: Better Growth Prospects but Growing Risks

# European High Yield Bonds Now Yield Less Than the 10-Year U.S. Treasury



Source: Bloomberg Barclays

- Global growth picked up in 2017 with Chinese data stronger than expected, Europe gradually improving, the UK hiking rates, and Japan showing signs of budding inflation. The improving prospects led central banks to begin to discuss increasing rates and reducing asset purchases, potentially removing one of the long-time supports to global fixed income markets.
- The extent of that support is substantial but potentially waning, with expectations that by the end of 2018, there will be roughly zero net asset purchases, versus the current ~\$110bn in monthly purchases. If those expectations are realized in 2018, there will be a total of \$1.2 trillion in bonds currently being purchased by central banks that will have to be absorbed by the private market.



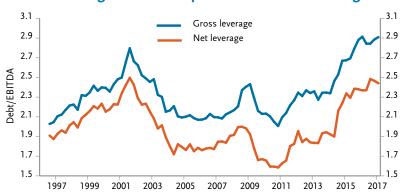
Source: National Central Banks and Citi Research

- However, for now, negative rates and massive government bond buying programs have spurred valuations to extreme levels. Emerging market spreads are tight and parts of the European high yield market trade at lower yield levels than a 10-Year U.S. Treasury.
- With the European Central Bank, Bank of Japan, and Bank of England just beginning to embark on their policy normalization programs, we believe they are behind the U.S. in that regard. This suggests that the scope of potential rate increases in those countries is greater than it is in the U.S., which, when coupled with the absolute low levels of yield in those markets makes for challenging valuations.

Our View: While better growth around the world would be welcome, such prospects are built on fragile fundamentals. Chinese growth is dependent upon a huge and growing mountain of debt while European growth may be hampered by weakness in their banking system, which never really delevered in the wake of the financial crisis. Similarly, monetary accommodation appears to have run its course in Japan with little to show for it, while the emerging markets remain vulnerable to a rapid unwind of the short volatility trade and a collapse in available liquidity.

# 4Q 2017 Investment Grade Credit Review and Outlook: High Leverage and Tight Spreads

## Leverage of U.S. Corporations\* at Record Highs



Source: BofA Merrill Lynch Global Research \*U.S. IG Corporate Non-Financial Issuers

- Investment grade corporate bonds posted strong returns in 2017, outperforming comparable duration Treasuries by almost 350 bps. Within corporates, lower quality issuers performed the best, with BBB issues outperforming by over 400 bps, while AA issues generated a more modest 200 bps of excess return. On the sector front, all did well, with high beta sectors like basic industries, building materials, and oil refining pacing the field.
- With the absolute level of rates still low and investors clamoring for yield, issuers were active with supply reaching a record of over \$1.4 trillion on a gross basis. Issuance was primarily focused in industrial sectors for the 4th quarter and the year, and with increasingly lax underwriting and passes from the rating agencies, leverage has remained elevated.

# **Corporate Spreads Have Declined Despite Lower Quality Index**



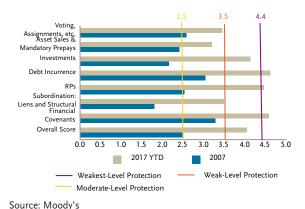
Source: Bloomberg Barclays

- Yield spreads ended the year at 93 bps, near the tightest they have been this cycle and close to the lowest levels historically. It's important to note that the current numbers are being compared to the spreads of the index from 10 years ago, when the overall index quality was much higher.
- Looking forward, there is some potential for lower issuance, especially from larger technology companies, who may have less of a need to issue debt in the U.S. if they are able to more easily repatriate cash held overseas. However, as long as markets remain open, rates stay low, demand is robust, and the penalty for adding leverage is minimal, issuance is likely to be high.

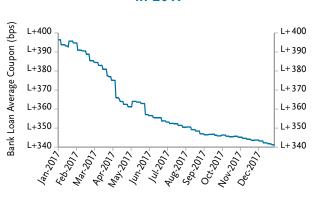
Our View: Investors have grown too complacent to the risks involved in investment grade corporate bonds. Though the risk of default is low, the risks of downgrades and spread widening exist and yield compensation for those risks is very low. As a result, we continue to look for sectors such as REITS, large money center banks, utilities, food and beverage, and not for profit hospitals that are more defensive, as well as sectors that generally aren't able to increase leverage and that are more likely to withstand any potential volatility.

# 4Q 2017 High Yield/Bank Loan Review and Outlook: Increasingly Aggressive Underwriting with Less Yield to Compensate

# Current Underwriting Standards Worse than 2007

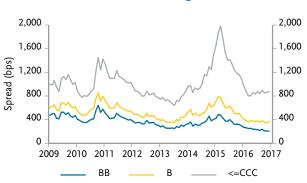


Bank Loan Margins Fell Precipitously in 2017



Source: S&P, LCD Comps

High Yield Spreads Tightened Further to Post-Crisis Tights



Source: Bank of America Merrill Lynch

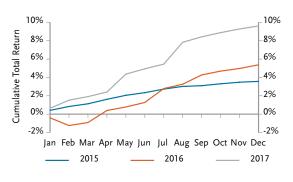
- High yield bonds were up by 7.5% in 2017 as the search for yield caused spreads to ratchet tighter consistent with the investment grade market. Loans also posted strong performance, generating returns for the year of around 4.2%, with the benefit of rising LIBOR rates offset by consistent tightening of spreads and coupons.
- The trading range for high yield bonds in 2017 was around 70 bps, the lowest since the late 90s, while the implied volatility on high yield index credit default swaps reached record lows during the year. Both of those suggest that risks in the market are relatively low, but increasingly aggressive underwriting standards show the opposite.
- Although volatility on the surface has been muted, there has been a
  meaningful amount across specific sectors and issuers. In particular, stress
  in wirelines, healthcare, cable, retailers, and select food and beverage names
  was felt, while sectors like energy and basic industries performed well.
  This divergence due to idiosyncratic factors has often been a precursor to
  broader market downturns in cycles past.
- On the loan side, refinancings were abundant, with issuers and underwriters actively reducing coupons on issues that traded above par. As a result of this consistent activity, the average quoted spread of the loan index declined 40 bps since the end of 2016, to end around L+345, the lowest level since 2010. Along those same lines, the percentage of the loan index with a coupon spreads of 250 bps or less has risen to 24% from 9%.

Our View: Despite the apparent tranquility in markets, risks are abundant across the below investment grade universe. Weak underwriting means fundamental risks are growing while tight spreads provide limited compensation for taking those risks. In the current environment, where the amount of spread investors receive per unit of leverage is at historic lows, the allocation to high yield should be similarly low.

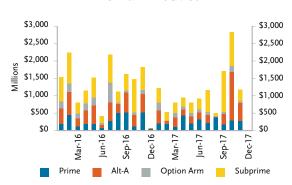


# 4Q 2017 Non-Agency MBS Review and Outlook: One of the Only Sectors to Offer Deleveraging Assets

# Non-Agency MBS Posted Strong Returns



# Non-Agency MBS Trading Volumes Remain Robust



Credit Risk Transfer Notes Offer Little
Spread Compensation



Source: Citigroup Source: Bloomberg Barclays, T

Source: Bloomberg Barclays, TCW

- Non-agency MBS was one of the best performing asset classes in 2017, with returns for the broad market nearing 10%, well above the annual return for the sector in the previous couple of years. The sector benefited from faster prepayment rates as more and more borrowers became eligible to refinance to lower cost mortgages.
- The sector also got a boost from various legal settlements with banks and underwriters that paid out in 2017 or are expected to pay out in 2018. Between the JP Morgan and Lehman Brothers settlements, markets expect roughly \$7bn in settlements to be sent to investors in 2018 on top of the over \$9bn paid out to date. These payments, combined with regular paydowns and prepayments continue to reduce leverage in the asset class and demonstrate further fundamental improvement.
- Despite the ongoing paydowns in the market, trading volumes remained healthy
  with daily trading volume on TRACE averaging about \$700mm. In addition,
  markets saw consistent bid list activity during the year with \$14-\$18bn of lists
  every quarter. The list of investors has been stable as well, with sophisticated,
  unlevered investors like money managers and insurance companies making up
  the bulk of the demand.

Source: Citigroup

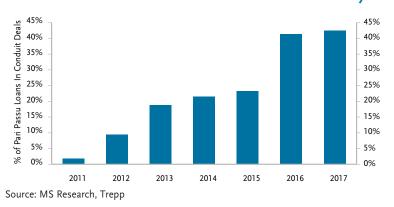
• As the demand for higher yielding investments grows, non-GSE mortgage issuers have begun to respond with new issuance in the sector. There have been a small number of deals based on resecuritizations, non-prime, and non-qualified mortgages, but the largest non-agency issuance has come in credit risk transfer notes from FNMA and FHLMC, a market that is roughly \$40bn in size and expected to grow \$7-\$8bn in 2018.

Our View: Legacy non-agency MBS remains one of the most attractive sectors in fixed income given the improving fundamentals – it is one of the few places where investors can find assets that are deleveraging rather than releveraging. Some of the new issue market is attractive, though fundamentally different from the legacy market, while the credit risk transfer notes offer relatively low yield with structures that provide little margin for error.



# 4Q 2017 CMBS Review and Outlook: Weaker Underwriting Finds Way to Structured Products

### Use of Pari Passu Loans Has Risen Substantially



- Both agency and non-agency CMBS generated modest positive returns in 2017, and consistent with other sectors, the lowest quality parts of the market were the standout performers. While AAA non-agency CMBS returned 3.5% for the year, BBB rated non-agency CMBS posted just over 14% as spreads tightened over 100 bps, though they remain elevated on continued risk assessments of the retail influence on conduit deals.
- Fundamentally, the CMBS market has seen underwriters get increasingly
  aggressive with structures, using pieces of pari passu loans across a variety
  of deals to disguise the actual risk in those deals. Pari passu loans are simply
  larger loans that are divided up into smaller pari passu chunks and placed in
  a number of different deals, and their allocation in CMBS deals has risen from
  zero in 2010 to over 40% today.

## **CMBS Spreads Have Tightened Despite Poor Underwriting**



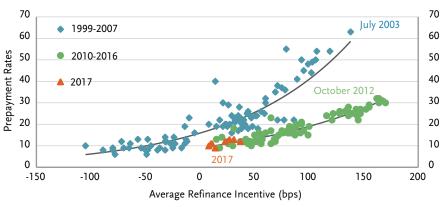
- Pari passu loans are used in two ways:
  - High quality loans are put in deals to improve the average metrics, allowing lower quality loans to be included without causing obvious degradation in overall reported average deal quality
  - Small pieces of low quality loans are spread across a wide number of deals to keep them out of the list of top 20 loans, for which additional disclosures are typically required and on which investors do additional due diligence obscuring the actual risk in the lower parts of the capital structure
- As a government guaranteed sector, agency CMBS avoids the credit problems with pari passu loans and poor underwriting, but offers lower spreads and lower return potential. With a focus on multi-family properties consistent with the statutory goals of the agencies, it also avoids the risks associated with the weak retail sector which makes up an average of 10% of traditional CMBS deals.

Our View: As one of the areas of the structured products market that is experiencing the deterioration in underwriting standards also experienced in credit markets, and with little yield compensation to offset those risks, current vintage CMBS is relatively unattractive. However, parts of the market that do not have those same challenges, including agency CMBS, seasoned issues, or single asset single borrower deals where pari passu loans aren't included all offer reasonable value.



## 4Q 2017 Agency MBS Review and Outlook: Some Good and Some Bad

### **Prepayments Less Sensitive to Interest Rate Changes**



Source: eMBS, FTN Financial, TCW

- Agency MBS ended the year up slightly, outperforming comparable duration Treasuries by about 50 bps. The sector was soft in the middle of the year, as concerns about the pace of the Fed balance sheet reduction caused spreads to widen, but it recovered later in the year as the gradual reduction plan was digested and investors sought the additional carry available.
- Going forward, prepayments are expected to be slower overall as the refinance incentive is significantly lower than it has been in the past. Currently, only about 30% of FHLMC mortgages have rates above the current mortgage rate +50 bps, whereas in June 2003, a full 95% of mortgages had such rates. This makes the likelihood of a rapid increase in prepayments lower and provides greater stability to agency MBS cash flows.

• There are a number of other conflicting forces acting on the agency MBS market currently:

#### Positive

- · High credit quality
- · Very liquid asset class
- Yield premium relative to U.S. Treasuries
- Flatter yield curve benefits "wide window" bonds
- Tax reform is a headwind for housing price appreciation (HPA), tempering net supply
- Unexpectedly higher U.S. deficits could favor the basis with spread narrowing

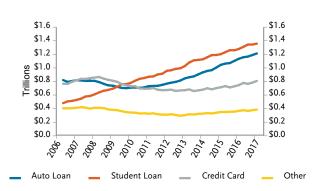
#### Negative

- Tight nominal spreads (though fair option adjusted spreads)
- · Fed balance sheet runoff
- · Potential for higher volatility
- Continued HPA tailwind suggests higher net supply
- Falling U.S. dollar may weigh on overseas demand for MBS

Our View: At current levels, agency MBS offers fair value with the positive aspects of the market roughly balancing the potential negative factors. There are parts of the market, such as long CMOs, which look relatively cheap, while TBAs can be attractive especially considering their high levels of liquidity. Other parts of the market, such as GNMAs and 10-15 years pass throughs are relatively unattractive given the potential for greater issuance and tight spread levels respectively.

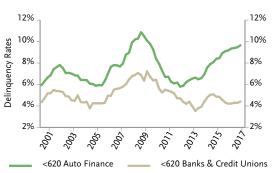
### 4Q 2017 ABS Review and Outlook: A Large Market and Diverse Market

### **Consumer Debt Levels Rising**



Source: New York Fed Consumer Credit Panel/Equifax

### Seriously Delinquent Subprime Auto Borrowers Nearing 2007 Levels



Source: New York Fed Consumer Credit Panel/Equifax

- Like other non-government sectors, asset-backed securities also posted positive returns on both an absolute and relative basis, with all subsectors outperforming comparable Treasuries. The best performing sector was student loans, which saw spreads tighten throughout the year as markets gradually grew more comfortable with the impact of rating agency downgrades, which largely concluded early in 2017.
- Although ABS remains a high quality asset class, there are signs of building stress. On a macro level, household
  debt levels have moved consistently higher, focused on student and auto loans, but credit cards and other forms
  of debt have also drifted higher.
- Within specific sectors such as subprime auto lending, delinquencies have moved higher with 90+ delinquency rates rising to almost 10%, levels last seen in 2009. At the same time, recoveries have moved lower, with average recovery rates around 40%, about 5% lower than the average level over the preceding few years.

Collateral Type	Size (\$bn)
Corporate Related	465
CLO	426
Cell Tower	6
Whole Business	14
Rental Car/Fleet Lease	19
Fraditional Consumer	199
Credit Card	87
Prime Auto	71
Equipment	41
Student Loans	194
FFELP	157
Private Label	37
Non-Traditional Consumer	96
Subprime Auto	41
Tobacco Bonds	27
Consumer Loans	18
Legal Settlements	4
Timeshare	6
Real Estate Related	46
Military Housing	20
Small Balance Commercial	10
Single Family Buy-to-Rent	16
Global Logistics	23
Railcars	5
Shipping Containers	6
Aircraft	12
Environmental	26
Catastrophe	26
Other	37
	1,086

Our View: The ABS sector offers a wide variety of collateral types with varying risk profiles and opportunities. Consistent with our defensive positioning, we favor those sectors that offer strong structures and solid collateral such as federally guaranteed student loans and top of the capital structure CLOs. Moving down the capital structure or into more cyclically sensitive areas isn't justified by current spreads given the potential for increasing volatility.

### 4Q 2017 Core and Core Plus Fixed Income Positioning Summary

We remain concerned about the potential for a significant and painful deleveraging in credit markets if volatility increases and record leverage is unwound in a disorderly fashion. However, deleveraging may take some time to unfold, so we continue to look for opportunities to add yield to the portfolio while avoiding credit risk, which has led us to various parts of the structured products market.

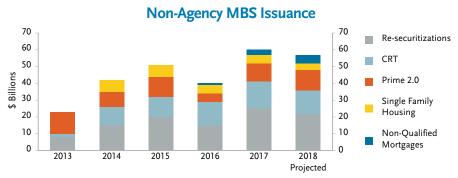
Characteristic		Positioning		Comments
Duration		Approximately 0.3 years shorter than the Index, with a bias to extend as rates rise		<ul> <li>Remain short duration as long as rates remain below long-term fair value</li> <li>Look to extend duration as rates rise, with a slight preference for adding in the 5-Year part of the curve</li> </ul>
Curve	<b>•</b>	Slightly favor 5-Year maturities		All parts of the curve bear some risk of rising rates, though 10- and 30-Year maturities are more vulnerable given the current flatness of the yield curve
Governments	<b>•</b>	Underweight with an emphasis on on-the-run securities	<b></b>	<ul> <li>On-the-run securities provide greater liquidity for a small give up in yield</li> <li>Look to add TIPS if breakeven inflation levels tighten further</li> </ul>
MBS	<b>&gt;</b>	<ul> <li>Agency MBS – neutral overall with modest adjustments near ends of the trading range</li> <li>Non-Agency MBS – maintain allocation</li> </ul>	<b>&gt;</b>	<ul> <li>Tactically utilize specified pools and TBAs contingent on the pay-up requirements and carry advantage available</li> <li>Favor relatively long accrual tranches of CMO bonds given more stable prepayment profiles</li> <li>Maintain emphasis on higher quality, shorter duration, currently amortizing non-agency MBS bonds</li> </ul>
ABS	<b>•</b>	Overweight, emphasis on non-traditional sectors	<b>•</b>	<ul> <li>Favor government guaranteed student loans with a bias to sell as spreads continue to tighten</li> <li>Hold senior CLOs given robust structures and reasonable valuations</li> </ul>
CMBS	<b>&gt;</b>	Overweight, preference for agency CMBS	<b>&gt;</b>	<ul> <li>Maintain allocation to agency CMBS which offers high quality cash flows and a yield advantage to Treasuries</li> <li>In non-agency, favor single asset single borrower deals and select IO issues where there is attractive upside potential</li> </ul>
Credit	<b>&gt;</b>	Underweight, bias to add on weakness	<b>&gt;</b>	<ul> <li>Emphasize financials with a preference for large U.S. banks which have strong balance sheets and more diversified exposures than smaller, regional banks</li> <li>Underweight industrials with emphasis on defensive sectors like utilities, pharmaceuticals, communications, and non-profit hospitals</li> <li>Underweight high beta credit sectors and non-corporate credit, particularly non-U.S. issues, though will look to add high quality energy names if spreads widen</li> </ul>
High Yield	<b>•</b>	Small allocation	<b>•</b>	Prefer defensive, relatively high quality credits away from volatile sectors like energy, metals, and transportation
International	<b>&gt;</b>	Minimal allocation	<b>&gt;</b>	<ul> <li>Minimal exposure to emerging markets given vulnerability to credit markets in the U.S.</li> <li>Look to take advantage of market return to equilibrium levels in U.S. vs German 5-year government bonds</li> <li>Hold fully currency-hedged Japanese T-bills as a higher yielding cash substitute</li> </ul>

Portfolio characteristics and holdings are subject to change at any time. The views and forecasts expressed in this quarterly review are as of January 2018, are subject to change without notice and may not come to pass. TCW reserves the right to change its investment perspective and outlook without notice as market conditions dictate. Source: Bloomberg, TCW



### 4Q 2017 Sector Highlight: Non-Agency MBS Issuance

Since the financial crisis, issuance of non-agency MBS has been anemic and due to the self-amortizing nature of the collateral, the asset class continues to shrink. However, since 2013, non-agency MBS issuance has started to increase, albeit at a very small pace, as detailed below.



Source: Intex Solutions	. DBRS	KBRA.	S&P.	Fitch	Bloomberg	LP.	. Wells Fargo Securities

Non-Qualified Mortgages	Mortgage loans that do not meet CFPB classification of Qualified Mortgage
Single Family Housing	Securitized lease payments from private equity portfolios
Prime 2.0	Prime borrowers with non-conforming, jumbo loans
CRT	Credit Risk Transfer bonds issued by Fannie Mae and Freddie Mac
Re-securitizations	Existing mortgages that are re-securitized

#### Non-Qualified Mortgage Market (Non-QM)

- In 2014 the Consumer Finance Protection Bureau (CFPB) introduced the classification of Qualified Mortgage, which is a loan that meets certain safe underwriting requirements like maximum debt-to-income ratios, no interest only or negative amortization features, and provides the lender certain legal protections.
- Mortgage loans that do not meet these requirements are deemed non-qualified mortgages, and while they can be made, they open the lender up to potential liability if there are errors in the underwriting.

#### **Growth of Non-QM Securitization Market**

- 2017 experienced meaningful growth in non-QM securitization as total issuance in 2017 was approximately \$3 billion, exceeding 2016 issuance of approximately \$1 billion. New issuance for 2018 is projected to be \$5 billion.
- Issuance is concentrated in a few non-bank originators, like private equity funds and asset management firms (Caliber, Angel Oak).

#### Non-QM vs. Legacy Alt-A

- Newly issued non-QM collateral is most similar to pre-2004 Alt-A loans made before the collapse in underwriting standards prior to the financial crisis.
- Non-QM collateral is not necessarily high risk as a loan may miss QM classification because a borrower does not meet some specific criteria, even though the borrower has a strong credit profile. For example, a self-employed borrower may not have stable enough income to satisfy the required debt-to-income ratio.

#### Non-QM Collateral vs. 2007 Alt-A Collateral

	Non-QM Loans	2007 Alt-A Loans (at issuance)
FICO Scores	~ 67% have FICO between 660 and 740	Similar
Documentation	~ 70% of loans originated have full documentation	Less than 30% of loans in 2004 to 2007 vintages had full documentation
Loan to Value	0% of loans have LTV > 90%	$\sim$ 30% of loans had LTV > 90% (based on home values at that time)

#### Non-QM Bond Characteristics vs. 2007 Alt-A Bond Characteristics

	Non-QM Bonds	2007 Alt-A Bonds (current)
Senior Bond Credit Rating	AAA	CCC
Credit Enhancement	38%	0%
Weighted Average Life (WAL)	2-3 years	5-7 years
Spread	60	130
Issuers	6	100+

Source: Wells Fargo, Federal Reserve Bank of St. Louis and TCW

Our View: The non-agency mortgage market is finally starting to see new types of issuance, though that issuance is fundamentally different than outstanding non-agency securities. Nevertheless, we have been active participants in the new issue market. Even though the size of the market is still small and spreads are tight relative to crisis era non-agency securities, certain parts of the market look attractive given the quality of the collateral and the solidity of the structures.

# **Biography**



Jamie Franco Senior Vice President Client Services – Fixed Income

Ms. Franco is a Senior Account Manager and Product Specialist where she is responsible for communicating investment strategies, performance, and outlook to fixed income clients. Prior to joining TCW in 2014, she spent the past decade with the U.S. Department of the Treasury. Throughout her tenure, she served as a Senior Advisor to the Assistant Secretary for Financial Markets, International Economist, and Deputy Director of the International Banking and Securities Markets Office. Ms. Franco also served as an Advisor to the U.S. Executive Director at the International Monetary Fund for several years. Ms. Franco holds a BA in Political Science from The Johns Hopkins University and an MA in International Economics from Johns Hopkins School of Advanced International Studies.

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### REGIONAL TRANSIT ISSUE PAPER

Page 1 of 1

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
			Information	
23	03/14/18	Retirement		02/19/18

Subject: Investment Performance Review by BMO Pyrford for the ATU, IBEW and Salaried Funds for the International Large Capital Equity Asset Class for the Quarter Ended December 31, 2017 (ALL). (Adelman)

### **ISSUE**

Investment Performance Review by BMO Pyrford for the ATU, IBEW and Salaried Funds for the International Large Capital Equity Asset Class for the Quarter Ended December 31, 2017 (ALL). (Adelman)

#### RECOMMENDED ACTION

Information Only

### **FISCAL IMPACT**

None

### **DISCUSSION**

Retirement funds are invested consistent with the Statement of Investment Objectives and Policy Guidelines (Policy) adopted by each Retirement Board (Board). Under the Policy, the Boards meet at least once every eighteen (18) months with each investment manager to review the performance of the manager's investment, the manager's adherence to the Policy, and any material changes to the manager's organization. The Policy also establishes the Retirement Funds' asset allocation policy and the asset classes in which the Plans funds are invested. The asset classes established by the Policy are (1) Domestic Large Capitalization Equity, (2) Domestic Small Capitalization Equity, (3) International Large Capitalization Equity, (4) International Small Capitalization Equity, (5) International Emerging Markets, and (6) Domestic Fixed-Income.

BMO Pyrford is the Retirement Boards' International Large Capital Equity fund manager. BMO Pyrford will be presenting performance results for the quarter ended December 31, 2017, shown in Attachment 1, and answering any questions.

Approved:	Presented:
Final 3/6/2018	
VP of Finance/CFO	Treasury Controller



### Sacramento Regional Transit District

### Pyrford International Equity Strategy

March 14, 2018

#### Presented by:

John Mirante, CFA®, CPA Director, Relationship Management (312) 468-6298 john.mirante@bmo.com Kamila Kowalke
Director, Institutional Markets
(949) 230-2902
kamila.kowalke@bmo.com



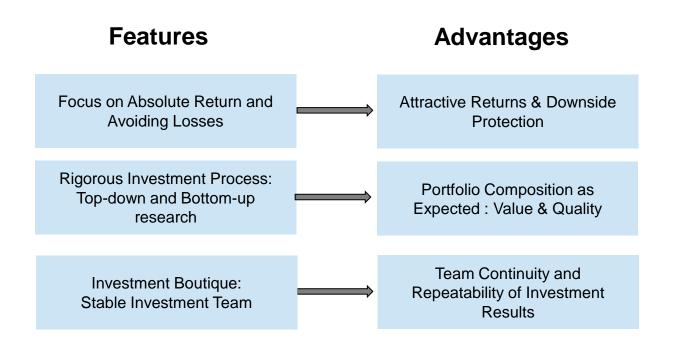
Pyrford International Ltd Data at 31 December 2017 For institutional investors only

### **Agenda and Contents**

- Pyrford Introduction and Overview
- Philosophy and Process Review
- Portfolio Update
  - Performance and Attribution
  - Characteristics
  - Current Views and Positioning
- Economies and Markets
- > Appendix



# Why Pyrford?





### Pyrford's organisational overview

As at 31 December 2017

- Established 1987
- Stable professional staff
- 14 investment professionals
- 126 investors\* (US\$10.47billion as at 31 December 2017)

### **Investment Strategy Committee**

Name	Role	Years with Pyrford	Years in Industry
Tony Cousins, CFA	Chief Executive & Chief Investment Officer	29	33
Paul Simons, CFA	Head of Portfolio Management – Asia-Pacific	21	21
Daniel McDonagh, CFA	Head of Portfolio Management - Europe	20	20
Suhail Arain, CFA	Head of Portfolio Management – the Americas	9	20
Bruce Campbell	Strategic Investment Advisor	31	48





<sup>\*</sup> These figures include investors in pooled investment vehicles.

### Our Investment Philosophy

- A quality, value-driven approach, focused on capital preservation will generate a positive real absolute rate of return over the long-term
- Country allocation to determine relative value across the investable universe
- Fundamental research is critical in assessing long-term investment opportunities
  - Identity industry leaders with a sound capital structure trading at attractive valuations
- Strong portfolio construction discipline to ensure diversified sources of return
- Not index orientated
- Low turnover



### Investment process

### **Defining the Universe**

### **Country Allocation**

# Portfolio Construction

Not restricted by the index

Countries with sound accounting and auditing practices with respect for minority shareholders

Coverage of 33 countries

10 countries covered are not in the MSCI EAFE Index

- Taiwan
- Malavsia
- Korea
- Indonesia
- Philippines
- Thailand
- Greece
- Brazil
- IndiaMexico

A combination of top-down and bottom-up by country

- Trend GDP Growth Estimate
- Cyclical GDP Growth Estimate
- Aggregate Corporate Profit Growth
- EPS Growth Estimate

Dividend Yield plus EPS Growth

Generate a 5 year total return forecast by country

Responsibility of Portfolio Managers

Screen out small cap and highly levered companies

**Security Selection** 

Rank universe on fundamentals

- Dividend Yield
- Return on Equity
- Price / Earnings

Undertake in-house, detailed fundamental analysis

- Identify historical drivers of return
- Identify long-term sustainable growth rates
- DuPont Analysis
- Focus on visibility of earnings and quality of balance sheet

Meet management prior to investing

- Industry structure
- MSCI ESG Research

Generate a 5 year EPS growth forecast

Dividend Yield + EPS growth = Buy or Sell decision

**Diversified portfolio** 

- 60 to 90 stocks

Sell Discipline

- Valuation
- Change to country allocation
- Material change in a company's fundamentals
- Competition of ideas

**Investment Strategy Committee (ISC)** 

Review by Global Stock Selection Committee (GSSC) Veto retained by CIO



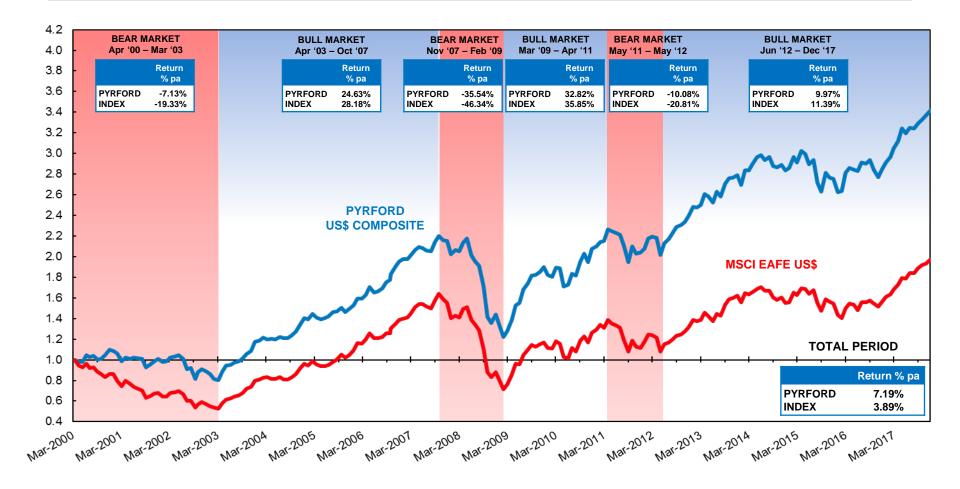


# International Equity (EAFE) Strategy

**31 March 2000 – 31 Dec 2017** (quarterly data)

Effective downside protection – enjoy the upside Growth of a Unit Value US\$, 31 March 2000 – 31 December 2017. Bull & Bear Markets Downside Capture 62.01%

Upside Capture 85.72%



Performance relates to the gross of fees Pyrford International Ltd 'International Equity (Base Currency US\$) Composite'. This is supplementary information. Please see complete GIPS compliant presentation at the end of this document.

Past performance does not guarantee future results.



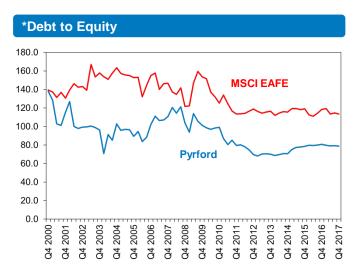


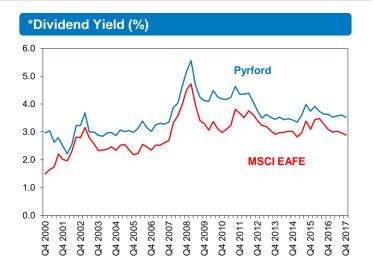
### International Equity (EAFE) Strategy - portfolio characteristics

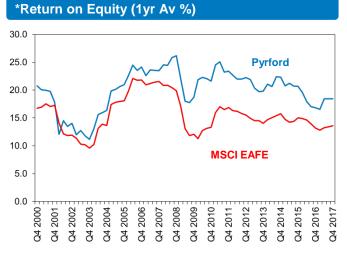
As at 31 December 2017

#### \*Dividend Yield, Debt to Equity & Return on Equity line charts contain quarterly data

	Pyrford	MSCI EAFE
Dividend Yield %	3.5	2.9
Debt to Equity	79.5	114.1
Return on Equity (1yr Av %)	18.4	13.5







Source: Style Research. Based on equity holdings of a representative account. This is supplementary information. Please see full GIPS compliant performance disclosure at the end of this document. Past performance does not guarantee future results.





### SRTD Performance and Market Value

as of December 31, 2017

### Market Value - \$27,280,614

12 Month Returns Summary (USD)					
Period	SRTD (%)	MSCI EAFE (%)	Out / (Under)		
Dec-17	1.24	1.62	(0.38)		
Nov-17	1.41	1.06	0.35		
Oct-17	0.97	1.53	(0.56)		
Sep-17	1.49	2.53	(1.04)		
Aug-17	(0.27)	(0.02)	(0.25)		
Jul-17	1.67	2.89	(1.22)		
Jun-17	(1.55)	(0.15)	(1.40)		

Trailing Returns				
Period	SRDT (%)	MSCI EAFE (%)	Out / (Under)	
3 Months	3.66	4.27	(0.61)	
6 Months	6.68	9.97	(3.30)	
Since Inception <sup>†</sup>	5.02	9.81	(4.79)	

<sup>\*</sup> Performance presented above is gross of fees, Past performance does not a guarantee of future results





<sup>†</sup> Performance inception date is 31-May-2017

# Key drivers of Q4 2017 performance

	Net Management Effects						
Portfolio = 3.66%	Currency	Country Allocation	Stock Selection	Total			
Index = 4.27%	0.01	-0.26	-0.36	-0.61			

	Key Drivers						
	Euro	Positive  - Eurozone stock selection					
Currency	Country Allocation	n Stock Selection To		Sweden stock selection			
-0.25	0.27	0.14	0.16	Negative  - UK stock selection  • overweight utilities  - underweight the Euro			
	Asia P	acific		Positive  - Australia stock selection			
Currency	Country Allocation	Stock Selection	Total	Negative			
0.28	-0.40	-0.57	-0.69	<ul><li>Japan stock selection</li><li>underweight Japan</li></ul>			

Performance is shown gross of fees





# Attribution detail by asset

Q4 2017. South LaSalle International Equities Trust (USD)

Cumulative Results	Portfolio		Policy		Currency	Net Management Effects			
	Weight	Return	Weight	Return	Return	Ссу	Market	Select	Total
Top level	100.0	3.66	100.0	4.27	0.55	0.01	-0.26	-0.36	-0.61
Equity	96.5	3.79	100.0	4.27	0.55	0.03	-0.14	-0.36	-0.46
Europe	58.3	2.34	63.8	2.26	0.93	-0.25	0.27	0.14	0.16
Euro-zone	23.6	2.15	32.9	1.08	1.56	-0.09	0.40	0.26	0.56
Denmark	N/A	N/A	1.8	2.25	1.52	-0.02	0.06	0.00	0.04
Norway	2.1	3.19	0.7	2.18	-2.68	-0.05	0.01	0.03	-0.01
Sweden	4.4	1.34	2.8	-3.72	-0.31	-0.01	-0.11	0.23	0.11
Switzerland	13.6	1.57	8.1	1.78	-0.71	-0.07	-0.06	-0.03	-0.16
United Kingdom	14.6	3.41	17.5	5.74	0.83	-0.01	-0.03	-0.34	-0.38
Pacific Basin	36.7	5.96	35.8	8.02	-0.08	0.28	-0.40	-0.57	-0.69
Pacific Basin ex Japan	27.1	6.64	11.8	7.05	-0.07	0.19	0.26	-0.13	0.32
Australia	10.7	10.68	6.8	6.85	-0.32	-0.02	0.13	0.39	0.50
Hong Kong	4.9	2.46	3.5	6.58	-0.08	0.00	0.04	-0.20	-0.16
Malaysia	3.0	9.13	N/A	N/A	4.34	0.12	0.02	0.00	0.14
New Zealand	N/A	N/A	0.2	1.64	-1.62	0.00	0.00	0.00	0.00
Singapore	4.6	2.79	1.3	10.10	1.60	0.03	0.14	-0.32	-0.15
Taiwan	3.8	3.63	N/A	N/A	1.90	0.05	-0.08	0.00	-0.02
Japan	9.7	4.17	24.0	8.52	-0.08	0.09	-0.66	-0.43	-1.01
Israel	1.4	9.42	0.4	4.21	0.92	0.00	0.00	0.07	0.07
Cash & Currency Hedging	3.5	0.20	N/A	N/A	0.04	-0.02	-0.13	0.00	-0.15



# Performance attribution detail by sector

Q4 2017. South LaSalle International Equities Trust (USD)

Cumulative Results	Portfolio		Policy	<u> </u>	Net Management Effects		
	Weight	Return	Weight	Return	Allocation	Select	Total
Top level	100.0	3.66	100.0	4.27	-0.41	-0.20	-0.61
Equity	96.5	3.79	100.0	4.27	-0.27	-0.20	-0.46
Energy	8.9	9.04	5.2	10.09	0.21	-0.08	0.13
Utilities	6.3	-1.05	3.3	-0.92	-0.16	-0.02	-0.17
Real Estate	N/A	0.00	3.6	6.46	-0.08	0.00	-0.08
Materials	5.7	2.36	8.0	8.52	-0.09	-0.35	-0.44
Industrials	21.3	5.66	14.4	4.78	0.04	0.18	0.22
Consumer Discretionary	2.4	4.00	12.4	5.37	-0.11	-0.04	-0.14
Consumer Staples	14.1	3.34	11.2	4.96	0.02	-0.23	-0.21
Health Care	10.4	-3.44	10.2	-0.03	0.00	-0.38	-0.38
Financials	8.8	7.21	21.2	3.04	0.16	0.36	0.52
Information Technology	6.2	4.32	6.5	4.98	0.03	-0.05	-0.03
Telecommunication Services	12.4	4.07	4.0	0.83	-0.28	0.40	0.12
Cash & Currency Hedging	3.5	0.20	N/A	N/A	-0.15	0.00	-0.15



# Attribution detail by asset

6 months to 31 December 2017; South LaSalle International Equities Trust (USD)

Cumulative Results	Portfolio		Policy		Currency	Net Management Effects			
	Weight	Return	Weight	Return	Return	Ссу	Market	Select	Total
Top level	100.0	6.67	100.0	9.97	2.54	-0.23	-0.80	-2.27	-3.30
Equity	95.8	7.01	100.0	9.97	2.54	-0.10	-0.46	-2.27	-2.84
Europe	58.1	6.92	64.0	8.89	3.85	-0.57	0.30	-0.85	-1.11
Euro-zone	23.4	8.90	32.8	9.33	5.23	-0.28	0.33	-0.10	-0.05
Denmark	N/A	N/A	1.8	10.27	5.14	-0.05	0.05	0.00	0.00
Norway	2.0	32.03	0.7	21.87	2.41	0.00	0.15	0.19	0.34
Sweden	4.4	6.33	2.9	1.56	3.02	0.01	-0.13	0.22	0.10
Switzerland	13.5	2.64	8.2	3.81	-1.73	-0.22	-0.10	-0.16	-0.48
United Kingdom	14.7	4.61	17.6	11.21	4.14	-0.04	0.01	-1.00	-1.03
Pacific Basin	36.3	7.54	35.5	12.31	0.30	0.47	-0.65	-1.48	-1.66
Pacific Basin ex Japan	27.3	8.46	11.9	11.00	1.39	0.04	0.17	-0.75	-0.53
Australia	10.4	11.56	7.0	10.24	1.97	0.00	0.06	0.13	0.18
Hong Kong	5.5	6.81	3.5	12.02	-0.13	-0.07	0.12	-0.29	-0.23
Malaysia	3.0	16.40	N/A	N/A	6.04	0.11	0.07	0.00	0.18
New Zealand	N/A	N/A	0.2	1.88	-2.87	0.01	0.00	0.00	0.01
Singapore	4.6	0.75	1.3	13.54	2.99	0.01	0.09	-0.59	-0.48
Taiwan	3.8	5.04	N/A	N/A	2.23	-0.02	-0.17	0.00	-0.19
Japan	9.0	5.17	23.6	12.97	-0.26	0.43	-0.82	-0.73	-1.13
Israel	1.4	-5.62	0.5	-8.96	0.82	0.00	-0.12	0.05	-0.06
Cash & Currency Hedging	4.2	0.39	N/A	N/A	0.05	-0.13	-0.34	0.00	-0.47



# Performance attribution detail by sector

6 months to 31 December 2017; South LaSalle International Equities Trust (USD)

Cumulative Results	Portfolio		Policy		Currency	Net Management Effects			
	Weight	Return	Weight	Return	Return	Ccy	Market	Select	Total
Top level	100.0	6.67	100.0	9.97	2.54	-0.03	-1.00	-2.28	-3.30
Equity	95.8	7.01	100.0	9.97	2.54	0.10	-0.66	-2.28	-2.84
Energy	8.8	18.93	5.0	25.06	4.06	0.06	0.46	-0.47	0.06
Utilities	6.5	3.22	3.4	3.45	3.39	0.03	-0.22	-0.02	-0.22
Real Estate	N/A	N/A	3.6	9.97	1.53	0.04	-0.04	0.00	0.00
Materials	5.7	11.27	7.9	20.53	2.87	-0.01	-0.20	-0.48	-0.69
Industrials	20.3	9.99	14.2	11.48	2.29	-0.03	0.14	-0.28	-0.17
Consumer Discretionary	2.8	6.12	12.4	13.21	2.39	0.02	-0.34	-0.26	-0.57
Consumer Staples	13.8	1.48	11.3	5.86	2.54	0.00	-0.09	-0.63	-0.72
Health Care	10.5	-3.35	10.4	0.68	1.94	0.00	0.02	-0.47	-0.45
Financials	8.7	9.24	21.4	8.50	2.77	-0.03	0.21	0.06	0.24
Information Technology	6.4	7.20	6.3	14.01	2.11	0.00	0.03	-0.44	-0.40
Telecommunication Services	12.4	8.33	4.1	2.64	2.66	0.01	-0.62	0.71	0.10
Cash & Currency Hedging	4.2	0.39	N/A	N/A	0.05	-0.13	-0.34	0.00	-0.47





# International Equity (EAFE) Model Portfolio - % allocations

As at 31 December 2017

EUROPEAN EQUITIES	
EURO AREA	24.00%
AIR LIQUIDE SA (France)	1.68%
BRENNTAG AG (Germany)	1.44%
BUREAU VERITAS (France)	1.08%
DEUTSCHE POST AG (Germany)	1.20%
FUCHS PETROLUB AG (Germany)	1.68%
GEA GROUP (Germany)	0.96%
KONE (Finland)	0.96%
LEGRAND SA (France)	1.20%
PROXIMUS SA (Belgium)	1.20%
RELX GROUP (The Netherlands)	1.20%
ROYAL DUTCH SHELL PLC 'A' (The Netherlands)	1.44%
RUBIS (France)	0.84%
SAMPO (Finland)	0.96%
SANOFI (France)	1.92%
SAP AG (Germany)	1.44%
TOTAL SA (France)	1.44%
UNILEVER NV (The Netherlands)	1.92%
VOPAK (The Netherlands)	1.44%
SWITZERLAND	14.00%
GIVAUDAN	0.70%
NESTLE SA	3.50%
NOVARTIS AG	2.87%
PANALPINA WELTTRANSPORT	0.84%
ROCHE HOLDING AG	3.22%
SCHINDLER HOLDING	0.70%
SGS	0.70%
ZURICH INSURANCE GROUP AG	1.47%

EUROPEAN EQUITIES					
SWEDEN	4.50%				
ASSA ABLOY AB	0.90%				
ATLAS COPCO AB	1.80%				
ESSITY AKTIEBOLAG-B	1.80%				
NORWAY	2.00%				
TELENOR ASA	2.00%				

EUROPEAN EQUITIES					
uk	15.50%				
BP PLC	0.93%				
BRITISH AMERICAN TOBACCO PLC	2.02%				
GLAXOSMITHKLINE PLC	1.71%				
IMPERIAL BRANDS	1.24%				
LEGAL & GENERAL GROUP PLC	1.71%				
NATIONAL GRID PLC	2.17%				
ROYAL DUTCH SHELL PLC 'B'	1.09%				
SSE PLC	1.40%				
UNITED UTILITIES GROUP PLC	1.55%				
VODAFONE GROUP PLC	1.71%				
ISRAEL	1.50%				
BEZEQ THE ISRAELI TELECOM CO	1.50%				

ASIA-PACIFIC EQUITIES	
AUSTRALIA	11.50%
BRAMBLES LTD	2.24%
COMPUTERSHARE LTD	1.78%
NEWCREST MINING LTD	0.92%
QBE INSURANCE GROUP LTD	1.44%
RIO TINTO LTD	1.06%
WOODSIDE PETROLEUM LTD	1.90%
WOOLWORTHS LTD	2.16%
HONG KONG	5.00%
AIA GROUP	0.90%
CHINA MOBILE LTD	1.50%
CNOOC LTD	0.85%
POWER ASSETS HOLDINGS LTD	0.88%
VTECH HOLDINGS LTD	0.88%
JAPAN	10.00%
ABC-MART	0.80%
JAPAN TOBACCO	2.00%
KDDI CORP	1.80%
MITSUBISHI ELECTRIC CORP	1.70%
NIHON KOHDEN	1.40%
SUMITOMO RUBBER INDUSTRIES	1.40%
TOYOTA TSUSHO CORP	0.90%

ASIA-PACIFIC EQUITIES	
MALAYSIA	3.00%
AXIATA GROUP BHD	1.50%
MALAYAN BANKING BHD	1.50%
SINGAPORE	5.00%
COMFORTDELGRO CORP LTD	1.50%
SEMBCORP INDUSTRIES LTD	0.90%
SINGAPORE TECH ENGINEERING	1.25%
UNITED OVERSEAS BANK LTD	1.35%
TAIWAN	4.00%
ADVANTECH CO LTD	0.80%
CHUNGHWA TELECOM CO LTD	1.40%
MERIDA INDUSTRY CO LTD	0.40%
TAIWAN SEMICONDUCTOR MANUFACTURING	1.40%



# International Equity (EAFE) Model Portfolio - sector allocations

As at 31 December 2017

INDUSTRY GROUP	PYRFORI WEIGHT		MSCI EAFE WEIGHTING (%)		
ENERGY	9.1%		5.3%		
ENERGY		9.1%		5.3%	
MATERIALS	6.0%		8.1%		
MATERIALS		6.0%		8.1%	
INDUSTRIALS	20.3%		14.9%		
CAPITAL GOODS		12.7%		10.1%	
COMMERCIAL & PROFESSIONAL SERVICES		4.0%		1.7%	
TRANSPORTATION		3.5%		3.1%	
CONSUMER DISCRETIONARY	3.8%		12.2%		
AUTOMOBILES & COMPONENTS		1.4%		5.1%	
CONSUMER DURABLES & APPAREL		1.2%		3.3%	
CONSUMER SERVICES		0.0%		1.5%	
MEDIA		1.2%		1.0%	
RETAILING		0.0%		1.3%	
CONSUMER STAPLES	14.6%		11.1%		
FOOD & STAPLES RETAILING		2.2%		1.5%	
FOOD BEVERAGE & TOBACCO		10.7%		6.9%	
HOUSEHOLD & PERSONAL PRODUCTS		1.8%		2.8%	
HEALTH CARE	11.1%		10.0%		
HEALTH CARE EQUIPMENT & SERVICES		1.4%		1.9%	
PHARMACEUTICALS BIOTECHNOLOGY & LIFE SCIENCE		9.7%		8.1%	
FINANCIALS	9.3%		21.0%		
BANKS		2.9%		12.2%	
DIVERSIFIED FINANCIALS		0.0%		3.4%	
INSURANCE		6.5%		5.4%	
INFORMATION TECHNOLOGY	6.3%		6.4%		
SOFTWARE & SERVICES		3.2%		2.6%	
SEMICONDUCTORS & SEMICONDUCTOR EQUIPMENT		1.4%		1.4%	
TECHNOLOGY HARDWARE & EQUIPMENT		1.7%		2.4%	
TELECOMMUNICATION SERVICES	12.6%		4.2%		
TELECOMMUNICATION SERVICES		12.6%		4.2%	
UTILITIES	6.8%		3.2%		
UTILITIES		6.8%		3.2%	
REAL ESTATE	0.0%		3.5%		
REAL ESTATE		0.0%		3.5%	



# Portfolio changes

	Bought	Sold	Country Level	
Q3 2017	Australia	Hong Kong	We reduced our allocation to Hong Kong following strong market performance, adding to Australia which trades at a more attractive combination of yield and earnings growth.	
Q4 2017	Japan	Hong Kong	Following continued strong performance in Hong Kong, we reduced our allocation further adding to Japan.	

	Bought	Sold	Stock Level	
Q1 2017	Maybank	Magnum (E)	We sold out of <b>Magnum</b> as they have ceded market share to illegal operators. We added the proceeds to <b>Malayan Banking</b> , which has greater upside, exposure across the region and is better positioned for a cyclical rebound.	
Q1 2017	Japan Tobacco	Toyota Tsusho	We reduced our position in <b>Toyota Tsusho</b> following strong performance supported by a weaker JPY and stronger US auto demand which we expect to level off. We added to <b>Japan Tobacco</b> , which trades at a discount to tobacco peers, can grow margins domestically and generates a strong cash flow.	
Q1 2017	ComfortDelgro	Venture Corp (E)	We sold of <b>Venture Corp</b> , following strong performance driven by new client wins and a shift to higher margin products. We also reduced <b>ST Engineering</b> to reflect a lower combination of yield and earnings. We added to both	
	Sembcorp Industries	ST Engineering	ComfortDelgro, where we view competition concerns on taxi operations as unwarranted and Sembcorp Indu where we expect earnings to improve driven by its utilities division.	



<sup>(</sup>I) denotes initiation of a new position

<sup>(</sup>E) denotes elimination of an existing position

# Portfolio changes

	Bought	Sold	Stock Level	
Q2 2017	Bezeq	Teva (E)	We sold our holding in <b>Teva</b> , the Israeli pharmaceutical company as an adverse ruling on patents means heightened competition is expected and on increasing concerns that debt covenants may be breached in 2018. We decided to reinvest the proceeds into <b>Bezeq</b> , the incumbent telecom operator in Israel and a current holding in the portfolio.	
Q2 2017	TSMC (I)	Mediatek (E)	In light of the lack of innovation and slowing growth in the smartphone industry, we sold <b>Mediatek</b> from the portfolio.  We initiated a position in <b>Taiwan Semiconductor (TSMC)</b> , the world's largest foundry who has invested heavily in new technologies to command pricing power and constantly improves operating efficiency to reduce the costs.	
Q2 2017	SGS (I)	Syngenta (E)	Following a takeover from ChemChina, we replaced <b>Syngenta</b> with <b>SGS</b> , a testing, inspection and certification service company. <b>SGS</b> should benefit from industry consolidation and industry growth from outsourcing and proliferation of regulation.	
Q2 2017	Essity (I)	SCA (E)	SCA's management decided to split the company into two separate businesses, <b>SCA</b> (forest business) and <b>Essity</b> (hygiene business). The original investment case for <b>SCA</b> was based on the structural growth, competitive position and returns that could be generated from what has become <b>Essity</b> . The split allows Pyrford to divest the small residual holding in SCA and focus on the higher quality business.	
Q2 2017	Imperial Brands (I)	Sky (E)	<b>Sky</b> , the pay TV provider, was sold from the portfolio following the share price increase caused by the takeover approach from 21st Century Fox. The threat from internet delivered services and significant content inflation in key sporting rights was a concern. We initiated a position in <b>Imperial Brands</b> which offers an attractive dividend yield and should benefit from improved access to the lucrative US market following a variety of US brand acquisitions.	
Q3 2017	-	Telstra (E)	We sold our holding in Australia's principle telecommunications company. <b>Telstra's</b> Australian copper network is being replaced by the government-sponsored fibre network. Once a premises is connected to the fibre network, <b>Telstra</b> has to pay for access to it under the same terms as other operators, making future connections less profitable.	
Q3 2017	AIA Group (I)	We added AIA Group, the insurance and financial services company. AIA benefits from significant comparative advantages such as economies of scale, diversified revenue base, operating efficiency, strong distribution as well as a well-recognised brand. We sold ASM Pacific following strong performance due to the cyclical nature of the semiconductor industry and elevated valuation.		
Q4 2017			No stock level changes made.	

<sup>(</sup>I) denotes initiation of a new position



<sup>(</sup>E) denotes elimination of an existing position

### How the portfolio is positioned going forward

Q4 2017

**Europe** 

#### Remain defensively positioned:

- positioned in "core" Europe.
- zero exposure to European banks

#### **Underweight UK:**

- Brexit negotiations and impact on EU access remains an uncertainty
- concerns over condition of household finances

#### Remain defensively positioned:

- overweight Telecoms sustainable earnings and attractive dividend yields
- emerging market exposure to economies with significant current account surpluses
- no direct exposure to Real Estate in the region and only selective exposure to banks

### Underweight Japan:

all Japan's long-term problems (poor demographics, unsustainable public finances and corporate inefficiency)
 remain. Appetite for bolder reforms remains unclear.

### Overweight South-East Asia, Taiwan and Hong Kong:

able to engage in more orthodox monetary policy compared to US, UK, Eurozone and Japan. We are
encouraged by the gradual transition to consumption led growth in China as it remains an important regional
influence.

### **Asia Pacific**



### Pyrford's current views

31 December 2017

- Quantitative Easing is gradually being reversed with key interest rates being increased in the US, UK and Canada whilst the ECB is set to reduce its rate of bond purchases. The unprecedented central bank actions which commenced in 2008-9 boosted equity and bond markets but did little for economic activity. In particular, productivity growth has been poor. The removal of stimulus ("normalisation") is now necessary but the impact on financial markets is quite unpredictable.
- In general, markets (both equity and bond) are expensive. Low single-digit returns are probably the best that can be expected on a medium-term outlook.
- Asia ex-Japan offers the best absolute value and most attractive opportunities for economic growth.
   Demographics provide a favourable "window" over the next 20 years.
- Overall debt levels (relative to GDP) have increased in the developed and emerging economies since the financial crisis. We believe this to be the most significant threat to "healthy" economic growth going forward. The debt ratios need to be reduced without triggering another financial crisis.

- A Trump-led White House has added uncertainty to the direction of the US and world economy. "America First" will reverse progress on global trade deals and has injected a degree of unpredictability into foreign policy. Company tax cuts may boost an already inflated US stock market but will increase the budget deficit and do little to assist the household sector.
- The **Eurozone** is enjoying a strong cyclical upswing but the underlying fundamental issues remain – the inappropriateness of a single currency and short-term interest rate for 19 disparate economies being chief amongst them. Debt levels in peripheral Europe and continued lack of competitiveness are unsustainable. Italian banks remain in a parlous situation.
- "Brexit" has added additional uncertainty whilst the election set-back for the ruling Conservatives has weakened their negotiating position with the EU. We believe a mutually favourable deal will ultimately be agreed after the usual political shenanigans.
- The German elections have added even further uncertainty as Merkel has failed to establish a coalition and her position is significantly weakened.

This is not intended to serve as a complete analysis of every material fact regarding any company, industry or security. The opinions expressed here reflect our judgement at this date are subject to change. Information has been obtained from sources we consider to be reliable, but we cannot guarantee the accuracy.

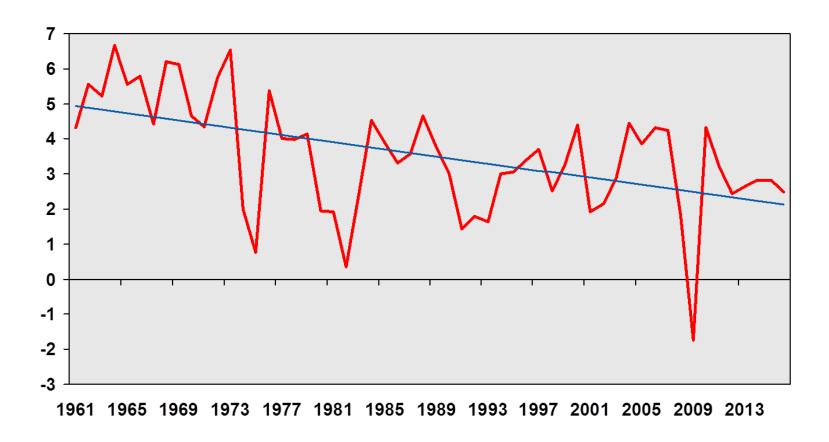




# **Economies and Markets**



# World GDP Growth Rate %

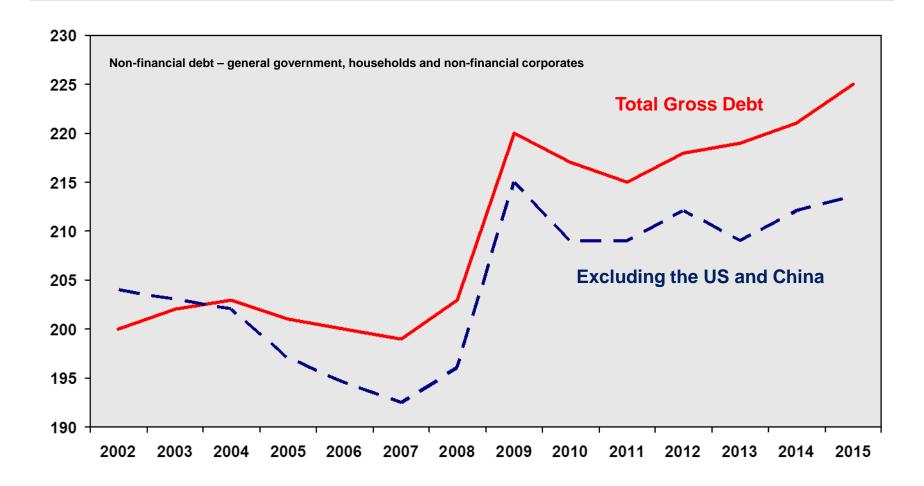


Source: CEIC (269039502); World Bank Database



### Global Gross Debt

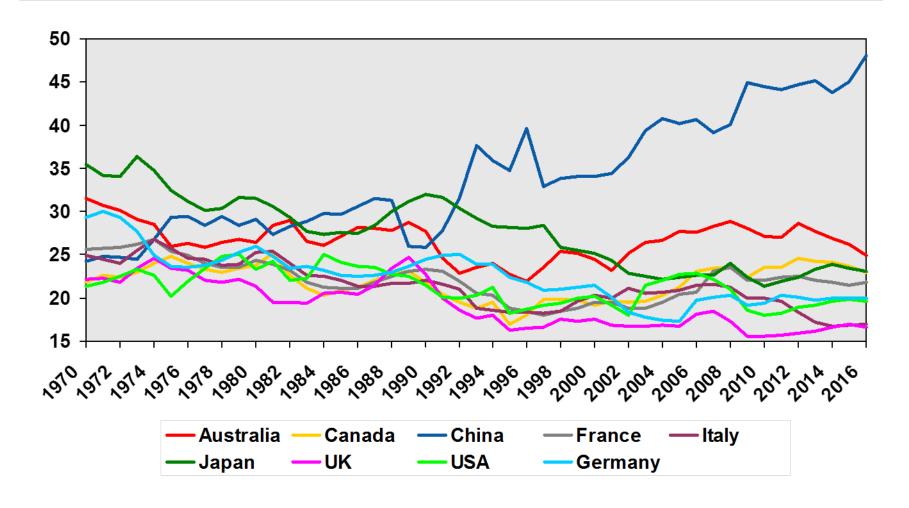
As a % of GDP (weighted average)



Source: IMF Fiscal Monitor, October 2016



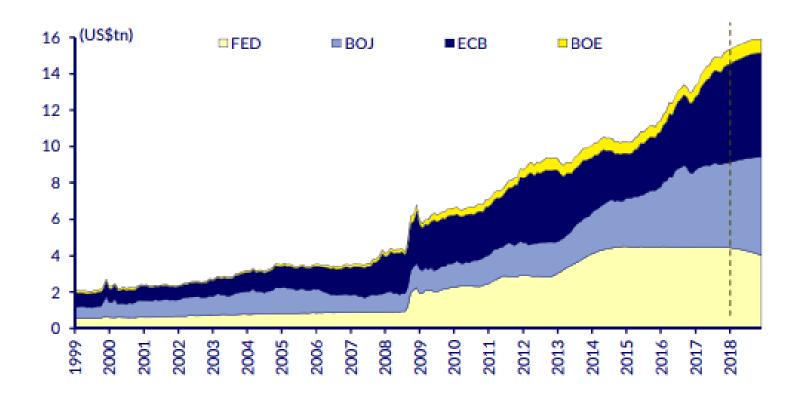
# Gross Fixed Capital Formation to GDP %



Source: World Bank: World Development Indicators & IMD World Competitiveness Yearbook, 2017



### Major central banks aggregate balance sheets



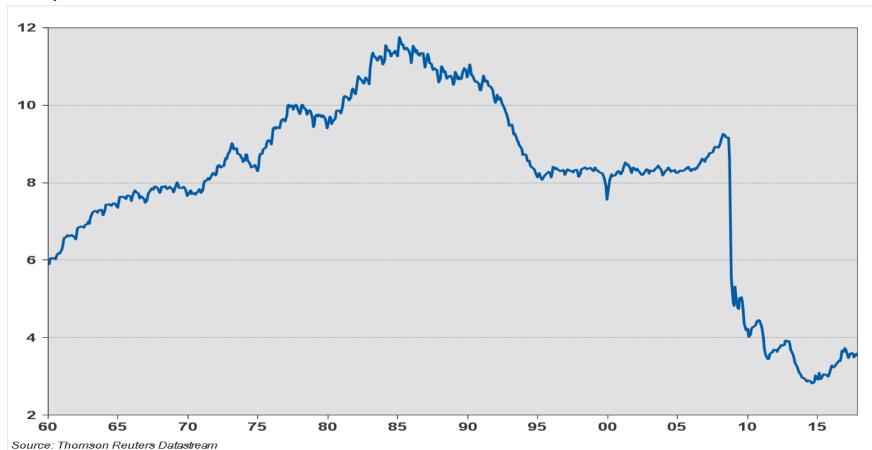
Source: CLSA. 2018 projections based on currently committed monetary policies and current exchange rates. Source: Bloomberg, Federal Reserve, Bank of Japan, ECB and Bank of England



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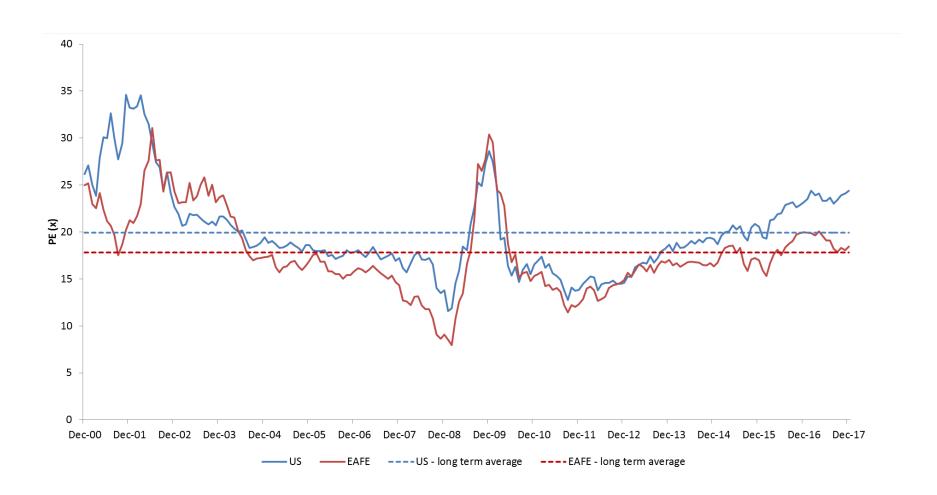
# US Money Multiplier (M2 / Monetary Base)

### Multiplier





# Liquidity lifting equity valuations



Source: Thomson Datastream



# **Appendix**

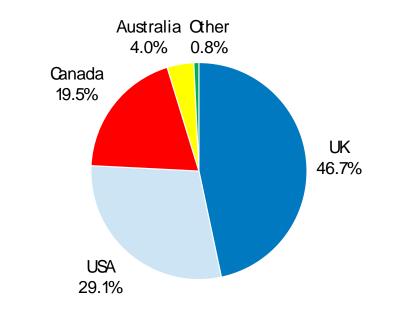


# Assets under management breakdown

As at 31 December 2017

Product	USD	No. of investors*
Global Absolute Return	5.00bn	68
International Equities	4.38bn	45
Global Equities	1.11bn	13
Total	10.47bn	126

### **Assets Under Management – Investor Domicile**





<sup>\*</sup> These figures include investors in pooled investment vehicles.

# Responsibilities of Pyrford's investment professionals

As at 31 December 2017

			Years with Pyrford	Years in Industry
Tony Cousins	Investment Strategy	Chairman of Global Stock Selection Committee and Investment Strategy Committee	29	33
Bruce Campbell	Investment Strategy	Strategic Investment Advisor	31	48
Asian Team				
Paul Simons Head of Asia	Discretion Analysis	Australia; New Zealand; Korea; Thailand; Malaysia; Hong Kong; China Japan; Philippines; Taiwan; Indonesia	21	21
Jun Yu	Discretion Analysis	India; Taiwan Hong Kong; China	9	18
Stefan Bain	Discretion Analysis	Japan; Philippines Korea	6	16
Roderick Lewis	Discretion Analysis	Singapore; Indonesia Thailand	4	16
Bethan Dixon	Discretion Analysis	n/a Australia; New Zealand; India; Malaysia	3	3
European Team				
Daniel McDonagh Head of Europe	Discretion Analysis	UK; Switzerland Eurozone; Scandinavia; Israel; Turkey	20	20
Peter Moran	Discretion Analysis	Eurozone (Netherlands; Spain; Belgium; Portugal; Finland; Ireland; Greece); Sweden; Norway; Israel; Turkey; South Africa n/a	14	14
Nabil Irfan	Discretion Analysis	Eurozone (Germany; France; Italy; Austria); Denmark n/a	12	17
Anneka Desai	Discretion Analysis	n/a Europe	2	2
<b>Americas Team</b>				
Suhail Arain Head of Americas	Discretion Analysis	USA; Canada Mexico	9	20
Andrew Sykes	Discretion Analysis	Brazil; Mexico USA; Canada	5	10
Henrietta Brooks	Discretion Analysis	n/a USA; Canada; Brazil	3	3

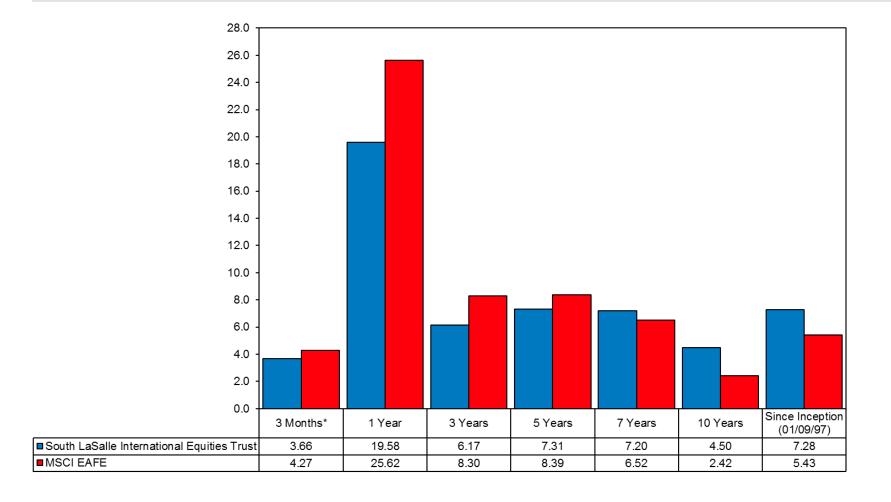
Discretion: authority to make investment decisions subject to CIO veto.

Analysis: authority to make investment recommendations subject to veto by investment professional with discretion or CIO.



## South LaSalle International Equities Trust – performance

Annualised returns – gross of fees (%) to 31 December 2017 (USD)



<sup>\*</sup> Not annualised

Past performance does not guarantee future results.



# Key drivers of 2017 performance

		Net Managen	nent Effects	
Portfolio = 19.58%	Currency	Country Allocation	Stock Selection	Total
Index = 25.62%	-0.81	-0.34	-4.88	-6.04

Key Drivers									
	Euro	Positive  - Sweden stock selection							
Currency	Country Allocation	Stock Selection	Total	Norway stock selection					
-0.88	0.55	-1.29	-1.61	Negative  - UK stock selection  - underweight Euro					
	Asia P	acific		Positive  – underweight Japanese Yen					
Currency	Country Allocation	Stock Selection	Total	overweight Hong Kong					
0.55	0.00	-3.26	-2.71	Negative  - Hong Kong stock selection  - Japan stock selection					

Index is MSCI EAFE





# Attribution detail by asset

1 year ended 31 December 2017. South LaSalle International Equities Trust (USD)

Cumulative Results	Portfo	lio	Policy		Currency	Net	Managem	ent Effect	s
	Weight	Return	Weight	Return	Return	Ссу	Market	Select	Total
Top level	100.0	19.58	100.0	25.62	8.51	-0.81	-0.34	-4.88	-6.04
Equity	95.6	20.51	100.0	25.62	8.51	-0.34	0.41	-4.88	-4.81
Europe	57.8	23.37	63.7	26.24	11.01	-0.88	0.55	-1.29	-1.61
Euro-zone	23.2	27.55	32.2	28.99	13.71	-0.54	0.28	-0.33	-0.59
Denmark	N/A	N/A	1.8	35.59	13.70	-0.10	-0.06	0.00	-0.16
Norway	2.0	48.94	0.7	29.61	5.24	-0.05	0.11	0.36	0.41
Sweden	4.5	32.04	2.9	21.80	10.96	0.04	-0.08	0.44	0.41
Switzerland	13.6	20.28	8.5	23.62	4.29	-0.23	0.12	-0.45	-0.55
United Kingdom	14.6	13.86	17.8	22.38	9.48	0.00	0.18	-1.32	-1.14
Pacific Basin	36.4	17.46	35.8	24.96	4.13	0.55	0.00	-3.26	-2.71
Pacific Basin ex Japan	27.6	18.81	12.1	26.04	5.41	-0.24	0.58	-2.26	-1.92
Australia	10.2	17.01	7.2	20.15	8.02	-0.01	-0.08	-0.33	-0.41
Hong Kong	5.9	18.14	3.5	36.17	-0.76	-0.31	0.62	-1.08	-0.77
Malaysia	3.0	33.16	N/A	N/A	10.80	0.08	0.13	0.00	0.21
New Zealand	N/A	N/A	0.2	12.67	1.99	0.01	0.01	0.00	0.02
Singapore	4.7	16.40	1.3	35.63	8.00	-0.02	0.34	-0.85	-0.53
Taiwan	3.8	14.38	N/A	N/A	8.28	0.00	-0.44	0.00	-0.45
Japan	8.8	13.70	23.6	24.39	3.54	0.79	-0.58	-1.01	-0.79
Israel	1.4	-17.69	0.6	2.59	4.60	0.00	-0.15	-0.33	-0.48
Cash & Currency Hedging	4.4	0.60	N/A	N/A	0.12	-0.48	-0.75	0.00	-1.23

Policy benchmark is MSCI EAFE





## Performance attribution detail by sector

1 year ended 31 December 2017. South LaSalle International Equities Trust (USD)

Cumulative Results	Portfol	io	Policy		Net Mana	gement Effe	ets
	Weight	Return	Weight	Return	Allocation	Select	Total
Top level	100.0	19.58	100.0	25.62	-2.06	-3.98	-6.04
Equity	95.6	20.51	100.0	25.62	-0.83	-3.98	-4.81
Energy	8.6	16.58	5.0	22.38	-0.09	-0.49	-0.58
Utilities	6.6	14.51	3.4	19.93	-0.14	-0.37	-0.51
Real Estate	N/A	0.00	3.7	22.26	0.12	0.00	0.12
Materials	6.0	30.64	7.9	34.37	-0.21	-0.11	-0.33
Industrials	19.0	22.52	14.1	30.50	0.23	-1.38	-1.15
Consumer Discretionary	3.7	16.98	12.5	25.50	-0.06	-0.32	-0.39
Consumer Staples	13.4	22.85	11.4	24.65	-0.01	-0.29	-0.31
Health Care	10.9	8.85	10.6	17.52	0.06	-1.01	-0.95
Financials	8.2	26.42	21.3	25.30	0.00	0.09	0.09
Information Technology	7.3	27.05	6.0	39.71	0.26	-0.80	-0.54
Telecommunication Services	11.9	18.83	4.3	13.35	-0.98	0.70	-0.28
Cash & Currency Hedging	4.4	0.60	N/A	N/A	-1.23	0.00	-1.23

Policy benchmark is MSCI EAFE



# International Equity Composite US\$ - Disclosures

	Gross-of-fees	Net-of-fees Composite	Benchmark	Composite	posite Benchmark Number of Composite Total Firm						Return	าร %	
Calendar Year	Composite Return for the Period %	Return for the Period	MSCI EAFE Return %	3-Yr Ann. Std Dev (%)	3-Yr Ann. Std Dev (%)		Assets at period end (US\$ m)	Assets at period end (US\$ m)	% of Total Firm Assets	Dispersion High Lov (Range) (%)		Low	Median
1996 H2	9.8	9.4	1.6	-	-	1	71	868	8.2	-	-	-	-
1997	0.8	0.1	2.1	-	-	1	71	1,162	6.1	-	-	-	-
1998	15.2	14.4	20.3	-	-	1	82	1,143	7.2	-	-	-	-
1999	14.2	13.4	27.2	13.1	15.9	1	151	1,229	12.3	-	-	-	-
2000	3.7	3.0	(14.0)	12.9	15.7	1	22	843	2.6	-	-	-	-
2001	(7.8)	(8.5)	(21.2)	12.1	15.2	1	20	1,187	1.7	-	-	-	-
2002	(12.0)	(12.6)	(15.7)	14.8	16.0	5	152	1,328	11.4	-	-	-	-
2003	31.9	31.0	39.2	16.3	17.8	7	387	2,133	18.1	0.19	32.9	31.1	31.6
2004	19.7	18.9	20.7	14.9	15.5	7	354	2,697	13.1	0.12	20.1	18.9	19.8
2005	8.6	7.8	14.0	10.8	11.4	7	514	2,610	19.7	0.21	9.4	7.9	8.9
2006	28.0	27.1	26.9	7.4	9.3	6	555	3,076	18.0	0.23	28.3	27.8	28.0
2007	10.1	9.4	11.6	7.1	9.4	5	385	2,992	12.9	0.33	10.4	9.4	10.0
2008	(32.9)	(33.4)	(43.1)	15.7	19.3	4	170	2,009	8.5	0.58	(31.7)	(33.4)	(32.6)
2009	31.6	30.6	32.5	18.8	23.6	4	208	2,583	8.1	0.40	32.1	31.2	31.5
2010	9.5	8.8	8.2	21.0	26.3	5	269	3,123	8.6	0.29	9.9	9.2	9.6
2011	(1.7)	(2.4)	(11.7)	17.1	22.5	9	476	3,510	13.6	0.64	(0.5)	(2.4)	(1.4)
2012	17.2	16.4	17.9	14.3	19.3	11	1,046	7,263	14.4	0.40	18.0	16.9	17.3
2013	17.2	16.3	23.3	11.4	16.2	12	2,451	11,446	21.4	0.63	17.9	15.7	17.4
2014	1.6	0.9	(4.5)	9.4	13.0	13	3,443	12,706	27.1	0.38	2.7	1.4	1.8
2015	(2.8)	(3.5)	(0.4)	10.2	12.5	12	3,617	11,073	32.7	0.16	(2.2)	(3.1)	(2.7)
2016	3.4	2.7	1.5	10.6	12.5	8	1,941	9,670	20.1	0.40	4.2	2.9	3.4
2017	19.8	19.0	25.6	10.2	11.9	11	2,586	10,492	24.6	0.15	20.1	19.6	19.9

Past performance does not guarantee future results.





## Disclosure

Pyrford International Ltd claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Pyrford International Ltd has been independently verified for the period January 1, 1994 to September 30, 2016 by Grant Thornton UK LLP. The verification report is available upon request.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

#### Notes to the performance presentation

Pyrford International, a wholly owned subsidiary of the Bank of Montreal, is an investment management firm based in the United Kingdom providing international asset management services for its clients. Pyrford is part of BMO's Wealth Management group which provides wealth management services in North America, Middle East, UK, Asia, Australia and Europe. As at 31 December 2017 Pyrford International Ltd had total assets under management and administration and term investments of US\$10,492m. For the purpose of measuring and presenting investment performance, all discretionary fee paying accounts of Pyrford International Ltd are allocated to a composite and a complete list and description of the composites is available on request. Additional information regarding the firm's policies and procedures for calculating and reporting performance returns is available upon request.

The Pyrford International Ltd "International Equity (Base Currency US\$) composite" comprises all fully discretionary, international equity accounts with a market value greater than US\$10m, a base currency of US\$ and no hedging restrictions. The benchmark for the composite is the MSCI EAFE index. The composite was first created on July 1, 1996. On April 1, 2002 the composite construction criteria were redefined to allow the inclusion of pooled funds, taxable funds and funds of between US\$10 – 15 million on the basis that these do not materially impact the returns generated.

All returns are calculated in US\$ terms on a time-weighted basis. Effective May 1, 2013, portfolio returns are calculated daily. Prior to this date, portfolio returns were calculated monthly using the Modified Dietz method. Monthly composite returns are calculated by weighting each account's monthly return by its relative beginning market value.

Where there are more than four accounts in the composite over a full year, dispersion is measured as the asset weighted standard deviation of asset weighted portfolio returns of all accounts in the composite for the full year.

The three-year annualised standard deviation measures the variability of the composite returns over the preceding 36-month period.

The accounts in this composite are unleveraged and derivatives are used solely for currency hedging purposes.

As at 31 December 2017, 7.0% of the composite assets were invested in Malaysia, Thailand and Taiwan which are not included in the MSCI EAFE Index. Historically the composite has invested between 2.4% and 13.0% in these countries.

Performance results are presented gross of management and custodial fees, but net of transaction costs and before taxes (except for non-reclaimable withholding tax). The standard management fee schedule for segregated management is as follows: 0.70% per annum on the first US\$50 million; 0.50% on the next US\$50 million, and thereafter 0.35% per annum.

Net-of-fees performance has been calculated using the highest management fee of 0.70% per annum, as described in the firm's fee schedule shown above.

Returns will be reduced by advisory fees and other expenses, and the effect of these fees will compound over time. As a hypothetical example, if an account generated a 10% return each year for five years, it would have appreciated by 61%. If such an account paid a 1% annual fee, the appreciation on the fund would be 54%, or seven percentage points lower after five years.

There have been no significant events within the firm (such as ownership or personnel changes) which have materially impacted the historical investment performance.

All requests for further information should be sent to:

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nicholas.miller@pyrford.co.uk

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## Index definitions

### MSCI ACWI Index

The MSCI AC World Index is a free float-adjusted market capitalisation weighted index that is designed to measure the equity market performance of countries around the world.

#### MSCI EAFE Index

The MSCI EAFE Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of securities across Developed Markets countries around the world, excluding the US and Canada.

## MSCI European Monetary Union Index

The MSCI EMU (European Economic and Monetary Union) Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of countries within EMU.

### MSCI AC Asia Pacific Index

The MSCI AC Asia Pacific Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of Asia and Pacific region.

## MSCI Emerging Markets Index

The MSCI Emerging Markets Index is a market capitalization weighted index comprised of over 800 companies representative of the market structure of the emerging countries in Europe, Latin America, Africa, Middle East and Asia. Prior to January 1, 2002, the returns of the MSCI Emerging Markets Index were presented before application of withholding taxes.

#### MSCI EAFE Value Index

The MSCI EAFE Value Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of securities exhibiting overall value style characteristics across Developed Markets countries around the world, excluding the US and Canada.



## REGIONAL TRANSIT ISSUE PAPER

Page 1 of 2

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
			Information	
24	03/14/18	Retirement		02/19/18

Subject: Receive and File Investment Performance Results for the ATU, IBEW and Salaried Employee Retirement Plans for the Quarter Ended December 31, 2017 (ALL). (Adelman)

### **ISSUE**

Receive and File Investment Performance Results for the ATU, IBEW and Salaried Employee Retirement Plans for the Quarter Ended December 31, 2017 (ALL). (Adelman)

### RECOMMENDED ACTION

Motion: Receive and File Investment Performance Results for the ATU, IBEW and Salaried Employee Retirement Plans for the Quarter Ended December 31, 2017 (ALL). (Adelman)

### FISCAL IMPACT

None

## DISCUSSION

Pension funds are invested consistent with the Statement of Investment Objectives and Policy Guidelines adopted by each Retirement Board. Attached are the two investment performance reports prepared by the Boards' pension investment consultants. The first report is the Fourth Quarter 2017 Market Update (Attachment 1) and the second is the Investment Measurement Service Quarterly Review as of December 31, 2017 (Attachment 2). These reports provide a detailed analysis of the performance of each of the investment managers retained by the Retirement Boards to manage the Retirement Funds for the quarter ended December 31, 2017. The second report compares the performance of each investment manager with benchmark indices, other fund managers of similarly invested portfolios and other indices.

### **Investment Compliance Monitoring**

In accordance with the Statement of Investment Objectives and Policy Guidelines for the Sacramento Regional Transit District Retirement Plans (Investment Policy), State Street Bank performs daily investment compliance monitoring on the Plans' three (3) actively managed funds. As of December 31, 2017, there were no compliance warnings or alerts to be reported; therefore, the investments are in compliance with the Investment Policy. The final attached report includes the monitoring summary (Attachment 3).

Approved:	Presented:
Final 3/6/2018	
VP of Finance/CFO	Treasury Controller

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
24	03/14/18	Retirement	Information	

Subject: Receive and File Investment Performance Results for the ATU, IBEW and Salaried Employee Retirement Plans for the Quarter Ended December 31, 2017 (ALL). (Adelman)

The table below provides an overview of the <u>quarter performance</u>, quarter ending December 31, 2017 – gross of investment management fees:

Investment Manager - Description - Benchmark	Benchmark <u>Index</u>	ATU, IBEW & Salaried Fund	Investment Gains/ (Losses)	Pension Fund Contributions/ (Withdrawals)
Boston Partners (large cap value) Russell 1000 Value	5.33%	7.42%	\$3,469,561	\$(424,880)
S&P 500 Index (large cap value) S&P 500	6.64%	6.65%	\$3,118,578	\$(994,831)
Atlanta Capital (small cap) Russell 2000	3.34%	5.31%	\$1,363,445	-
Brandes (international equities) MSCI EAFE*	-	-	\$7	-
JPMorgan (international equities) MSCI EAFE	-	-	-	-
Pyrford (international equities) MSCI EAFE	4.23%	3.68%	\$967,887	-
MSCI EAFE Index (international equities) MSCI EAFE	4.23%	4.23%	\$467,911	-
AQR (small cap international equities) MSCI EAFE SC	6.05%	5.76%	\$822,638	-
Dimensional Fund Advisors (emerging markets) MSCI EM	7.44%	7.85%	\$1,268,429	-
Metropolitan West (fixed income) Barclays Agg.	0.39%	0.47%	\$420,500	-
Totals	3.85%	4.31%	\$11,898,955	\$(1,419,711)

**Bold** – fund exceeding respective benchmark

The table below provides an overview of the year to date performance, as of December 31, 2017 – net of investment management fees:

Investment Manager - Description - Benchmark	Benchmark <u>Index</u>	ATU, IBEW & Salaried Fund	Investment Gains/(Loss)	Pension Fund Contributions/ (Withdrawals)
Boston Partners (large cap value) Russell 1000 Value	13.66%	19.78%	\$8,370,605	\$(2,163,294)
S&P 500 Index (large cap value) S&P 500	21.83%	21.80%	\$9,126,321	\$(2,917,919)
Atlanta Capital (small cap) Russell 2000	14.65%	14.10%	\$3,324,048	-
Brandes (international equities) MSCI EAFE*	-	-	\$652	-
JPMorgan (international equities) MSCI EAFE	-	-	\$3,292,372	\$(25,953,819)
Pyrford (international equities) MSCI EAFE**	-	-	\$1,219,221	\$25,953,819
MSCI EAFE Index (international equities) MSCI EAFE	25.03%	25.35%	\$2,329,133	-
AQR (small cap international equities) MSCI EAFE SC	33.01%	32.51%	\$3,734,885	-
Dimensional Fund Advisors (emerging markets) MSCI EM	37.28%	36.55%	\$4,641,444	•
Metropolitan West (fixed income) Barclays Agg.	3.54%	3.60%	\$3,112,274	-
Totals	16.39%	15.67%	\$39,150,955	\$(5,081,213)

**Bold** – fund exceeding respective benchmark

<sup>\*</sup>The investments held in Brandes are foreign tax reclaim receivables. Currently, staff and the custodian do not have an estimated time of receipt. Until receipt of funds, Brandes will remain as a fund manager.

<sup>\*\*</sup>Manager has not had investment activity for a full year. Information will be included when appropriate data is available.

# Callan

March 14, 2018

# Sacramento Regional Transit District

Fourth Quarter 2017 Market Update

## **Anne Heaphy**

Fund Sponsor Consulting

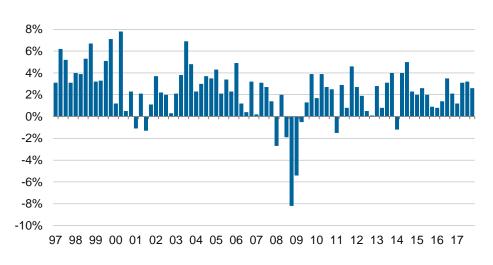
## Uvan Tseng, CFA

Fund Sponsor Consulting

## **Economic Commentary**

## Fourth Quarter 2017

### **Quarterly Real GDP Growth (20 Years)**



Source: Bureau of Economic Analysis

## 

Inflation Year-Over-Year

• The first estimate of the 4<sup>th</sup> quarter GDP came in at 2.6% and 2.3% year-over-year, compared with an increase of 1.5% in 2016. Growth was supported by consumer spending, nonresidential fixed investment and exports, offsetting the setback in inventory investment. 3<sup>rd</sup> quarter GDP was revised slightly upwards to 3.2%, the fastest pace since the first quarter of 2015 and following similarly robust second quarter growth (3.1%).

(10%)

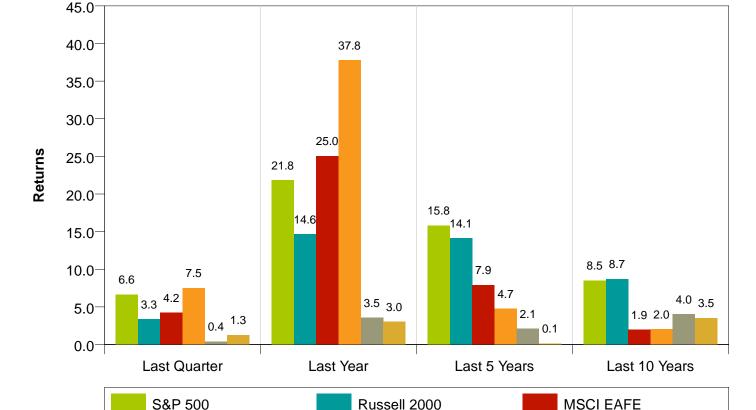
(15%)

- Nonfarm payroll growth fell short of expectations in December, adding 148,000 jobs. An upward revision of November's jobs to 252,000 combined with a downward revision in October's to 211,000, resulted in a net decline of 9,000. The unemployment rate held steady at 4.1% even though the number of unemployed actively looking for work rose slightly. The labor-force participation rate was unchanged at 62.7%. Average hourly earnings increased 0.3% in December however November's increase of 0.2% was revised down to 0.1%.
- Inflation remained benign. For the trailing 12 months ended September, Headline CPI was +2.1%, and Core CPI (excluding food and energy) was +1.8%. Headline CPI was fueled by higher gasoline prices.

## **Asset Class Performance**

## Periods Ended December 31, 2017





**Bloomberg Aggregate** 

**MSCI** Emerging Markets

## YTD as of 03/13/18:

S&P 500:

Russell 2000:

MSCI EAFE:

MSCI Emerging Markets:

Bloomberg Aggregate:

**Bloomberg TIPS:** 

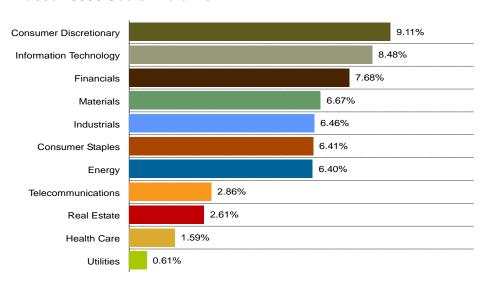


Bloomberg US TIPS

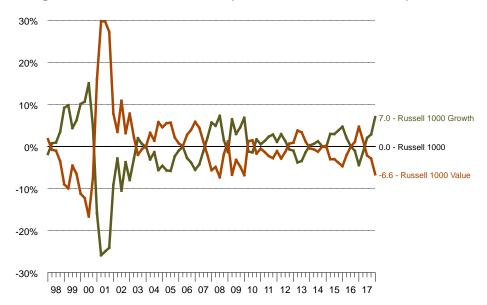
# **U.S. Equity**

## Fourth Quarter 2017

### **Russell 3000 Sector Returns**



### Rolling One-Year Relative Returns (versus Russell:1000 Index)



## **Fourth Quarter Index Returns**

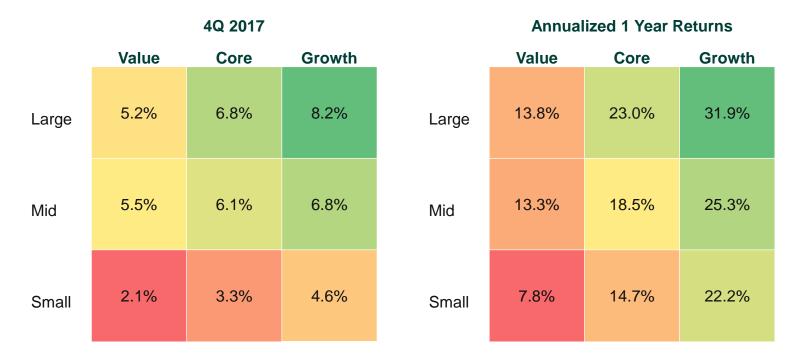
Russell 3000:	6.3%
S&P 500:	6.6%
Russell Mid Cap:	6.1%
Russell 2000:	3.3%

Source: Russell Investment Group



# **U.S. Equity Style Returns**

## Periods Ended December 31, 2017



- The U.S. equity market continued its upward trajectory in the fourth quarter, closing out a very strong marked by continued low volatility despite a turbulent U.S. political landscape and a record year in terms of global catastrophes. Investors embraced accelerating global economic growth as well as low interest rates and inflation. Corporate earnings registered double-digit growth for the quarter, receiving a boost from the U.S. tax reform bill that passed in late December.
- Large cap stocks outperformed small cap ones across styles for the quarter. Riskier assets continued to lead the equity market.
   Consumer Discretionary and Technology were the strongest performers, with Apple, Amazon, and Microsoft posting 10%-20% returns due to ongoing exceptional cash flow generation and growth in global markets.

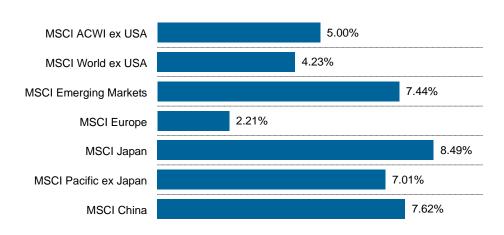
Large Cap Core is represented by the Russell Top 200 Index, Large Cap Value is represented by the Russell Top 200 Value Index and Large Cap Growth is represented by the Russell Top 200 Growth Index. Mid Cap Core is represented by the Russell Mid Cap Index, Mid Cap Value is represented by the Russell Mid Cap Growth Index. Small Cap Core is represented by the Russell 2000 Index, Small Cap Value is represented by the Russell 2000 Growth Index.



## **Non-US Equity**

## Fourth Quarter 2017

### Regional Quarterly Performance (U.S. Dollar)



Source: MSCI. Callan

## **Quarterly Return Attribution for EAFE (U.S. Dollar)**

Country	Total	Local	Currency	Weight
Australia	6.79%	7.13%	-0.32%	6.92%
Austria	5.83%	4.19%	1.57%	0.26%
Belgium	-1.53%	-3.06%	1.57%	1.10%
Denmark	2.20%	0.67%	1.52%	1.82%
Finland	-2.55%	-4.06%	1.57%	0.93%
France	1.50%	-0.07%	1.57%	10.67%
Germany	2.78%	1.19%	1.57%	9.82%
Hong Kong	6.58%	6.66%	-0.08%	3.57%
Ireland	3.46%	1.85%	1.57%	0.49%
Israel	4.05%	3.10%	1.76%	0.46%
Italy	-2.32%	-3.84%	1.57%	2.34%
Japan	8.49%	8.57%	-0.08%	24.02%
Netherlands	0.83%	-0.58%	1.57%	3.56%
New Zealand	1.54%	3.21%	-1.62%	0.17%
Norway	1.91%	4.71%	-2.68%	0.66%
Portugal	-1.97%	-3.49%	1.57%	0.15%
Singapore	10.08%	8.36%	1.61%	1.33%
Spain	-1.59%	-3.12%	1.57%	3.21%
Sweden	-3.81%	-3.52%	-0.31%	2.68%
Switzerland	1.78%	2.51%	-0.71%	8.03%
U.K.	5.72%	4.85%	0.83%	17.80%

- Non-U.S. developed trailed U.S. after beating in the previous three quarters. The U.S. benefited late in the quarter from much anticipated tax reform and a strong consumer/holiday period.
- Regionally, Japan (+8.5%) was the best performer on elections and improved inflation expectations. Europe, which led markets in the 3<sup>rd</sup> quarter on earnings growth and political stability, reverted and trailed other developed regions on Brexit negotiation concerns and political uncertainty following German elections. The European Central Bank also announced plans to curb quantitative easing in January 2018.
- Emerging markets outpaced developed markets for fourth consecutive quarter, fueled by soft US Dollar, synchronized global growth, strong oil and commodity prices, and renewed investor interest.

## **Fixed Income**

## Fourth Quarter 2017

### **Historical 10-Year Yields U.S. Treasury Yield Curves** 6% 4% 4% 3% 2% 2% 1% 0% 0% -2% 5 15 20 25 30 10 4Q07 4Q08 4Q09 4Q10 4Q11 4Q12 4Q13 4Q14 4Q15 4Q16 4Q17 Maturity (Years) U.S. 10-Year Treasury Yield ----10-Year TIPS Yield — December 31, 2017 — December 31, 2016 — September 30, 2017 Breakeven Inflation Rate

Source: Bloomberg

- The U.S. yield curve continued its flattening trend in the 4<sup>th</sup> quarter. The 2-year U.S. Treasury yield climbed 42 bps to close at 1.89%. At the long end of the yield curve, the 30-year U.S. Treasury yield fell 12 bps during the quarter, ending the year at 2.74%. This trend reflects the Fed's bias to be less accommodative through monetary policy, as well as benign inflation in the face of a strong labor market.
- The Fed is still struggling to estimate the size of the output gap, which is expected to indicate when growth translates into inflationary pressure. The market is pricing in three hikes for 2018, which would not be far from the Fed's own expectation of where rates will end up in the longer run. Yields on the 10-year Treasury rose modestly from 2.33% to 2.41%. The Fed's previously announced balance sheet normalization began without disruption in October.

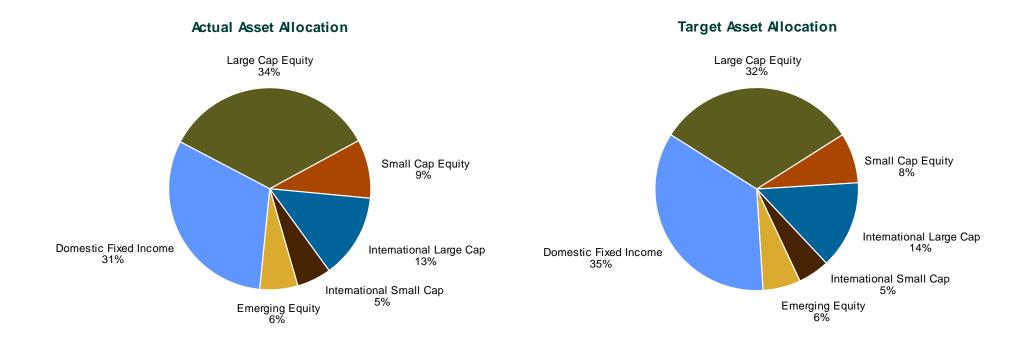
# Callan

Sacramento Regional Transit District

Total Fund Overview

## **RT Asset Allocation**

## As of December 31, 2017



Asset Class	\$000s Actual	Weight Actual	Target	Percent Difference	\$000s Difference
Large Cap Equity	99,247	34.4%	32.0%	2.4%	6,987
Small Cap Equity	27,031	9.4%	8.0%	1.4%	3,966
International Large Cap	38,816	13.5%	14.0%	(0.5%)	(1,549)
International Small Cap	15,754	5.5%	5.0%	`0.5%	1,338
Emerging Equity .	17,727	6.1%	6.0%	0.1%	428
Domestic Fixed Income	89,740	31.1%	35.0%	(3.9%)	(11,170)
Total	288 315	100.0%	100.0%	,	,

## Performance Attribution

## Relative Attribution Effects for Quarter ended December 31, 2017

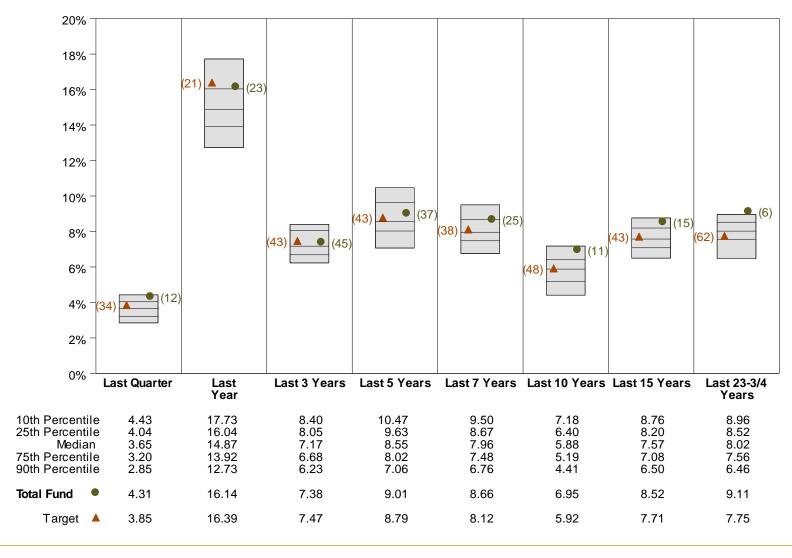
Asset Class	Effective Actual Weight	Effective Target Weight	Actual Return	Target Return	Manager Effect	Asset Allocation	Total Relativ e Return
Large Cap Equity	34%	32%	7.04%	6.64%	0.13%	0.05%	0.19%
Small Cap Equity	9%	8%	5.31%	3.34%	0.18%	(0.01%)	0.18%
International Large Ca	p 13%	14%	3.84%	4.23%	(0.05%)	(0.00%)	(0.05%)
International Small Ca	b 5%	5%	5.76%	6.05%	(0.02%)	`0.01%´	(0.01%)
Emerging Equity	6%	6%	7.85%	7.44%	0.02%	(0.00%)	0.02%
Domestic Fixed Incom	ne 32%	35%	0.47%	0.39%	0.03%	0.11%	0.14%
Total			4.31% =	3.85% -	+ 0.30% +	0.16%	0.46%

### One Year Relative Attribution Effects

Asset Class	Effective Actual Weight	Effective Target Weight	Actual Return	Target Return	Manager Effect	Asset Allocation	Total Relativ e Return
Large Cap Equity	34%	32%	21.10%	21.83%	(0.24%)	0.10%	(0.14%)
Small Cap Equity	9%	8%	15.01%	14.65%	`0.03%′	(0.08%)	(0.05%)
International Large Cap	13%	14%	22.63%	25.03%	(0.31%)	(0.10%)	(0.41%)
International Small Cap		5%	33.76%	33.01%	0.03%	0.00%	0.04%
Emerging Equity .	6%	6%	37.32%	37.28%	(0.01%)	(0.09%)	(0.10%)
Domestic Fixed Incom	e 33%	35%	3.89%	3.54%	0.13%	0.28%	`0.40%´_
Total			16.14% =	: 16.39%	+ (0.37%) +	0.11%	(0.26%)

## Performance as of December 31, 2017

## Performance vs Callan Public Fund Spons- Mid (100M-1B) (Gross)



## Manager Asset Allocation

	December 31, 2017			September 30, 201
	Market Value	Net New Inv.	Inv. Return	Market Value
Consolidated Plan				
Domestic Equity	\$126,278,127	\$(1,419,711)	\$7,951,584	\$119,746,253
Large Cap	\$99,247,416	\$(1,419,711)	\$6,588,139	\$94,078,988
Boston Partners	50,097,885	(424,880)	3,469,561	47,053,204
SSgA S&P 500	49,149,531	(994,831)	3,118,578	47,025,784
Small Cap	\$27,030,710	\$0	\$1,363,445	\$25,667,265
Atlanta Capital	27,030,710	0	1,363,445	25,667,265
International Equity	\$72,296,648	\$0	\$3,526,871	\$68,769,777
International Large Cap	\$38,815,517	\$0	\$1,435,805	\$37,379,712
Brandes	9,459	0	7	9,452
SSgA EAFE	11,525,410	0	467,911	11,057,499
Pyrford	27,280,649	0	967,887	26,312,761
International Small Cap	\$15,753,947	\$0	\$822,638	\$14,931,309
AQR	15,753,947	0	822,638	14,931,309
Emerging Equity	\$17,727,184	\$0	\$1,268,429	\$16,458,755
DFA Emerging Markets	17,727,184	0	1,268,429	16,458,755
Fixed Income	\$89,740,069	\$0	\$420,500	\$89,319,569
Metropolitan West	89,740,069	0	420,500	89,319,569
Total Plan - Consolidated	\$288,314,843	\$(1,419,711)	\$11,898,955	\$277,835,599



## Manager Returns as of December 31, 2017

				Last	Last	
	Last	Last	3	5	7	
	Quarter	Year	Years	Years	Years	
Domestic Equity	6.67%	19.78%	11.15%	15.74%	14.16%	
Domestic Equity Benchmark**	5.98%	20.41%	11.18%	15.53%	13.40%	
Large Cap Equity	7.04%	21.10%	10.71%	15.62%	14.02%	
Boston Partners	7.42%	20.32%	9.93%	15.37%	14.14%	
Russell 1000 Value Index	5.33%	13.66%	8.65%	14.04%	12.46%	
SSgA S&P 500	6.65%	21.86%	11.47%	15.84%	_	
S&P 500 Index	6.64%	21.83%	11.41%	15.79%	13.76%	
Small Cap Equity	5.31%	15.01%	12.95%	16.11%	14.74%	
Atlanta Capital	5.31%	15.01%	12.95%	16.11%	14.74%	
Russell 2000 Index	3.34%	14.65%	9.96%	14.12%	11.62%	
International Equity	5.22%	28.25%	8.02%	7.20%	5.80%	
Custom International Benchmark***	5.23%	27.81%	7.94%	7.74%	5.92%	
International Large Cap	3.84%	22.63%	7.09%	7.15%	-	
SSgA EAFE	4.23%	25.47%	8.14%	8.19%	-	
Py rf ord	3.68%	-	-	-	-	
MSCI EAFE Index	4.23%	25.03%	7.80%	7.90%	6.04%	
International Small Cap	5.76%	33.76%	-	-	-	
AQR	5.76%	33.76%	-	-	-	
MSCI EAFE Small Cap Index	6.05%	33.01%	14.20%	12.85%	9.16%	
Emerging Markets Equity	7.85%	37.32%	9.95%	-	-	
DFA Emerging Markets	7.85%	37.32%	9.95%	-	-	
MSCI Emerging Markets Index	7.44%	37.28%	9.10%	4.35%	2.56%	
Domestic Fixed Income	0.47%	3.89%	2.41%	2.49%	3.97%	
Met West	0.47%	3.89%	2.41%	2.49%	3.97%	
Bloomberg Aggregate Index	0.39%	3.54%	2.24%	2.10%	3.20%	
Total Plan	4.31%	16.14%	7.38%	9.01%	8.66%	
Target*	3.85%	16.39%	7.47%	8.79%	8.12%	
raigot	3.0370	10.5576	1.41/0	0.7370	0.12/0	

<sup>\*</sup> Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE Small Cap

<sup>\*\*</sup> Domestic Equity Benchmark = 80% S&P500, 20% Russell 2000 as of 5/1/2015

\*\*\* Custom International Benchmark = MSCI EAFE until 6/30/2013, MSCI ACWI ex US until 7/31/2016, and MSCI ACWI ex US IMI thereafter



## Callan

**December 31, 2017** 

Sacramento Regional Transit District Retirement Plans

Investment Measurement Service Quarterly Review

The following report was prepared by Callan using information from sources that include the following: fund trustee(s); fund custodian(s); investment manager(s); Callan computer software; Callan investment manager and fund sponsor database; third party data vendors; and other outside sources as directed by the client. Callan assumes no responsibility for the accuracy or completeness of the information provided, or methodologies employed, by any information providers external to Callan. Reasonable care has been taken to assure the accuracy of the Callan database and computer software. Callan does not provide advice regarding, nor shall Callan be responsible for, the purchase, sale, hedge or holding of individual securities, including, without limitation securities of the client (i.e., company stock) or derivatives in the client's accounts. In preparing the following report, Callan has not reviewed the risks of individual security holdings or the conformity of individual security holdings with the client's investment policies and guidelines, nor has it assumed any responsibility to do so. Advice pertaining to the merits of individual securities and derivatives should be discussed with a third party securities expert. Copyright 2018 by Callan.

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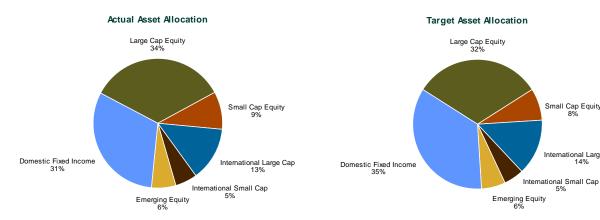
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## **Sacramento Regional Transit District**

Executive Summary for Period Ending December 31, 2017

Small Cap Equity

### **Asset Allocation**



### Performance

			Last	Last	Last	
	Last	Last	3	5	7	
	Quarter	Year	Years	Years	Years	_
Total Plan	4.31%	16.14%	7.38%	9.01%	8.66%	
Target*	3.85%	16.39%	7.47%	8.79%	8.12%	

### **Recent Developments**

### Organizational Issues

N/A

### **Manager Performance**

	Peer Group Ranking						
Manager	Last Year	Last 3 Years	Last 7 Years				
Boston Partners	14	41	18				
Atlanta Capital	51	16	16				
Pyrford	[98]	[95]	[57]				
AQR	70	[48]	[47]				
DFA	58	70	[75]				
MetWest	90	96	83				

Brackets indicate performance linked with manager's composite

Watch List

N/A

**Items Outstanding** 

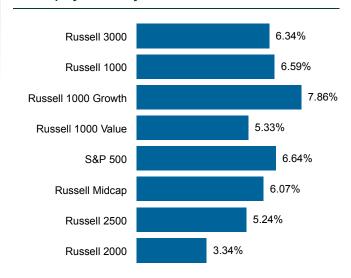
N/A

 $<sup>^*</sup>$ Current quarter target = 35% Bloomberg Barclays Aggregate Index, 32% S&P 500 Index, 8% Russell 2000 Index, 14% MSCI EAFE Index, 5% MSCI EAFE Small Cap Index, and 6% MSCI Emerging Markets Index.

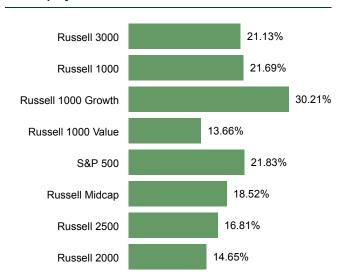
#### **U.S. EQUITY**

- The U.S. equity market continued its upward trajectory in the 4th quarter, closing out a very strong year marked by continued low volatility despite a turbulent U.S. political landscape and a record year in terms of global catastrophes. Investors embraced accelerating global economic growth as well as low interest rates and inflation. Corporate earnings registered double-digit growth for the quarter, receiving a boost from the U.S. tax reform bill that passed in late December.
- Large Cap (S&P 500 & Russell 1000: +6.6%) outperformed Small Cap (Russell 2000: +3.3%) across styles for the quarter.
- Risk assets continued to lead the equity market in the quarter. Consumer Discretionary (+9.9%) and Tech (+9%) were the strongest performers with Apple, Amazon, and Microsoft posting 10%-20% returns due to ongoing exceptional cash flow generation and growth in global markets. The Tech sector now accounts for 24% of the S&P 500 and 38% of the Russell 1000 Growth index; returns for the FAAMG stocks (Facebook, Apple, Amazon, Microsoft, and Google) ranged from 36% to 56% for 2017.
- Consumer Discretionary benefited from strong year-end retail sales as well as positive tax reform expectations as the retailing industry carries the highest industry effective tax rate at 35%. The "Amazon Effect," however, continues to threaten the sector as many large retailers have been forced to close stores or lower prices to unsustainable levels.
- The Energy sector (+6.0%) continued to improve in the 4th quarter although it closed out the year among the worst performers (-1.0%). A combination of optimism and improvements in the global economy has spurred demand in recent months. More near-term volatility is anticipated in the price of oil as U.S. output is expected to surpass production out of Saudi Arabia for the first time since the early 1990s.
- Growth outperformed Value during the quarter across the market cap range (Russell 1000 Growth: +7.9% vs Russell 1000 Value: +5.3%); Russell 2000 Growth: +4.6% vs Russell 2000 Value: +2.0%).

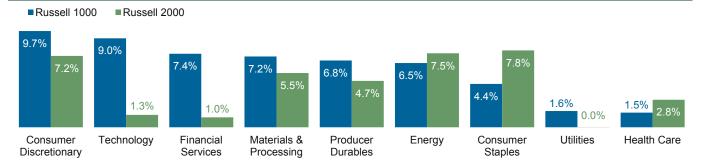
#### **U.S. Equity: Quarterly Returns**



#### U.S. Equity: One-Year Returns



#### Quarter ended December 31, 2017



Sources: Russell Investment Group, Standard & Poor's

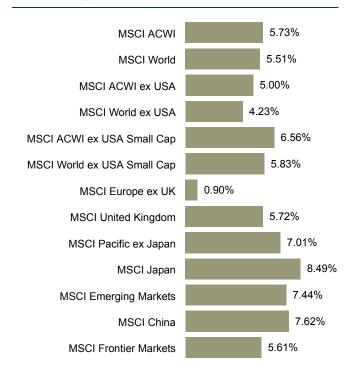


- The overweight to Tech and Consumer Discretionary in the Growth indices drove the outperformance. Investors favored the stronger earnings and top-line growth outlook in the Tech sector, which also benefited from positive investor sentiment following tax reform.
- Momentum-oriented stocks (MSCI Momentum Index: +37.8%) posted their biggest annual gain since 1999, leaving valuations stretched in the space; the MSCI Defensive Index rose 12.3% for 2017. Anecdotally, some momentum-oriented managers are finding their bench of ideas shrinking as they take profits on their winners while defensively oriented managers continue to sit on cash waiting for more favorable entry points.

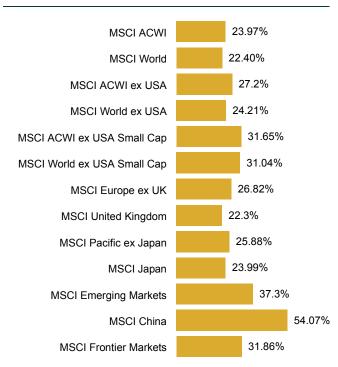
### Global / Non-U.S. Equity

- Major non-U.S. markets performed largely in-line with each other during the 4th quarter, which saw a bit of an inflection point as investors were more willing to capitalize on synchronized global growth and began to rotate out of momentum winners into more cyclical areas such as Financials, Energy, and Materials. Cyclicals led as tax reform, improving commodity prices, and growth projections overcame Brexit fears and election uncertainty in Germany in a risk-on quarter. Emerging markets outpaced developed ones for the fourth consecutive quarter, fueled by a soft U.S. dollar, synchronized global growth, strong oil and commodity prices, and renewed investor interest.
- Non-U.S. developed (MSCI EAFE & MSCI World ex USA: +4.2%) trailed U.S. (MSCI USA: +6.4%) after beating in the previous three quarters. The U.S. benefited late in the quarter from much anticipated tax reform and a strong consumer/holiday period.
- Europe, which led markets in the 3rd quarter on earnings growth and political stability, reverted and trailed other developed regions on Brexit negotiation concerns and political uncertainty following German elections. The European Central Bank also announced plans to curb quantitative easing in January 2018.
- Japan (+8.6%) was the best performer on elections and improved inflation expectations.
- The U.S. dollar fell against the euro and British pound, boosting dollar returns, but was flat against the Japanese yen.
- Markets favored economically sensitive sectors: IT (+8.3%), Materials (+7.8%), and Discretionary (+7.6%). Energy was also positive (6.8%) as commodity prices were supported by distribution disruptions and high LNG usage with winter's arrival. Defensive sectors lagged as markets continued to rise: Utilities (-0.44%), Health Care (+0.9%), Telecom (+1.7%).
- It was another difficult quarter for Value (MSCI World Value: +4.6% 4Q / +17.1% 2017 vs. MSCI World Growth: +6.4% 4Q / +28.0% 2017). Factor performance favored strong growth (forecasted), earnings and price momentum, high quality, and beta. Valuation factors were mixed, with price-to-book and yield detracting from performance, while earnings-based multiples contributed.

#### **Global Equity: Quarterly Returns**



#### Global Equity: One-Year Returns



Source: MSCI



#### **Emerging Markets**

- China (+7.6%) performed in line with broader emerging markets (MSCI Emerging Markets: +7.4%), while local China A did better (MSCI China A 50: +13.7%). October's 19th National Congress of the Communist Party solidified power around Xi Jinping, reconfirming key policy objectives. Chinese technology continued to perform well but was less of a performance outlier than in previous quarters. China's growing and less-visible debt is an increasing concern, while expectations for stronger growth are buoying the market.
- South Africa (+21.4%) was the best performer as commodity prices firmed and Jacob Zuma was replaced by reform and anti-corruption minded Cyril Ramaphosa.
- Brazil (-2%) trailed as the real sold off and stocks paused following a stellar 3rd quarter. Risks increased with upcoming elections and a resurgence of Lula da Silva putting reforms at risk.
- Mexico was the worst-performing emerging market country where the peso sold off on NAFTA negotiation concerns.
   Economically sensitive sectors sold off (Discretionary: -23.6%, Financials: -21.2%).
- Emerging market Health Care (+16.6%) saw very good performance with outsized contribution from China and South Korea as changing demographics continued to drive demand.
- Value factors struggled in emerging markets while growth, earnings momentum, price momentum, volatility, and beta were positive. It remains a difficult environment for emerging market value strategies.

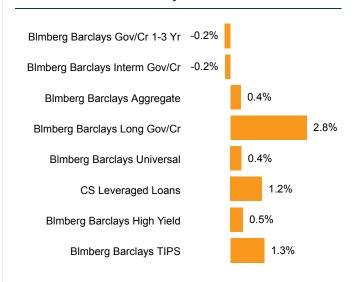
#### Non-U.S. Small Cap

- MSCI World ex USA Small Cap rose +5.8%; MSCI EM Small Cap jumped even more, up 9.2%.
- Developed non-U.S. small cap outperformed its large/mid counterpart modestly, led by Asia. Australian SC (+11.6%) and Japan SC (+8.7%) led the segment. Sectors were all positive for the quarter with only moderate dispersion.
- Emerging market small cap was the best-performing segment of the equity markets in the 4th quarter led by Health Care (+28%); Real Estate (-0.05%) was the laggard.

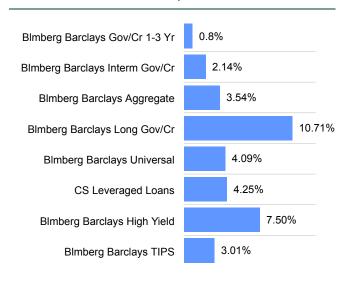
#### **Fixed Income**

The U.S. yield curve continued its flattening trend in the 4th quarter. The 2-year U.S. Treasury yield climbed 42 bps to close at 1.89%. At the long end of the yield curve, the 30-year U.S. Treasury yield fell 12 bps during the quarter, ending the year at 2.74%. This trend reflects the Fed's bias to be less accommodative through monetary policy, as well as benign inflation in the face of a strong labor market. Spread sectors again outperformed U.S. Treasuries. Increasing comfort with credit fundamentals across corporates, consumers, and commercial real estate drove spreads tighter.

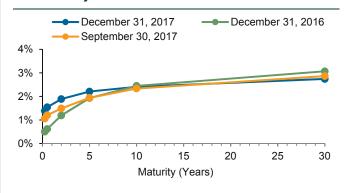
#### U.S. Fixed Income: Quarterly Returns



#### One Year ended December 31, 2017



#### **U.S. Treasury Yield Curves**

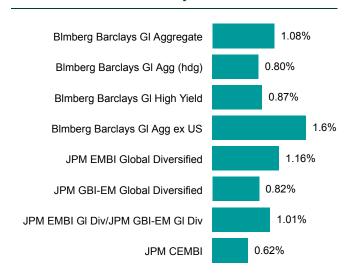


Sources: Bloomberg, Bloomberg Barclays, Credit Suisse

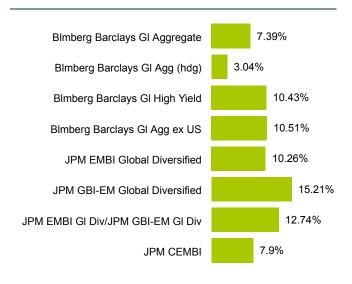


- The Bloomberg Barclays U.S. Aggregate Bond Index rose 0.4%.
- Volatility in fixed income markets (as well as equities) sits near historical lows.
- Overall risk appetite remains elevated driven in part by globally strong growth and loose monetary policy from central banks, as well as business and consumer confidence.
- The Fed is still struggling to estimate the size of the output gap, which is expected to indicate when growth translates into inflationary pressure. The market is pricing in three hikes for 2018, which would not be far from the Fed's own expectation of where rates will end up in the longer run. Yields on the 10-year Treasury rose modestly from 2.33% to 2.41%. The Fed's previously announced balance sheet normalization began without disruption in October.
- Corporate bonds outperformed for the quarter and the year, and yield spreads reached a post-crisis tight of 93 bps over Treasuries. Investment grade corporate credit was the strongest-performing fixed income sector; tax reform may improve profitability and negatively impact issuance, potentially supporting the sector going forward.
- High yield credit continued to perform well, aided by rising equity markets, but lagged investment grade bonds. Default rates remained benign, capping off the lowest annual default rate since 2013. A high share of the market trading "to call" relative to history indicates less potential upside from price appreciation because issuers are able to refinance at par. A significant number of high yield issuers are expected to be negatively impacted by the limit on interest deductions from tax reform, with the energy, leisure, materials, utilities, and financial services sectors being particularly affected. Issuance was robust in the fourth quarter at \$68 billion, but tax reform could negatively impact issuance.
- Within emerging market debt in hard currency sovereign, most issuers performed well, driving positive returns, with Venezuela a notable detractor. Higher commodity prices and global growth supported the asset class broadly. The local currency JPM GBI-EM Global Diversified Index rose 0.8% in the quarter. Asian countries (+5%) performed best while Latin America sank nearly 5%. Argentina (-7%), Brazil (-3%), and Mexico (-9%) lost the most. These returns were largely a function of currency depreciation rather than changes in interest rates.

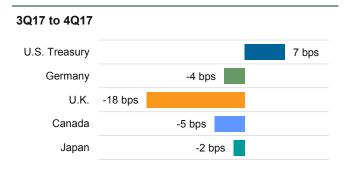
#### **Global Fixed Income: Quarterly Returns**



#### Global Fixed Income: One-Year Returns



#### Change in 10-Year Global Government Bond Yields

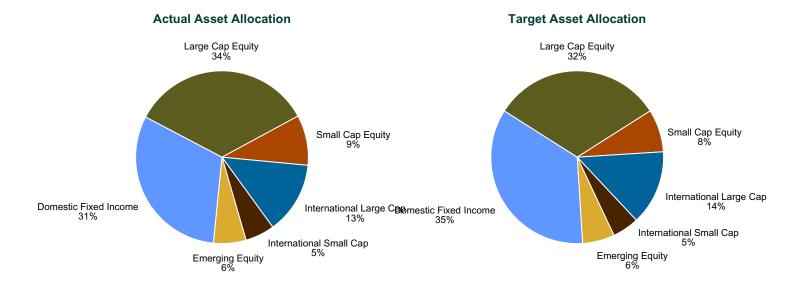


Sources: Bloomberg, Bloomberg Barclays, JP Morgan



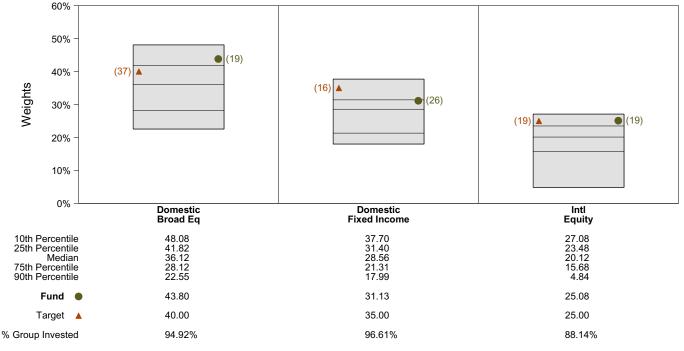
## Actual vs Target Asset Allocation As of December 31, 2017

The top left chart shows the Fund's asset allocation as of December 31, 2017. The top right chart shows the Fund's target asset allocation as outlined in the investment policy statement. The bottom chart ranks the fund's asset allocation and the target allocation versus the Callan Public Fund Spons- Mid (100M-1B).



Asset Class	\$000s Actual	Weight Actual	Target	Percent Difference	\$000s Difference
Large Cap Equity	99,247	34.4%	32.0%	2.4%	6,987
Small Cap Equity	27,031	9.4%	8.0%	1.4%	3,966
International Large Cap	38,816	13.5%	14.0%	(0.5%)	(1,549)
International Small Cap	15,754	5.5%	5.0%	`0.5%´	(1, <mark>549)</mark> 1,338
Emerging Equity '	17,727	6.1%	6.0%	0.1%	428
Domestic Fixed Income	89,740	31.1%	35.0%	(3.9%)	(11,170)
Total	288 315	100.0%	100.0%	,	

#### Asset Class Weights vs Callan Public Fund Spons- Mid (100M-1B)



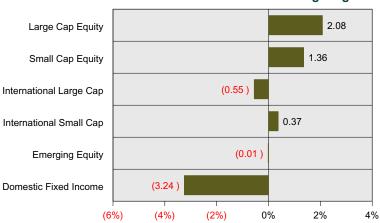
<sup>\*</sup> Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE Small Cap



### Quarterly Total Fund Relative Attribution - December 31, 2017

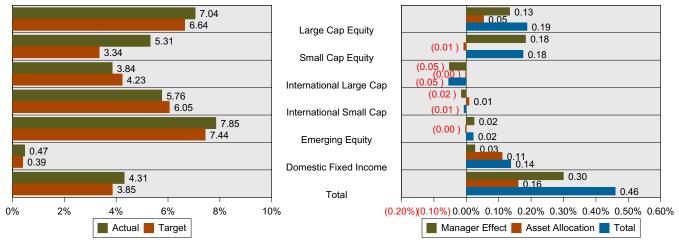
The following analysis approaches Total Fund Attribution from the perspective of relative return. Relative return attribution separates and quantifies the sources of total fund excess return relative to its target. This excess return is separated into two relative attribution effects: Asset Allocation Effect and Manager Selection Effect. The Asset Allocation Effect represents the excess return due to the actual total fund asset allocation differing from the target asset allocation. Manager Selection Effect represents the total fund impact of the individual managers excess returns relative to their benchmarks.

#### **Asset Class Under or Overweighting**



### **Actual vs Target Returns**

### **Relative Attribution by Asset Class**



#### Relative Attribution Effects for Quarter ended December 31, 2017

Asset Class	Effective Actual Weight	Effective Target Weight	Actual Return	Target Return	Manager Effect	Asset Allocation	Total Relative Return
Large Cap Equity	34%	32%	7.04%	6.64%	0.13%	0.05%	0.19%
Small Cap Equity	9%	8%	5.31%	3.34%	0.18%	(0.01%)	0.18%
International Large Car		14%	3.84%	4.23%	(0.05%)	(0.00%)	(0.05%)
International Small Car		5%	5.76%	6.05%	(0.02%)	`0.01%´	(0.01%)
Emerging Equity	6%	6%	7.85%	7.44%	`0.02%′	(0.00%)	0.02%
Domestic Fixed Income	e 32%	35%	0.47%	0.39%	0.03%	0.11%	0.14%
Total			4.31% =	3.85%	+ 0.30% +	0.16%	0.46%

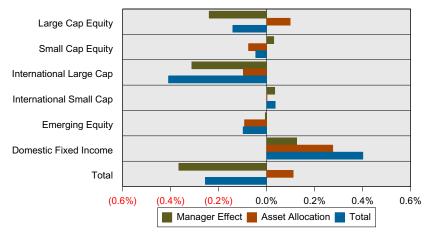
<sup>\*</sup> Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE Small Cap.



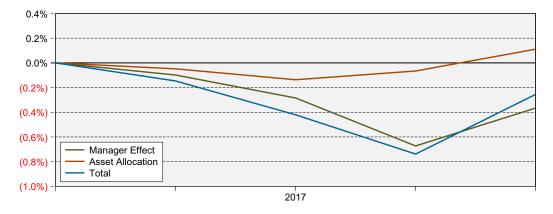
### Cumulative Total Fund Relative Attribution - December 31, 2017

The charts below accumulate the Total Fund Attribution Analysis (shown earlier) over multiple periods to examine the cumulative sources of excess total fund performance relative to target. These cumulative results quantify the longer-term sources of total fund excess return relative to target by asset class. These relative attribution effects separate the cumulative sources of total fund excess return into Asset Allocation Effect and Manager Selection Effect.

#### **One Year Relative Attribution Effects**



#### **Cumulative Relative Attribution Effects**



#### One Year Relative Attribution Effects

Asset Class Large Cap Equity Small Cap Equity International Large Ca		Effective Target Weight 32% 8% 14%	Actual Return 21.10% 15.01% 22.63%	Target Return 21.83% 14.65% 25.03%	Manager Effect (0.24%) 0.03% (0.31%)	Asset Allocation 0.10% (0.08%) (0.10%)	Total Relative Return (0.14%) (0.05%) (0.41%)
International Small Ca Emerging Equity Domestic Fixed Incom	6%	5% 6% 35%	33.76% 37.32% 3.89%	33.01% 37.28% 3.54%	0.03% (0.01%) 0.13%	0.00% (0.09%) 0.28%	0.04% (0.10%) 0.40%
Total			16.14% =	= 16.39%	+ (0.37%) +	0.11%	(0.26%)

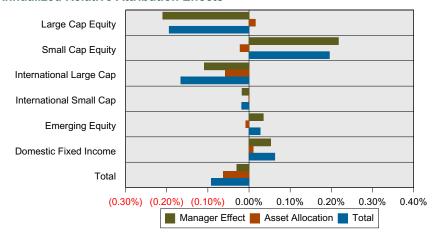
<sup>\*</sup> Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE



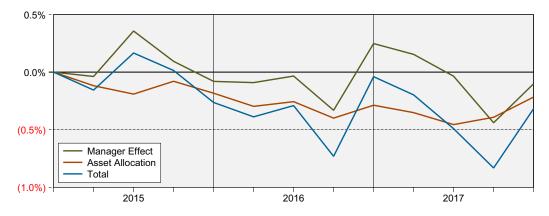
# Cumulative Total Fund Relative Attribution - December 31, 2017

The charts below accumulate the Total Fund Attribution Analysis (shown earlier) over multiple periods to examine the cumulative sources of excess total fund performance relative to target. These cumulative results quantify the longer-term sources of total fund excess return relative to target by asset class. These relative attribution effects separate the cumulative sources of total fund excess return into Asset Allocation Effect and Manager Selection Effect.

# **Three Year Annualized Relative Attribution Effects**



### **Cumulative Relative Attribution Effects**



# Three Year Annualized Relative Attribution Effects

Asset Class	Effective Actual Weight	Effective Target Weight	Actual Return	Target Return	Manager Effect	Asset Allocation	Total Relative Return
Large Cap Equity	33%	32%	10.71%	11.41%	(0.21%)	0.02%	(0.19%)
Small Cap Equity	9%	8%	12.95%	9.96%	0.22%	(0.02%)	`0.20%´
International Large Cap	o 16%	17%	7.09%	7.80%	(0.11%)	(0.06%)	(0.17%)
International Small Car		2%	9.38%	9.78%	(0.02%)	(0.00%)	(0.02%)
Emerging Equity '	5%	6%	9.95%	9.10%	0.03%	(0.01%)	`0.03%
Domestic Fixed Income	e 35%	36%	2.41%	2.24%	0.05%	0.01%	0.06%
Total			7.38% =	7.47%	+ (0.03%) +	(0.06%)	(0.09%)

<sup>\*</sup> Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE



# Total Fund Period Ended December 31, 2017

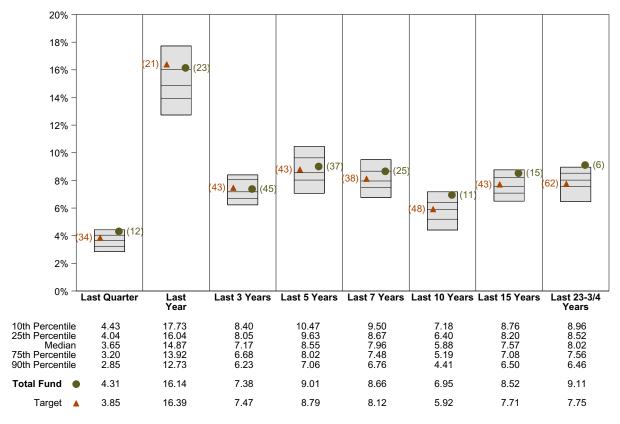
### **Investment Philosophy**

\* Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE Small Cap.

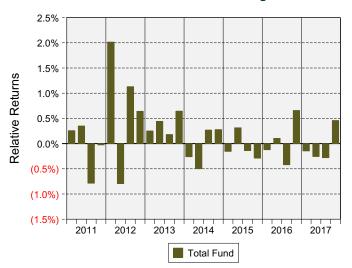
# **Quarterly Summary and Highlights**

- Total Fund's portfolio posted a 4.31% return for the quarter placing it in the 12 percentile of the Callan Public Fund Spons- Mid (100M-1B) group for the quarter and in the 23 percentile for the last year.
- Total Fund's portfolio outperformed the Target by 0.46% for the quarter and underperformed the Target for the year by 0.26%.

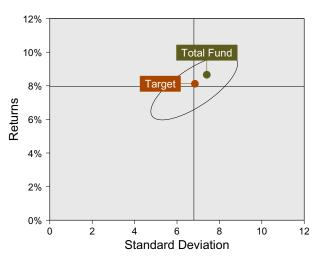
# Performance vs Callan Public Fund Spons- Mid (100M-1B) (Gross)



### Relative Return vs Target



# Callan Public Fund Spons- Mid (100M-1B) (Gross) Annualized Seven Year Risk vs Return

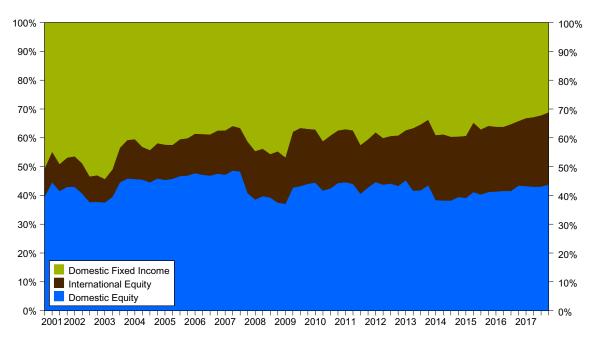




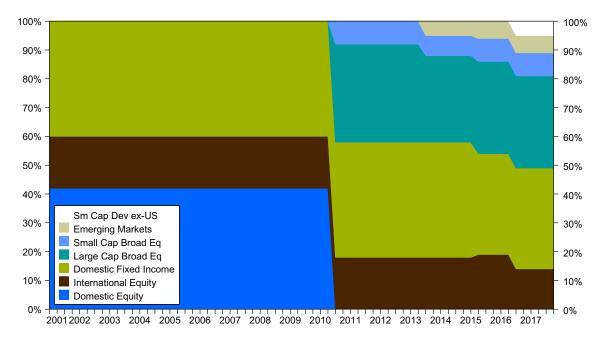
# **Actual vs Target Historical Asset Allocation**

The Historical asset allocation for a fund is by far the largest factor explaining its performance. The charts below show the fund's historical actual asset allocation, and the fund's historical target asset allocation.

# **Actual Historical Asset Allocation**



# **Target Historical Asset Allocation**



<sup>\*</sup> Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE Small Cap.



# **Investment Manager Asset Allocation**

The table below contrasts the distribution of assets across the Fund's investment managers as of December 31, 2017, with the distribution as of September 30, 2017. The change in asset distribution is broken down into the dollar change due to Net New Investment and the dollar change due to Investment Return.

# **Asset Distribution Across Investment Managers**

	December 31, 2017			September 30, 2017
	Market Value	Net New Inv.	Inv. Return	Market Value
Consolidated Plan				
Domestic Equity	\$126,278,127	\$(1,419,711)	\$7,951,584	\$119,746,253
Large Cap	\$99,247,416	\$(1,419,711)	\$6,588,139	\$94,078,988
Boston Partners	50,097,885	(424,880)	3,469,561	47,053,204
SSgA S&P 500	49,149,531	(994,831)	3,118,578	47,025,784
Small Cap	\$27,030,710	\$0	\$1,363,445	\$25,667,265
Atlanta Capital	27,030,710	0	1,363,445	25,667,265
International Equity	\$72,296,648	\$0	\$3,526,871	\$68,769,777
International Large Cap	\$38,815,517	\$0	\$1,435,805	\$37,379,712
Brandes	9,459	0	7	9,452
SSgA EAFE	11,525,410	0	467,911	11,057,499
Pyrford	27,280,649	0	967,887	26,312,761
International Small Cap	\$15,753,947	\$0	\$822,638	\$14.931.309
AQR	15,753,947	0	822,638	14,931,309
Emerging Equity	\$17,727,184	\$0	\$1,268,429	\$16,458,755
DFA Emerging Markets	17,727,184	0	1,268,429	16,458,755
Fixed Income	\$89,740,069	\$0	\$420,500	\$89,319,569
Metropolitan West	89,740,069	0	420,500	89,319,569
Total Plan - Consolidated	\$288,314,843	\$(1,419,711)	\$11,898,955	\$277.835.599



# Sacramento Regional Transit District Asset Growth

Ending December 31, 2017 (\$ Thousands)	Ending Market Value	Beginning Market = Value	+	Net New Investment	+	Investment Return
<b>Total Plan</b> 1/4 Year Ended 12/2017 1/4 Year Ended 9/2017 1/4 Year Ended 6/2017 1/4 Year Ended 3/2017	288,314.8 277,835.6 270,017.7 263,189.7	277,835.6 270,017.7 263,189.7 253,159.1		(1,419.7) (1,582.3) (1,149.1) (930.2)		11,899.0 9,400.2 7,977.1 10,960.7
1/4 Year Ended 12/2016 1/4 Year Ended 9/2016 1/4 Year Ended 6/2016 1/4 Year Ended 3/2016	253,159.1 251,635.0 244,029.2 240,502.3	251,635.0 244,029.2 240,502.3 238,289.7		(1,139.0) (937.8) (684.5) (450.0)		2,663.2 8,543.5 4,211.5 2,662.6
1/4 Year Ended 12/2015 1/4 Year Ended 9/2015 1/4 Year Ended 6/2015 1/4 Year Ended 3/2015	238,289.7 232,085.4 246,970.5 247,920.3	232,085.4 246,970.5 247,920.3 243,017.9		(816.4) (534.9) (766.8) (295.4)		7,020.7 (14,350.2) (183.0) 5,197.8
1/4 Year Ended 12/2014 1/4 Year Ended 9/2014 1/4 Year Ended 6/2014 1/4 Year Ended 3/2014	243,017.9 238,642.3 241,859.7 235,305.8	238,642.3 241,859.7 235,305.8 233,171.6		(1,001.3) (632.5) (752.1) (781.9)		5,377.0 (2,584.9) 7,306.0 2,916.1
1/4 Year Ended 12/2013 1/4 Year Ended 9/2013 1/4 Year Ended 6/2013 1/4 Year Ended 3/2013	233,171.6 222,071.8 212,659.5 212,527.3	222,071.8 212,659.5 212,527.3 202,131.0		(913.1) (1,311.0) (1,129.6) (1,047.2)		12,012.9 10,723.3 1,261.9 11,443.5



The table below details the rates of return for the Fund's investment managers over various time periods ended December 31, 2017. Negative returns are shown in red, positive returns in black. Returns for one year or greater are annualized. The first set of returns for each asset class represents the composite returns for all the fund's accounts for that asset class.

Returns for Periods Ended December 31, 2017

	Last Quarter	Last Year	Last 3 Years	Last 5 Years	Last 7 Years
Domestic Equity	6.67%	19.78%	11.15%	15.74%	14.16%
Domestic Equity Benchmark**	5.98%	20.41%	11.18%	15.53%	13.40%
Large Cap Equity	7.04%	21.10%	10.71%	15.62%	14.02%
Boston Partners	7.42%	20.32%	9.93%	15.37%	14.14%
Russell 1000 Value Index	5.33%	13.66%	8.65%	14.04%	12.46%
SSgA S&P 500	6.65%	21.86%	11.47%	15.84%	-
S&P 500 Index	6.64%	21.83%	11.41%	15.79%	13.76%
Small Cap Equity	5.31%	15.01%	12.95%	16.11%	14.74%
Atlanta Capital	5.31%	15.01%	12.95%	16.11%	14.74%
Russell 2000 Index	3.34%	14.65%	9.96%	14.12%	11.62%
International Equity	5.22%	28.25%	8.02%	7.20%	5.80%
Custom International Benchmark***	5.23%	27.81%	7.94%	7.74%	5.92%
International Large Cap	3.84%	22.63%	7.09%	7.14%	-
SSgA EAFE	4.23%	25.47%	8.14%	8.19%	-
Pyrford	3.68%	-	-	-	-
MSCI EAFE Index	4.23%	25.03%	7.80%	7.90%	6.04%
International Small Cap	5.76%	33.76%	-	-	-
AQR	5.76%	33.76%	-	-	-
MSCI EAFE Small Cap Index	6.05%	33.01%	14.20%	12.85%	9.16%
Emerging Markets Equity	7.85%	37.32%	9.95%	-	-
DFA Emerging Markets	7.85%	37.32%	9.95%	-	-
MSCI Emerging Markets Index	7.44%	37.28%	9.10%	4.35%	2.56%
Domestic Fixed Income	0.47%	3.89%	2.41%	2.49%	3.97%
Met West	0.47%	3.89%	2.41%	2.49%	3.97%
Bloomberg Aggregate Index	0.39%	3.54%	2.24%	2.10%	3.20%
Total Plan	4.31%	16.14%	7.38%	9.01%	8.66%
Target*	3.85%	16.39%	7.47%	8.79%	8.12%
raiyet	J.0J /0	10.33 /0	1.41/0	0.13/0	0.1270

<sup>\*\*\*</sup> Custom International Benchmark = MSCI EAFE until 6/30/2013, MSCI ACWI ex US until 7/31/2016, and MSCI ACWI ex US IMI thereafter.



<sup>\*</sup> Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE Small Cap.

<sup>\*\*</sup> Domestic Equity Benchmark = 80% S&P500, 20% Russell 2000 as of 5/1/2015

The table below details the rates of return for the Fund's investment managers over various time periods ended December 31, 2017. Negative returns are shown in red, positive returns in black. Returns for one year or greater are annualized. The first set of returns for each asset class represents the composite returns for all the fund's accounts for that asset class.

# Returns for Periods Ended December 31, 2017

	Last 10	Last 15	Last 20	Last 23-3/4	
	Years	Years	Years	Years	
Domestic Equity	9.51%	10.94%	7.66%	-	
Domestic Equity Benchmark**	8.62%	10.27%	7.60%	10.15%	
Russell 1000 Value Index	7.10%	9.55%	7.39%	10.00%	
S&P 500 Index	8.50%	9.92%	7.20%	9.96%	
Russell 2000 Index	8.71%	11.17%	7.89%	9.40%	
International Equity	2.13%	9.07%	8.56%	-	
MSCI EAFE Index	1.94%	8.11%	5.25%	5.39%	
Domestic Fixed Income	5.55%	5.79%	5.78%	-	
Met West	5.55%	5.79%	-	-	
Bloomberg Aggregate Index	4.01%	4.15%	4.98%	5.49%	
Total Plan	6.95%	8.52%	7.46%	9.11%	
Target*	5.92%	7.71%	6.49%	7.75%	

<sup>\*\*</sup> Domestic Equity Benchmark = 80% S&P500, 20% Russell 2000 as of 5/1/2015



<sup>\*</sup> Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE Small Cap.

The table below details the rates of return for the Fund's investment managers over various time periods. Negative returns are shown in red, positive returns in black. Returns for one year or greater are annualized. The first set of returns for each asset class represents the composite returns for all the fund's accounts for that asset class.

	2017	2016	2015	2014	2013
Domestic Equity	19.78%	14.58%	0.06%	10.85%	36.44%
Domestic Equity Benchmark**	20.41%	13.85%	0.26%	12.07%	33.61%
Large Cap Equity	21.10%	13.38%	(1.17%)	12.81%	34.96%
Boston Partners	20.32%	14.71%	(3.75%)	11.87%	37.52%
Russell 1000 Value Index	13.66%	17.34%	(3.83%)	13.45%	32.53%
SSgA S&P 500	21.86%	12.03%	1.46%	13.77%	32.36%
S&P 500 Index	21.83%	11.96%	1.38%	13.69%	32.39%
Small Cap Equity	15.01%	19.17%	5.14%	3.49%	41.51%
Atlanta Capital	15.01%	19.17%	5.14%	3.49%	41.51%
Russell 2000 Index	14.65%	21.31%	(4.41%)	4.89%	38.82%
International Equity	28.25%	2.55%	(4.17%)	(3.72%)	16.66%
Custom International Benchmark***	27.81%	4.29%	(5.66%)	(3.87%)	20.07%
Custom memational benchmark	27.01%	4.29%	(5.00%)	(3.67%)	20.07%
International Large Cap	22.63%	1.35%	(1.17%)	(4.41%)	20.27%
SSgA EAFE	25.47%	1.37%	(0.56%)	(4.55%)	22.80%
MSCI EAFE Index	25.03%	1.00%	(0.81%)	(4.90%)	22.78%
International Small Cap	33.76%	-	-	-	-
AQR	33.76%	-	-	-	-
MSCI EAFE Small Cap Index	33.01%	2.18%	9.59%	(4.95%)	29.30%
Emerging Markets Equity	37.32%	12.99%	(14.33%)	(0.28%)	_
DFA Emerging Markets	37.32%	12.99%	(14.33%)	(0.28%)	_
MSCI Emerging Markets Index	37.28%	11.19%	(14.92%)	(2.19%)	(2.60%)
Domestic Fixed Income	3.89%	2.87%	0.51%	6.37%	(4.029/)
Met West	3.89% 3.89%	<b>2.87%</b> 2.87%	0.51% 0.51%	6.37% 6.37%	<b>(1.03%)</b> (1.03%)
Bloomberg Aggregate Index	3.54%	2.65%	0.55%	5.97%	(2.02%)
Total Plan	16.14%	7.65%	(0.97%)	5.61%	17.71%
Target*	16.39%	7.40%	(0.71%)	5.82%	15.99%

Returns are for annualized calendar years.

<sup>\*\*\*</sup> Custom International Benchmark = MSCI EAFE until 6/30/2013, MSCI ACWI ex US until 7/31/2016, and MSCI ACWI ex US IMI thereafter.



<sup>\*</sup> Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE Small Cap.

<sup>\*\*</sup> Domestic Equity Benchmark = 80% S&P500, 20% Russell 2000 as of 5/1/2015

The table below details the rates of return for the Sponsor's investment managersover various time periods. Negative returns are shown in red, positive returns in black.Returns for one year or greater are annualized. The first set of returns for each asset classrepresents the composite returns for all the fund's accounts for that asset class.

	2012	2011	2010	2009	2008
Domestic Equity	19.19%	2.08%	15.93%	32.93%	(36.27%)
Domestic Equity Benchmark**	16.09%	0.94%	17.33%	28.02%	(36.92%)
Boston Partners	21.95%	1.27%	13.61%	27.06%	(32.69%)
Russell 1000 Value Index	17.51%	0.39%	15.51%	19.69%	(36.85%)
S&P 500 Index	16.00%	2.11%	15.06%	26.47%	(37.00%)
Russell 2000 Index	16.35%	(4.18%)	26.85%	27.17%	(33.79%)
International Equity	17.28%	(10.64%)	6.51%	28.99%	(39.41%)
MSCI EAFE Index	17.32%	(12.14%)	7.75%	31.78%	(43.38%)
Domestic Fixed Income	9.48%	6.10%	12.52%	19.88%	(3.11%)
Met West	9.48%	6.10%	12.52%	19.88%	(3.11%)
Bloomberg Aggregate Index	4.21%	7.84%	6.54%	5.93%	5.24%
Total Plan	14.80%	1.22%	12.70%	26.91%	(23.45%)
Target*	11.68%	1.52%	11.85%	20.02%	(23.33%)

<sup>\*\*</sup> Domestic Equity Benchmark = 80% S&P500, 20% Russell 2000 as of 5/1/2015



<sup>\*</sup> Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE Small Cap. Returns are for annualized calendar years.

The table below details the rates of return for the Fund's investment managers over various time periods ended December 31, 2017. Negative returns are shown in red, positive returns in black. Returns for one year or greater are annualized. The first set of returns for each asset class represents the composite returns for all the fund's accounts for that asset class.

Returns for Periods Ended December 31, 2017

	Last Quarter	Last Year	Last 3 Years	Last 5 Years	Last 7 Years
et of Fee Returns	Quartor	Tour	10010	10010	10010
Domestic Equity	6.56%	19.33%	-	-	-
Large Cap Equity	6.96%	20.77%	-	-	-
Boston Partners	7.28%	19.78%	9.38%	14.77%	13.56%
Russell 1000 Value Index	5.33%	13.66%	8.65%	14.04%	12.46%
SSgA S&P 500	6.64%	21.80%	11.42%	15.79%	-
S&P 500 Index	6.64%	21.83%	11.41%	15.79%	13.76%
Small Cap Equity	5.10%	14.10%	_	_	-
Atlanta Capital	5.10%	14.10%	12.05%	15.20%	13.86%
Russell 2000 Index	3.34%	14.65%	9.96%	14.12%	11.62%
International Equity	5.06%	27.46%	-	-	-
International Large Cap	3.71%	22.01%	_	_	-
SSgA EAFE	4.21%	25.35%	8.04%	8.09%	-
Pyrford	3.50%	-	-	-	-
MSCI EAFE Index	4.23%	25.03%	7.80%	7.90%	6.04%
International Small Cap	5.51%	32.51%	-	-	-
AQR	5.51%	32.51%	-	-	-
MSCI EAFE Small Cap Index	6.05%	33.01%	14.20%	12.85%	9.16%
Emerging Markets Equity	7.71%	36.55%	_	_	_
DFA Emerging Markets	7.71%	36.55%	9.30%	_	-
MSCI Emerging Markets Index	7.44%	37.28%	9.10%	4.35%	2.56%
Domestic Fixed Income	0.40%	3.60%	-	-	_
Met West	0.40%	3.60%	2.13%	2.21%	3.69%
Bloomberg Aggregate Index	0.39%	3.54%	2.24%	2.10%	3.20%
Total Plan	4.21%	15.67%	7.00%	8.62%	8.23%
Target*	3.85%	16.39%	7.47%	8.79%	8.12%

<sup>\*</sup> Current Quarter Target = 35.0% Blmbg Aggregate, 32.0% S&P 500 Index, 14.0% MSCI EAFE, 8.0% Russell 2000 Index, 6.0% MSCI EM and 5.0% MSCI EAFE Small Cap.



# Domestic Equity Period Ended December 31, 2017

### **Investment Philosophy**

Domestic Equity Benchmark is comprised of: 80% S&P500 and 20% Russell 2000 as of 5/1/2015.

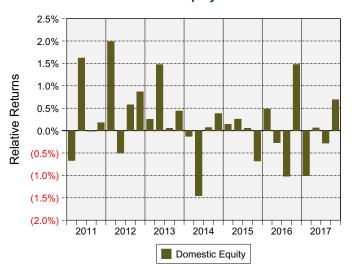
# **Quarterly Summary and Highlights**

- Domestic Equity's portfolio posted a 6.67% return for the quarter placing it in the 8 percentile of the Fund Spnsor -Domestic Equity group for the quarter and in the 71 percentile for the last year.
- Domestic Equity's portfolio outperformed the Domestic Equity Benchmark by 0.69% for the quarter and underperformed the Domestic Equity Benchmark for the year by 0.63%.

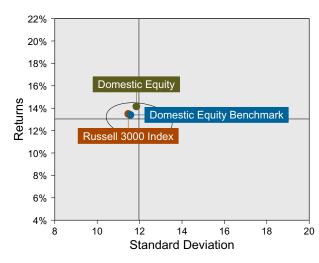
# Performance vs Fund Spnsor - Domestic Equity (Gross)



# Relative Returns vs Domestic Equity Benchmark



Fund Spnsor - Domestic Equity (Gross)
Annualized Seven Year Risk vs Return



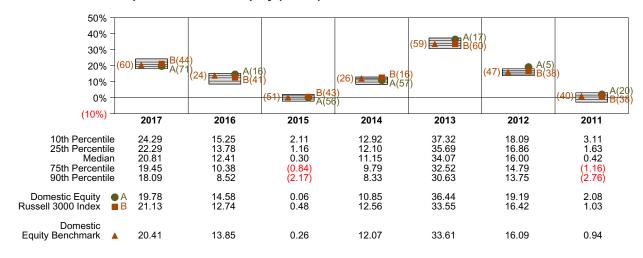


# Domestic Equity Return Analysis Summary

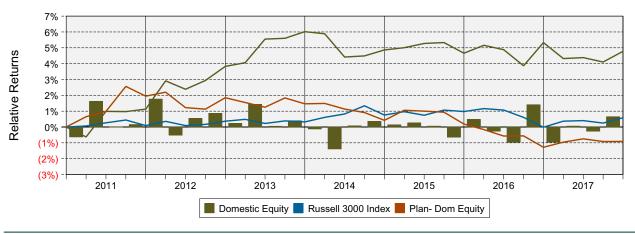
# **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

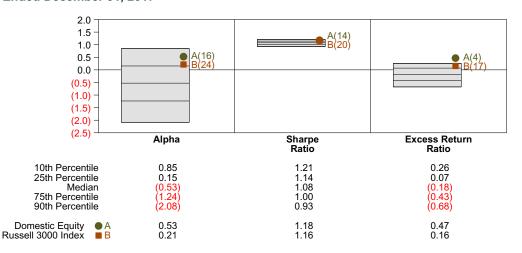
# Performance vs Fund Spnsor - Domestic Equity (Gross)



# **Cumulative and Quarterly Relative Return vs Domestic Equity Benchmark**



Risk Adjusted Return Measures vs Domestic Equity Benchmark Rankings Against Fund Spnsor - Domestic Equity (Gross) Seven Years Ended December 31, 2017

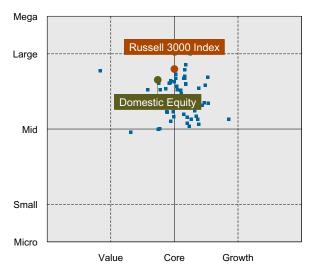




# Current Holdings Based Style Analysis Domestic Equity As of December 31, 2017

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various market capitalization and style segments of the domestic equity market. The market is segmented quarterly by capitalization and style. The capitalization segments are dictated by capitalization decile breakpoints. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each capitalization/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

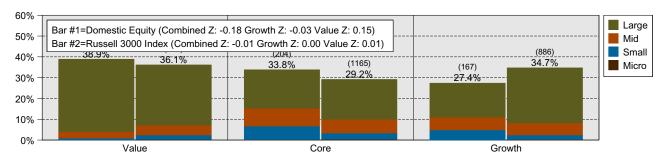
# Style Map vs Plan- Dom Equity Holdings as of December 31, 2017



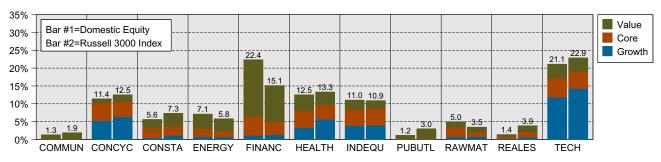
# Style Exposure Matrix Holdings as of December 31, 2017

	Value	Core	Growth	Total
	36.1% (890)	29.2% (1165)	34.7% (886)	100.0% (2941)
Total	20.0 /0 (200)	33.370 (204)	27.470 (107)	100.070 (070)
	38.9% (205)	33.8% (204)	27.4% (167)	100.0% (576)
	0.3% (297)	0.4% (359)	0.3% (227)	0.9% (883)
Micro				
	0.0% (0)	0.2% (2)	0.0% (0)	0.2% (2)
	2.1% (320)	3.0% (495)	2.2% (361)	7.3% (1176)
Small				
	0.9% (8)	6.5% (23)	4.9% (14)	12.3% (45)
	4.7% (159)	6.7% (231)	5.8% (198)	17.3% (588)
Mid				
	3.2% (79)	8.7% (97)	6.2% (61)	18.0% (237)
-	29.0% (114)	19.1% (80)	26.4% (100)	74.5% (294)
Large	( ),	,	,	,
	34.8% (118)	18.5% (82)	16.3% (92)	69.5% (292)

# Combined Z-Score Style Distribution Holdings as of December 31, 2017



# Sector Weights Distribution Holdings as of December 31, 2017



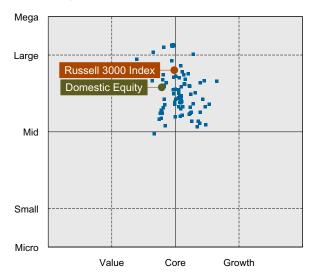


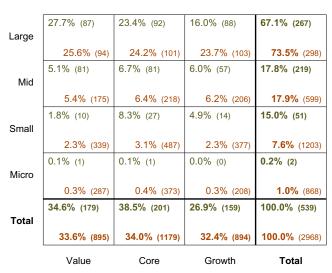
# Historical Holdings Based Style Analysis Domestic Equity For Five Years Ended December 31, 2017

This page analyzes the historical investment style of a portfolio utilizing a detailed holdings-based style analysis to determine average actual exposures to various market capitalization and style segments of the domestic equity market. The market is segmented quarterly by capitalization and style. The capitalization segments are dictated by capitalization decile breakpoints. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the average historical market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the average historical portfolio and index weights and stock counts (in parentheses) in each capitalization/style segment of the market. The next two style exposure charts illustrate the actual quarterly cap/style and style only segment exposures of the portfolio through history.

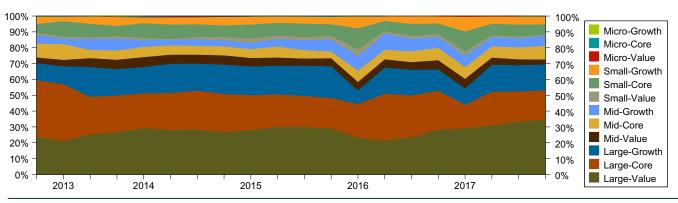
# Average Style Map vs Plan- Dom Equity Holdings for Five Years Ended December 31, 2017

# Average Style Exposure Matrix Holdings for Five Years Ended December 31, 2017

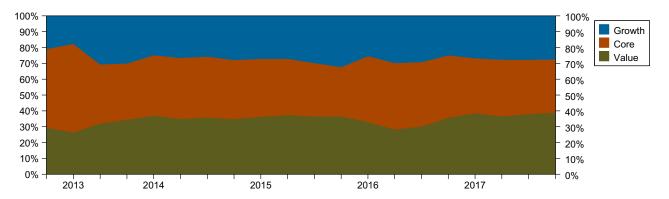




# **Domestic Equity Historical Cap/Style Exposures**



### **Domestic Equity Historical Style Only Exposures**



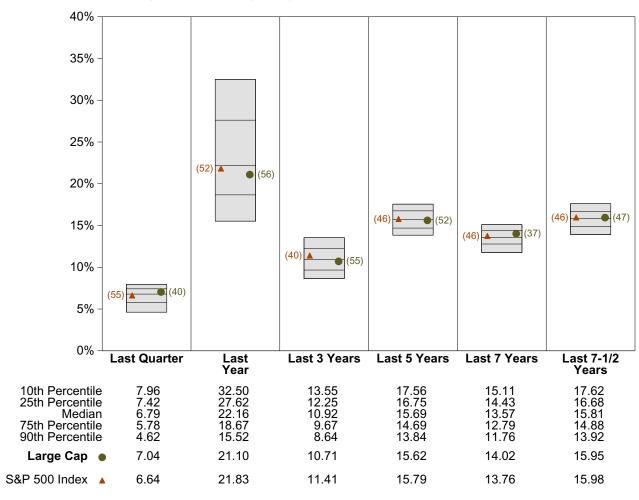


# Large Cap Period Ended December 31, 2017

# **Quarterly Summary and Highlights**

- Large Cap's portfolio posted a 7.04% return for the quarter placing it in the 40 percentile of the Callan Large Capitalization group for the quarter and in the 56 percentile for the last year.
- Large Cap's portfolio outperformed the S&P 500 Index by 0.40% for the quarter and underperformed the S&P 500 Index for the year by 0.73%.

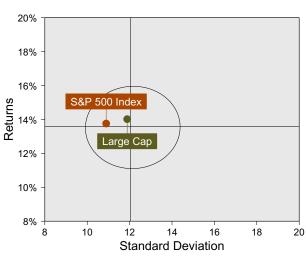
# Performance vs Callan Large Capitalization (Gross)



### Relative Return vs S&P 500 Index

# 2% 2% 1% 0% (1%) 2011 2012 2013 2014 2015 2016 2017 Large Cap

# Callan Large Capitalization (Gross) Annualized Seven Year Risk vs Return



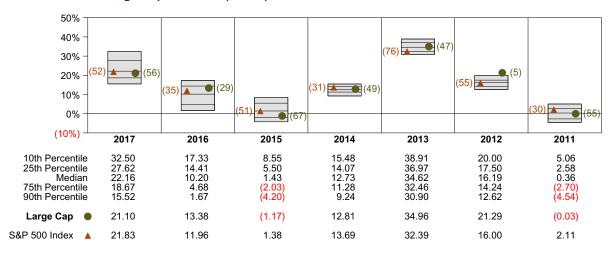


# Large Cap Return Analysis Summary

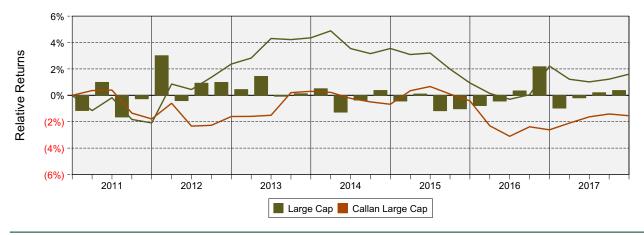
# **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

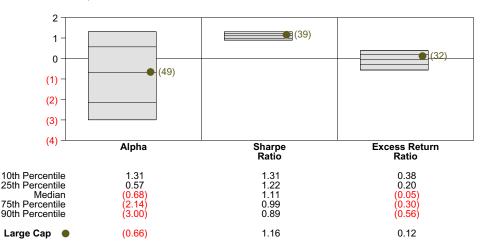
# Performance vs Callan Large Capitalization (Gross)



# Cumulative and Quarterly Relative Return vs S&P 500 Index



Risk Adjusted Return Measures vs S&P 500 Index Rankings Against Callan Large Capitalization (Gross) Seven Years Ended December 31, 2017

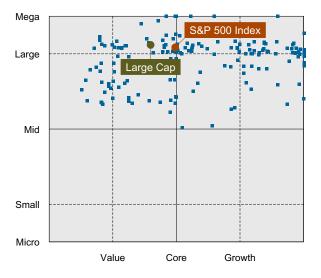




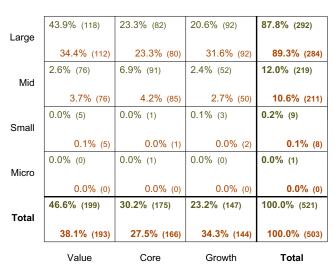
# Current Holdings Based Style Analysis Large Cap As of December 31, 2017

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various market capitalization and style segments of the domestic equity market. The market is segmented quarterly by capitalization and style. The capitalization segments are dictated by capitalization decile breakpoints. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each capitalization/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

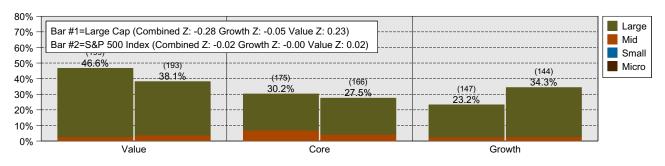
# Style Map vs Callan Large Cap Holdings as of December 31, 2017



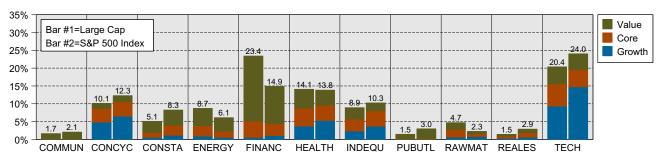
# Style Exposure Matrix Holdings as of December 31, 2017



# Combined Z-Score Style Distribution Holdings as of December 31, 2017



# Sector Weights Distribution Holdings as of December 31, 2017



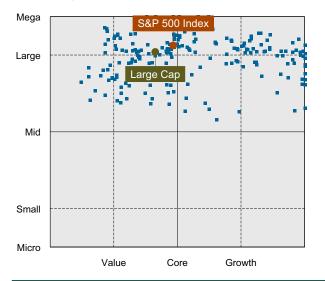


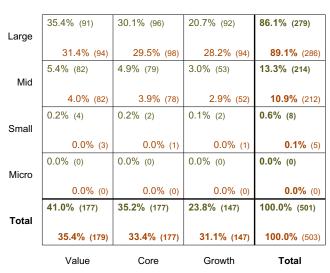
# Historical Holdings Based Style Analysis Large Cap For Five Years Ended December 31, 2017

This page analyzes the historical investment style of a portfolio utilizing a detailed holdings-based style analysis to determine average actual exposures to various market capitalization and style segments of the domestic equity market. The market is segmented quarterly by capitalization and style. The capitalization segments are dictated by capitalization decile breakpoints. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the average historical market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the average historical portfolio and index weights and stock counts (in parentheses) in each capitalization/style segment of the market. The next two style exposure charts illustrate the actual quarterly cap/style and style only segment exposures of the portfolio through history.

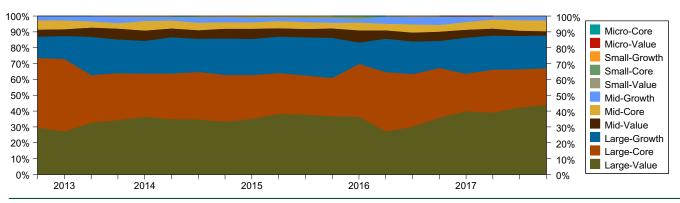
# Average Style Map vs Callan Large Cap Holdings for Five Years Ended December 31, 2017

Average Style Exposure Matrix Holdings for Five Years Ended December 31, 2017

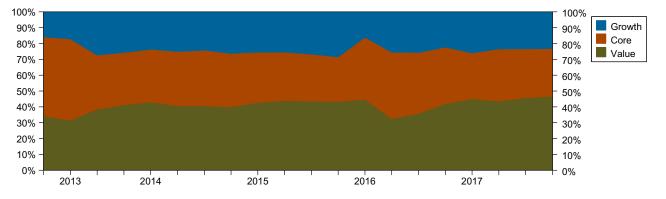




Large Cap Historical Cap/Style Exposures



**Large Cap Historical Style Only Exposures** 





# SSgA S&P 500 Period Ended December 31, 2017

### **Investment Philosophy**

SSGA believes that their passive investment strategy can provide market-like returns with minimal transaction costs. Returns prior to 6/30/2012 are linked to a composite history.

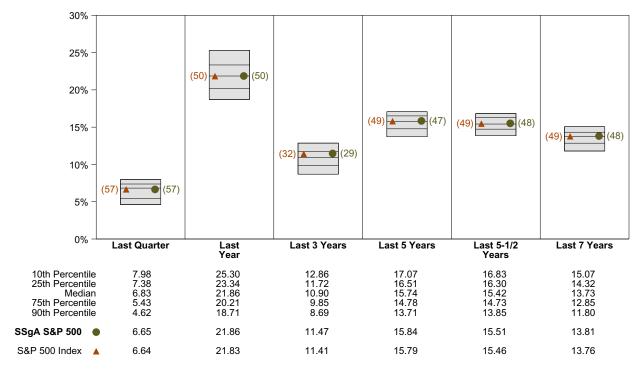
# **Quarterly Summary and Highlights**

- SSgA S&P 500's portfolio posted a 6.65% return for the quarter placing it in the 57 percentile of the Callan Large Cap Core group for the quarter and in the 50 percentile for the last year.
- SSgA S&P 500's portfolio outperformed the S&P 500 Index by 0.01% for the quarter and outperformed the S&P 500 Index for the year by 0.03%.

Quarterly	Asset	Growth
-----------	-------	--------

Beginning Market Value	\$47,025,784
Net New Investment	\$-994,831
Investment Gains/(Losses)	\$3,118,578
Ending Market Value	\$49.149.531

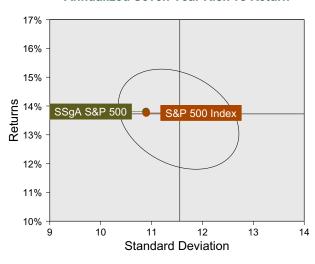
# Performance vs Callan Large Cap Core (Gross)



### Relative Return vs S&P 500 Index



# Callan Large Cap Core (Gross) Annualized Seven Year Risk vs Return



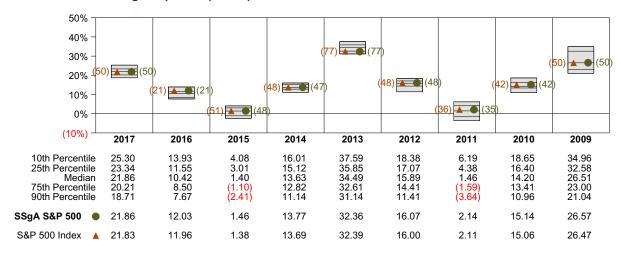


# SSgA S&P 500 Return Analysis Summary

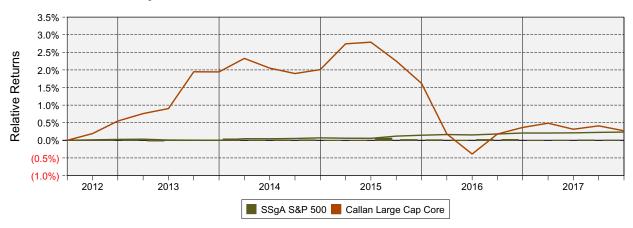
# **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

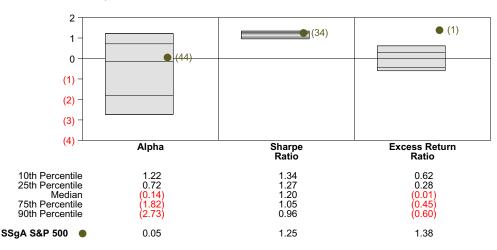
# Performance vs Callan Large Cap Core (Gross)



# Cumulative and Quarterly Relative Return vs S&P 500 Index



Risk Adjusted Return Measures vs S&P 500 Index Rankings Against Callan Large Cap Core (Gross) Seven Years Ended December 31, 2017



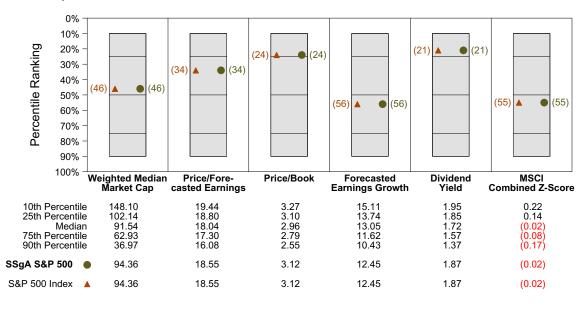


# SSgA S&P 500 Equity Characteristics Analysis Summary

### **Portfolio Characteristics**

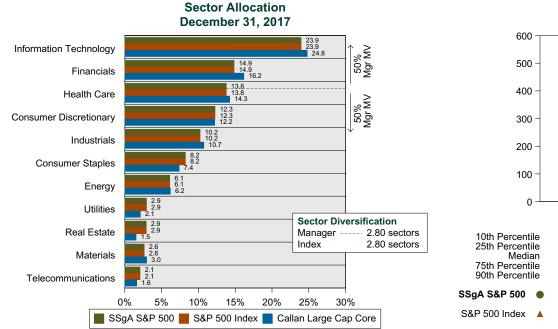
This graph compares the manager's portfolio characteristics with the range of characteristics for the portfolios which make up the manager's style group. This analysis illustrates whether the manager's current holdings are consistent with other managers employing the same style.

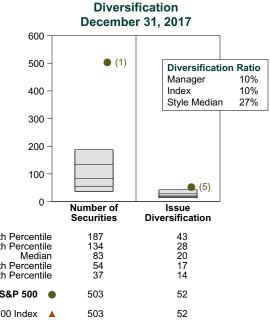
# Portfolio Characteristics Percentile Rankings Rankings Against Callan Large Cap Core as of December 31, 2017



### **Sector Weights**

The graph below contrasts the manager's sector weights with those of the benchmark and median sector weights across the members of the peer group. The magnitude of sector weight differences from the index and the manager's sector diversification are also shown. Diversification by number and concentration of holdings are also compared to the benchmark and peer group. Issue Diversification represents by count, and Diversification Ratio by percent, the number of holdings that account for half of the portfolio's market value.



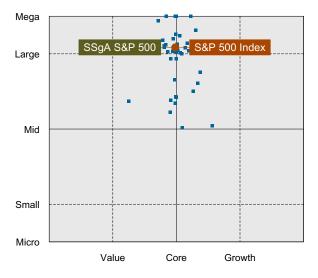




# Current Holdings Based Style Analysis SSgA S&P 500 As of December 31, 2017

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various market capitalization and style segments of the domestic equity market. The market is segmented quarterly by capitalization and style. The capitalization segments are dictated by capitalization decile breakpoints. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each capitalization/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

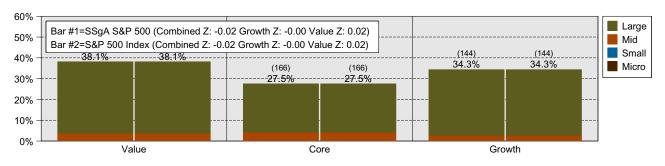
# Style Map vs Callan Large Cap Core Holdings as of December 31, 2017



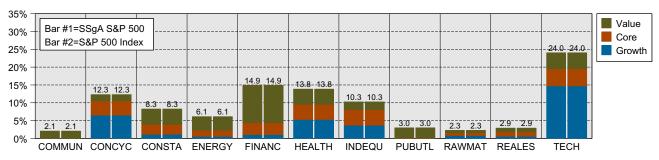
# Style Exposure Matrix Holdings as of December 31, 2017

	Value	Core	Growth	Total
	38.1% (193)	27.5% (166)	34.3% (144)	100.0% (503)
Total	38.1% (193)	27.5% (166)	34.3% (144)	100.0% (503)
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Micro				
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Oman	0.1% (5)	0.0% (1)	0.0% (2)	0.1% (8)
Small	0.1% (5)	0.0% (1)	0.0% (2)	0.1% (8)
	3.7% (76)	4.2% (85)	2.7% (50)	10.6% (211)
Mid				
	3.7% (76)	4.2% (85)	2.7% (50)	10.6% (211)
Large	34.4% (112)	23.3% (80)	31.6% (92)	89.3% (284)
Lorgo	34.4% (112)	23.3% (80)	31.6% (92)	89.3% (284)

# Combined Z-Score Style Distribution Holdings as of December 31, 2017



# Sector Weights Distribution Holdings as of December 31, 2017





# Boston Partners Period Ended December 31, 2017

### **Investment Philosophy**

Boston Partners attempts to implement a disciplined investment process designed to find undervalued securities issued by companies with sound fundamentals and positive business momentum. Boston Partners was funded 6/27/05. The first full quarter for this portfolio is 3rd quarter 2005.

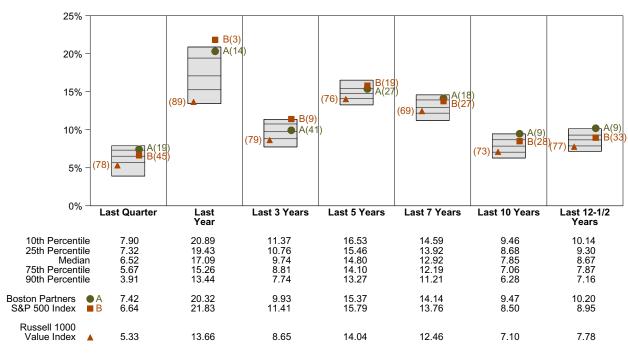
# **Quarterly Summary and Highlights**

- Boston Partners's portfolio posted a 7.42% return for the quarter placing it in the 19 percentile of the Callan Large Cap Value group for the quarter and in the 14 percentile for the last year.
- Boston Partners's portfolio outperformed the Russell 1000 Value Index by 2.10% for the quarter and outperformed the Russell 1000 Value Index for the year by 6.66%.

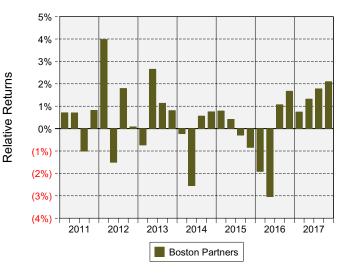
# **Quarterly Asset Growth**

Beginning Market Value	\$47,053,204
Net New Investment	\$-424,880
Investment Gains/(Losses)	\$3,469,561
Ending Market Value	\$50.097.885

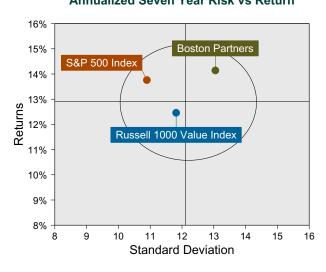
# Performance vs Callan Large Cap Value (Gross)



### Relative Return vs Russell 1000 Value Index



# Callan Large Cap Value (Gross) Annualized Seven Year Risk vs Return



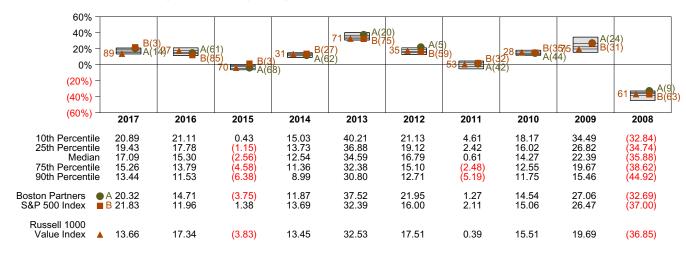


# Boston Partners Return Analysis Summary

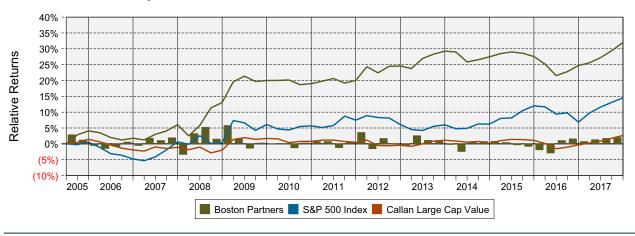
# **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

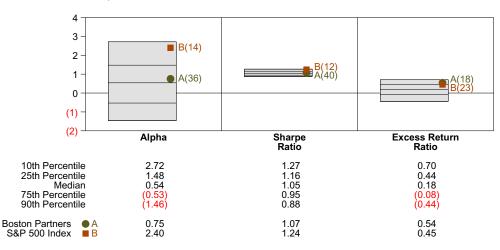
# Performance vs Callan Large Cap Value (Gross)



# Cumulative and Quarterly Relative Return vs Russell 1000 Value Index



Risk Adjusted Return Measures vs Russell 1000 Value Index Rankings Against Callan Large Cap Value (Gross) Seven Years Ended December 31, 2017



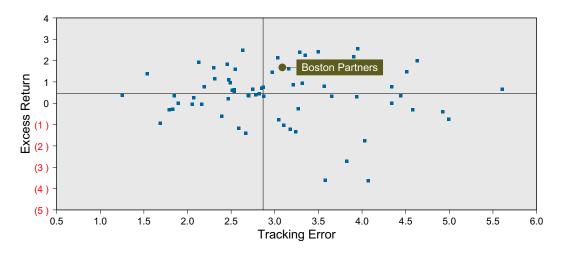


# **Boston Partners Risk Analysis Summary**

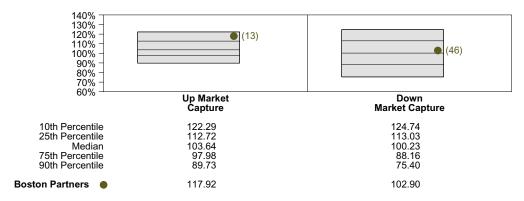
### Risk Analysis

The graphs below analyze the risk or variation of a manager's return pattern. The first scatter chart illustrates the relationship, called Excess Return Ratio, between excess return and tracking error relative to the benchmark. The second chart shows Up and Down Market Capture. The last two charts show the ranking of the manager's risk statistics versus the peer group.

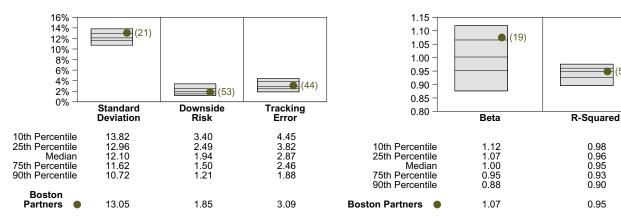
# Risk Analysis vs Callan Large Cap Value (Gross) Seven Years Ended December 31, 2017



Market Capture vs Russell 1000 Value Index Rankings Against Callan Large Cap Value (Gross) Seven Years Ended December 31, 2017



Risk Statistics Rankings vs Russell 1000 Value Index Rankings Against Callan Large Cap Value (Gross) Seven Years Ended December 31, 2017





0.98

0.96

0.95

0.93

0.90

0.95

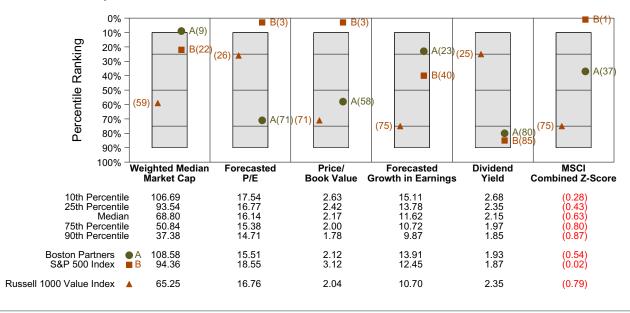
(50)

# Boston Partners Equity Characteristics Analysis Summary

### **Portfolio Characteristics**

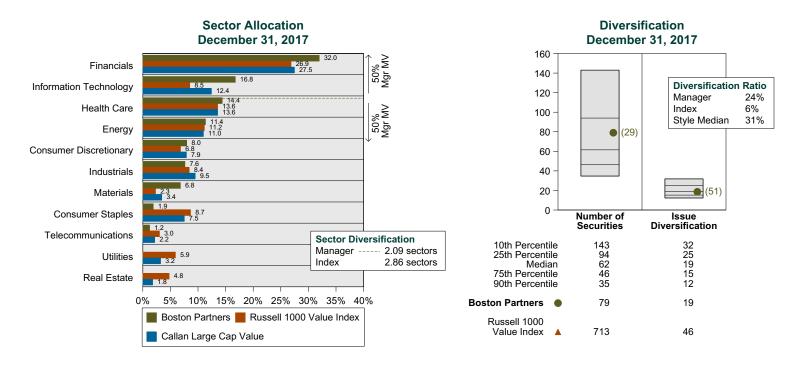
This graph compares the manager's portfolio characteristics with the range of characteristics for the portfolios which make up the manager's style group. This analysis illustrates whether the manager's current holdings are consistent with other managers employing the same style.

# Portfolio Characteristics Percentile Rankings Rankings Against Callan Large Cap Value as of December 31, 2017



### **Sector Weights**

The graph below contrasts the manager's sector weights with those of the benchmark and median sector weights across the members of the peer group. The magnitude of sector weight differences from the index and the manager's sector diversification are also shown. Diversification by number and concentration of holdings are also compared to the benchmark and peer group. Issue Diversification represents by count, and Diversification Ratio by percent, the number of holdings that account for half of the portfolio's market value.

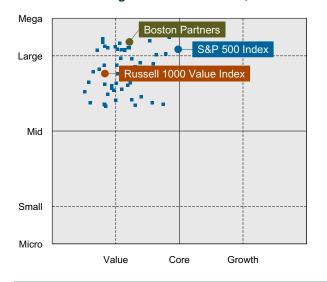




# Current Holdings Based Style Analysis Boston Partners As of December 31, 2017

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various market capitalization and style segments of the domestic equity market. The market is segmented quarterly by capitalization and style. The capitalization segments are dictated by capitalization decile breakpoints. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each capitalization/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

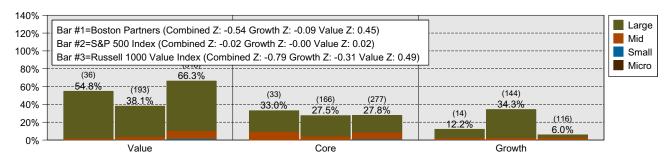
# Style Map vs Callan Large Cap Value Holdings as of December 31, 2017



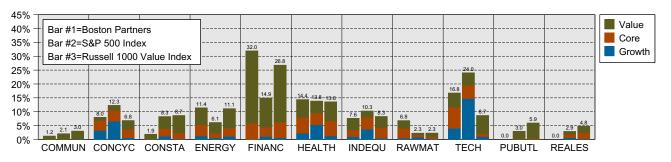
# Style Exposure Matrix Holdings as of December 31, 2017

Total	54.8% (36) 38.1% (193) 66.3% (318)	33.0% (33) 27.5% (166) 27.8% (277)	12.2% (14) 34.3% (144) 6.0% (116)	100.0% (83) 100.0% (503) 100.0% (711)
Total			` '	` '
	0.0% (0)	0.0% (0)	0.0% (1)	0.0% (1)
Micro	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
	0.0% (0)	0.0% (1)	0.0% (0)	0.0% (1)
	1.3% (61)	0.9% (45)	0.3% (20)	2.5% (126)
Small	0.1% (5)	0.0% (1)	0.0% (2)	0.1% (8)
	0.0% (0)	0.0% (0)	0.3% (1)	0.3% (1)
	9.2% (147)	7.9% (171)	2.7% (65)	19.8% (383)
Mid	3.7% (76)	4.2% (85)	2.7% (50)	10.6% (211)
	1.6% (2)	9.6% (14)	2.1% (3)	13.4% (19)
	55.7% (110)	19.0% (61)	3.0% (30)	77.7% (201)
Large	34.4% (112)	23.3% (80)	31.6% (92)	89.3% (284)
	53.2% (34)	23.4% (18)	9.8% (10)	86.4% (62)

# Combined Z-Score Style Distribution Holdings as of December 31, 2017



# Sector Weights Distribution Holdings as of December 31, 2017



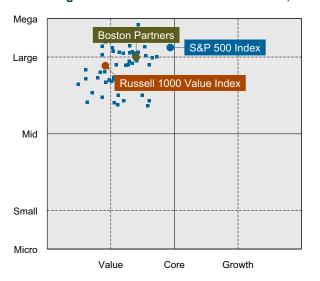


# **Historical Holdings Based Style Analysis Boston Partners** For Five Years Ended December 31, 2017

This page analyzes the historical investment style of a portfolio utilizing a detailed holdings-based style analysis to determine average actual exposures to various market capitalization and style segments of the domestic equity market. The market is segmented guarterly by capitalization and style. The capitalization segments are dictated by capitalization decile breakpoints. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the average historical market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the average historical portfolio and index weights and stock counts (in parentheses) in each capitalization/style segment of the market. The next two style exposure charts illustrate the actual quarterly cap/style and style only segment exposures of the portfolio through history.

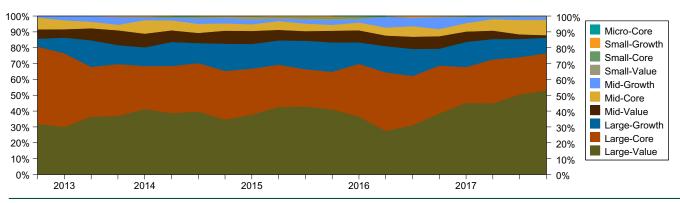
# Average Style Map vs Callan Large Cap Value Holdings for Five Years Ended December 31, 2017

# **Average Style Exposure Matrix** Holdings for Five Years Ended December 31, 2017

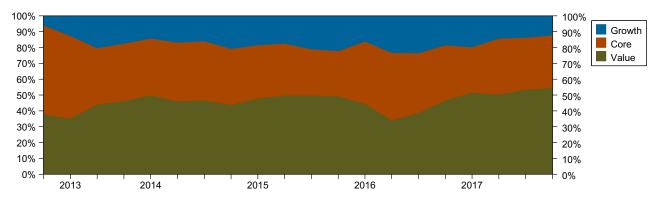


Total	35.4% (179) 61.5% (313)	33.4% (177) 31.2% (269)	31.1% (147) 7.3% (104)	100.0% (89) 100.0% (503) 100.0% (686)
	46.1% (36)	36.7% (34)	17.2% (19)	100.0% (89)
Micro	0.0% (0) 0.0% (1)	0.0% (0) 0.0% (1)	0.0% (0)	0.0% (0) 0.0% (2)
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
	1.4% (62)	0.9% (48)	0.2% (15)	<b>2.5%</b> (125)
Small	0.0% (3)	0.0% (1)	0.0% (1)	0.1% (5)
	0.4% (1)	0.4% (1)	0.2% (1)	1.0% (3)
	10.1% (160)	6.7% (147)	2.2% (59)	<b>19.1%</b> (366)
Mid	4.0% (82)	3.9% (78)	2.9% (52)	10.9% (212)
	6.7% (10)	5.8% (9)	3.1% (5)	15.6% (24)
	49.9% (90)	23.6% (73)	4.9% (30)	<b>78.4%</b> (193)
Large	31.4% (94)	29.5% (98)	28.2% (94)	89.1% (286)
	39.1% (25)	30.5% (24)	13.8% (13)	83.4% (62)

# **Boston Partners Historical Cap/Style Exposures**



**Boston Partners Historical Style Only Exposures** 



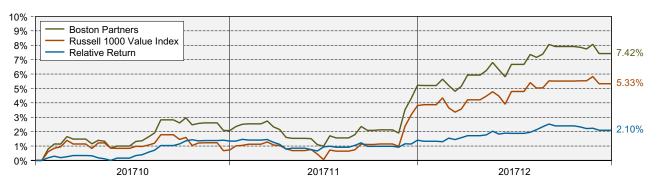


# **Boston Partners vs Russell 1000 Value Index Domestic Equity Daily Performance Attribution** One Quarter Ended December 31, 2017

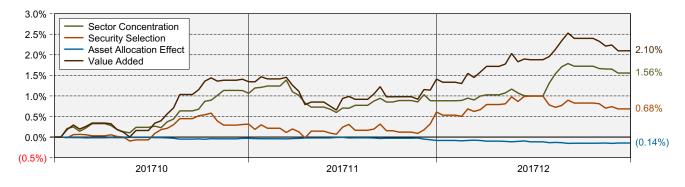
# **Return Sources and Timing**

The charts below illustrate the timing and cumulative paths of the manager's performance, as well as attributing relative performance to three sources: Sector Concentration, Security Selection, and Asset Allocation. The first chart shows the cumulative absolute return paths for the manager and index. The second chart shows the cumulative relative return path of the manager and the attributed sources of that value-added. The bottom table breaks the annualized attribution factors down to the sector level for more insight into sources of return.

# **Cumulative Manager and Benchmark Returns**



# **Cumulative Attribution Effects vs. Russell 1000 Value Index**



# Attribution Effects by Sector vs. Russell 1000 Value Index One Quarter Ended December 31, 2017

	Manager	Index	Manager	Index	Sector	Security	Asset
Sector	Eff Weight	Eff Weight	Return	Return	Concentration	Selection	Allocation
Consumer Discretionary	7.96%	6.77%	5.55%	5.64%	0.01%	0.00%	-
Consumer Staples	1.92%	8.63%	(8.51)%	4.03%	0.09%	(0.24)%	-
Energy	9.80%	10.88%	11.88%	6.38%	0.03%	0.52%	-
Financials	32.12%	26.62%	9.93%	8.49%	0.18%	0.46%	-
Health Care	16.33%	13.82%	1.54%	2.14%	(0.08)%	(0.09)%	-
Industrials	7.62%	8.47%	8.07%	1.28%	0.03%	0.53%	-
Information Technology	17.34%	8.49%	8.89%	10.30%	0.40%	(0.24)%	-
Materials	6.36%	2.22%	8.30%	10.54%	0.22%	(0.15)%	-
Real Estate	0.00%	4.86%	0.00%	1.78%	0.18%	0.00%	-
Telecommunications	0.30%	2.94%	3.17%	1.98%	0.16%	(0.04)%	-
Utilities	0.26%	6.30%	(8.38)%	0.54%	0.32%	(0.08)%	-
Non Equity	2.01%	0.00%	-	-	-	-	(0.14)%
Total	-	-	7.42%	5.33%	1.56%	0.69%	(0.14)%

Manager Return _	Index Return _	+ Sector Concentration	+ Security Selection	+ Asset Allocation
7.42%	5.33%	1.56%	0.69%	(0.14%)

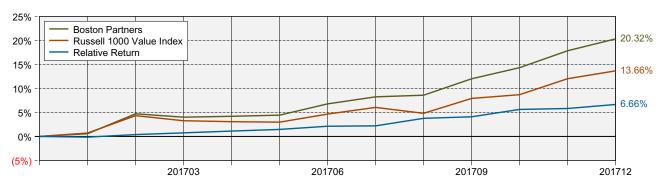


# **Boston Partners vs Russell 1000 Value Index Domestic Equity Daily Performance Attribution** One Year Ended December 31, 2017

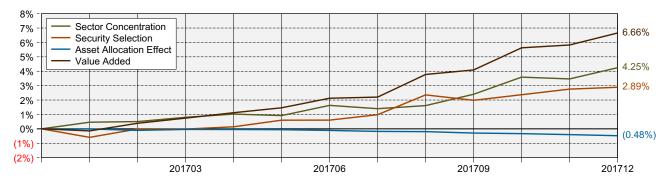
### **Return Sources and Timing**

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# **Cumulative Manager and Benchmark Returns**

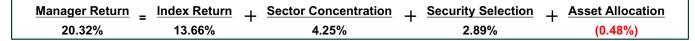


# **Cumulative Attribution Effects vs. Russell 1000 Value Index**



# Attribution Effects by Sector vs. Russell 1000 Value Index One Year Ended December 31, 2017

	Manager	Index	Manager	Index	Sector	Security	Asset
Sector	Eff Weight	Eff Weight	Return	Return	Concentration	Selection	Allocation
Consumer Discretionary	8.10%	5.70%	16.75%	13.52%	0.04%	0.20%	-
Consumer Staples	1.59%	8.64%	5.50%	13.23%	0.05%	(0.14)%	-
Energy	9.87%	11.53%	10.99%	(1.19)%	0.18%	1.28%	-
Financials	29.81%	26.32%	19.97%	20.59%	0.46%	(0.06)%	-
Health Care	16.42%	12.46%	19.31%	18.87%	0.52%	0.13%	-
Industrials	8.17%	9.28%	23.24%	9.40%	0.01%	1.08%	-
Information Technology	18.49%	9.05%	34.02%	28.38%	1.23%	0.97%	-
Materials	6.87%	2.65%	22.10%	27.15%	0.48%	(0.31)%	-
Real Estate	0.00%	4.78%	0.00%	5.11%	0.45%	0.00%	-
Telecommunications	0.08%	3.33%	3.17%	(2.95)%	0.69%	(0.04)%	-
Utilities	0.59%	6.26%	(10.29)%	12.20%	0.15%	(0.21)%	-
Non Equity	2.55%	0.00%	-	-	-	-	(0.48)%
Total	-	-	20.32%	13.66%	4.25%	2.89%	(0.48)%





# Boston Partners vs Russell 1000 Value Index Domestic Equity Top 10 Contribution Holdings One Quarter Ended December 31, 2017

nager Holdings with Lar	gest (1 of -) contribution	i to i cilolillai	100				Contrib	Contrib
		Manager	Days	Index	Manager	Index	Manager	Excess
Issue	Sector	Eff Wt	Held	Eff Wt	Return	Return	Perf	Return
Bank Amer Corp	Financials	4.84%	92	2.19%	17.01%	16.99%	0.78%	0.299
JPMorgan Chase & Co	Financials	4.84%	92	2.91%	12.61%	12.61%	0.59%	0.139
Cisco Sys Inc	Information Technology	2.49%	92	1.44%	14.50%	14.87%	0.34%	0.08
Berkshire Hathaway Inc Del CI B	New Financials	4.08%	92	2.98%	8.17%	8.13%	0.33%	0.03
Twenty First Centy Fox Inc Cl A	Consumer Discretionary	1.08%	92	0.23%	31.13%	30.89%	0.33%	0.20
Te Connectivity Ltd Reg Shs	Information Technology	2.09%	92	-	14.90%	-	0.29%	0.18
Diamondback Energy Inc	Energy	1.06%	92	0.07%	28.90%	28.88%	0.28%	0.21
Wells Fargo & Co New	Financials	2.61%	92	2.06%	10.78%	10.77%	0.27%	0.03
Merck & Co Inc	Health Care	2.07%	92	1.24%	(11.37)%	(11.37)%	(0.27)%	(0.15)
Johnson & Johnson	Health Care	3.15%	92	2.57%	8.12%	8.12%	0.25%	0.02

		Manager	Days	Index	Manager	Index	Contrib Index	Contrib Excess
Issue	Sector	Eff Wt	Held	Eff Wt	Return	Return	Perf	Return
General Electric Co	Industrials	-	-	1.24%	-	(27.34)%	(0.39)%	0.46%
JPMorgan Chase & Co	Financials	4.84%	92	2.91%	12.61%	12.61%	0.35%	0.139
Bank Amer Corp	Financials	4.84%	92	2.19%	17.01%	16.99%	0.35%	0.299
Intel Corp	Information Technology	-	-	1.66%	-	21.93%	0.33%	(0.24)
Walmart Inc	Consumer Staples	-	-	1.05%	-	27.04%	0.26%	(0.20)
Berkshire Hathaway Inc Del CI B N	lew Financials	4.08%	92	2.98%	8.17%	8.13%	0.24%	0.039
Wells Fargo & Co New	Financials	2.61%	92	2.06%	10.78%	10.77%	0.22%	0.039
Cisco Sys Inc	Information Technology	2.49%	92	1.44%	14.50%	14.87%	0.21%	0.089
Johnson & Johnson	Health Care	3.15%	92	2.57%	8.12%	8.12%	0.20%	0.029
Merck & Co Inc	Health Care	2.07%	92	1.24%	(11.37)%	(11.37)%	(0.16)%	(0.15)

		Manager	Days	Index	Manager	Index	Contrib Manager	Contrib Excess
Issue	Sector	Eff Wt	Held	Eff Wt	Return	Return	Perf	Return
General Electric Co	Industrials	-	-	1.24%	-	(27.34)%	-	0.46%
Bank Amer Corp	Financials	4.84%	92	2.19%	17.01%	16.99%	0.78%	0.29%
Diamondback Energy Inc	Energy	1.06%	92	0.07%	28.90%	28.88%	0.28%	0.219
Twenty First Centy Fox Inc CI A	Consumer Discretionary	1.08%	92	0.23%	31.13%	30.89%	0.33%	0.20%
Te Connectivity Ltd Reg Shs	Information Technology	2.09%	92	-	14.90%	-	0.29%	0.189
Steel Dynamics Inc	Materials	0.89%	92	0.06%	25.56%	25.57%	0.21%	0.15%
Allergan Plc Shs	Health Care	-	-	0.51%	-	(19.87)%	-	0.14%
Home Depot Inc	Consumer Discretionary	1.29%	92	-	16.46%	-	0.20%	0.14%
Discover Finl Svcs	Financials	1.18%	92	0.20%	19.92%	19.93%	0.22%	0.13%
JPMorgan Chase & Co	Financials	4.84%	92	2.91%	12.61%	12.61%	0.59%	0.13%

sitions with Largest Nega							Contrib	Contrib
		Manager	Days	Index	Manager	Index	Manager	Excess
Issue	Sector	Eff Wt	Held	Eff Wt	Return	Return	Perf	Return
Gilead Sciences	Health Care	1.64%	92	0.24%	(11.01)%	(10.96)%	(0.22)%	(0.25)%
Intel Corp	Information Technology	-	-	1.66%	-	21.93%	-	(0.24)%
Walmart Inc	Consumer Staples	-	-	1.05%	-	27.04%	-	(0.20)%
Merck & Co Inc	Health Care	2.07%	92	1.24%	(11.37)%	(11.37)%	(0.27)%	(0.15)
Sanofi Sponsored Adr	Health Care	0.75%	92	-	(13.70)%	-	(0.11)%	(0.14)
Qualcomm Inc	Information Technology	-	-	0.69%	-	24.52%	-	(0.12)%
Time Warner Inc	Consumer Discretionary	1.30%	92	0.62%	(10.29)%	(10.37)%	(0.16)%	(0.11)9
Cvs Health Corp	Consumer Staples	1.36%	92	0.63%	(10.76)%	(10.26)%	(0.13)%	(0.10)%
Oracle Corp	Information Technology	2.31%	92	1.08%	(1.84)%	(1.83)%	(0.04)%	(0.08)%
Cemex Sab De Cv Spon Adr New	Materials	0.34%	92	-	(17.57)%	-	(0.07)%	(0.08)%



# Atlanta Capital Period Ended December 31, 2017

### **Investment Philosophy**

Atlanta believes that high quality companies produce consistently increasing earnings and dividends, thereby providing attractive returns with moderate risk over the long-term. Returns prior to 6/30/2010 are linked to a composite history.

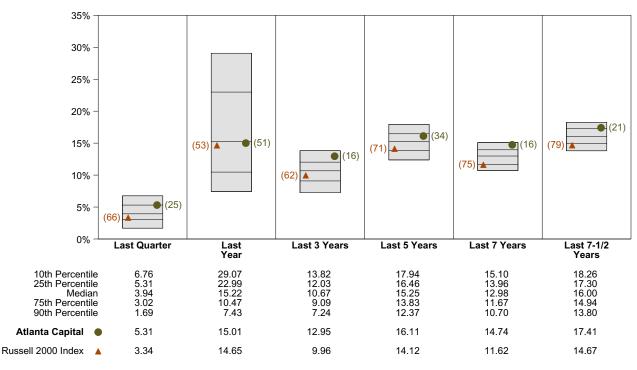
# **Quarterly Summary and Highlights**

- Atlanta Capital's portfolio posted a 5.31% return for the quarter placing it in the 25 percentile of the Callan Small Capitalization group for the quarter and in the 51 percentile for the last year.
- Atlanta Capital's portfolio outperformed the Russell 2000 Index by 1.97% for the quarter and outperformed the Russell 2000 Index for the year by 0.36%.

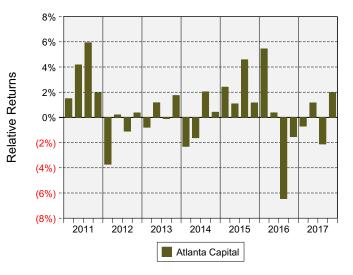
Quarterly	Asset	Growth
-----------	-------	--------

Beginning Market Value	\$25,667,265
Net New Investment	\$0
Investment Gains/(Losses)	\$1,363,445
Ending Market Value	\$27,030,710

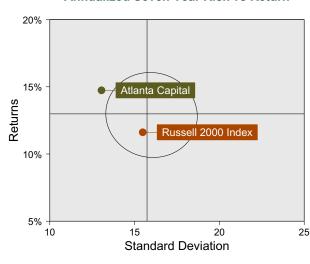
# Performance vs Callan Small Capitalization (Gross)



### Relative Return vs Russell 2000 Index



# Callan Small Capitalization (Gross) Annualized Seven Year Risk vs Return



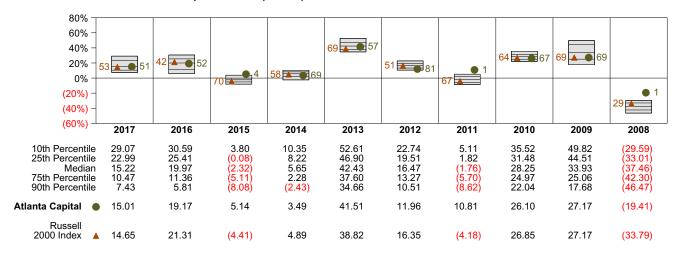


# Atlanta Capital Return Analysis Summary

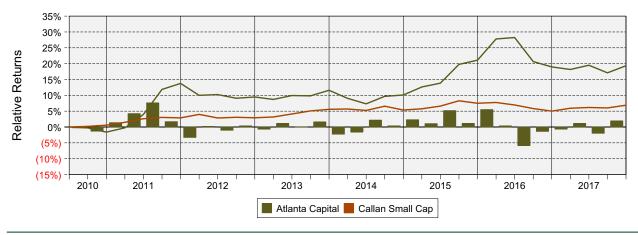
# **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

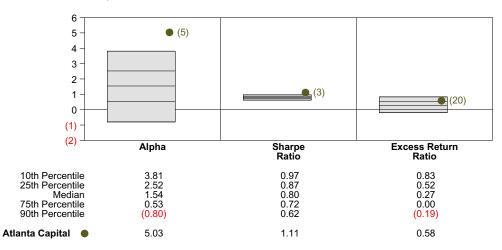
# Performance vs Callan Small Capitalization (Gross)



# Cumulative and Quarterly Relative Return vs Russell 2000 Index



Risk Adjusted Return Measures vs Russell 2000 Index Rankings Against Callan Small Capitalization (Gross) Seven Years Ended December 31, 2017



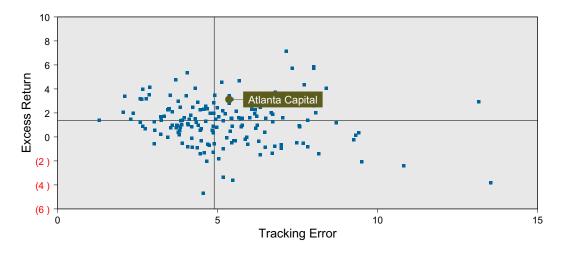


# Atlanta Capital Risk Analysis Summary

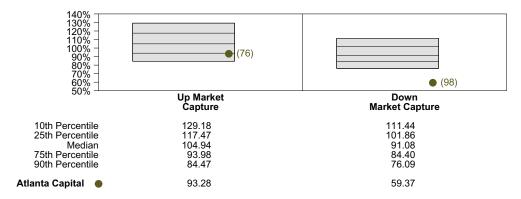
### **Risk Analysis**

The graphs below analyze the risk or variation of a manager's return pattern. The first scatter chart illustrates the relationship, called Excess Return Ratio, between excess return and tracking error relative to the benchmark. The second chart shows Up and Down Market Capture. The last two charts show the ranking of the manager's risk statistics versus the peer group.

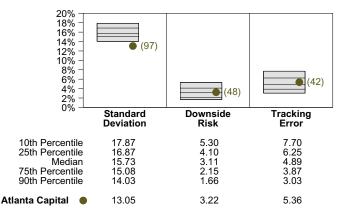
# Risk Analysis vs Callan Small Capitalization (Gross) Seven Years Ended December 31, 2017

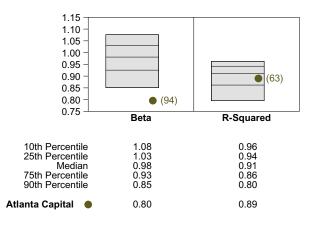


Market Capture vs Russell 2000 Index Rankings Against Callan Small Capitalization (Gross) Seven Years Ended December 31, 2017



Risk Statistics Rankings vs Russell 2000 Index Rankings Against Callan Small Capitalization (Gross) Seven Years Ended December 31, 2017





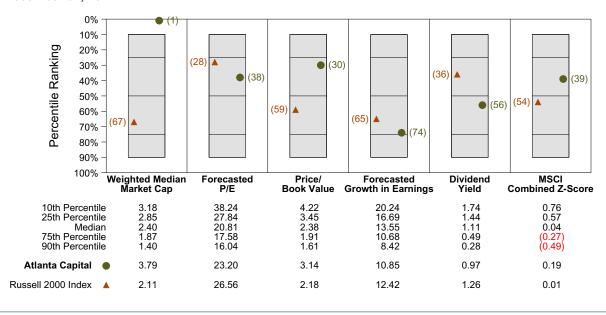


# Atlanta Capital Equity Characteristics Analysis Summary

### **Portfolio Characteristics**

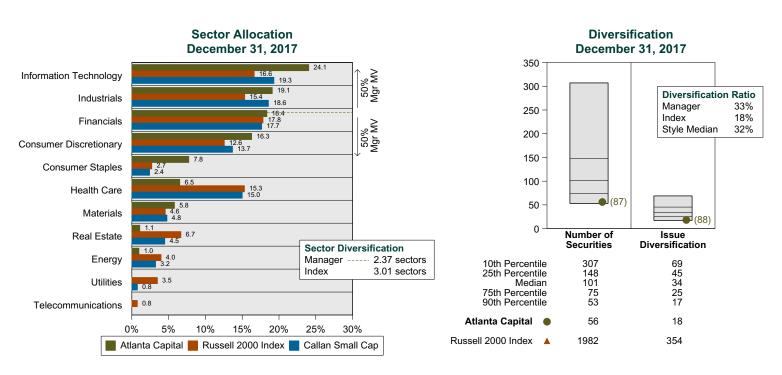
This graph compares the manager's portfolio characteristics with the range of characteristics for the portfolios which make up the manager's style group. This analysis illustrates whether the manager's current holdings are consistent with other managers employing the same style.

# Portfolio Characteristics Percentile Rankings Rankings Against Callan Small Capitalization as of December 31, 2017



### **Sector Weights**

The graph below contrasts the manager's sector weights with those of the benchmark and median sector weights across the members of the peer group. The magnitude of sector weight differences from the index and the manager's sector diversification are also shown. Diversification by number and concentration of holdings are also compared to the benchmark and peer group. Issue Diversification represents by count, and Diversification Ratio by percent, the number of holdings that account for half of the portfolio's market value.

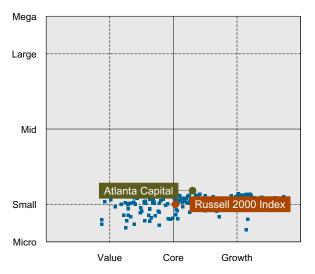




#### Current Holdings Based Style Analysis Atlanta Capital As of December 31, 2017

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various market capitalization and style segments of the domestic equity market. The market is segmented quarterly by capitalization and style. The capitalization segments are dictated by capitalization decile breakpoints. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each capitalization/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

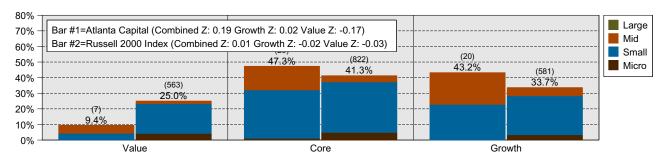
#### Style Map vs Callan Small Cap Holdings as of December 31, 2017



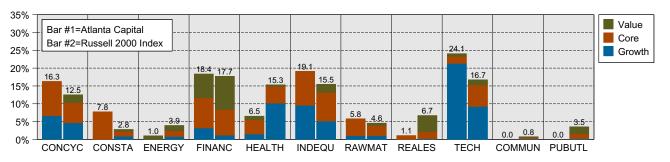
### Style Exposure Matrix Holdings as of December 31, 2017

0.0% (0) 1.0% (1) 0.0% (0) 1.0% (1)	Small	19.2% (258)	32.4% (443)	24.9% (329)	<b>76.5%</b> (1030)
4.2% (297)     4.8% (359)     3.3% (226)     12.3% (882)       9.4% (7)     47.3% (29)     43.2% (20)     100.0% (56)		, ,	, ,	, ,	` '
9.4% (7) 47.3% (29) 43.2% (20) 100.0% (56)	Micro	. ,	,	, ,	, ,
		4.2% (297)	4.8% (359)	3.3% (226)	12.3% (882)
Intal		9.4% (7)	47.3% (29)	43.2% (20)	100.0% (56)
	Total				
<b>25.0%</b> (563) <b>41.3%</b> (822) <b>33.7%</b> (581) <b>100.0%</b> (1966)	iotai				

### Combined Z-Score Style Distribution Holdings as of December 31, 2017



#### Sector Weights Distribution Holdings as of December 31, 2017



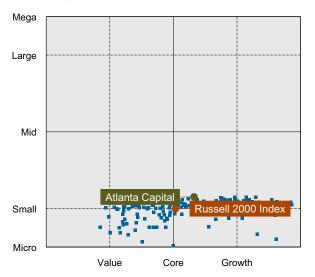


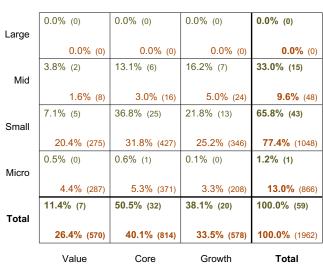
#### Historical Holdings Based Style Analysis Atlanta Capital For Five Years Ended December 31, 2017

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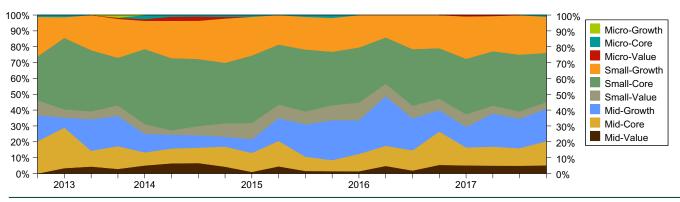
#### Average Style Map vs Callan Small Cap Holdings for Five Years Ended December 31, 2017



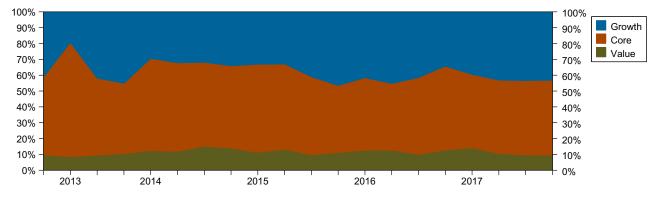




#### Atlanta Capital Historical Cap/Style Exposures



**Atlanta Capital Historical Style Only Exposures** 



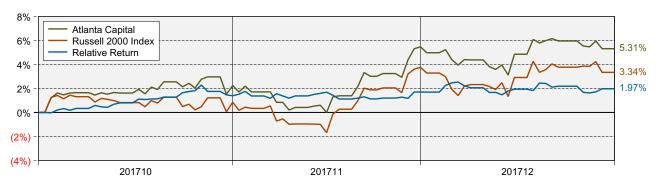


#### Atlanta Capital vs Russell 2000 Index **Domestic Equity Daily Performance Attribution** One Quarter Ended December 31, 2017

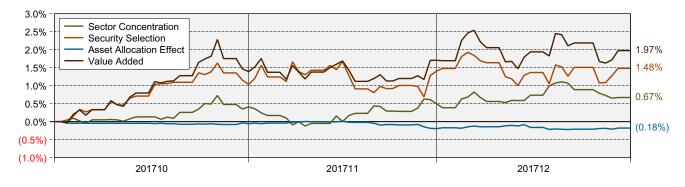
#### **Return Sources and Timing**

The charts below illustrate the timing and cumulative paths of the manager's performance, as well as attributing relative performance to three sources: Sector Concentration, Security Selection, and Asset Allocation. The first chart shows the cumulative absolute return paths for the manager and index. The second chart shows the cumulative relative return path of the manager and the attributed sources of that value-added. The bottom table breaks the annualized attribution factors down to the sector level for more insight into sources of return.

#### **Cumulative Manager and Benchmark Returns**



#### Cumulative Attribution Effects vs. Russell 2000 Index



#### Attribution Effects by Sector vs. Russell 2000 Index One Quarter Ended December 31, 2017

	Manager	Index	Manager	Index	Sector	Security	Asset
Sector	Eff Weight	Eff Weight	Return	Return	Concentration	Selection	Allocation
Consumer Discretionary	15.44%	12.14%	8.73%	7.63%	0.15%	0.16%	-
Consumer Staples	7.77%	2.63%	7.61%	7.52%	0.23%	(0.02)%	-
Energy	0.94%	3.69%	8.04%	6.76%	(0.10)%	0.01%	-
Financials	17.66%	18.24%	3.82%	1.65%	(0.01)%	0.41%	-
Health Care	6.83%	15.02%	4.92%	2.56%	0.04%	0.17%	-
Industrials	20.82%	15.20%	4.71%	6.26%	0.15%	(0.32)%	-
Information Technology	23.34%	17.06%	6.91%	0.95%	(0.16)%	1.39%	-
Materials	6.08%	4.51%	(1.45)%	3.78%	0.01%	(0.32)%	-
Real Estate	1.11%	7.00%	0.36%	(0.48)%	0.22%	0.01%	-
Telecommunications	0.00%	0.83%	0.00%	(3.68)%	0.06%	0.00%	-
Utilities	0.00%	3.68%	0.00%	1.07%	0.08%	0.00%	-
Non Equity	3.44%	0.00%	-	-	-	-	(0.18)%
Total	-	-	5.31%	3.34%	0.67%	1.48%	(0.18)%

Manager Return _	Index Return _	Sector Concentration	+ Security Selection	+ Asset Allocation
5.31%	3.34%	0.67%	1.48%	(0.18%)

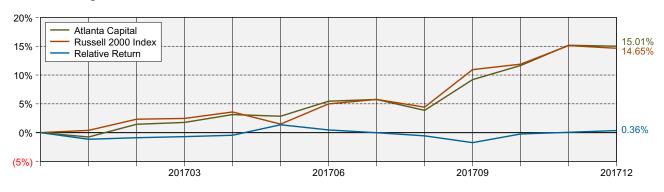


#### Atlanta Capital vs Russell 2000 Index **Domestic Equity Daily Performance Attribution** One Year Ended December 31, 2017

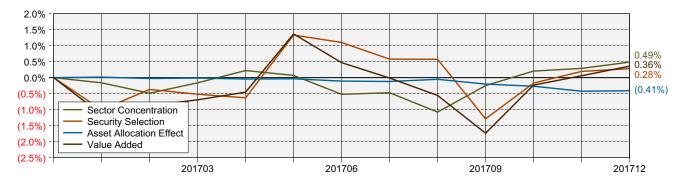
#### **Return Sources and Timing**

The charts below illustrate the timing and cumulative paths of the manager's performance, as well as attributing relative performance to three sources: Sector Concentration, Security Selection, and Asset Allocation. The first chart shows the cumulative absolute return paths for the manager and index. The second chart shows the cumulative relative return path of the manager and the attributed sources of that value-added. The bottom table breaks the annualized attribution factors down to the sector level for more insight into sources of return.

#### **Cumulative Manager and Benchmark Returns**



#### Cumulative Attribution Effects vs. Russell 2000 Index



#### Attribution Effects by Sector vs. Russell 2000 Index One Year Ended December 31, 2017

	Manager	Index	Manager	Index	Sector	Security	Asset
Sector	Eff Weight	Eff Weight	Return	Return	Concentration	Selection	Allocation
Consumer Discretionary	15.33%	12.24%	7.30%	15.94%	0.10%	(1.37)%	-
Consumer Staples	7.70%	2.78%	9.30%	4.10%	(0.47)%	0.39%	-
Energy	1.13%	3.52%	(20.57)%	(18.81)%	0.69%	0.01%	-
Financials	16.73%	18.75%	7.28%	6.40%	0.21%	0.19%	-
Health Care	7.85%	13.98%	31.19%	35.67%	(0.98)%	(0.19)%	-
Industrials	23.80%	14.64%	25.46%	20.10%	0.39%	1.30%	-
Information Technology	20.94%	17.30%	17.35%	16.93%	(0.15)%	0.27%	-
Materials	5.38%	4.71%	8.93%	16.67%	0.02%	(0.46)%	-
Real Estate	1.13%	7.59%	18.80%	5.22%	0.60%	0.15%	-
Telecommunications	0.00%	0.79%	0.00%	5.93%	0.08%	0.00%	-
Utilities	0.00%	3.71%	0.00%	14.52%	0.00%	0.00%	-
Non Equity	2.94%	0.00%	-	-	-	-	(0.41)%
Total	-	-	15.01%	14.65%	0.49%	0.28%	(0.41)%

Manager Return _	Index Return _	Sector Concentration	+ Security Selection	+ Asset Allocation
15.01%	14.65%	0.49%	0.28%	(0.41%)



# Atlanta Capital vs Russell 2000 Index Domestic Equity Top 10 Contribution Holdings One Quarter Ended December 31, 2017

goo.ago with Ea	rgest (+ or -) Contributior						Contrib	Contrib
		Manager	Days	Index	Manager	Index	Manager	Excess
Issue	Sector	Eff Wt	Held	Eff Wt	Return	Return	Perf	Return
Wex Inc	Information Technology	3.24%	92	-	25.83%	-	0.78%	0.67%
Manhattan Associates	Information Technology	3.30%	92	-	19.17%	-	0.61%	0.50%
Choice Hotels Intl Inc	Consumer Discretionary	2.85%	92	-	21.78%	-	0.57%	0.489
Columbia Sportswear Co	Consumer Discretionary	2.47%	92	0.09%	17.07%	17.07%	0.40%	0.319
Morningstar Inc	Financials	2.83%	92	-	14.40%	-	0.39%	0.309
Beacon Roofing Supply Inc	Industrials	1.65%	92	0.18%	24.41%	24.41%	0.37%	0.289
Pool Corporation	Consumer Discretionary	1.82%	92	-	20.23%	-	0.34%	0.289
Dorman Products Inc	Consumer Discretionary	1.90%	92	0.09%	(14.71)%	(14.63)%	(0.29)%	(0.33)
Navigators Group Inc	Financials	1.68%	92	0.06%	(16.44)%	(16.44)%	(0.29)%	(0.33)
J & J Snack Foods Corp	Consumer Staples	1.84%	92	0.10%	15.99%	15.99%	0.28%	0.219

		Manager	Days	Index	Manager	Index	Contrib Index	Contrib Excess
Issue	Sector	Eff Wt	Held	Eff Wt	Return	Return	Perf	Return
Nektar Therapeutics	Health Care	-	-	0.24%	-	148.83%	0.26%	(0.25)
Sage Therapeutics Inc	Health Care	-	-	0.13%	-	164.38%	0.18%	(0.18)
Bluebird Bio Inc	Health Care	-	-	0.34%	-	29.67%	0.09%	(0.08)
Grubhub Inc	Information Technology	-	-	0.25%	-	36.35%	0.08%	$(0.07)^{\circ}$
Prothena Corp Plc Shs	Health Care	-	-	0.11%	-	(42.12)%	(0.05)%	0.05%
Snyders-Lance Inc	Consumer Staples	-	-	0.16%	-	31.88%	0.05%	(0.04)
Spark Therapeutics Inc	Health Care	-	-	0.11%	-	(42.33)%	(0.05)%	0.05%
Epam Sys Inc	Information Technology	-	-	0.22%	-	22.18%	0.05%	(0.04)
Primerica Inc	Financials	-	-	0.20%	-	24.78%	0.05%	(0.04)
Cree Inc	Information Technology	-	-	0.16%	-	31.75%	0.04%	(0.04)%

· ·			_				Contrib	Contrib
		Manager	Days	Index	Manager	Index	Manager	Excess
Issue	Sector	Eff Wt	Held	Eff Wt	Return	Return	Perf	Return
Wex Inc	Information Technology	3.24%	92	-	25.83%	-	0.78%	0.679
Manhattan Associates	Information Technology	3.30%	92	-	19.17%	-	0.61%	0.509
Choice Hotels Intl Inc	Consumer Discretionary	2.85%	92	-	21.78%	-	0.57%	0.489
Columbia Sportswear Co	Consumer Discretionary	2.47%	92	0.09%	17.07%	17.07%	0.40%	0.319
Morningstar Inc	Financials	2.83%	92	-	14.40%	-	0.39%	0.309
Pool Corporation	Consumer Discretionary	1.82%	92	-	20.23%	-	0.34%	0.289
Beacon Roofing Supply Inc	Industrials	1.65%	92	0.18%	24.41%	24.41%	0.37%	0.289
J & J Snack Foods Corp	Consumer Staples	1.84%	92	0.10%	15.99%	15.99%	0.28%	0.219
Artisan Partners Asset Mgmt Cl A	Financials	1.23%	92	0.08%	23.10%	23.17%	0.25%	0.209
Icu Med Inc	Health Care	1.34%	92	0.14%	16.22%	16.22%	0.21%	0.15%

•	gative Contribution to Ex						Contrib	Contrib
_		Manager	Days	Index	Manager	Index	Manager	Excess
Issue	Sector	Eff Wt	Held	Eff Wt	Return	Return	Perf	Return
Navigators Group Inc	Financials	1.68%	92	0.06%	(16.44)%	(16.44)%	(0.29)%	(0.33)%
Dorman Products Inc	Consumer Discretionary	1.90%	92	0.09%	(14.71)%	(14.63)%	(0.29)%	(0.33)9
Nektar Therapeutics	Health Care	-	-	0.24%	-	148.83%	-	(0.25)%
Eplus Inc	Information Technology	0.94%	92	0.06%	(19.02)%	(18.66)%	(0.20)%	(0.24)
Scansource	Information Technology	0.85%	92	0.05%	(17.98)%	(17.98)%	(0.16)%	(0.18)
Sage Therapeutics Inc	Health Care	-	-	0.13%	-	164.38%	-	(0.18)
Exponent Inc	Industrials	2.78%	92	0.09%	(3.43)%	(3.52)%	(0.09)%	(0.18)
Sally Beauty Hldgs Inc	Consumer Discretionary	1.50%	92	-	(4.19)%	-	(0.08)%	(0.13)
Integra Lifesciences Hldgs C	Health Care	1.54%	92	0.15%	(5.19)%	(5.19)%	(0.09)%	(0.12)
Iberiabank Corp	Financials	1.53%	92	0.19%	(5.21)%	(5.21)%	(0.09)%	(0.12)9



# International Equity Period Ended December 31, 2017

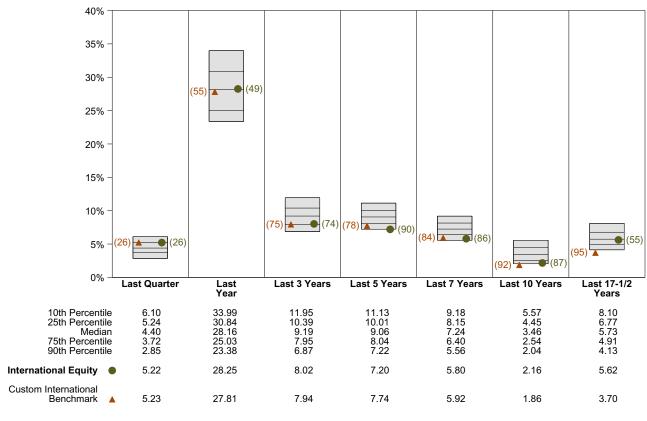
#### **Investment Philosophy**

\*\*\* Custom International Benchmark = MSCI EAFE until 6/30/2013, MSCI ACWI ex US until 7/31/2016, and MSCI ACWI ex US IMI thereafter.

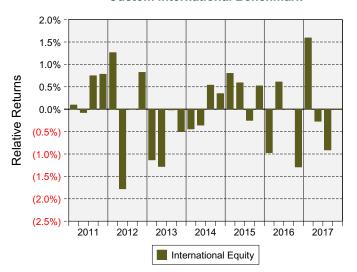
#### **Quarterly Summary and Highlights**

- International Equity's portfolio posted a 5.22% return for the quarter placing it in the 26 percentile of the Callan Non-US Equity group for the quarter and in the 49 percentile for the last year.
- International Equity's portfolio underperformed the Custom International Benchmark by 0.01% for the quarter and outperformed the Custom International Benchmark for the year by 0.43%.

#### Performance vs Callan Non-US Equity (Gross)



#### Relative Returns vs Custom International Benchmark



### Callan Non-US Equity (Gross) Annualized Seven Year Risk vs Return



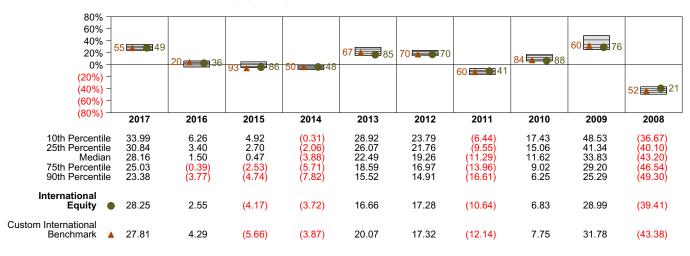


# International Equity Return Analysis Summary

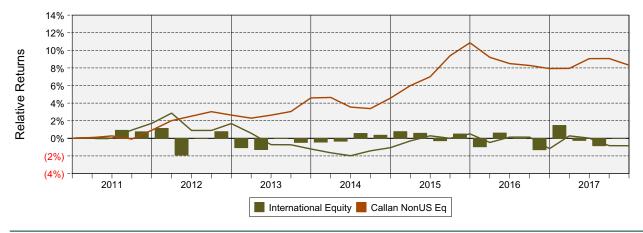
#### **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

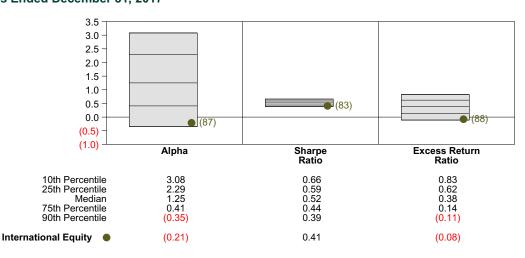
#### Performance vs Callan Non-US Equity (Gross)



#### **Cumulative and Quarterly Relative Return vs Custom International Benchmark**



Risk Adjusted Return Measures vs Custom International Benchmark Rankings Against Callan Non-US Equity (Gross) Seven Years Ended December 31, 2017





#### **Current Holdings Based Style Analysis International Equity** As of December 31, 2017

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various regional and style segments of the international/global equity market. The market is segmented quarterly by region and style. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each region/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

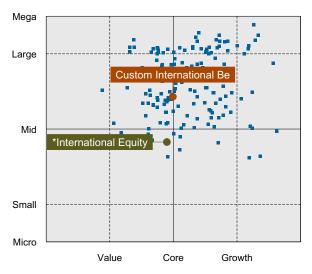
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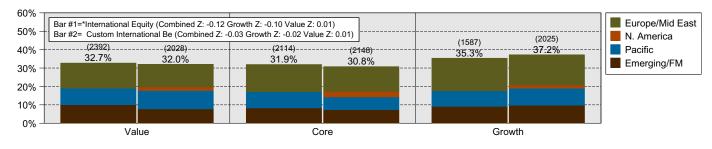
#### Style Map vs Callan NonUS Eq Holdings as of December 31, 2017



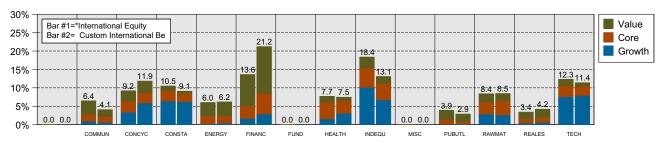
#### **Style Exposure Matrix** Holdings as of December 31, 2017

	32.0% (2028)	30.8% (2148)	37.2% (2025)	100.0% (6201)
Total	, ,	, ,		, ,
	32.7% (2392)	31.9% (2114)	35.3% (1587)	100.0% (6093)
erging/ FM	7.8% (908)	7.3% (904)	9.8% (849)	24.8% (2661)
. ,	10.1% (1825)	8.3% (1552)	9.2% (1022)	27.5% (4399)
	10.0% (603)	6.9% (568)	9.3% (549)	26.2% (1720)
Pacific				
	9.0% (324)	8.8% (290)	8.5% (274)	26.3% (888)
	2.0% (94)	3.0% (131)	1.7% (92)	6.8% (317)
merica	0.070 (4)	0.070 (3)	0.070 (2)	0.070 (11)
	0.0% (4)	0.0% (5)	0.0% (2)	0.0% (11)
urope/ d East	12.3% (423)	13.5% (545)	16.4% (535)	<b>42.2</b> % (1503)
	13.6% (239)	14.8% (267)	17.7% (289)	46.2% (795)

#### **Combined Z-Score Style Distribution** Holdings as of December 31, 2017



#### **Sector Weights Distribution** Holdings as of December 31, 2017



<sup>\*12/31/17</sup> portfolio characteristics generated using most recently available holdings (11/30/17) modified based on a "buy-and-hold" assumption (repriced and adjusted for corporate actions). Analysis is then done using current market and company financial data.

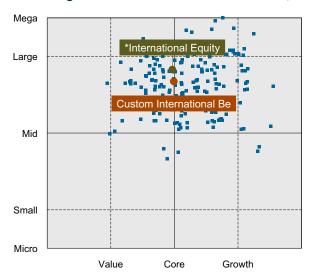


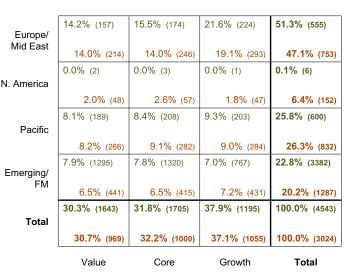
#### Historical Holdings Based Style Analysis International Equity For Five Years Ended December 31, 2017

This page analyzes the historical investment style of a portfolio utilizing a detailed holdings-based style analysis to determine average actual exposures to various region and style segments of the international/global equity market. The market is segmented quarterly by region and style. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the average historical market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the average historical portfolio and index weights and stock counts (in parentheses) in each region/style segment of the market. The next two style exposure charts illustrate the actual quarterly region/style and style only segment exposures of the portfolio through history.

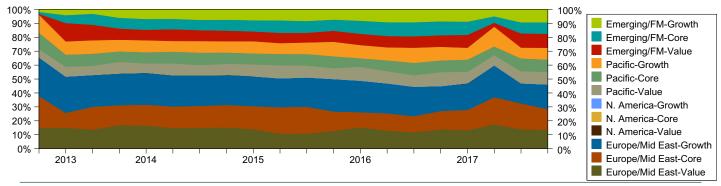
#### Average Style Map vs Callan NonUS Eq Holdings for Five Years Ended December 31, 2017

### Average Style Exposure Matrix Holdings for Five Years Ended December 31, 2017

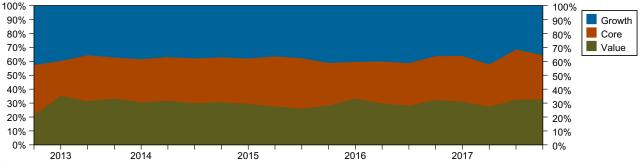




#### \*International Equity Historical Region/Style Exposures



#### \*International Equity Historical Style Only Exposures



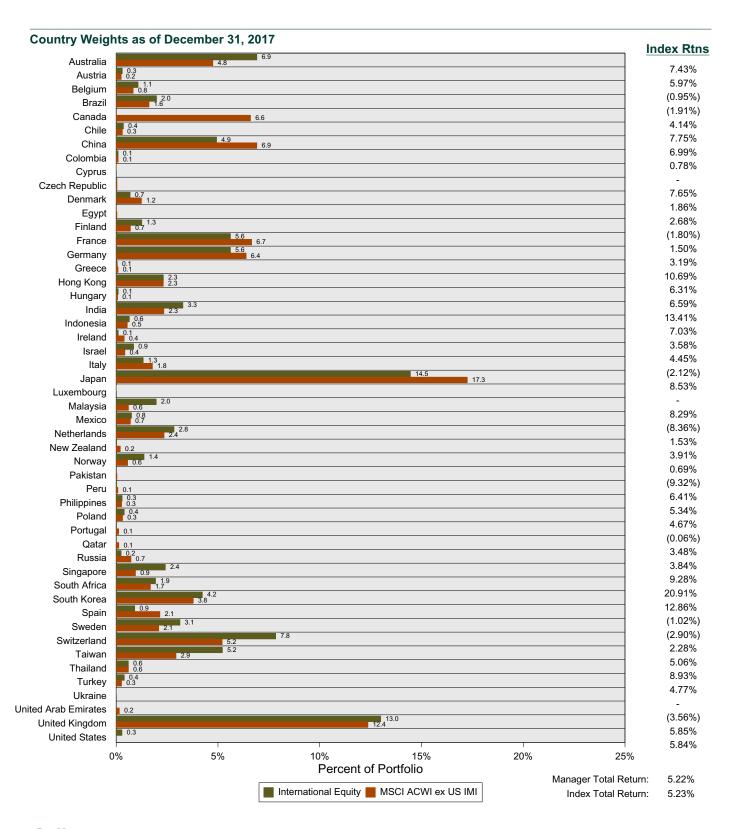
<sup>\*12/31/17</sup> portfolio characteristics generated using most recently available holdings (11/30/17) modified based on a "buy-and-hold" assumption (repriced and adjusted for corporate actions). Analysis is then done using current market and company financial data.



#### Country Allocation International Equity VS MSCI ACWI ex US IMI Index (USD Net Div)

#### **Country Allocation**

The chart below contrasts the portfolio's country allocation with that of the index as of December 31, 2017. This chart is useful because large deviations in country allocation relative to the index are often good predictors of tracking error in the subsequent quarter. To the extent that the portfolio allocation is similar to the index, the portfolio should experience more "index-like" performance. In order to illustrate the performance effect on the portfolio and index of these country allocations, the individual index country returns are also shown.





# SSgA EAFE Period Ended December 31, 2017

#### **Investment Philosophy**

SSGA's objective is to provide the most cost-effective implementation of passive investing with stringent risk control and tracking requirements through a replication method. Returns prior to 6/30/2012 are linked to a composite history.

#### **Quarterly Summary and Highlights**

- SSgA EAFE's portfolio posted a 4.23% return for the quarter placing it in the 45 percentile of the Callan Non-US Developed Core Equity group for the quarter and in the 60 percentile for the last year.
- SSgA EAFE's portfolio underperformed the MSCI EAFE Index by 0.00% for the quarter and outperformed the MSCI EAFE Index for the year by 0.43%.

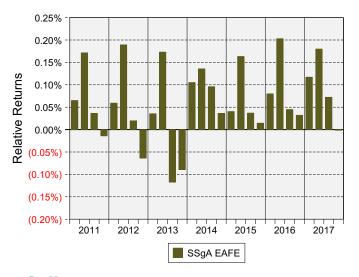
Quarterly	Asset	Growth
-----------	-------	--------

Beginning Market Value	\$11,057,499
Net New Investment	\$0
Investment Gains/(Losses)	\$467,911
Ending Market Value	\$11,525,410

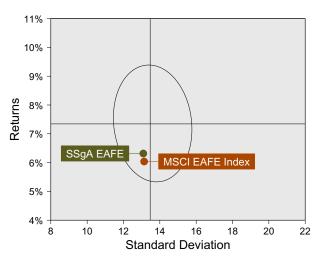
#### Performance vs Callan Non-US Developed Core Equity (Gross)



#### **Relative Return vs MSCI EAFE Index**



### Callan Non-US Developed Core Equity (Gross) Annualized Seven Year Risk vs Return



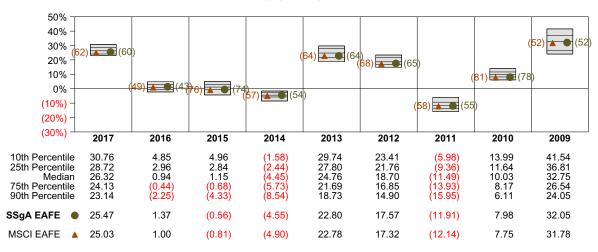


#### SSgA EAFE Return Analysis Summary

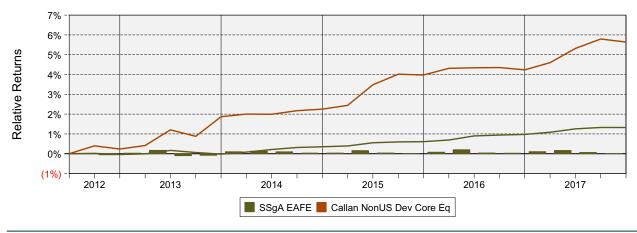
#### **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

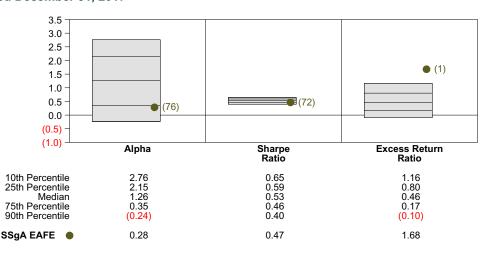
#### Performance vs Callan Non-US Developed Core Equity (Gross)



#### **Cumulative and Quarterly Relative Return vs MSCI EAFE**



Risk Adjusted Return Measures vs MSCI EAFE Rankings Against Callan Non-US Developed Core Equity (Gross) Seven Years Ended December 31, 2017





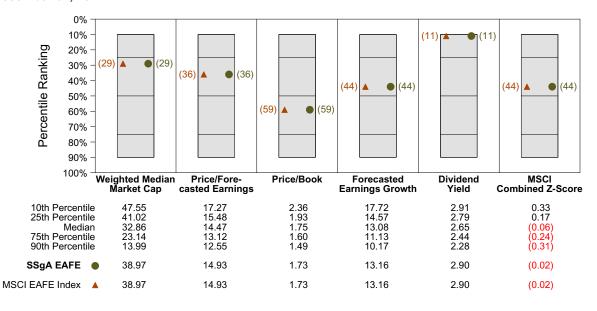
#### SSgA EAFE

#### **Equity Characteristics Analysis Summary**

#### **Portfolio Characteristics**

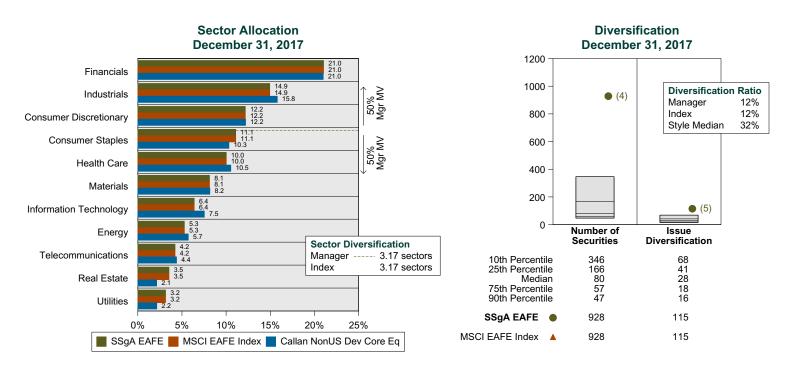
This graph compares the manager's portfolio characteristics with the range of characteristics for the portfolios which make up the manager's style group. This analysis illustrates whether the manager's current holdings are consistent with other managers employing the same style.

#### Portfolio Characteristics Percentile Rankings Rankings Against Callan Non-US Developed Core Equity as of December 31, 2017



#### **Sector Weights**

The graph below contrasts the manager's sector weights with those of the benchmark and median sector weights across the members of the peer group. The magnitude of sector weight differences from the index and the manager's sector diversification are also shown. Diversification by number and concentration of holdings are also compared to the benchmark and peer group. Issue Diversification represents by count, and Diversification Ratio by percent, the number of holdings that account for half of the portfolio's market value.



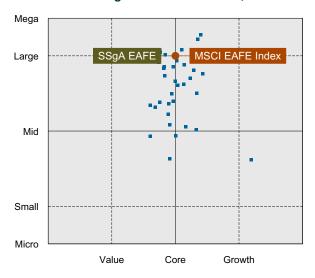


# Current Holdings Based Style Analysis SSgA EAFE As of December 31, 2017

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various regional and style segments of the international/global equity market. The market is segmented quarterly by region and style. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each region/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

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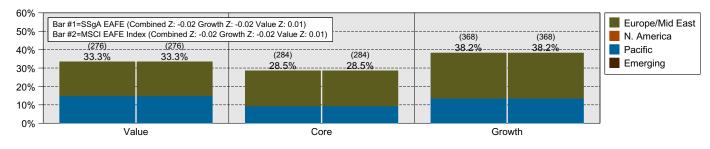
#### Style Map vs Callan NonUS Dev Core Eq Holdings as of December 31, 2017



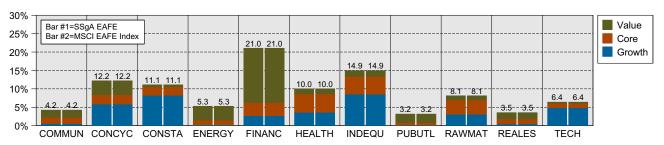
### Style Exposure Matrix Holdings as of December 31, 2017

	Value	Core	Growth	Total
	33.3% (276)	28.5% (284)	38.2% (368)	100.0% (928)
Total				
	33.3% (276)	28.5% (284)	38.2% (368)	100.0% (928)
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Emerging				
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
	14.8% (154)	9.3% (144)	13.5% (174)	37.6% (472)
Pacific				
	14.8% (154)	9.3% (144)	13.5% (174)	37.6% (472)
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
N. America				
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Mid East	18.5% (122)	19.2% (140)	24.7% (194)	62.4% (456)
Europe/	18.5% (122)	19.2% (140)	24.7% (194)	62.4% (456)

### Combined Z-Score Style Distribution Holdings as of December 31, 2017



#### Sector Weights Distribution Holdings as of December 31, 2017

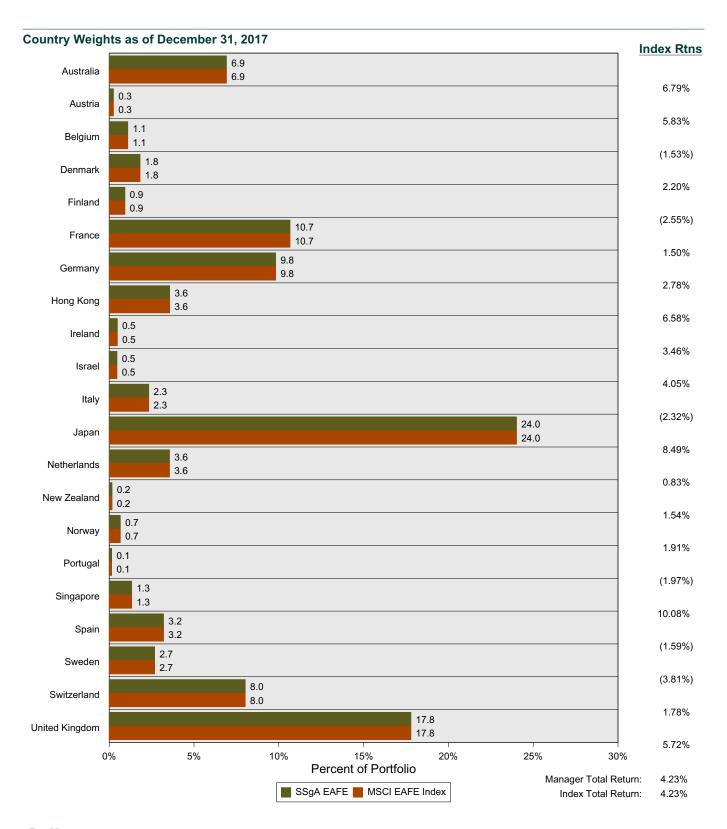




# Country Allocation SSgA EAFE VS MSCI EAFE Index

#### **Country Allocation**

The chart below contrasts the portfolio's country allocation with that of the index as of December 31, 2017. This chart is useful because large deviations in country allocation relative to the index are often good predictors of tracking error in the subsequent quarter. To the extent that the portfolio allocation is similar to the index, the portfolio should experience more "index-like" performance. In order to illustrate the performance effect on the portfolio and index of these country allocations, the individual index country returns are also shown.





### SSgA EAFE Top 10 Portfolio Holdings Characteristics as of December 31, 2017

#### 10 Largest Holdings

				Price/ Forecasted					
		Ending	Percent					Forecasted	
		Market	of	Qtrly	Market	Market Earnings	Dividend	Growth in	
Stock	Sector	Value	Portfolio	Return	Capital	Ratio	Yield	Earnings	
Nestle S A Shs Nom New	Consumer Staples	\$203,160	1.8%	2.60%	267.63	21.94	2.74%	7.79%	
Hsbc Holdings (Gb)	Financials	\$158,293	1.4%	5.97%	207.43	14.40	5.33%	5.15%	
Novartis	Health Care	\$142,776	1.2%	(1.31)%	221.28	16.11	3.34%	5.63%	
Roche Hldgs Ag Basel Div Rts Ctf	Health Care	\$134,907	1.2%	(0.99)%	177.72	15.06	3.33%	6.00%	
Toyota Motor Corp	Consumer Discretionary	\$126,884	1.1%	8.99%	208.93	10.62	2.91%	7.00%	
British American Tobacco	Consumer Staples	\$118,185	1.0%	9.25%	155.69	16.26	3.48%	9.54%	
Royal Dutch Shell A Shs	Energy	\$114,873	1.0%	12.05%	153.38	15.74	6.01%	39.80%	
Bp Plc Shs	Energy	\$106,025	0.9%	12.01%	140.11	17.67	5.92%	54.78%	
Total Sa Act	Energy	\$99,713	0.9%	4.29%	139.68	12.77	5.34%	10.72%	
Royal Dutch Shell 'b' Shs	Energy	\$96,484	0.8%	11.85%	127.10	15.78	5.86%	39.51%	

#### **10 Best Performers**

				Price/			
Ending P		Percent				Forecasted	
	Market	of	Qtrly	Market	Earnings	Dividend	Growth in
Sector	Value	Portfolio	Return	Capital	Ratio	Yield	Earnings
Financials	\$2,975	0.0%	88.25%	13.06	87.18	0.33%	-
Information Technology	\$4,566	0.0%	63.64%	7.52	16.34	0.52%	124.37%
Real Estate	\$3,184	0.0%	52.95%	10.49	12.29	8.17%	3.15%
Energy	\$6,235	0.1%	46.65%	16.43	16.83	2.44%	(2.50)%
Materials	\$8,625	0.1%	43.15%	13.37	16.20	0.89%	(6.48)%
Energy	\$4,123	0.0%	42.86%	8.36	8.07	1.44%	43.78%
Industrials	\$6,345	0.1%	40.23%	10.45	27.99	1.05%	7.12%
Consumer Discretionary	\$4,709	0.0%	40.08%	8.27	26.62	0.44%	9.89%
Materials	\$5,121	0.0%	39.66%	6.70	14.62	0.59%	1.00%
Financials	\$3,209	0.0%	39.53%	4.70	14.47	2.33%	0.74%
	Financials Information Technology Real Estate Energy Materials Energy Industrials Consumer Discretionary Materials	Sector         Market Value           Financials         \$2,975           Information Technology         \$4,566           Real Estate         \$3,184           Energy         \$6,235           Materials         \$8,625           Energy         \$4,123           Industrials         \$6,345           Consumer Discretionary         \$4,709           Materials         \$5,121	Sector         Market Value         of Portfolio           Financials         \$2,975         0.0%           Information Technology         \$4,566         0.0%           Real Estate         \$3,184         0.0%           Energy         \$6,235         0.1%           Materials         \$8,625         0.1%           Energy         \$4,123         0.0%           Industrials         \$6,345         0.1%           Consumer Discretionary         \$4,709         0.0%           Materials         \$5,121         0.0%	Sector         Market Value         of Portfolio Portfolio         Qtrly Return           Financials         \$2,975         0.0%         88.25%           Information Technology         \$4,566         0.0%         63.64%           Real Estate         \$3,184         0.0%         52.95%           Energy         \$6,235         0.1%         46.65%           Materials         \$8,625         0.1%         43.15%           Energy         \$4,123         0.0%         42.86%           Industrials         \$6,345         0.1%         40.23%           Consumer Discretionary         \$4,709         0.0%         40.08%           Materials         \$5,121         0.0%         39.66%	Sector         Market Value         of Portfolio         Qtrly Return         Market Capital           Financials         \$2,975         0.0%         88.25%         13.06           Information Technology         \$4,566         0.0%         63.64%         7.52           Real Estate         \$3,184         0.0%         52.95%         10.49           Energy         \$6,235         0.1%         46.65%         16.43           Materials         \$8,625         0.1%         43.15%         13.37           Energy         \$4,123         0.0%         42.86%         8.36           Industrials         \$6,345         0.1%         40.23%         10.45           Consumer Discretionary         \$4,709         0.0%         40.08%         8.27           Materials         \$5,121         0.0%         39.66%         6.70	Sector         Value         Portfolio         Return         Capital         Ratio           Financials         \$2,975         0.0%         88.25%         13.06         87.18           Information Technology         \$4,566         0.0%         63.64%         7.52         16.34           Real Estate         \$3,184         0.0%         52.95%         10.49         12.29           Energy         \$6,235         0.1%         46.65%         16.43         16.83           Materials         \$8,625         0.1%         43.15%         13.37         16.20           Energy         \$4,123         0.0%         42.86%         8.36         8.07           Industrials         \$6,345         0.1%         40.23%         10.45         27.99           Consumer Discretionary         \$4,709         0.0%         40.08%         8.27         26.62           Materials         \$5,121         0.0%         39.66%         6.70         14.62	Sector         Market Value         of Portfolio         Qtrly Return         Market Capital         Earnings Ratio         Dividend Yield           Financials         \$2,975         0.0%         88.25%         13.06         87.18         0.33%           Information Technology         \$4,566         0.0%         63.64%         7.52         16.34         0.52%           Real Estate         \$3,184         0.0%         52.95%         10.49         12.29         8.17%           Energy         \$6,235         0.1%         46.65%         16.43         16.83         2.44%           Materials         \$8,625         0.1%         43.15%         13.37         16.20         0.89%           Energy         \$4,123         0.0%         42.86%         8.36         8.07         1.44%           Industrials         \$6,345         0.1%         40.23%         10.45         27.99         1.05%           Consumer Discretionary         \$4,709         0.0%         40.08%         8.27         26.62         0.44%           Materials         \$5,121         0.0%         39.66%         6.70         14.62         0.59%

#### **10 Worst Performers**

						Price/		
		Ending	Percent			Forecasted		Forecasted
Stock	Sector	Market	of Portfolio	Qtrly	Market	Earnings	Dividend	Growth in Earnings
		Value		Return	Capital	Ratio	Yield	
Altice	Consumer Discretionary	\$4,231	0.0%	(47.58)%	14.23	15.63	0.00%	(25.12)%
Leonardo Spa Shs	Industrials	\$3,660	0.0%	(36.43)%	6.89	10.12	1.41%	7.25%
Ses Global Sa Cert Global	Consumer Discretionary	\$4,320	0.0%	(27.20)%	7.19	14.14	8.76%	(0.35)%
Capita Plc Shs	Industrials	\$2,747	0.0%	(26.97)%	3.62	7.74	7.91%	(4.45)%
Genmab A/S Shs	Health Care	\$7,317	0.1%	(24.84)%	10.15	37.69	0.00%	33.84%
Centrica	Utilities	\$7,885	0.1%	(24.48)%	10.40	9.54	8.74%	(7.20)%
Convatec Ltd Common Stock	Health Care	\$2,883	0.0%	(24.35)%	5.43	14.63	0.00%	13.50%
Vestas Wind Sys As Shs	Industrials	\$11,313	0.1%	(22.95)%	14.90	13.81	2.26%	3.00%
Nokia Ord A Eur 0.24	Information Technology	\$20,716	0.2%	(22.14)%	27.30	13.92	4.37%	14.90%
Orion Corp New Shs B	Health Care	\$2,950	0.0%	(19.59)%	3.89	18.29	4.99%	1.47%



# Pyrford Period Ended December 31, 2017

#### **Investment Philosophy**

Pyrford's investment strategy is based on a value-driven, absolute return approach, with both top-down and bottom-up elements. At the country level they seek to invest in countries that offer an attractive market valuation relative to their long-term prospects. At the stock level they identify companies that offer excellent value relative to in-house forecasts of long-term (5 years) earnings growth. This approach is characterized by low absolute volatility and downside protection. Returns prior to 6/30/2017 are linked to a composite history.

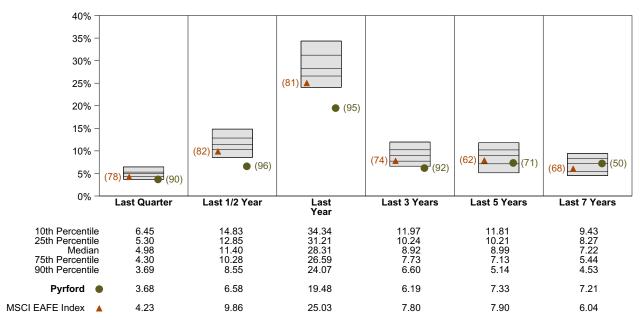
#### **Quarterly Summary and Highlights**

- Pyrford's portfolio posted a 3.68% return for the quarter placing it in the 90 percentile of the Callan Non-US All Country Core Equity group for the quarter and in the 95 percentile for the last year.
- Pyrford's portfolio underperformed the MSCI EAFE Index by 0.55% for the quarter and underperformed the MSCI EAFE Index for the year by 5.55%.

#### **Quarterly Asset Growth**

Beginning Market Value	\$26,312,761
Net New Investment	\$0
Investment Gains/(Losses)	\$967,887
Ending Market Value	\$27,280,649

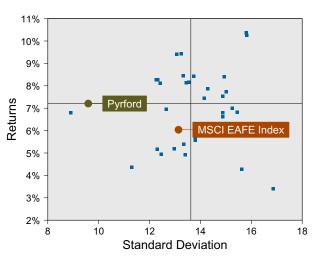
#### Performance vs Callan Non-US All Country Core Equity (Gross)



#### Relative Return vs MSCI EAFE Index



### Callan Non-US All Country Core Equity (Gross) Annualized Seven Year Risk vs Return



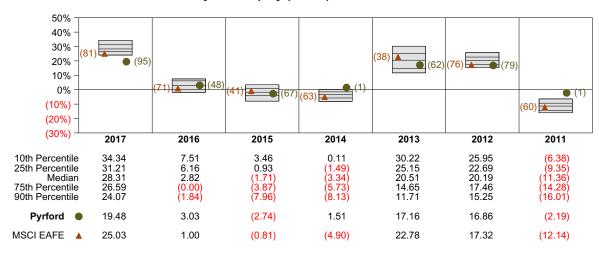


# Pyrford Return Analysis Summary

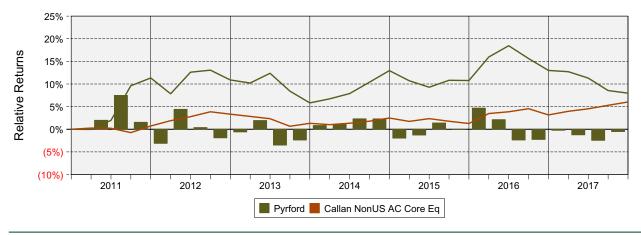
#### **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

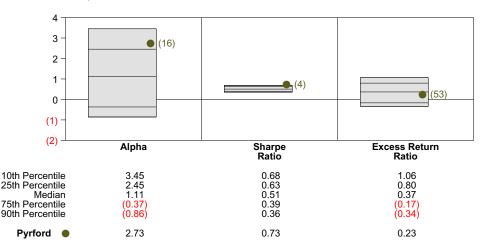
#### Performance vs Callan Non-US All Country Core Equity (Gross)



#### **Cumulative and Quarterly Relative Return vs MSCI EAFE**



Risk Adjusted Return Measures vs MSCI EAFE Rankings Against Callan Non-US All Country Core Equity (Gross) Seven Years Ended December 31, 2017



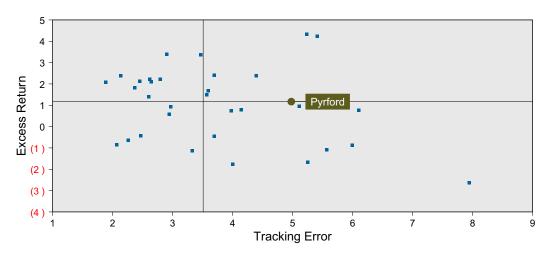


# Pyrford Risk Analysis Summary

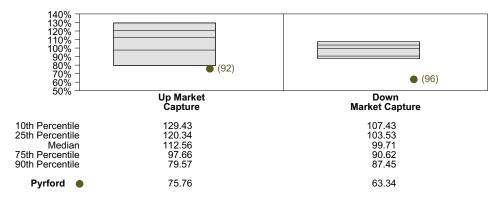
#### **Risk Analysis**

The graphs below analyze the risk or variation of a manager's return pattern. The first scatter chart illustrates the relationship, called Excess Return Ratio, between excess return and tracking error relative to the benchmark. The second chart shows Up and Down Market Capture. The last two charts show the ranking of the manager's risk statistics versus the peer group.

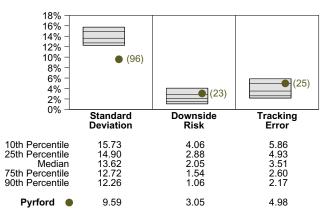
Risk Analysis vs Callan Non-US All Country Core Equity (Gross) Seven Years Ended December 31, 2017

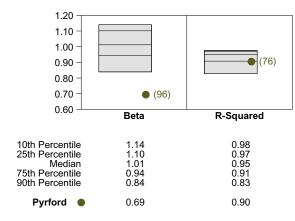


Market Capture vs MSCI EAFE Index (USD Net Div)
Rankings Against Callan Non-US All Country Core Equity (Gross)
Seven Years Ended December 31, 2017



Risk Statistics Rankings vs MSCI EAFE Index (USD Net Div) Rankings Against Callan Non-US All Country Core Equity (Gross) Seven Years Ended December 31, 2017





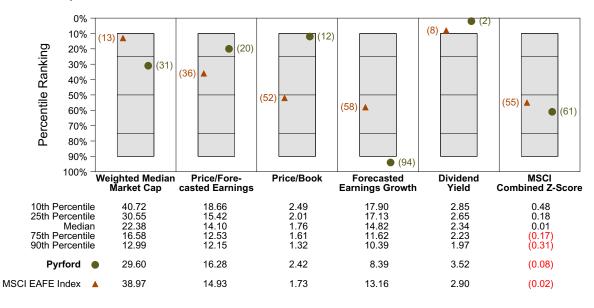


# Pyrford Equity Characteristics Analysis Summary

#### **Portfolio Characteristics**

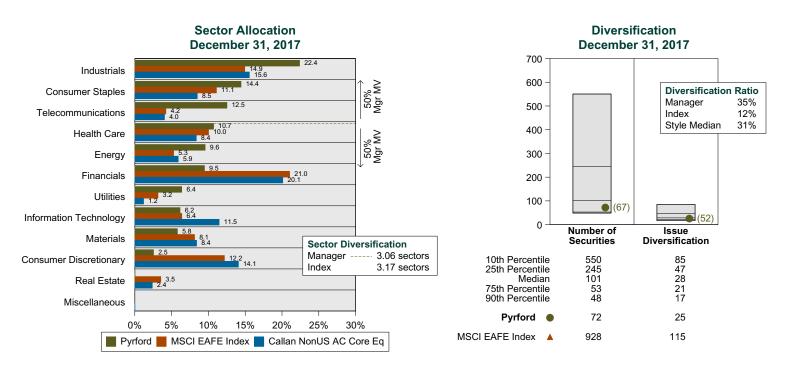
This graph compares the manager's portfolio characteristics with the range of characteristics for the portfolios which make up the manager's style group. This analysis illustrates whether the manager's current holdings are consistent with other managers employing the same style.

#### Portfolio Characteristics Percentile Rankings Rankings Against Callan Non-US All Country Core Equity as of December 31, 2017



#### **Sector Weights**

The graph below contrasts the manager's sector weights with those of the benchmark and median sector weights across the members of the peer group. The magnitude of sector weight differences from the index and the manager's sector diversification are also shown. Diversification by number and concentration of holdings are also compared to the benchmark and peer group. Issue Diversification represents by count, and Diversification Ratio by percent, the number of holdings that account for half of the portfolio's market value.

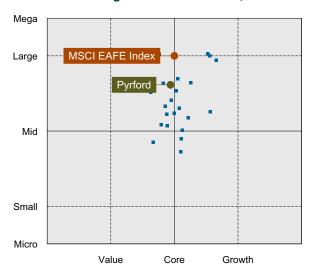




#### Current Holdings Based Style Analysis Pyrford As of December 31, 2017

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various regional and style segments of the international/global equity market. The market is segmented quarterly by region and style. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each region/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

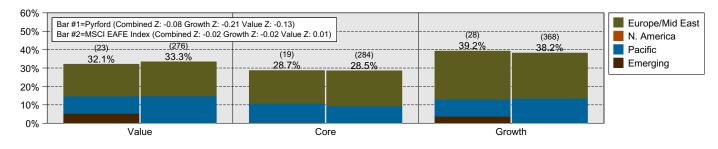
#### Style Map vs Callan NonUS AC Core Eq Holdings as of December 31, 2017



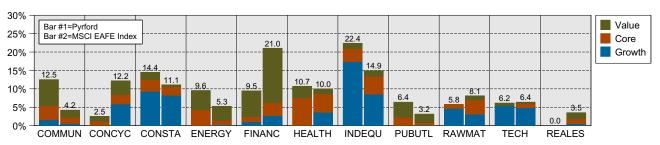
### Style Exposure Matrix Holdings as of December 31, 2017

	Value	Core	Growth	Total
	33.3% (276)	28.5% (284)	38.2% (368)	100.0% (928)
Total				
	32.1% (23)	28.7% (19)	39.2% (28)	100.0% (70)
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Emerging				
	5.3% (4)	0.3% (1)	3.7% (3)	9.3% (8)
	14.8% (154)	9.3% (144)	13.5% (174)	37.6% (472)
Pacific				
	9.4% (7)	10.4% (8)	9.4% (6)	29.2% (21)
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
N. America				
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Europe/ Mid East	18.5% (122)	19.2% (140)	24.7% (194)	62.4% (456)
F	17.4% (12)	17.9% (10)	26.2% (19)	61.5% (41)

### Combined Z-Score Style Distribution Holdings as of December 31, 2017



#### Sector Weights Distribution Holdings as of December 31, 2017



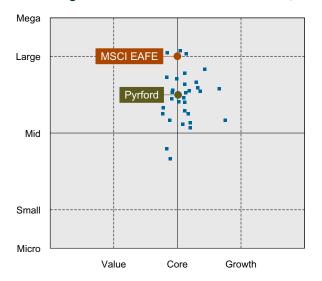


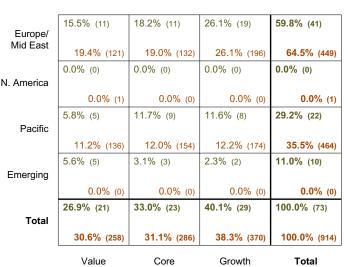
#### Historical Holdings Based Style Analysis Pyrford For Five Years Ended December 31, 2017

This page analyzes the historical investment style of a portfolio utilizing a detailed holdings-based style analysis to determine average actual exposures to various region and style segments of the international/global equity market. The market is segmented quarterly by region and style. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the average historical market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the average historical portfolio and index weights and stock counts (in parentheses) in each region/style segment of the market. The next two style exposure charts illustrate the actual quarterly region/style and style only segment exposures of the portfolio through history.

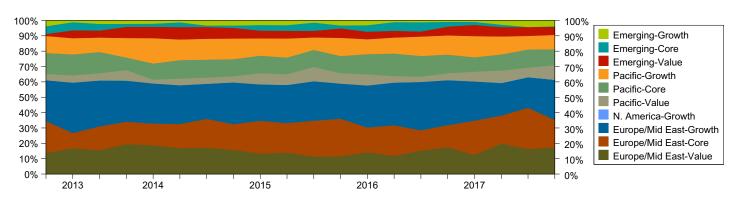
#### Average Style Map vs Callan NonUS AC Core Eq Holdings for Five Years Ended December 31, 2017

# Average Style Exposure Matrix Holdings for Five Years Ended December 31, 2017

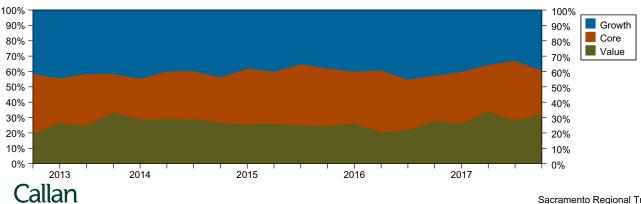




#### Pyrford Historical Region/Style Exposures



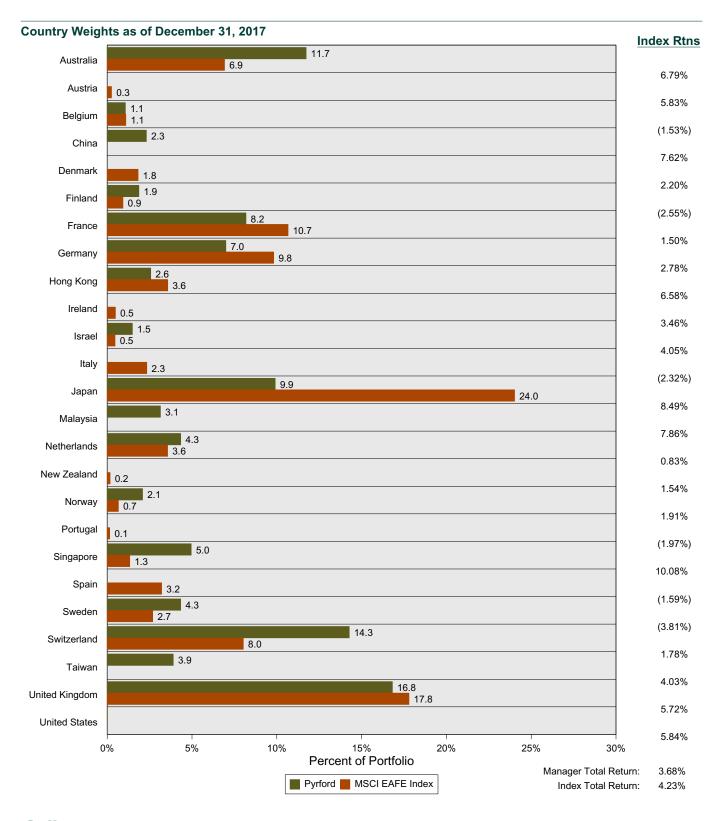
#### **Pyrford Historical Style Only Exposures**



#### **Country Allocation Pyrford VS MSCI EAFE Index**

#### **Country Allocation**

The chart below contrasts the portfolio's country allocation with that of the index as of December 31, 2017. This chart is useful because large deviations in country allocation relative to the index are often good predictors of tracking error in the subsequent guarter. To the extent that the portfolio allocation is similar to the index, the portfolio should experience more "index-like" performance. In order to illustrate the performance effect on the portfolio and index of these country allocations, the individual index country returns are also shown.





### **Pyrford** Top 10 Portfolio Holdings Characteristics as of December 31, 2017

#### 10 Largest Holdings

			Price/					
	Percent		Forecasted			Forecasted		
Market	of	Qtrly	Market	Earnings	Dividend	Growth in		
Sector	Value	Portfolio	Return	Capital	Ratio	Yield	Earnings	
Health Care	\$939,322	3.4%	(0.99)%	177.72	15.06	3.33%	6.00%	
Consumer Staples	\$935,155	3.4%	2.60%	267.63	21.94	2.74%	7.79%	
Health Care	\$749,905	2.7%	(1.31)%	221.28	16.11	3.34%	5.63%	
Consumer Staples	\$629,785	2.3%	7.94%	27.86	20.07	3.08%	8.47%	
Industrials	\$623,665	2.3%	12.37%	12.53	18.98	2.88%	3.67%	
Telecommunications	\$569,487	2.1%	3.73%	32.29	16.34	4.43%	8.90%	
Consumer Staples	\$558,856	2.0%	9.25%	155.69	16.26	3.48%	9.54%	
Energy	\$552,635	2.0%	14.48%	21.80	20.06	3.83%	12.17%	
Utilities	\$540,381	2.0%	(2.87)%	39.96	14.25	6.02%	(2.91)%	
Consumer Staples	\$520,532	1.9%	0.23%	64.47	14.91	3.75%	2.70%	
	Health Care Consumer Staples Health Care Consumer Staples Industrials Telecommunications Consumer Staples Energy Utilities	Sector         Value           Health Care         \$939,322           Consumer Staples         \$935,155           Health Care         \$749,905           Consumer Staples         \$629,785           Industrials         \$623,665           Telecommunications         \$569,487           Consumer Staples         \$558,856           Energy         \$552,635           Utilities         \$540,381	Sector         Market Value         of Portfolio           Health Care         \$939,322         3.4%           Consumer Staples         \$935,155         3.4%           Health Care         \$749,905         2.7%           Consumer Staples         \$629,785         2.3%           Industrials         \$623,665         2.3%           Telecommunications         \$569,487         2.1%           Consumer Staples         \$558,856         2.0%           Energy         \$552,635         2.0%           Utilities         \$540,381         2.0%	Sector         Market Value         of Portfolio Peturn         Qtrly Return           Health Care         \$939,322         3.4%         (0.99)%           Consumer Staples         \$935,155         3.4%         2.60%           Health Care         \$749,905         2.7%         (1.31)%           Consumer Staples         \$629,785         2.3%         7.94%           Industrials         \$623,665         2.3%         12.37%           Telecommunications         \$569,487         2.1%         3.73%           Consumer Staples         \$558,856         2.0%         9.25%           Energy         \$552,635         2.0%         14.48%           Utilities         \$540,381         2.0%         (2.87)%	Sector         Market Value         of Portfolio Portfolio         Qtrly Return         Market Capital           Health Care         \$939,322         3.4%         (0.99)%         177.72           Consumer Staples         \$935,155         3.4%         2.60%         267.63           Health Care         \$749,905         2.7%         (1.31)%         221.28           Consumer Staples         \$629,785         2.3%         7.94%         27.86           Industrials         \$623,665         2.3%         12.37%         12.53           Telecommunications         \$569,487         2.1%         3.73%         32.29           Consumer Staples         \$558,856         2.0%         9.25%         155.69           Energy         \$552,635         2.0%         14.48%         21.80           Utilities         \$540,381         2.0%         (2.87)%         39.96	Sector         Percent Value         Percent Of Portfolio         Qtrly Return         Market Capital         Forecasted Earnings Ratio           Health Care         \$939,322         3.4%         (0.99)%         177.72         15.06           Consumer Staples         \$935,155         3.4%         2.60%         267.63         21.94           Health Care         \$749,905         2.7%         (1.31)%         221.28         16.11           Consumer Staples         \$629,785         2.3%         7.94%         27.86         20.07           Industrials         \$623,665         2.3%         12.37%         12.53         18.98           Telecommunications         \$569,487         2.1%         3.73%         32.29         16.34           Consumer Staples         \$558,856         2.0%         9.25%         155.69         16.26           Energy         \$552,635         2.0%         14.48%         21.80         20.06           Utilities         \$540,381         2.0%         (2.87)%         39.96         14.25	Sector         Value         Portfolio Portfolio         Return         Capital Capital Capital Capital Ratio         Dividend Poil Capital Ratio         Market Portfolio Portfolio Return         Market Capital Ratio         Market Poil Capital Ratio         Market Pail Poil Capital Ratio         Market Pail Capital Ratio         M	

#### **10 Best Performers**

	Ending P		Percent			Forecasted		
		Market	of	Qtrly	Market	Earnings	Dividend	Growth in
Stock	Sector	Value	Portfolio	Return	Capital	Ratio	Yield	Earnings
Toyota Tsusho Corp Shs	Industrials	\$290,739	1.1%	22.83%	14.25	12.52	1.85%	15.33%
Vodafone Group Plc New Shs New	Telecommunications	\$490,406	1.8%	15.65%	84.80	27.18	5.63%	14.94%
Aia Group Ltd Com Par Usd 1	Financials	\$270,224	1.0%	15.62%	102.95	18.78	1.34%	10.80%
Brenntag Ag Muehlheim/Ruhr Shs New	Industrials	\$420,576	1.5%	14.91%	9.86	18.40	1.97%	5.95%
Rio Tinto Ltd Ord	Materials	\$312,553	1.1%	14.79%	24.45	14.29	3.97%	17.57%
Woodside Petroleum	Energy	\$552,635	2.0%	14.48%	21.80	20.06	3.83%	12.17%
United Overseas Bk Ltd Shs	Financials	\$390,212	1.4%	14.37%	33.08	11.68	2.65%	9.81%
Bezeq The Israeli Telecom Cp Ord	Telecommunications	\$404,380	1.5%	13.85%	4.17	10.46	8.89%	(8.50)%
Computershare Limited Cpu Shs	Information Technology	\$483,690	1.8%	12.83%	6.92	19.92	1.86%	10.81%
Brambles Ltd Npv	Industrials	\$623,665	2.3%	12.37%	12.53	18.98	2.88%	3.67%

#### **10 Worst Performers**

		Ending	Percent			Forecasted		
Stock	Sector	Market Value	of Portfolio	Qtrly Return	Market Capital	Earnings Ratio	Dividend Yield	Growth in Earnings
Sanofi Shs	Health Care	\$461.095	1.7%	(13.13)%	108.98	12.47	4.12%	4.25%
Glaxosmithkline Plc Ord	Health Care	\$399,572	1.5%	(9.15)%	88.70	12.35	6.05%	3.36%
Fuchs Petrolub Pref.	Materials	\$412,819	1.5%	(9.03)%	3.72	22.07	2.00%	5.20%
Vtech Holdings Ltd Shs New	Information Technology	\$206,739	0.8%	(9.00)%	3.29	13.91	5.34%	(3.59)%
Assa Abloy A B Ord B	Industrials	\$232,101	0.9%	(8.67)%	21.96	20.36	1.76%	7.78%
Kddi	Telecommunications	\$447,146	1.6%	(5.57)%	64.41	11.40	3.21%	5.70%
Sse Plc Shs	Utilities	\$356,983	1.3%	(4.73)%	18.11	10.88	6.99%	3.60%
Unilever NV Cert of Shs	Consumer Staples	\$491,835	1.8%	(3.99)%	96.68	19.24	2.97%	11.40%
Singapore Tech Engineering L Shs	Industrials	\$340,205	1.2%	(3.71)%	7.62	18.76	4.60%	9.13%
Proximus Sa De Droit Pub Shs	Telecommunications	\$292,970	1.1%	(3.55)%	11.10	15.20	3.84%	(0.90)%



#### **AQR**

#### Period Ended December 31, 2017

#### **Investment Philosophy**

Returns prior to 9/30/2016 are linked to a composite history.

#### **Quarterly Summary and Highlights**

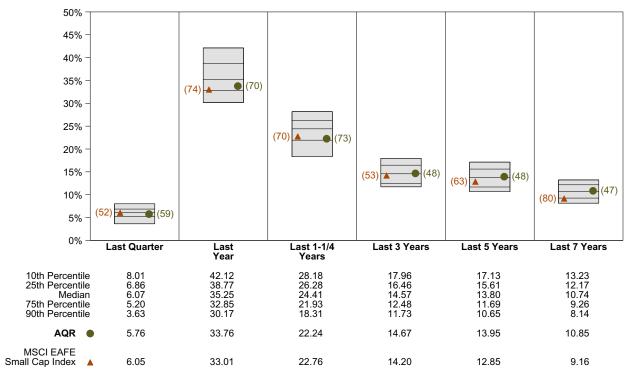
#### AQR's portfolio posted a 5.76% return for the quarter placing it in the 59 percentile of the Callan International Small Cap group for the quarter and in the 70 percentile for the last year.

 AQR's portfolio underperformed the MSCI EAFE Small Cap Index by 0.29% for the quarter and outperformed the MSCI EAFE Small Cap Index for the year by 0.75%.

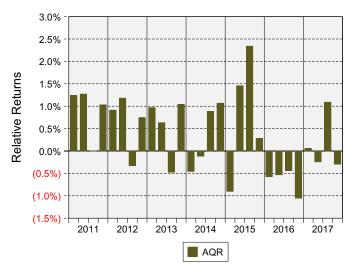
#### **Quarterly Asset Growth**

Beginning Market Value	\$14,931,309
Net New Investment	\$0
Investment Gains/(Losses)	\$822,638
Ending Market Value	\$15,753,947

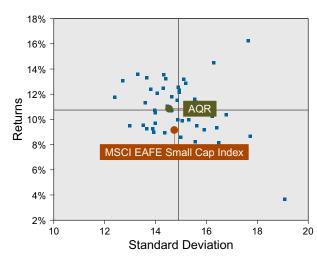
#### Performance vs Callan International Small Cap (Gross)



#### Relative Returns vs MSCI EAFE Small Cap Index



### Callan International Small Cap (Gross) Annualized Seven Year Risk vs Return



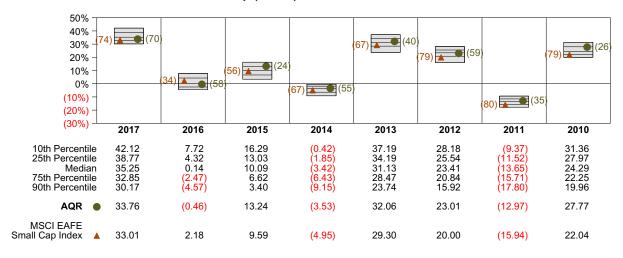


#### **AQR Return Analysis Summary**

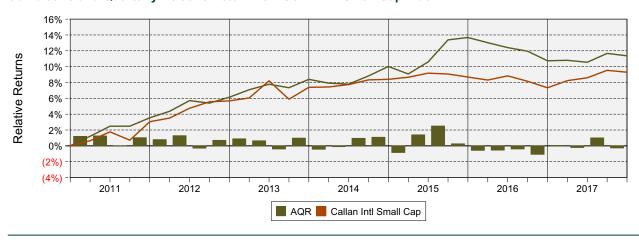
#### **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

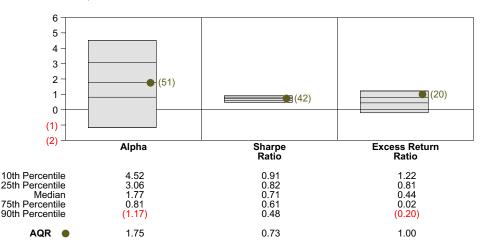
#### Performance vs Callan International Small Cap (Gross)



#### Cumulative and Quarterly Relative Return vs MSCI EAFE Small Cap Index



Risk Adjusted Return Measures vs MSCI EAFE Small Cap Index Rankings Against Callan International Small Cap (Gross) Seven Years Ended December 31, 2017



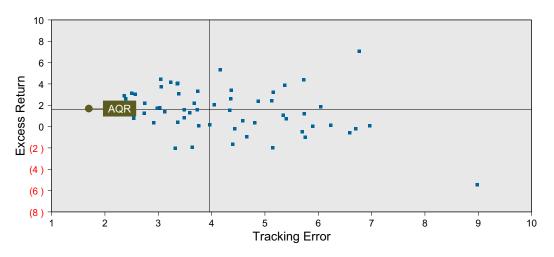


#### AQR Risk Analysis Summary

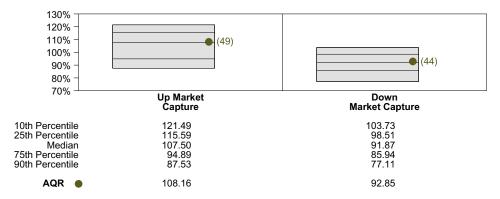
#### **Risk Analysis**

The graphs below analyze the risk or variation of a manager's return pattern. The first scatter chart illustrates the relationship, called Excess Return Ratio, between excess return and tracking error relative to the benchmark. The second chart shows Up and Down Market Capture. The last two charts show the ranking of the manager's risk statistics versus the peer group.

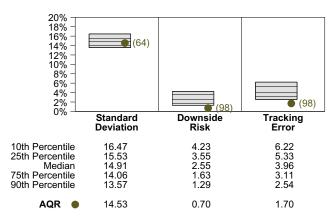
#### Risk Analysis vs Callan International Small Cap (Gross) Seven Years Ended December 31, 2017

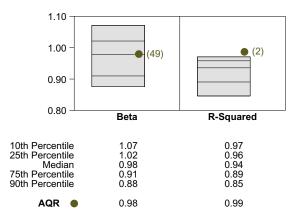


Market Capture vs MSCI EAFE Small Cap Index Rankings Against Callan International Small Cap (Gross) Seven Years Ended December 31, 2017



Risk Statistics Rankings vs MSCI EAFE Small Cap Index Rankings Against Callan International Small Cap (Gross) Seven Years Ended December 31, 2017







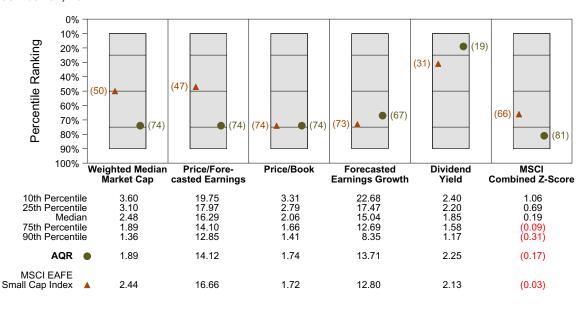
#### **AQR**

#### **Equity Characteristics Analysis Summary**

#### **Portfolio Characteristics**

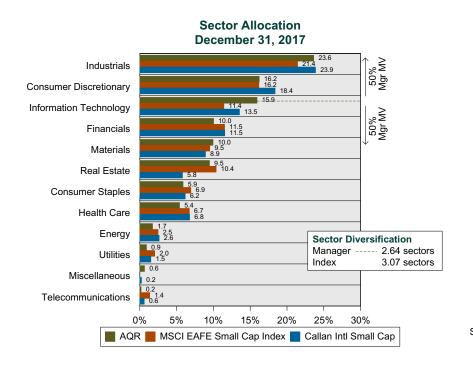
This graph compares the manager's portfolio characteristics with the range of characteristics for the portfolios which make up the manager's style group. This analysis illustrates whether the manager's current holdings are consistent with other managers employing the same style.

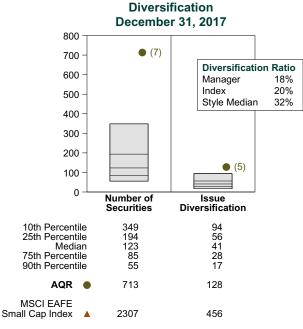
#### Portfolio Characteristics Percentile Rankings Rankings Against Callan International Small Cap as of December 31, 2017



#### **Sector Weights**

The graph below contrasts the manager's sector weights with those of the benchmark and median sector weights across the members of the peer group. The magnitude of sector weight differences from the index and the manager's sector diversification are also shown. Diversification by number and concentration of holdings are also compared to the benchmark and peer group. Issue Diversification represents by count, and Diversification Ratio by percent, the number of holdings that account for half of the portfolio's market value.



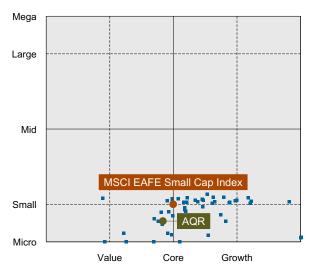




#### **Current Holdings Based Style Analysis AQR** As of December 31, 2017

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various regional and style segments of the international/global equity market. The market is segmented quarterly by region and style. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each region/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

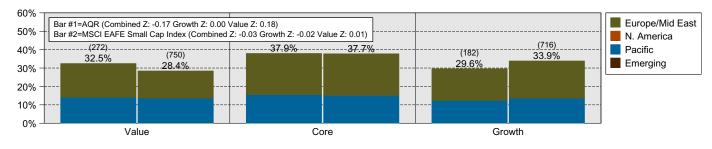
#### Style Map vs Callan Intl Small Cap Holdings as of December 31, 2017



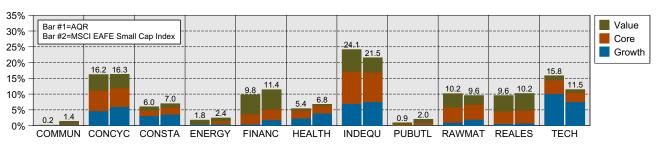
#### **Style Exposure Matrix** Holdings as of December 31, 2017

	Value	Core	Growth	Total
	28.4% (750)	37.7% (829)	33.9% (716)	100.0% (2295)
Total				
	32.5% (272)	37.9% (242)	29.6% (182)	100.0% (696)
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Emerging				
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
	13.6% (449)	15.1% (424)	13.6% (375)	42.2% (1248)
Pacific				
	14.1% (155)	15.5% (117)	12.4% (88)	41.9% (360)
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
N. America				
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Europe/ Mid East	14.9% (301)	22.6% (405)	20.3% (341)	57.8% (1047)
E	18.4% (117)	22.5% (125)	17.2% (94)	58.1% (336)

#### **Combined Z-Score Style Distribution** Holdings as of December 31, 2017



#### **Sector Weights Distribution** Holdings as of December 31, 2017





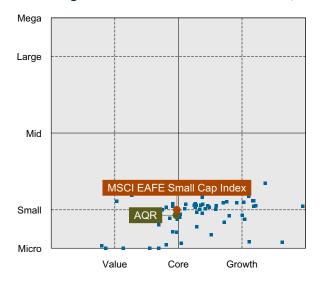
# Historical Holdings Based Style Analysis AQR

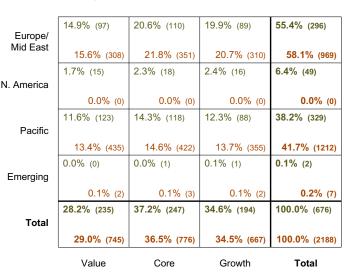
#### For Five Years Ended December 31, 2017

This page analyzes the historical investment style of a portfolio utilizing a detailed holdings-based style analysis to determine average actual exposures to various region and style segments of the international/global equity market. The market is segmented quarterly by region and style. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the average historical market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the average historical portfolio and index weights and stock counts (in parentheses) in each region/style segment of the market. The next two style exposure charts illustrate the actual quarterly region/style and style only segment exposures of the portfolio through history.

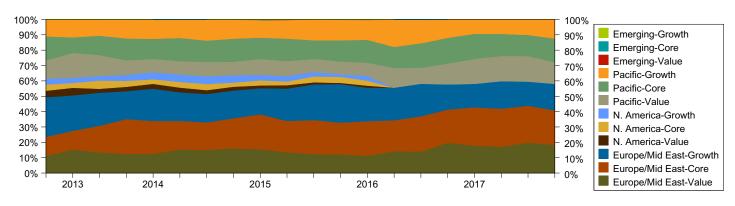
#### Average Style Map vs Callan Intl Small Cap Holdings for Five Years Ended December 31, 2017

#### Average Style Exposure Matrix Holdings for Five Years Ended December 31, 2017

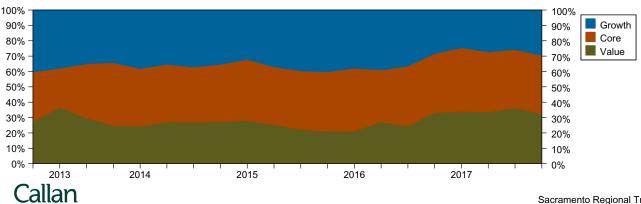




#### **AQR Historical Region/Style Exposures**



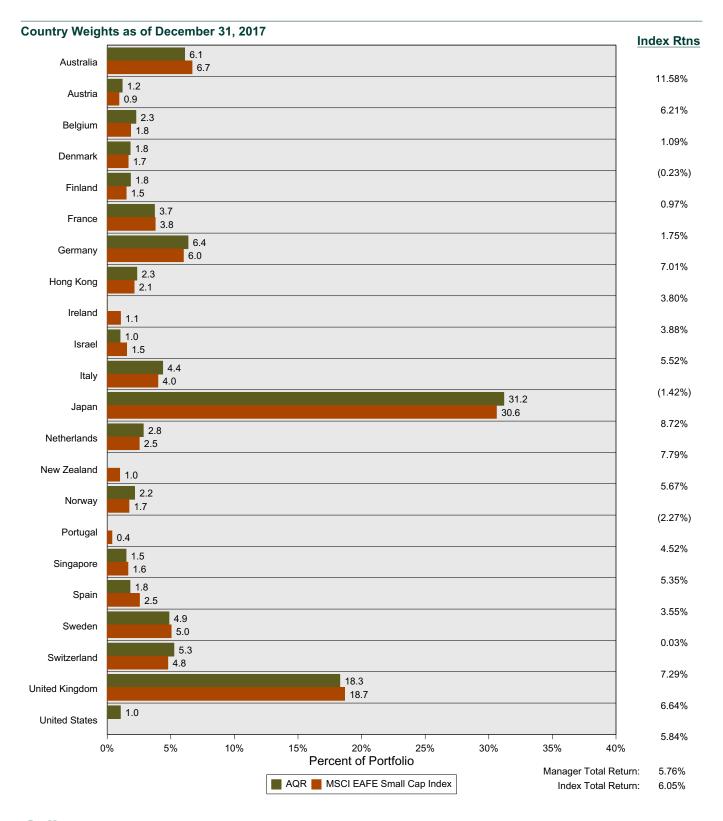
#### **AQR Historical Style Only Exposures**



# Country Allocation AQR VS MSCI EAFE Small Cap Index

#### **Country Allocation**

The chart below contrasts the portfolio's country allocation with that of the index as of December 31, 2017. This chart is useful because large deviations in country allocation relative to the index are often good predictors of tracking error in the subsequent quarter. To the extent that the portfolio allocation is similar to the index, the portfolio should experience more "index-like" performance. In order to illustrate the performance effect on the portfolio and index of these country allocations, the individual index country returns are also shown.





### **AQR** Top 10 Portfolio Holdings Characteristics as of December 31, 2017

#### 10 Largest Holdings

						Price/		
		Ending				Forecasted		
		Market	of	Qtrly	Market	Earnings	Dividend	Growth in
Stock	Sector	Value	Portfolio	Return	Capital	Ratio	Yield	Earnings
Be Semiconductor Inds NV Bes Shs	Information Technology	\$156,220	1.0%	20.66%	3.36	15.40	2.49%	51.74%
Electrocomponent Plc Ord	Information Technology	\$148,196	0.9%	2.57%	3.75	21.89	2.00%	15.00%
Moneysupermarket Com Group P Shs	Information Technology	\$140,074	0.9%	12.94%	2.58	19.51	2.79%	8.96%
J M Ab Shs	Consumer Discretionary	\$117,083	0.7%	(27.19)%	1.62	7.99	5.08%	16.82%
Aurubis Ag Shs	Materials	\$111,167	0.7%	15.42%	4.20	15.00	1.86%	12.64%
Cembra Money Bank N Ord	Financials	\$110,305	0.7%	6.50%	2.80	17.95	4.90%	(0.20)%
Scandic Hotels Group	Consumer Discretionary	\$110,091	0.7%	5.06%	1.48	14.84	2.68%	15.13%
Cattolica Assicurazioni	Financials	\$108,718	0.7%	25.07%	1.89	11.17	3.87%	(0.98)%
Johnson Electric Hldgs Ltd Shs New	Industrials	\$107,243	0.7%	10.25%	3.68	12.21	1.56%	2.36%
Sandfire Resources NI Shs	Materials	\$103,691	0.7%	20.45%	0.85	9.74	2.60%	25.00%

#### **10 Best Performers**

						Price/		Forecasted vidend Growth in
		Ending Market	Percent			Forecasted	sted	
			of	Qtrly	Market	Earnings	Dividend	
Stock	Sector	Value	Portfolio	Return	Capital	Ratio	Yield	Earnings
Eramet	Materials	\$50,458	0.3%	75.00%	3.16	18.04	0.00%	1.00%
Cosmo Oil Co	Energy	\$17,810	0.1%	64.47%	3.20	6.49	1.18%	-
Koshidaka	Consumer Discretionary	\$65,516	0.4%	56.93%	0.96	25.04	0.61%	3.84%
Open House	Real Estate	\$7,196	0.0%	54.28%	3.09	10.99	1.07%	36.76%
Hilton Group	Consumer Discretionary	\$22,408	0.1%	50.21%	4.71	11.88	2.20%	29.00%
Idorsia Ltd Common Stock Chf.05	Health Care	\$16,060	0.1%	46.06%	3.11	(9.32)	0.00%	-
St Barbara Ltd Shs New	Materials	\$70,321	0.4%	45.79%	1.54	11.36	2.24%	7.41%
Net One Systems Co	Information Technology	\$4,730	0.0%	44.93%	1.32	25.05	1.73%	13.57%
Dr Ci Labo Co Ltd Shs	Consumer Staples	\$21,336	0.1%	44.88%	2.48	37.42	0.87%	5.26%
Menicon	Health Care	\$6,338	0.0%	40.76%	1.03	29.03	0.61%	-

#### **10 Worst Performers**

						Price/ Forecasted Earnings Ratio	Dividend Yield	Forecasted Growth in Earnings
Stock	Sector	Ending Market Value	Percent of Portfolio					
				Qtrly Return	Market Capital			
Elal	Industrials	\$4,677	0.0%	(37.39)%	0.21	5.96	14.30%	-
Saga Ltd	Financials	\$16,865	0.1%	(34.96)%	1.91	9.24	6.98%	8.29%
Zumtobel Ag Dornbirn Shs	Industrials	\$14,784	0.1%	(30.77)%	0.52	11.83	2.30%	(11.48)%
Dialog Semicon.Nmbc	Information Technology	\$20,362	0.1%	(29.41)%	2.38	9.25	0.00%	19.55%
Fan Communications Inc Tokyo Shs	Information Technology	\$16,048	0.1%	(27.44)%	0.62	13.93	2.00%	32.04%
Cvs Group	Health Care	\$10,816	0.1%	(27.38)%	0.90	21.01	0.43%	22.73%
J M Ab Shs	Consumer Discretionary	\$117,083	0.7%	(27.19)%	1.62	7.99	5.08%	16.82%
Neopost Sa Ex Financiere Bag Ord	Information Technology	\$52,404	0.3%	(25.86)%	1.00	6.61	7.08%	(8.30)%
Akatsuki	Information Technology	\$24,995	0.2%	(24.65)%	0.81	11.95	0.00%	-



# DFA Emerging Markets Period Ended December 31, 2017

#### **Investment Philosophy**

Returns prior to 6/30/2013 are linked to a composite history.

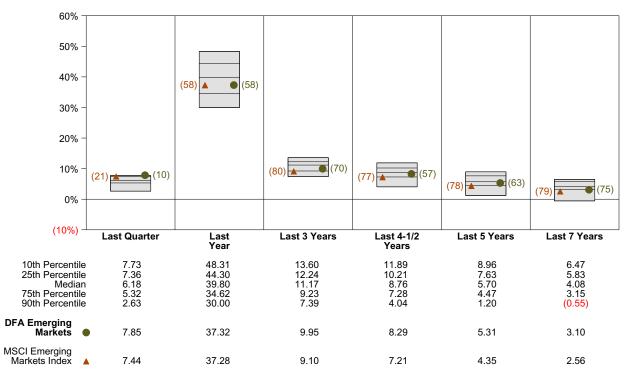
#### **Quarterly Summary and Highlights**

- DFA Emerging Markets's portfolio posted a 7.85% return for the quarter placing it in the 10 percentile of the Callan Emerging Markets Equity Mut Funds group for the quarter and in the 58 percentile for the last year.
- DFA Emerging Markets's portfolio outperformed the MSCI Emerging Markets Index by 0.41% for the quarter and outperformed the MSCI Emerging Markets Index for the year by 0.04%.

#### **Quarterly Asset Growth**

Beginning Market Value	\$16,458,755
Net New Investment	\$-0
Investment Gains/(Losses)	\$1,268,429
Ending Market Value	\$17,727,184

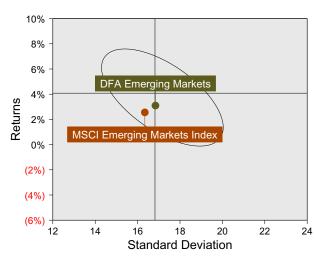
#### Performance vs Callan Emerging Markets Equity Mut Funds (Gross)



#### Relative Returns vs MSCI Emerging Markets Index



### Callan Emerging Markets Equity Mut Funds (Gross) Annualized Seven Year Risk vs Return



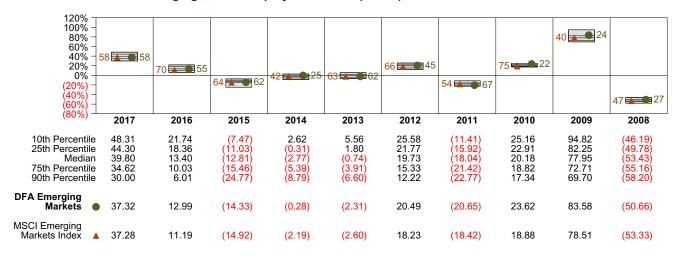


#### DFA Emerging Markets Return Analysis Summary

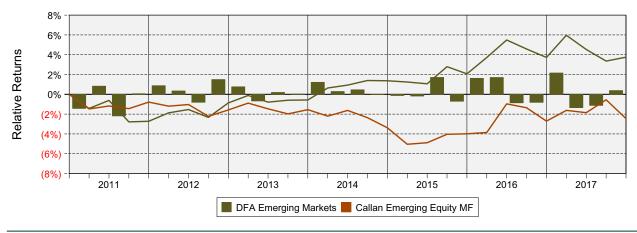
#### **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

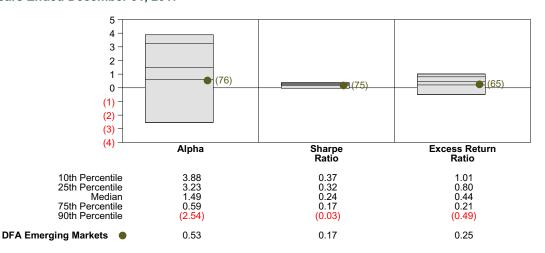
#### Performance vs Callan Emerging Markets Equity Mut Funds (Gross)



#### **Cumulative and Quarterly Relative Return vs MSCI Emerging Markets Index**



Risk Adjusted Return Measures vs MSCI Emerging Markets Index Rankings Against Callan Emerging Markets Equity Mut Funds (Gross) Seven Years Ended December 31, 2017



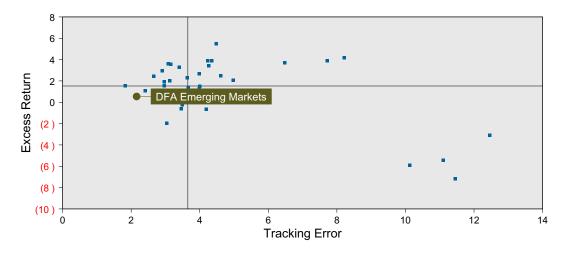


# **DFA Emerging Markets Risk Analysis Summary**

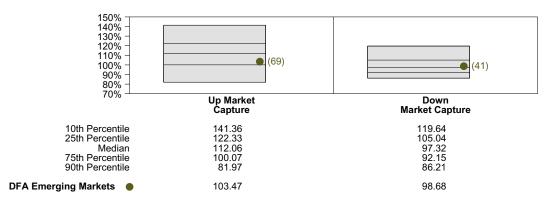
#### **Risk Analysis**

The graphs below analyze the risk or variation of a manager's return pattern. The first scatter chart illustrates the relationship, called Excess Return Ratio, between excess return and tracking error relative to the benchmark. The second chart shows Up and Down Market Capture. The last two charts show the ranking of the manager's risk statistics versus the peer group.

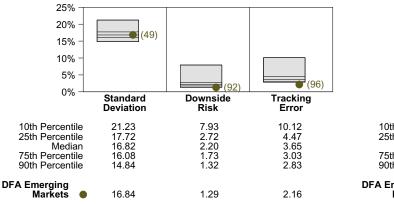
#### Risk Analysis vs Callan Emerging Markets Equity Mut Funds (Gross) Seven Years Ended December 31, 2017

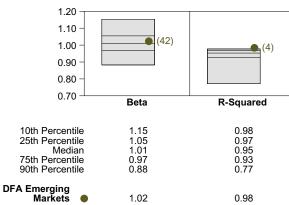


Market Capture vs MSCI Emerging Markets Index Rankings Against Callan Emerging Markets Equity Mut Funds (Gross) Seven Years Ended December 31, 2017



Risk Statistics Rankings vs MSCI Emerging Markets Index Rankings Against Callan Emerging Markets Equity Mut Funds (Gross) Seven Years Ended December 31, 2017





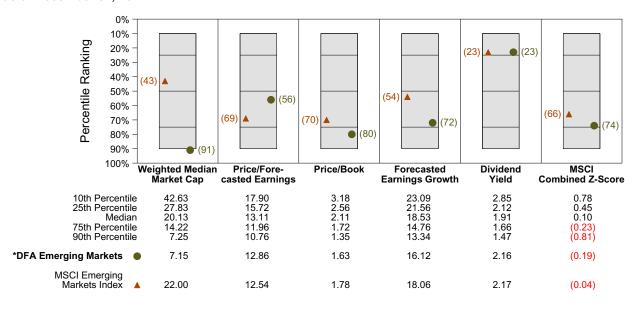


# DFA Emerging Markets Equity Characteristics Analysis Summary

#### **Portfolio Characteristics**

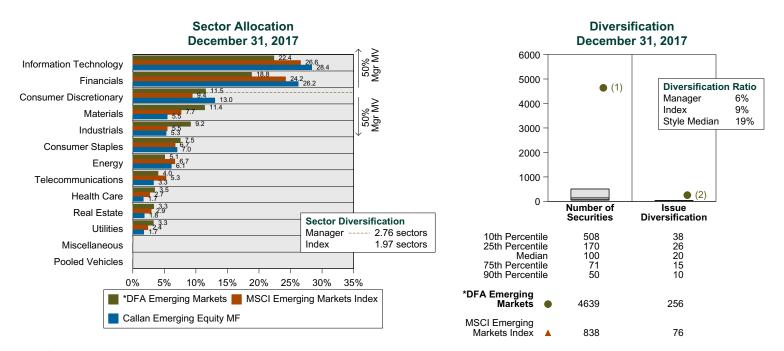
This graph compares the manager's portfolio characteristics with the range of characteristics for the portfolios which make up the manager's style group. This analysis illustrates whether the manager's current holdings are consistent with other managers employing the same style.

#### Portfolio Characteristics Percentile Rankings Rankings Against Callan Emerging Markets Equity Mut Funds as of December 31, 2017



#### **Sector Weights**

The graph below contrasts the manager's sector weights with those of the benchmark and median sector weights across the members of the peer group. The magnitude of sector weight differences from the index and the manager's sector diversification are also shown. Diversification by number and concentration of holdings are also compared to the benchmark and peer group. Issue Diversification represents by count, and Diversification Ratio by percent, the number of holdings that account for half of the portfolio's market value.



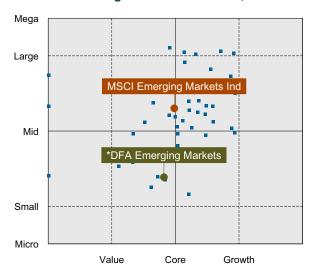
<sup>\*12/31/17</sup> portfolio characteristics generated using most recently available holdings (11/30/17) modified based on a "buy-and-hold" assumption (repriced and adjusted for corporate actions). Analysis is then done using current market and company financial data.



#### **Current Holdings Based Style Analysis DFA Emerging Markets** As of December 31, 2017

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various regional and style segments of the international/global equity market. The market is segmented quarterly by region and style. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each region/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

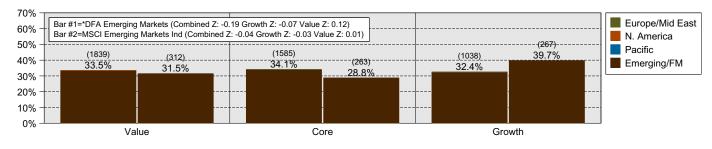
#### Style Map vs Callan Emerging Equity MF Holdings as of December 31, 2017



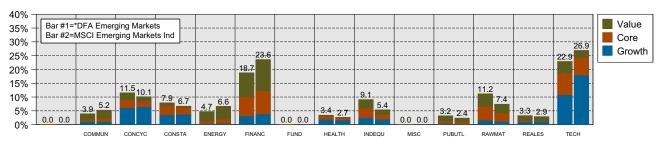
#### **Style Exposure Matrix** Holdings as of December 31, 2017

	Value	Core	Growth	Total
	31.5% (312)	28.8% (263)	39.7% (267)	100.0% (842)
Total		, ,		, ,
	33.5% (1839)	34.1% (1585)	32.4% (1038)	100.0% (4462)
Emerging/ FM	31.5% (312)	28.8% (263)	39.7% (267)	100.0% (842)
,	33.5% (1821)	34.0% (1551)	32.3% (1022)	99.7% (4394)
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
Pacific				
	0.0% (14)	0.0% (28)	0.2% (13)	0.2% (55)
	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
N. America	. ,	, ,	, ,	` ,
	0.0% (4)	0.0% (5)	0.0% (2)	0.0% (11)
Europe/ Mid East	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)
_ ,	0.0% (0)	0.0% (1)	0.0% (1)	0.0% (2)

#### **Combined Z-Score Style Distribution** Holdings as of December 31, 2017



#### **Sector Weights Distribution** Holdings as of December 31, 2017



<sup>\*12/31/17</sup> portfolio characteristics generated using most recently available holdings (11/30/17) modified based on a "buy-and-hold" assumption (repriced and adjusted for corporate actions). Analysis is then done using current market and company financial data.



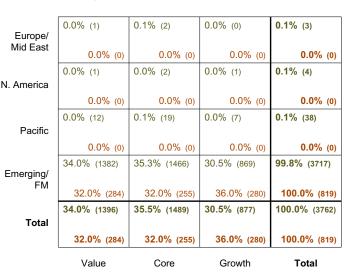
#### Historical Holdings Based Style Analysis DFA Emerging Markets For Five Years Ended December 31, 2017

This page analyzes the historical investment style of a portfolio utilizing a detailed holdings-based style analysis to determine average actual exposures to various region and style segments of the international/global equity market. The market is segmented quarterly by region and style. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the average historical market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the average historical portfolio and index weights and stock counts (in parentheses) in each region/style segment of the market. The next two style exposure charts illustrate the actual quarterly region/style and style only segment exposures of the portfolio through history.

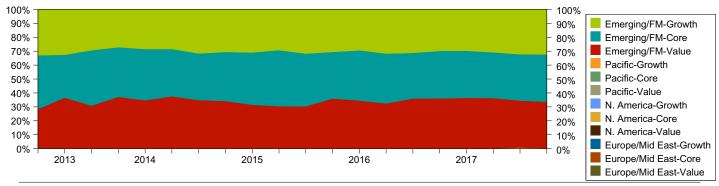
### Average Style Map vs Callan Emerging Equity MF Holdings for Five Years Ended December 31, 2017

#### Average Style Exposure Matrix Holdings for Five Years Ended December 31, 2017

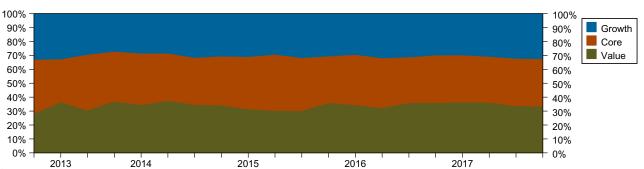




#### \*DFA Emerging Markets Historical Region/Style Exposures



\*DFA Emerging Markets Historical Style Only Exposures



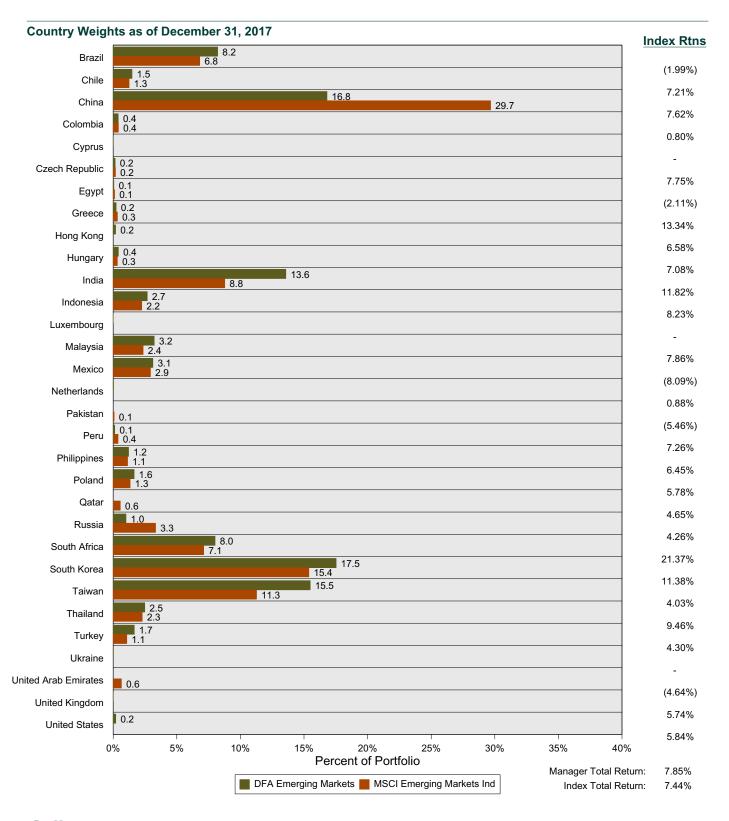
<sup>\*12/31/17</sup> portfolio characteristics generated using most recently available holdings (11/30/17) modified based on a "buy-and-hold" assumption (repriced and adjusted for corporate actions). Analysis is then done using current market and company financial data.



# Country Allocation DFA Emerging Markets VS MSCI Emerging Markets Index

#### **Country Allocation**

The chart below contrasts the portfolio's country allocation with that of the index as of December 31, 2017. This chart is useful because large deviations in country allocation relative to the index are often good predictors of tracking error in the subsequent quarter. To the extent that the portfolio allocation is similar to the index, the portfolio should experience more "index-like" performance. In order to illustrate the performance effect on the portfolio and index of these country allocations, the individual index country returns are also shown.





# DFA Emerging Markets Top 10 Portfolio Holdings Characteristics as of December 31, 2017

#### **10 Largest Holdings**

		Endina	Percent			Price/ Forecasted		Forecasted
Stock	Sector	Market Value	of Portfolio	Qtrly Return	Market Capital	Earnings Ratio	Dividend Yield	Growth in Earnings
Samsung Electronics Co Ltd Ord	Information Technology	\$712,113	4.0%	6.62%	307.27	7.01	1.36%	34.25%
Tencent Holdings Limited Shs Par Hkd	Information Technology	\$341,763	1.9%	20.67%	493.34	38.13	0.15%	39.25%
Taiwan Semiconductor Mfg Co Ltd Spon	Information Technology	\$210,452	1.2%	5.59%	199.98	15.64	3.05%	9.76%
Taiwan Semicond Manufac Co L Shs	Information Technology	\$199,825	1.1%	8.02%	199.98	15.64	3.05%	9.76%
Sk Hynix Inc Shs	Information Technology	\$141,422	0.8%	0.00%	52.02	4.46	0.78%	55.35%
China Construction Bank Shs H	Financials	\$140,847	0.8%	11.02%	221.43	5.83	4.35%	10.11%
Vale Sa Shs	Materials	\$118,114	0.7%	21.73%	64.14	13.49	3.29%	12.20%
Ping An Insurance H	Financials	\$115,231	0.7%	35.58%	77.50	13.89	1.51%	18.35%
Alibaba Group Hldg Ltd Sponsored Ads	Information Technology	\$113,580	0.6%	(0.16)%	441.62	27.49	0.00%	32.01%
Hon Hai Precision Inds Ltd Ord	Information Technology	\$112,773	0.6%	(7.61)%	55.44	9.70	4.73%	5.92%

#### **10 Best Performers**

						Price/		
		Ending	Percent			Forecasted		Forecasted
		Market	of	Qtrly	Market	Earnings	Dividend	Growth in
Stock	Sector	Value	Portfolio	Return	Capital	Ratio	Yield	Earnings
Foschini Ltd Shs	Consumer Discretionary	\$26,222	0.1%	662.04%	3.77	15.77	3.67%	8.60%
Xunlei Ltd Sponsored Ads	Information Technology	\$96	0.0%	262.12%	1.02	(24.31)	0.00%	-
Mbiznetworks Globa Krw500	Health Care	\$2,135	0.0%	241.67%	1.94	14292.50	0.00%	-
Genscript Biotech	Health Care	\$90	0.0%	167.59%	4.42	127.80	0.06%	-
Heg	Industrials	\$1,988	0.0%	156.21%	1.46	16.36	0.13%	(2.41)%
8k Miles Software Services	Information Technology	\$495	0.0%	145.79%	0.43	26.95	0.77%	-
Kombassan	Industrials	\$144	0.0%	143.35%	0.28	24.85	0.00%	-
Puravankara Projects	Real Estate	\$130	0.0%	136.36%	0.62	26.46	1.35%	(13.93)%
Bhansali Engr. Polymers	Materials	\$900	0.0%	135.72%	0.49	49.83	0.11%	-
Jindal Polyester	Materials	\$802	0.0%	134.19%	0.29	9.62	0.24%	-

#### **10 Worst Performers**

						Price/		
		Ending	Percent			Forecasted		Forecasted
		Market	of	Qtrly	Market	Earnings	Dividend	Growth in
Stock	Sector	Value	Portfolio	Return	Capital	Ratio	Yield	Earnings
Steinhoff Intl Hldgs Ltd Shs	Consumer Discretionary	\$2,455	0.0%	(91.55)%	1.62	0.86	28.58%	14.32%
Bgf Retail Co Ltd	Industrials	\$1,391	0.0%	(88.89)%	0.46	2.13	0.00%	32.21%
Sino-American Elt.	Industrials	\$19	0.0%	(82.38)%	0.01	(5.22)	6.58%	-
Petra Perdana	Energy	\$59	0.0%	(77.98)%	0.06	(13.33)	6.15%	90.96%
Daewoo Shipbuilding & Marine Shs	Industrials	\$589	0.0%	(66.67)%	1.36	9.19	0.00%	(41.79)%
Buildworks Group	Industrials	\$84	0.0%	(66.56)%	0.06	3.65	0.00%	-
Sapura-Kencana Petroleum	Energy	\$4,167	0.0%	(51.28)%	1.05	-	1.41%	(9.32)%
Eng Electric	Industrials	\$202	0.0%	(50.44)%	0.04	(1.06)	10.55%	-
Asia Intiselera	Consumer Staples	\$512	0.0%	(50.00)%	0.11	6.67	1.79%	17.30%
Dharmala Intiland	Real Estate	\$1,738	0.0%	(50.00)%	0.27	30.00	1.43%	20.19%

<sup>\*12/31/17</sup> portfolio characteristics generated using most recently available holdings (11/30/17) modified based on a "buy-and-hold" assumption (repriced and adjusted for corporate actions). Analysis is then done using current market and company financial data.



#### Metropolitan West Period Ended December 31, 2017

#### **Investment Philosophy**

Metropolitan West Asset Management (MWAM) attempts to add value by limiting duration, managing the yield curve, rotating among bond market sectors and using proprietary quantitative valuation techniques.

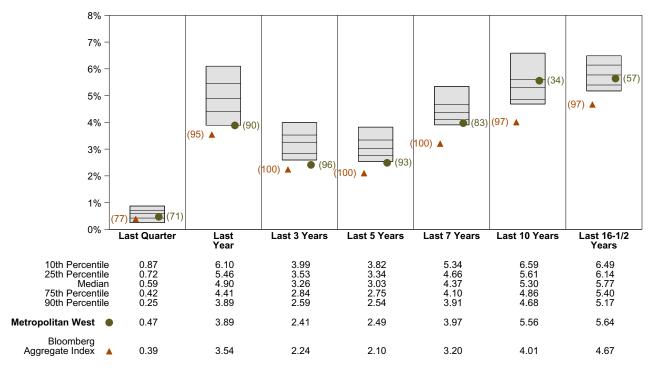
#### **Quarterly Summary and Highlights**

- Metropolitan West's portfolio posted a 0.47% return for the quarter placing it in the 71 percentile of the Callan Core Plus Fixed Income group for the quarter and in the 90 percentile for the last year.
- Metropolitan West's portfolio outperformed the Bloomberg Aggregate Index by 0.08% for the quarter and outperformed the Bloomberg Aggregate Index for the year by 0.34%.

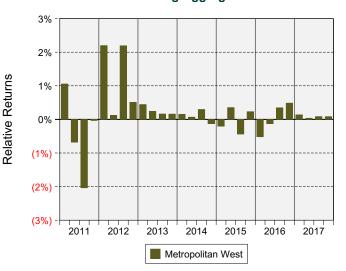
Quarterly Asset	Growth
-----------------	--------

Beginning Market Value	\$89,319,569
Net New Investment	\$0
Investment Gains/(Losses)	\$420,500
Ending Market Value	\$89,740,069

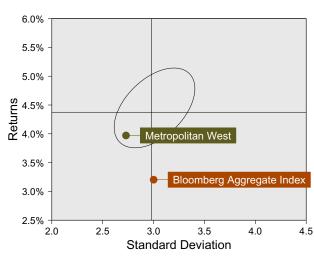
#### Performance vs Callan Core Plus Fixed Income (Gross)



#### Relative Returns vs Bloomberg Aggregate Index



### Callan Core Plus Fixed Income (Gross) Annualized Seven Year Risk vs Return



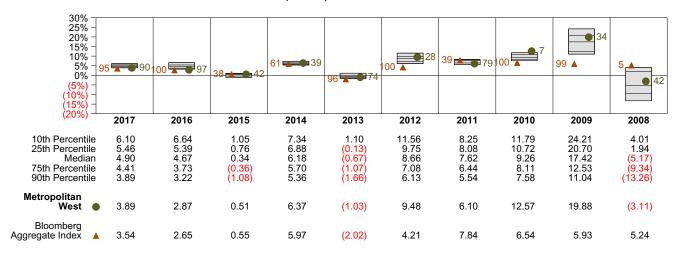


#### Metropolitan West Return Analysis Summary

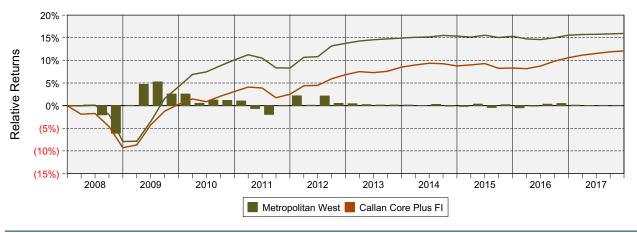
#### **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

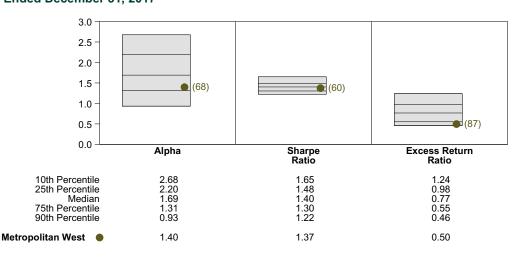
#### Performance vs Callan Core Plus Fixed Income (Gross)



#### Cumulative and Quarterly Relative Return vs Bloomberg Aggregate Index



Risk Adjusted Return Measures vs Bloomberg Aggregate Index Rankings Against Callan Core Plus Fixed Income (Gross) Seven Years Ended December 31, 2017



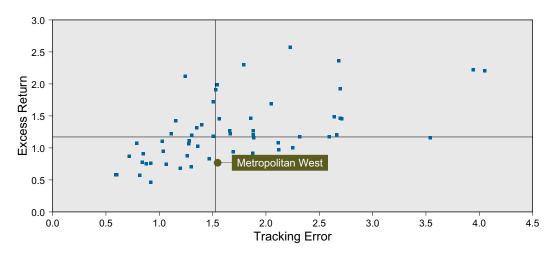


#### Metropolitan West Risk Analysis Summary

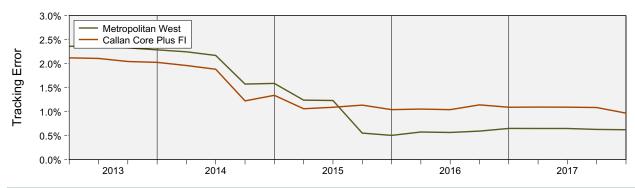
#### **Risk Analysis**

The graphs below analyze the risk or variation of a manager's return pattern. The first scatter chart illustrates the relationship, called Excess Return Ratio, between excess return and tracking error relative to the benchmark. The second chart shows tracking error patterns versus the benchmark over time. The last two charts show the ranking of the manager's risk statistics versus the peer group.

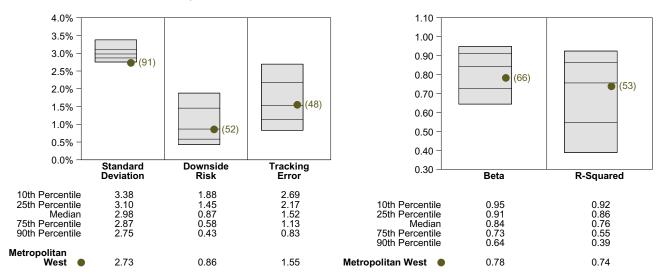
#### Risk Analysis vs Callan Core Plus Fixed Income (Gross) Seven Years Ended December 31, 2017



Rolling 12 Quarter Tracking Error vs Bloomberg Aggregate Index



Risk Statistics Rankings vs Bloomberg Aggregate Index Rankings Against Callan Core Plus Fixed Income (Gross) Seven Years Ended December 31, 2017



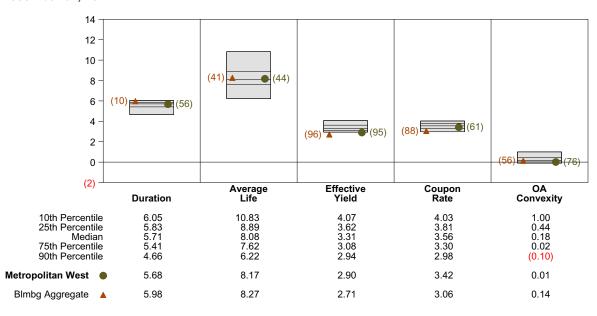


#### Metropolitan West Bond Characteristics Analysis Summary

#### **Portfolio Characteristics**

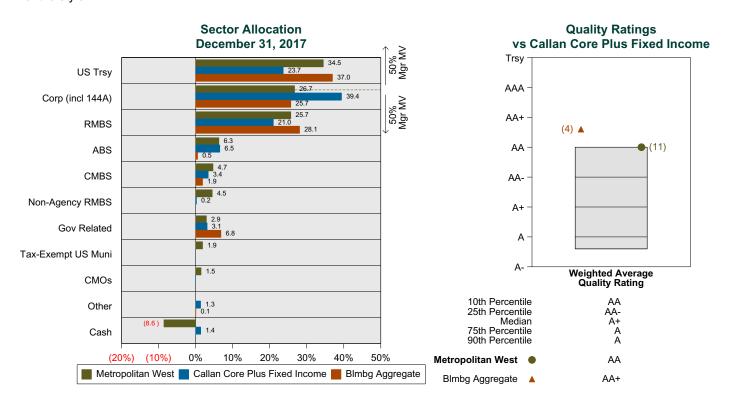
This graph compares the manager's portfolio characteristics with the range of characteristics for the portfolios which make up the manager's style group. This analysis illustrates whether the manager's current holdings are consistent with other managers employing the same style.

#### Fixed Income Portfolio Characteristics Rankings Against Callan Core Plus Fixed Income as of December 31, 2017



#### **Sector Allocation and Quality Ratings**

The first graph compares the manager's sector allocation with the average allocation across all the members of the manager's style. The second graph compares the manager's weighted average quality rating with the range of quality ratings for the style.

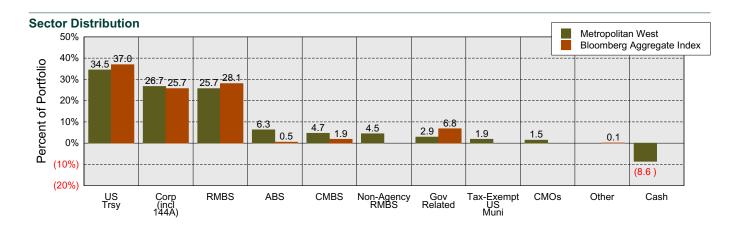


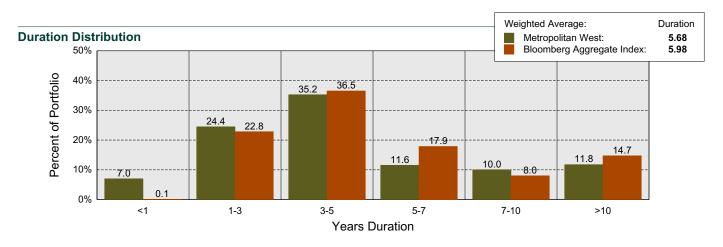


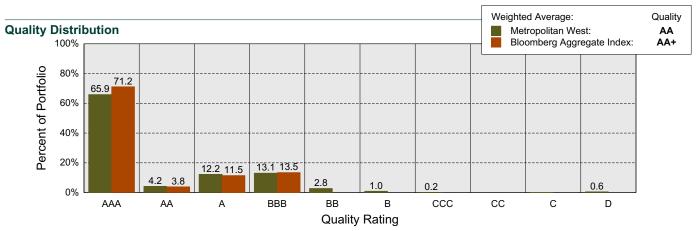
#### Metropolitan West Portfolio Characteristics Summary As of December 31, 2017

#### **Portfolio Structure Comparison**

The charts below compare the structure of the portfolio to that of the index from the three perspectives that have the greatest influence on return. The first chart compares the two portfolios across sectors. The second chart compares the duration distribution. The last chart compares the distribution across quality ratings.









#### **Risk/Reward Statistics**

The risk statistics used in this report examine performance characteristics of a manager or a portfolio relative to a benchmark (market indicator) which assumes to represent overall movements in the asset class being considered. The main unit of analysis is the excess return, which is the portfolio return minus the return on a risk free asset (3 month T-Bill).

**R-Squared** indicates the extent to which the variability of the portfolio returns are explained by market action. It can also be thought of as measuring the diversification relative to the appropriate benchmark. An r-squared value of .75 indicates that 75% of the fluctuation in a portfolio return is explained by market action. An r-squared of 1.0 indicates that a portfolio's returns are entirely related to the market and it is not influenced by other factors. An r-squared of zero indicates that no relationship exists between the portfolio's return and the market.

Relative Standard Deviation is a simple measure of a manager's risk (volatility) relative to a benchmark. It is calculated by dividing the manager's standard deviation of returns by the benchmark's standard deviation of returns. A relative standard deviation of 1.20, for example, means the manager has exhibited 20% more risk than the benchmark over that time period. A ratio of .80 would imply 20% less risk. This ratio is especially useful when analyzing the risk of investment grade fixed-income products where actual historical durations are not available. By using this relative risk measure over rolling time periods one can illustrate the "implied" historical duration patterns of the portfolio versus the benchmark.

Residual Portfolio Risk is the unsystematic risk of a fund, the portion of the total risk unique to the fund (manager) itself and not related to the overall market. This reflects the "bets" which the manager places in that particular asset market. These bets may reflect emphasis in particular sectors, maturities (for bonds), or other issue specific factors which the manager considers a good investment opportunity. Diversification of the portfolio will reduce or eliminate the residual risk of that portfolio.

Rising and Declining Periods refer to the sub-asset class cycles vis-a-vis the broader asset class. This is determined by evaluating the cumulative relative sub-asset class index performance to that of the broader asset class index. For example, to determine the Growth Style cycle, the S&P 500 Growth Index (sub-asset class) performance is compared to that of the S&P 500 Index (broader asset class).

**Sharpe Ratio** is a commonly used measure of risk-adjusted return. It is calculated by subtracting the "risk-free" return (usually 3 Month Treasury Bill) from the portfolio return and dividing the resulting "excess return" by the portfolio's risk level (standard deviation). The result is a measure of return gained per unit of risk taken.

**Sortino Ratio** is a downside risk-adjusted measure of value-added. It measures excess return over a benchmark divided by downside risk. The natural appeal is that it identifies value-added per unit of truly bad risk. The danger of interpretation, however, lies in these two areas: (1) the statistical significance of the denominator, and (2) its reliance on the persistence of skewness in return distributions.

**Standard Deviation** is a statistical measure of portfolio risk. It reflects the average deviation of the observations from their sample mean. Standard deviation is used as an estimate of risk since it measures how wide the range of returns typically is. The wider the typical range of returns, the higher the standard deviation of returns, and the higher the portfolio risk. If returns are normally distributed (ie. has a bell shaped curve distribution) then approximately 2/3 of the returns would occur within plus or minus one standard deviation from the sample mean.

**Total Portfolio Risk** is a measure of the volatility of the quarterly excess returns of an asset. Total risk is composed of two measures of risk: market (non-diversifiable or systematic) risk and residual (diversifiable or unsystematic) risk. The purpose of portfolio diversification is to reduce the residual risk of the portfolio.



#### **Risk/Reward Statistics**

**Tracking Error** is a statistical measure of a portfolio's risk relative to an index. It reflects the standard deviation of a portfolio's individual quarterly or monthly returns from the index's returns. Typically, the lower the Tracking Error, the more "index-like" the portfolio.

**Treynor Ratio** represents the portfolio's average excess return over a specified period divided by the beta relative to its benchmark over that same period. This measure reflects the reward over the risk-free rate relative to the systematic risk assumed.

Note: Alpha, Total Risk, and Residual Risk are annualized.



#### **Research and Educational Programs**

The Callan Institute provides both research to update clients on the latest industry trends and carefully structured educational programs to enhance the knowledge of industry professionals. Visit www.callan.com/library to see all of our publications, and www.callan.com/blog to view our blog "Perspectives." For more information contact Anna West at 415.974.5060 / institute@callan.com.

#### **New Research from Callan's Experts**



The 401(k) Plan Turns 40 | In 1978, a section of the Internal Revenue Code was enacted into law that made 401(k) plans possible. For the most part, plan sponsors have taken advantage of DC plan improvements that have transpired since 1978. Yet some aspects of plan management may still be stuck in the era of bell bottom

pants. Lori Lucas, Callan's DC practice leader, offers lessons sponsors can apply to their DC plans in 2018.

The Cost of Returns | This paper summarizes Callan's October 2017 Workshop, "The Cost of Returns: An In-Depth Look at Institutional Investment Fees."

2017 ESG Survey | Callan's fifth annual survey on the status of environmental, social, and governance (ESG) investing in the U.S. institutional investment market reveals more than a third of inves-



Real Estate Indicators: Too Hot to Touch or Cool Enough to Handle? | Callan's Real Assets Consulting Group has identified seven indicators—based on spreads in real estate and fixed income markets-that, combined with an understanding of prevailing market dynamics, help signal when the institutional real estate market is overheated or cooled.

2017 Investment Management Fee Survey | This survey—the seventh we have produced in 30 years-reports on institutional investment management fee payment practices and trends. The data in this report were gleaned from electronic questionnaires sent to a broad sample of U.S.-based institutional fund sponsors and investment management organizations, as well as from information in Callan's proprietary database.

TDFs, FYI I Jimmy Veneruso, CFA, CAIA, a DC consultant in our Fund Sponsor Consulting Group, discusses target date funds (TDFs) and considerations for fund sponsors in this video.

#### **Periodicals**

Active vs. Passive Charts, 3rd Quarter 2017 | This series of charts maps active managers alongside relevant benchmarks.

Market Pulse Flipbook, 3rd Quarter 2017 | A quarterly market reference guide covering investment and fund sponsor trends in the U.S. economy, U.S. and non-U.S. equities and fixed income, alternatives, and defined contribution.

Capital Market Review, 3rd Quarter 2017 | The Review provides analysis and an overview of the economy and public and private market activity each quarter across a wide range of asset classes.

Real Assets Reporter, Summer/Fall 2017 | In this edition, Jan Mende of Callan's Real Assets Consulting Group discusses the merits of infrastructure debt for institutional investors' portfolios.

DC Observer, 3rd Quarter 2017 | This edition highlights our "DC Plan Governance Survey," which helps sponsors better understand good governance practices, including how their peers are structuring oversight committees. With: DC Plan Governance Survey Key Findings | This infographic displays the survey's highlights.

Hedge Fund Monitor, 3rd Quarter 2017 | Callan's Jim McKee analyzes four major secular forces that may alter our perception of the financial market's now-healthy glow and explores how investors can prepare for today's uncertainty surrounding risk assets and the divergent paths that they may take when the next financial eclipse occurs.

#### **Events**

Miss out on a Callan conference or workshop? Event summaries and speakers' presentations are available on our website: www.callan.com/library/

Callan's **National Conference** will be held January 29–31, 2018, at the Palace Hotel in San Francisco.

For more information about events, please contact Barb Gerraty: 415.274.3093 / gerraty@callan.com

# The Center for Investment Training Educational Sessions

The Center for Investment Training, better known as the "Callan College," provides a foundation of knowledge for industry professionals who are involved in the investment decision-making process. It was founded in 1994 to provide clients and non-clients alike with basic- to intermediate-level instruction. Our next sessions are:

#### Introduction to Investments

Boise, April 4-5, 2018 San Francisco, April 10-11, 2018 San Francisco, July 24-25, 2018 Chicago, October 2-3, 2018

This program familiarizes fund sponsor trustees, staff, and asset management advisers with basic investment theory, terminology, and practices. It lasts one-and-a-half days and is designed for individuals who have less than two years of experience with asset-management oversight and/or support responsibilities. Tuition for the Introductory "Callan College" session is \$2,350 per person. Tuition includes instruction, all materials, breakfast and lunch on each day, and dinner on the first evening with the instructors.

#### **Customized Sessions**

The "Callan College" is equipped to customize a curriculum to meet the training and educational needs of a specific organization. These tailored sessions range from basic to advanced and can take place anywhere—even at your office.

Learn more at www.callan.com/events/callan-college-intro or contact Kathleen Cunnie: 415.274.3029 / cunnie@callan.com

**Education: By the Numbers** 

**525** 

Attendees (on average) of the Institute's annual National Conference

50+

Unique pieces of research the Institute generates each year

3,700

Total attendees of the "Callan College" since 1994

1980

Year the Callan Institute was founded



"We think the best way to learn something is to teach it.

Entrusting client education to our consultants and specialists ensures that they have a total command of their subject matter. This is one reason why education and research have been cornerstones of our firm for more than 40 years."

Ron Peyton, Executive Chairman

@CallanLLC



#### **List of Callan's Investment Manager Clients**

Confidential - For Callan Client Use Only

Callan takes its fiduciary and disclosure responsibilities to clients very seriously. We recognize that there are numerous potential conflicts of interest encountered in the investment consulting industry and that it is our responsibility to manage those conflicts effectively and in the best interest of our clients. At Callan, we employ a robust process to identify, manage, monitor and disclose potential conflicts on an on-going basis.

The list below is an important component of our conflicts management and disclosure process. It identifies those investment managers that pay Callan fees for educational, consulting, software, database or reporting products and services. We update the list quarterly because we believe that our fund sponsor clients should know the investment managers that do business with Callan, particularly those investment manager clients that the fund sponsor clients may be using or considering using. Please note that if an investment manager receives a product or service on complimentary basis (e.g. attending an educational event), they are not included in the list below. Callan is committed to ensuring that we do not consider an investment manager's business relationship with Callan, or lack thereof, in performing evaluations for or making suggestions or recommendations to its other clients. Please refer to Callan's ADV Part 2A for a more detailed description of the services and products that Callan makes available to investment manager clients through our Institutional Consulting Group, Independent Adviser Group and Fund Sponsor Consulting Group. Due to the complex corporate and organizational ownership structures of many investment management firms, parent and affiliate firm relationships are not indicated on our list.

Fund sponsor clients may request a copy of the most currently available list at any time. Fund sponsor clients may also request specific information regarding the fees paid to Callan by particular fund manager clients. Per company policy, information requests regarding fees are handled exclusively by Callan's Compliance Department.

by Callait's Compilance Department.					
Manager Name					
1607 Capital Partners, LLC					
Aberdeen Asset Management PLC					
Acadian Asset Management LLC					
AEGON USA Investment Management					
AEW Capital Management					
Affiliated Managers Group, Inc.					
Alcentra					
AllianceBernstein					
Allianz Global Investors					
Allianz Life Insurance Company of North America					
American Century Investments					
Amundi Smith Breeden LLC					
Angelo, Gordon & Co.					
Apollo Global Management					
AQR Capital Management					
Ares Management LLC					
Ariel Investments, LLC					
Aristotle Capital Management, LLC					
Artisan Holdings					
Atlanta Capital Management Co., LLC					
Aviva Investors Americas					
AXA Investment Managers					
Baillie Gifford Overseas Limited					
Baird Advisors					
Bank of America					
Barings LLC					
Baron Capital Management, Inc.					
Barrow, Hanley, Mewhinney & Strauss, LLC					
BlackRock					
BMO Global Asset Management					
BNP Paribas Investment Partners					
BNY Mellon Asset Management					
Boston Partners					
Brandes Investment Partners, L.P.					
Brandywine Global Investment Management, LLC					
Brown Brothers Harriman & Company					

Manager Name
Cambiar Investors, LLC
Capital Group
CastleArk Management, LLC
Causeway Capital Management
Chartwell Investment Partners
Citi US Pension Investments
ClearBridge Investments, LLC
Cohen & Steers Capital Management, Inc.
Columbia Management Investment Advisers, LLC
Columbus Circle Investors
Corbin Capital Partners, L.P.
Cornerstone Capital Management
Cramer Rosenthal McGlynn, LLC
Credit Suisse Asset Management
Crestline Investors, Inc.
D.E. Shaw Investment Management, L.L.C.
DePrince, Race & Zollo, Inc.
Deutsche Asset Management
Diamond Hill Capital Management, Inc.
Dimensional Fund Advisors LP
Doubleline
Duff & Phelps Investment Mgmt. Co.
Eagle Asset Management, Inc.
EARNEST Partners, LLC
Eaton Vance Management
Epoch Investment Partners, Inc.
Fayez Sarofim & Company
Federated Investors
Fidelity Institutional Asset Management
Fiera Capital Corporation
First Eagle Investment Management, LLC
First Hawaiian Bank Wealth Management Division
Fisher Investments
Franklin Templeton
Franklin Templeton Institutional
Fred Alger Management, Inc.

Manager Name Manager Name Fuller & Thaler Asset Management, Inc. Pacific Investment Management Company GAM (USA) Inc. Pax World Management LLC GlobeFlex Capital, L.P. Peregrine Capital Management, Inc. **GMO PGIM** Goldman Sachs Asset Management **PGIM Fixed Income** Guggenheim Investments **PGIM Real Estate** PineBridge Investments Guggenheim Partners Asset Management **GW&K Investment Management** Pioneer Investments PNC Capital Advisors, LLC Harbor Capital Group Trust Hartford Funds PPM America Hartford Investment Management Co. Principal Global Investors Heitman LLC Private Advisors, LLC Henderson Global Investors Putnam Investments, LLC Hotchkis & Wiley Capital Management, LLC Pzena Investment Management, LLC **HSBC Global Asset Management** QMA (Quantitative Management Associates) **IMCA** Retirement Corporation **RBC Global Asset Management** Income Research + Management, Inc. Regions Financial Corporation Insight Investment Management Limited RidgeWorth Capital Management, Inc. INTECH Investment Management, LLC Rockefeller & Co., Inc. Invesco Rothschild Asset Management, Inc. Investec Asset Management Russell Investments Ivy Investments S&P Global, Inc. Janus Capital Management, LLC Santander Global Facilities Janus Henderson Investors Schroder Investment Management North America Inc. Jensen Investment Management Sit Investment Associates, Inc. Jobs Peak Advisors Smith, Graham & Co. Investment Advisors, L.P. J.P. Morgan Asset Management Smith Group Asset Management J.P. Morgan Chase & Company South Texas Money Management Ltd. KeyCorp Standard Life Investments Limited Lazard Asset Management Standish Legal & General Investment Management America State Street Global Advisors **Lincoln National Corporation** Stone Harbor Investment Partners, L.P. LMCG Investments, LLC T. Rowe Price Associates. Inc. **Longview Partners** Taplin, Canida & Habacht Loomis, Sayles & Company, L.P. Teachers Insurance & Annuity Association of America Lord Abbett & Company The Boston Company Asset Management, LLC Los Angeles Capital Management The Guardian Life Insurance Company of America LSV Asset Management The Hartford MacKay Shields LLC The London Company Macquarie Investment Management (fka Delaware Investments) The TCW Group, Inc. Man Investments Inc. Thompson, Siegel & Walmsley LLC Manulife Asset Management Thornburg Investment Management, Inc. McKinley Capital Management, LLC Tri-Star Trust Bank MFS Investment Management **UBS** Asset Management MidFirst Bank Van Eck Global Mondrian Investment Partners Limited Versus Capital Group Montag & Caldwell, LLC Victory Capital Management Inc. Morgan Stanley Investment Management Vontobel Asset Management, Inc. Mountain Lake Investment Management LLC Voya Financial MUFG Union Bank, N.A. Voya Investment Management (fka ING) Neuberger Berman WCM Investment Management Newton Investment Management (fka Newton Capital Mgmt) WEDGE Capital Management Nikko Asset Management Co., Ltd. Wellington Management Company, LLP Northern Trust Asset Management Wells Capital Management Nuveen Investments, Inc. Western Asset Management Company OFI Global Asset Management William Blair & Company Old Mutual Asset Management

O'Shaughnessy Asset Management, LLC



Alerts: 0
Warnings: 0
Passes: 14

Production Date: 12/29/2017

#### **A5XB SACRT - ATLANTA CAPITAL MGMT**

	Securities + Cash	27,012,272.72	Base Currency	USD	Net Asse		
	Rule Name			Limit Type	Limit Value	Result	Result Status
1	144A and Private Pla Private Placements are p			Maximum	0.00%	0.00 %	Pass
2	Asset Measures AssetMeasure: AssetMea	asure_Funds_Preferred_Denominator (3466	2)		27	7,012,272.72 Value	Pass
3		rities which trade on U.Sbased exchanges ceipts (ADRs), shall not exceed 5% of the po		Maximum	5.00%	0.00 %	Pass
4	Investments in commodit	ties are prohibited (143655)		Maximum	0.00%	0.00 %	Pass
5	Margin Securities are pro	phibited. (143651)		Maximum	0.00%	0.00 %	Pass
6	Ownership of shares/deb	ot issued limit 5% ex null (143652)		Maximum	5.00%	0.04 %	Pass
7	The Fund may not enter i	into short sales. (143654)		Maximum	0.00%	0.00 %	Pass
8	The Fund may not hold a	ny Options. (143657)		Maximum	0.00%	0.00 %	Pass
9	The Fund may not hold m security (143659)	nore than 5% of the shares outstanding of a	ny domestic equity	Maximum	5.00%	0.04 %	Pass
10	Cash No more than 10% of the	Fund in cash and cash equivalents. (14365)	5)	Maximum	10.00%	4.15 %	Pass
11	Exchange Flag any non-US exchang	ge traded futures (143670)		Maximum	0.00%	0.00 %	Pass
12	Industry 2 Industry Sector GICS - Ma	ax 25% at cost (143660)		Maximum	25.00%	7.71 %	Pass
13	The Fund shall not invest Industry as defined by Gl	ted in any security issued by a company in ICS (143650)	the Tobacco Sub-	Maximum	0.00%	0.00 %	Pass
14	<u>Issuer</u> Investments in a single d	omestic equity issuer shall not exceed 5% :	at cost (143661)	Maximum	5.00%	2.51 %	Pass





Production Date: 12/29/2017

#### A5XD SACRT - METWEST

	Securities + Cash 103,661,817.59	Base Currency	USD	Net Assets	89,740,336	
	Rule Name		Limit Type	Limit Value	Result	Result Status
1	144A and Private Placem The Fund is not permitted to hold any Private Placements excluding 144	ła (143666)	Maximum	0.00%	0.00 %	Pass
2	<u>Asset Measures</u> AssetMeasure: AssetMeasure_Funds_Preferred_Denominator (34662)			103,66	1,817.59 Value	Pass
3	Asset_Type A5XD: Flag all prohibited security types (143665)		Maximum	0.00%	0.00 %	Pass
4	Asset-Backed Commercial Paper - Minimum Quality of A2/P2 (157603)		Maximum	0	0 Num Bkts	Pass
5	Credit Quality Minimum Quality must be at lesst 80% Baa or above (157604)		Minimum	80.00%	90.39 %	Pass
6	No Commercial Paper rated < A2/P2 at time of purchase (143662)		Maximum	0.00%	0.00 %	Pass
7	The Weighted Average Credit Rating of the Fund must be A or better (14	13663)	Minimum	20	22.89 Rank	Pass
8	Industry The Fund shall not invested in any security issued by a company in the Industry as defined by GICS (143650)	Tobacco Sub-	Maximum	0.00%	0.00 %	Pass





A5Z8 SACRT - ROBECO Production Date: 12/29/2017

	Securities + Cash	50,658,378.50	Base Currency	USD	Net Assets	50,098,817	
	Rule Name			Limit Type	Limit Value	Result	Result Status
1	144A and Private Pla Private Placements are p			Maximum	0.00%	0.00 %	Pass
2	<u>Asset Measures</u> AssetMeasure: AssetMea	nsure_Funds_Preferred_Denominator (34662	)		50,69	58,378.50 Value	Pass
3		rities which trade on U.Sbased exchanges, ceipts (ADRs), shall not exceed 5% of the po		Maximum	5.00%	1.61 %	Pass
4	Investments in commodit	ties are prohibited (143655)		Maximum	0.00%	0.00 %	Pass
5	Margin Securities are pro	hibited. (143651)		Maximum	0.00%	0.00 %	Pass
6	Ownership of shares/deb	t issued limit 5% ex null (143652)		Maximum	5.00%	0.01 %	Pass
7	The Fund may not enter i	nto short sales. (143654)		Maximum	0.00%	0.00 %	Pass
8	The Fund may not hold a	ny Options. (143657)		Maximum	0.00%	0.00 %	Pass
9	The Fund may not hold m security (143659)	nore than 5% of the shares outstanding of ar	y domestic equity	Maximum	5.00%	0.01 %	Pass
10	<u>Cash</u> No more than 10% of the	Fund in cash and cash equivalents. (143656	)	Maximum	10.00%	2.73 %	Pass
11	Exchange Flag any non-US exchang	ge traded futures (143670)		Maximum	0.00%	0.00 %	Pass
12	Industry Industry Sector GICS - Ma	ax 25% at cost (143660)		Maximum	25.00%	11.57 %	Pass
13	The Fund shall not invest Industry as defined by Gl	ted in any security issued by a company in t CS (143650)	he Tobacco Sub-	Maximum	0.00%	0.00 %	Pass
14	Issuer Investments in a single d	omestic equity issuer shall not exceed 5% a	t cost (143661)	Maximum	5.00%	2.53 %	Pass



Alerts:
Warnings:
Passes:

A5Z8 SACRT - ROBECO Production Date: 12/29/2017

Securities + Cash	50,658,378.50	Base Currency	USD	Net Assets	50,098,817	
Rule Name			Limit Type	Limit Value	Result	Result Status

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Alerts: 0
Warnings: 0
Passes: 14

Production Date: 12/29/2017

#### **A5XB SACRT - ATLANTA CAPITAL MGMT**

	Securities + Cash	27,012,272.72	Base Currency	USD	Net Asse	ets 27,030,512	
	Rule Name			Limit Type	Limit Value	Result	Result Status
1	144A and Private Pla Private Placements are p			Maximum	0.00%	0.00 %	Pass
2	Asset Measures AssetMeasure: AssetMea	asure_Funds_Preferred_Denominator (3466	2)		27	7,012,272.72 Value	Pass
3		rities which trade on U.Sbased exchanges ceipts (ADRs), shall not exceed 5% of the po		Maximum	5.00%	0.00 %	Pass
4	Investments in commodit	ties are prohibited (143655)		Maximum	0.00%	0.00 %	Pass
5	Margin Securities are pro	phibited. (143651)		Maximum	0.00%	0.00 %	Pass
6	Ownership of shares/deb	ot issued limit 5% ex null (143652)		Maximum	5.00%	0.04 %	Pass
7	The Fund may not enter i	into short sales. (143654)		Maximum	0.00%	0.00 %	Pass
8	The Fund may not hold a	ny Options. (143657)		Maximum	0.00%	0.00 %	Pass
9	The Fund may not hold m security (143659)	nore than 5% of the shares outstanding of a	ny domestic equity	Maximum	5.00%	0.04 %	Pass
10	Cash No more than 10% of the	Fund in cash and cash equivalents. (14365)	5)	Maximum	10.00%	4.15 %	Pass
11	Exchange Flag any non-US exchang	ge traded futures (143670)		Maximum	0.00%	0.00 %	Pass
12	Industry 2 Industry Sector GICS - Ma	ax 25% at cost (143660)		Maximum	25.00%	7.71 %	Pass
13	The Fund shall not invest Industry as defined by Gl	ted in any security issued by a company in ICS (143650)	the Tobacco Sub-	Maximum	0.00%	0.00 %	Pass
14	<u>Issuer</u> Investments in a single d	omestic equity issuer shall not exceed 5% :	at cost (143661)	Maximum	5.00%	2.51 %	Pass





Production Date: 12/29/2017

#### A5XD SACRT - METWEST

	Securities + Cash 103,661,817.59	Base Currency	USD	Net Assets	89,740,336	
	Rule Name		Limit Type	Limit Value	Result	Result Status
1	144A and Private Placem The Fund is not permitted to hold any Private Placements excluding 144	ła (143666)	Maximum	0.00%	0.00 %	Pass
2	<u>Asset Measures</u> AssetMeasure: AssetMeasure_Funds_Preferred_Denominator (34662)			103,66	1,817.59 Value	Pass
3	Asset_Type A5XD: Flag all prohibited security types (143665)		Maximum	0.00%	0.00 %	Pass
4	Asset-Backed Commercial Paper - Minimum Quality of A2/P2 (157603)		Maximum	0	0 Num Bkts	Pass
5	Credit Quality Minimum Quality must be at lesst 80% Baa or above (157604)		Minimum	80.00%	90.39 %	Pass
6	No Commercial Paper rated < A2/P2 at time of purchase (143662)		Maximum	0.00%	0.00 %	Pass
7	The Weighted Average Credit Rating of the Fund must be A or better (14	13663)	Minimum	20	22.89 Rank	Pass
8	Industry The Fund shall not invested in any security issued by a company in the Industry as defined by GICS (143650)	Tobacco Sub-	Maximum	0.00%	0.00 %	Pass





A5Z8 SACRT - ROBECO Production Date: 12/29/2017

	Securities + Cash	50,658,378.50	Base Currency	USD	Net Assets	50,098,817	
	Rule Name			Limit Type	Limit Value	Result	Result Status
1	144A and Private Pla Private Placements are p			Maximum	0.00%	0.00 %	Pass
2	<u>Asset Measures</u> AssetMeasure: AssetMea	nsure_Funds_Preferred_Denominator (34662	)		50,69	58,378.50 Value	Pass
3		rities which trade on U.Sbased exchanges, ceipts (ADRs), shall not exceed 5% of the po		Maximum	5.00%	1.61 %	Pass
4	Investments in commodit	ties are prohibited (143655)		Maximum	0.00%	0.00 %	Pass
5	Margin Securities are pro	hibited. (143651)		Maximum	0.00%	0.00 %	Pass
6	Ownership of shares/deb	t issued limit 5% ex null (143652)		Maximum	5.00%	0.01 %	Pass
7	The Fund may not enter i	nto short sales. (143654)		Maximum	0.00%	0.00 %	Pass
8	The Fund may not hold a	ny Options. (143657)		Maximum	0.00%	0.00 %	Pass
9	The Fund may not hold m security (143659)	nore than 5% of the shares outstanding of ar	y domestic equity	Maximum	5.00%	0.01 %	Pass
10	<u>Cash</u> No more than 10% of the	Fund in cash and cash equivalents. (143656	)	Maximum	10.00%	2.73 %	Pass
11	Exchange Flag any non-US exchang	ge traded futures (143670)		Maximum	0.00%	0.00 %	Pass
12	Industry Industry Sector GICS - Ma	ax 25% at cost (143660)		Maximum	25.00%	11.57 %	Pass
13	The Fund shall not invest Industry as defined by Gl	ted in any security issued by a company in t CS (143650)	he Tobacco Sub-	Maximum	0.00%	0.00 %	Pass
14	Issuer Investments in a single d	omestic equity issuer shall not exceed 5% a	t cost (143661)	Maximum	5.00%	2.53 %	Pass



Alerts:
Warnings:
Passes:

A5Z8 SACRT - ROBECO Production Date: 12/29/2017

Securities + Cash	50,658,378.50	Base Currency	USD	Net Assets	50,098,817	
Rule Name			Limit Type	Limit Value	Result	Result Status

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### REGIONAL TRANSIT ISSUE PAPER

Page 1 of 1

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
25	03/14/18	Retirement	Action	02/16/18

Subject: Delegating Authority to the Sacramento Regional Transit District General Manager/CEO to Sign a First Amendment to the Investment Consultant Services Contract with Callan LLC To Extend the Term of the Contract Through December 31, 2018 (ALL). (Adelman)

#### <u>ISSUE</u>

Delegating Authority to the Sacramento Regional Transit District General Manager/CEO to Sign a First Amendment to the Investment Consultant Services Contract with Callan LLC To Extend the Term of the Contract Through December 31, 2018 (ALL). (Adelman)

#### RECOMMENDED ACTION

Adopt Resolution No. 18-03-\_\_\_\_, Delegating Authority to the Sacramento Regional Transit District General Manager/CEO to Sign a First Amendment to the Investment Consultant Services Contract with Callan LLC To Extend the Term of the Contract Through December 31, 2018

#### FISCAL IMPACT

Original Contract Not-to-Exceed Amount: \$597,900
Cost of 6-month Contract Extension\*: 64,550
Amended Contract Not-to-Exceed Amount: \$662,450

#### DISCUSSION

Callan LLC provides retirement fund investment consulting services to the Retirement Plans for employees and retirees of Sacramento Regional Transit District (SacRT) under a five-year agreement, effective July 1, 2013 and due to expire on June 30, 2018. Staff started the process to issue a new Request for Proposal in October 2017; however, due to staffing constraints on the SacRT procurement team the solicitation process will not be completed prior to the expiration of the current contract.

The proposed contract extension through December 31, 2018 is necessary to facilitate continued investment performance evaluation, reporting, and guidance for the Retirement Plans, ensure timely fiscal-year-end reporting, and allow time for a transition process if a new consultant is selected. Staff recommends that the Retirement Boards delegate authority to the General Manager/CEO to execute the proposed six-month contract amendment with Callan LLC.

Approved:	Presented:
Final 3/6/2018	
VP of Finance/CFO	Treasury Controller

Associates Amendment.docx

<sup>\*</sup> The cost of the contract extension will be a \$10,758.33 fee per month for six months. The monthly fee is equal to the monthly fee under the current contract with Callan LLC.

RESOLUTION NO.	18-03-
----------------	--------

Adopted by the Board of Directors for the Retirement Plan for Sacramento Regional Transit District Employees Who Are Members of the ATU Local Union 256 on this date:

#### March 14, 2018

DELEGATE AUTHORITY TO THE SACRAMENTO REGIONAL TRANSIT DISTRICT GENERAL MANAGER/CEO TO SIGN A FIRST AMENDMENT TO THE INVESTMENT CONSULTANT SERVICES CONTRACT WITH CALLAN ASSOCIATES, INC. TO EXTEND THE TERM OF THE CONTRACT THROUGH DECEMBER 31, 2018

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD OF DIRECTORS FOR THE RETIREMENT PLAN FOR SACRAMENTO REGIONAL TRANSIT DISTRICT EMPLOYEES WHO ARE MEMBERS OF THE ATU LOCAL UNION 256 AS FOLLOWS:

THAT, it is in the best interest of the Retirement Plan to extend the five-year term of the investment consultant services contract with Callan Associates, Inc., effective July 1, 2013, through December 31, 2018.

	RALPH NIZ, Chair
ATTEST:	
Corina DeLaTorre, Secretary	
By: Valerie Weekly, Assistant Secretary	

RESOLUTION NO. 18-03-	
-----------------------	--

Adopted by the Board of Directors for the Retirement Plan for Sacramento Regional Transit District Employees Who Are Members of the IBEW Local Union 1245 on this date:

#### March 14, 2018

DELEGATE AUTHORITY TO THE SACRAMENTO REGIONAL TRANSIT DISTRICT GENERAL MANAGER/CEO TO SIGN A FIRST AMENDMENT TO THE INVESTMENT CONSULTANT SERVICES CONTRACT WITH CALLAN ASSOCIATES, INC. TO EXTEND THE TERM OF THE CONTRACT THROUGH DECEMBER 31, 2018

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD OF DIRECTORS FOR THE RETIREMENT PLAN FOR SACRAMENTO REGIONAL TRANSIT DISTRICT EMPLOYEES WHO ARE MEMBERS OF THE IBEW LOCAL UNION 1245 AS FOLLOWS:

THAT, it is in the best interest of the Retirement Plan to extend the five-year term of the investment consultant services contract with Callan Associates, Inc., effective July 1, 2013, through December 31, 2018.

	ERIC OHLSON, Chair
ATTEST:	
Constance Bibbs, Secretary	
By: Valerie Weekly, Assistant Secretary	_

DECOL	LITIONING	40.00	
KESUL	.UTION NO.	18-03-	

Adopted by the Board of Directors for the Retirement Plan for Sacramento Regional Transit District Employees Who Are Members of the AEA on this date:

#### March 14, 2018

DELEGATE AUTHORITY TO THE SACRAMENTO REGIONAL TRANSIT DISTRICT GENERAL MANAGER/CEO TO SIGN A FIRST AMENDMENT TO THE INVESTMENT CONSULTANT SERVICES CONTRACT WITH CALLAN ASSOCIATES, INC. TO EXTEND THE TERM OF THE CONTRACT THROUGH DECEMBER 31, 2018

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD OF DIRECTORS FOR THE RETIREMENT PLAN FOR SACRAMENTO REGIONAL TRANSIT DISTRICT EMPLOYEES WHO ARE MEMBERS OF THE AEA AS FOLLOWS:

THAT, it is in the best interest of the Retirement Plan to extend the five-year term of the investment consultant services contract with Callan Associates, Inc., effective July 1, 2013, through December 31, 2018.

	Russel Devorak, Chair
ATTEST:	
Sue Robison, Secretary	
By: Valerie Weekly, Assistant Secretary	_

RESOLUTION NO.	18-03-
----------------	--------

Adopted by the Board of Directors for the Retirement Plan for Sacramento Regional Transit District Employees Who Are Members of the AFSCME on this date:

#### March 14, 2018

DELEGATE AUTHORITY TO THE SACRAMENTO REGIONAL TRANSIT DISTRICT GENERAL MANAGER/CEO TO SIGN A FIRST AMENDMENT TO THE INVESTMENT CONSULTANT SERVICES CONTRACT WITH CALLAN ASSOCIATES, INC. TO EXTEND THE TERM OF THE CONTRACT THROUGH DECEMBER 31, 2018

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD OF DIRECTORS FOR THE RETIREMENT PLAN FOR SACRAMENTO REGIONAL TRANSIT DISTRICT EMPLOYEES WHO ARE MEMBERS OF THE AFSCME AS FOLLOWS:

THAT, it is in the best interest of the Retirement Plan to extend the five-year term of the investment consultant services contract with Callan Associates, Inc., effective July 1, 2013, through December 31, 2018.

	CHARLES MALLONEE, Chair
ATTEST:	
Gary Parks, Secretary	
By: Valerie Weekly Assistant Secretary	

RESOLUTION NO.	18-03-
----------------	--------

Adopted by the Board of Directors for the Retirement Plan for Sacramento Regional Transit District Employees Who Are Members of the MCEG on this date:

#### March 14, 2018

DELEGATE AUTHORITY TO THE SACRAMENTO REGIONAL TRANSIT DISTRICT GENERAL MANAGER/CEO TO SIGN A FIRST AMENDMENT TO THE INVESTMENT CONSULTANT SERVICES CONTRACT WITH CALLAN ASSOCIATES, INC. TO EXTEND THE TERM OF THE CONTRACT THROUGH DECEMBER 31, 2018

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD OF DIRECTORS FOR THE RETIREMENT PLAN FOR SACRAMENTO REGIONAL TRANSIT DISTRICT EMPLOYEES WHO ARE MEMBERS OF THE MCEG AS FOLLOWS:

THAT, it is in the best interest of the Retirement Plan to extend the five-year term of the investment consultant services contract with Callan Associates, Inc., effective July 1, 2013, through December 31, 2018.

	Mark Lonergan, Chair
ATTEST:	
Roger Thorn, Secretary	
By: Valerie Weekly, Assistant Secretary	<u> </u>

### REGIONAL TRANSIT ISSUE PAPER

Page 1 of 2

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
26	03/14/18	Retirement	Action	02/26/18

Subject: Accept the Actuarial Valuation, Adjust the Assumed Rate of Return and Approve the Actuarially Determined Contribution rate for Fiscal Year 2019, for the ATU Employees' Retirement Plan. (Weekly)

#### <u>ISSUE</u>

Accept the Actuarial Valuation, Adjust the Assumed Rate of Return and, Approve the Actuarially Determined Contribution (ADC) rate for Fiscal Year 2019, for the ATU Employees' Retirement Plan.

#### **RECOMMENDED ACTION**

Adopt Resolution No. 18-03\_\_\_\_, Accept the Actuarial Valuation, Adjust the Assumed Rate of Return and, Approve the Actuarially Determined Contribution (ADC) rate for Fiscal Year 2019, for the ATU Employees' Retirement Plan.

#### FISCAL IMPACT

ATU Retirement Plan fiscal impact –The \$8,566,625 represents the estimated contributions to the Retirement Plan in FY 2019.

Sacramento Regional Transit District fiscal impact – The \$8,566,625 represents the estimated contributions from the District (pension expense) to the Plan.

Current FY 2018 Budget: \$8,231,346 FY 2019 Estimate: 8,566,625 Dollar Increase: \$335,279 Percentage Increase: 4.07%

The 4.07% increase is due to the following:

- 2.04% Increase in base cost from FY2018 to FY2019, ADC increased due to phase in of the 2015 experience study assumption changes
- 2.03% Increase for the change in the assumed rate of return

#### **DISCUSSION**

Cheiron Inc. ("Cheiron"), the actuary for the retirement plans for the employees and retirees of the Sacramento Regional Transit District ("Pension Plans" or "Retirement Plans"), has completed the annual Actuarial Valuation for the ATU Employees' Retirement Plan as of July 1, 2017 (Exhibit A).

Approved:	Presented:	
Final 3/6/2018		
VP of Finance/CFO	Pension and Retiree Services Administrator	

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
26	03/14/18	Open	Action	

Subject: Accept the Actuarial Valuation, Adjust the Assumed Rate of Return and Approve the Actuarially Determined Contribution rate for Fiscal Year 2019, for the ATU Employees' Retirement Plan. (Weekly)

The purpose of the Actuarial Valuation is to compute the ADC required to fund the Pension Plan according to actuarial principles and to present items required for disclosure under Governmental Accounting Standards Board (GASB) Statement No. 67.

At the Retirement Boards' February 7, 2018 special meeting, Cheiron presented the draft actuarial valuation results and expressed concern with the Pension Plans' current assumed rate of return, and advised the Boards that 34 out of 38 public pension plans in California, including plans maintained by four large transit agencies, have lower assumed rates of return than the Plans'. After discussion, the Retirement Boards directed Cheiron to revise the assumed rate of return from 7.50% to 7.25%, with a 3-year phase-in, in finalizing the valuation for the Board's consideration at the Quarterly Retirement Board Meeting in March 2018. Based on Cheiron's revised calculations, the proposed ADC for the ATU Retirement Plan for Fiscal Year (FY) 2019 is 28.15%, which is an increase from 27.04% over FY 2018. Cheiron's recommendation is explained in greater detail in the study attached as Exhibit A.

#### Staff Recommendation:

Staff recommends the Board adjust the Assumed Rate of Return to 7.25% with a 3-year phase-in, accept Cheiron's Actuarial Valuation report and instruct the Sacramento Regional Transit District to contribute 28.15% of eligible ATU Employees' payroll to the ATU Employees' Retirement Plan fund on a monthly basis, effective July 1, 2018.

RESOL	.UTION	N() '	18-03-	

Adopted by the Board of Directors for the Retirement Plan for Sacramento Regional Transit District Employees Who Are Members of the ATU Local Union 256 on this date:

#### March 14, 2018

ADJUST THE ASSUMED RATE OF RETURN TO 7.25% AND ACCEPT ACTUARIAL VALUATION REPORT, WHICH INCLUDES THE ACTUARIALLY DETERMINED CONTRIBUTION RATE FOR THE ATU EMPLOYEES' RETIREMENT PLAN FOR FISCAL YEAR 2019

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD OF DIRECTORS FOR THE RETIREMENT PLAN FOR SACRAMENTO REGIONAL TRANSIT DISTRICT EMPLOYEES WHO ARE MEMBERS OF THE ATU LOCAL UNION 256 AS FOLLOWS:

THAT, the Retirement Board hereby accepts the Actuarial Valuation Report for the ATU Employees' Retirement Plan prepared by Cheiron, Inc., reflecting a decrease to the Assumed Rate of Return to 7.25% to be phased in over three years and attached as Exhibit A.

THAT, the Retirement Board hereby establishes the Actuarial Contribution Rate for the ATU Employees' Retirement Plan fund at 28.15% of the payroll for eligible ATU Employees, on a monthly basis, effective July 1, 2018.

	RALPH NIZ, Chair
ATTEST:	
Corina DeLaTorre, Secretary	
By:	_
Valerie Weekly, Assistant Secretary	

### REGIONAL TRANSIT ISSUE PAPER

Page 1 of 2

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
29	03/14/18	Retirement	Action	02/27/18

Subject: Authorizing Execution of a Contract or Contract Renewal for Fiduciary Insurance for All Retirement Boards (ALL). (Weekly)

#### <u>ISSUE</u>

Authorizing Execution of a Contract or Contract Renewal for Fiduciary Insurance for All Retirement Boards (ALL).

#### **RECOMMENDED ACTION**

Adopt Resolution No. 18-03-\_\_\_\_\_, Authorizing Execution of a Contract or Contract Renewal for Fiduciary Insurance for All Retirement Boards (ALL).

#### FISCAL IMPACT

Estimated Annual Cost: \$39,121 ATU portion- \$13,040 IBEW portion- \$13,040 Salary portion- \$13,040

#### **DISCUSSION**

Each year, staff contacts the Sacramento Regional Transit District's insurance broker, currently Alliant, to secure fiduciary liability insurance for the Retirement Boards.

The Boards' current policy, issued by Federal Insurance Company (Chubb), expires May 6, 2018. The policy provides a \$10 million limit, with a deductible of \$25,000, for an annual premium of \$39,121.

The policy also includes provisions governing how the policy would be applied in case of a claim implicating the deductible, including waivers in specific limited conditions, and including personal coverage for each member/alternate of the Retirement Boards who pays a nominal amount for their own coverage (\$25 for the 2018-19 policy year).

The current Chubb Fiduciary Liability policy includes Chubb's Guaranteed Renewal Endorsement (GRE) so no renewal application was needed and there will be no increase in premium as long as there are no breaches to the GRE provisions. Although we don't have final confirmation from Alliant of the level premium, we are confident that there will be no increase because the Plans have not experienced any breaches to the GRE provisions.

Approved:	Presented:
Final 3/6/2018	
VP, Finance/CFO	Pension and Retiree Services Administrator  J:\Retirement Board\2018\Ps\Quarterly Meetings\March 14, 2018\Draft Fiduciary InsurancePolicy -Delegation.docx

### REGIONAL TRANSIT ISSUE PAPER

Page 2 of 2

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
29	03/14/18	Retirement	Action	02/27/18

Subject: Authorizing Execution of a Contract or Contract Renewal for Fiduciary Insurance for All Retirement Boards (ALL). (Weekly)

Staff recommends that the Boards delegate authority for the District's VP, Finance/CFO to bind a one-year policy renewal with Chubb with a premium of \$39,121. If there is a premium increase, Staff will bring the policy back to the Boards for review and approval.

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ILLOCE		. 10-05-

Adopted by the Retirement Board for the Retirement Plan for RT Employees Who Are Members of the AEA on this date:

#### March 14, 2018

# AUTHORIZING EXECUTION OF A CONTRACT OR CONTRACT RENEWAL FOR FIDUCIARY INSURANCE FOR ALL RETIREMENT BOARDS

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD FOR THE RETIREMENT PLAN FOR RT EMPLOYEES WHO ARE MEMBERS OF THE AEA AS FOLLOWS:

THAT, the Board of Directors of the Retirement Plan for Sacramento Regional Transit District Employees Who are Members of the AEA (Retirement Board) hereby authorizes the VP, Finance/CFO of the Sacramento Regional Transit District to purchase one year of Fiduciary Liability Insurance for the five Retirement Boards with (a) a \$10.0 million limit, (b) a deductible of \$25,000, (c) provisions governing how the policy would be applied in case of a claim implicating the deductible, including waivers in specific limited conditions, (d) personal coverage for each member/alternate of the Retirement Boards who pays a nominal amount for their own coverage, and (e) premiums not to exceed \$39,121.

	Russel Devorak, Chair
ATTEST:	
Sue Robison, Secretary	
By:  Valerie Weekly, Assistant Secretary	

RESOLUTION NO.	18-03-
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Adopted by the Retirement Board for the Retirement Plan for RT Employees Who Are Members of AFSCME on this date:

#### March 14, 2018

# AUTHORIZING EXECUTION OF A CONTRACT OR CONTRACT RENEWAL FOR FIDUCIARY INSURANCE FOR ALL RETIREMENT BOARDS

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD FOR THE RETIREMENT PLAN FOR RT EMPLOYEES WHO ARE MEMBERS OF AFSCME AS FOLLOWS:

THAT, the Board of Directors of the Retirement Plan for Sacramento Regional Transit District Employees Who are Members of the AFSCME (Retirement Board) hereby authorizes the VP, Finance/CFO of the Sacramento Regional Transit District to purchase one year of Fiduciary Liability Insurance for the five Retirement Boards with (a) a \$10.0 million limit, (b) a deductible of \$25,000, (c) provisions governing how the policy would be applied in case of a claim implicating the deductible, including waivers in specific limited conditions, (d) personal coverage for each member/alternate of the Retirement Boards who pays a nominal amount for their own coverage, and (e) premiums not to exceed \$39,121.

	Charles Mallonee, Chair
ATTEST:	
Gary Parks, Secretary	
By: Valerie Weekly, Assistant Secretary	<u> </u>

RESOLUTION NO.	18-03-
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Adopted by the Retirement Board for the Retirement Plan for RT Employees Who Are Members of the MCEG on this date:

#### March 14, 2018

# AUTHORIZING EXECUTION OF A CONTRACT OR CONTRACT RENEWAL FOR FIDUCIARY INSURANCE FOR ALL RETIREMENT BOARDS

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD FOR THE RETIREMENT PLAN FOR RT EMPLOYEES WHO ARE MEMBERS OF THE MCEG AS FOLLOWS:

THAT, the Board of Directors of the Retirement Plan for Sacramento Regional Transit District Employees Who are Members of the MCEG (Retirement Board) hereby authorizes the VP, Finance/CFO of the Sacramento Regional Transit District to purchase one year of Fiduciary Liability Insurance for the five Retirement Boards with (a) a \$10.0 million limit, (b) a deductible of \$25,000, (c) provisions governing how the policy would be applied in case of a claim implicating the deductible, including waivers in specific limited conditions, (d) personal coverage for each member/alternate of the Retirement Boards who pays a nominal amount for their own coverage, and (e) premiums not to exceed \$39,121.

	Mark Lonergan, Chair
ATTEST:	
Roger Thorn, Secretary	
By: Valerie Weekly, Assistant Secretary	_

RESOLUTION NO.	18-03-
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Adopted by the Retirement Board for the Retirement Plan for RT Employees Who Are Members of IBEW, Local Union 1245 on this date:

#### March 14, 2018

# AUTHORIZING EXECUTION OF A CONTRACT OR CONTRACT RENEWAL FOR FIDUCIARY INSURANCE FOR ALL RETIREMENT BOARDS

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD FOR THE RETIREMENT PLAN FOR RT EMPLOYEES WHO ARE MEMBERS OF THE IBEW, LOCAL UNION 1245 AS FOLLOWS:

THAT, the Board of Directors of the Retirement Plan for Sacramento Regional Transit District Employees Who are Members of the IBEW, Local Union 1245 (Retirement Board) hereby authorizes the VP, Finance/CFO of the Sacramento Regional Transit District to purchase one year of Fiduciary Liability Insurance for the five Retirement Boards with (a) a \$10.0 million limit, (b) a deductible of \$25,000, (c) provisions governing how the policy would be applied in case of a claim implicating the deductible, including waivers in specific limited conditions, (d) personal coverage for each member/alternate of the Retirement Boards who pays a nominal amount for their own coverage, and (e) premiums not to exceed \$39,121.

	Eric Ohlson, Chair
ATTEST:	
Constance Bibbs, Secretary	
By: Valerie Weekly, Assistant Secretary	

Adopted by the Retirement Board for the Retirement Plan for RT Employees Who Are Members of ATU, Local Union 256 on this date:

March 14, 2018

# AUTHORIZING EXECUTION OF A CONTRACT OR CONTRACT RENEWAL FOR FIDUCIARY INSURANCE FOR ALL RETIREMENT BOARDS

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD FOR THE RETIREMENT PLAN FOR RT EMPLOYEES WHO ARE MEMBERS OF ATU, LOCAL UNION 256 AS FOLLOWS:

THAT, the Board of Directors of the Retirement Plan for Sacramento Regional Transit District Employees Who are Members of the ATU, Local Union 256 (Retirement Board) hereby authorizes the VP, Finance/CFO of the Sacramento Regional Transit District to purchase one year of Fiduciary Liability Insurance for the five Retirement Boards with (a) a \$10.0 million limit, (b) a deductible of \$25,000, (c) provisions governing how the policy would be applied in case of a claim implicating the deductible, including waivers in specific limited conditions, (d) personal coverage for each member/alternate of the Retirement Boards who pays a nominal amount for their own coverage, and (e) premiums not to exceed \$39,121.

	Ralph Niz, Chair
ATTEST:	
Corina DeLaTorre, Secretary	
By: Valerie Weekly, Assistant Secretary	<u> </u>

Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
30	03/14/18	Retirement	Action	2/16/18

Subject: Approving Disability Retirement Application for Renee Campbell (ATU). (Weekly)

#### **ISSUE**

Whether to Approve an Application for Disability Retirement submitted by Christina Martinez.

#### RECOMMENDED ACTION

Adopt Resolution No. 18-03-\_\_\_\_, Approving Disability Retirement of Christina Martinez.

#### FISCAL IMPACT

Retirement benefits are funded under the Retirement Plan for Regional Transit Employees who are Members of ATU Local 256, hereinafter referred to as the "Retirement Plan."

#### **DISCUSSION**

#### **Eligibility**

Christina Martinez, hereinafter referred to as "Applicant," is a member of the Retirement Plan, pursuant to Article 3 of the Retirement Plan.

#### Vesting

The Applicant was in the continuous employ of the District since September 14, 1998 as a parttime employee and since July 9, 2000 as a full-time employee. She has completed at least 10 Years of Service and achieved 100% vesting pursuant to Article 5 of the Retirement Plan.

#### Service

The Applicant was an Eligible Employee within the meaning of Article 2 of the Retirement Plan when the illness or injury at issue occurred, and has terminated service as an Employee of the District.

#### <u>Age</u>

There is no minimum age requirement for eligibility for disability retirement benefits.

#### Disability

Michael Cohen, M.D., evaluated the Applicant on February 2, 2018. Retirement Plan staff received Dr. Cohen's medical report on February 27, 2018. According to the medical report, Dr. Cohen has determined that the Applicant has a permanent physical or mental condition, resulting

Approved:	Presented:
Final 3/6/2018	
VP, Finance/ CFO	Pension and Retiree Services Administrator  J:\Retirement Board\2018\ Ps\Quarterly Meetings\March 14, 2018\[HB Edits] Martine.  Disability Retirement.doc

### REGIONAL TRANSIT ISSUE PAPER

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Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
30	03/14/18	Retirement	Action	02/16/18

Subject: Approving Disability Retirement Application for Renee Campbell (ATU). (Weekly)

from illness or injury, that disqualifies her from performing the duties of her position as a Bus Operator.

#### <u>Allowance</u>

Due to the recent receipt of Dr. Cohen's medical report, Retirement Plan staff has not yet completed a final calculation of the Applicant's disability retirement benefits. If the Board approves the Applicant's disability retirement, the calculation will be completed as soon as administratively practicable.

RESOLUTION NO.	18-03-
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Adopted by the Board of Directors for the Retirement Plan for Regional Transit Employees Who Are Members of the ATU Local Union 256 on this date:

#### March 14, 2018

#### APPROVE DISABILITY RETIREMENT APPLICATION FOR CHRISTINA MARTINEZ

BE IT HEREBY RESOLVED BY THE RETIREMENT BOARD OF DIRECTORS FOR THE RETIREMENT PLAN FOR REGIONAL TRANSIT EMPLOYEES WHO ARE MEMBERS OF THE ATU LOCAL UNION 256 AS FOLLOWS:

THAT, the Board of Directors of the Retirement Plan for Regional Transit Employees who are Members of the ATU Local Union 256 (Retirement Board) hereby approves the disability retirement application for Christina Martinez.

	Ralph Niz, Chair
ATTEST:	
Corina De La Torre, Secretary	
By:	<u> </u>
Valerie Weekly, Assistant Secretary	